

## **Appendix 4                      Witnesses at Hearings**

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*Canberra, Tuesday 6 April 1999*

### **Coles Supermarkets**

- Abraham, Dr Darryn, Senior Economist, Access Economics
- Scott, Mr Peter, General Manager, Perishable Merchandise
- Williams, Mr Alan, Managing Director

### **National Association of Retail Grocers of Australia (NARGA)**

- Barnett, Mr Guy, Consultant
- Kovas, Mr Michael, President, Food Retailers Association of NSW
- McKenzie, Mr Alan John, Director/National Spokesman
- Richardson, Mr Lionel (Sam), Director and General Manager Tasmanian Independent Wholesalers

### **Woolworths Limited**

- Corbett, Mr Roger, Chief Executive Officer
- Dunn, Mr Ian, National Business Manager Grocery and Perishables
- Jeffs, Mr Rohan, Company Secretary
- Onikul, Mr Naum, Chief General Manager, Supermarkets
- Pokorny, Mr Peter, General Manager, Fresh Foods
- Reid, Mr Robert, General Manager Property

*Melbourne, Wednesday 7 April 1999*

### **Chiltern Supermarket**

- Murdoch, Mrs Barbara Joan, Proprietor

### **Dauids Ltd**

- Reitzer, Mr Andrew, Chief Executive Officer

### **Friarun P/L Trading As Jefferies Family Supermarket**

- Jefferies, Mr Gary, Owner/Manager

**Master Grocers Association of Victoria Ltd**

- Jones, Mr Alan, Chief Executive Officer

**Mitre 10 (Australia) Pty Ltd**

- Barnett, Mr Guy, Consultant
- Berwick, Mr John, General Manager
- Rutherford, Mr John, Director and Chief Executive

**Phillips and Stone, Bairnsdale**

- Germano, Mr Paul, Owner and Managing Director

**Scotty And Spanas IGA Everyday**

- Scott, Mr Dennis Anthony, Owner/Manager

**Stratford Licensed Grocery**

- Veal, Mr Raymond John, Owner/Manager

*Adelaide, Thursday 8 April 1999*

**Foodland**

- Drake, Mr Roger, Chairman, and Owner, Drake Food Markets
- Hall, Mr Barry , Manager/Owner, Hope Valley Foodland
- McLauchlan, Mr Mark, Chief Executive, Foodland Supermarkets

**Newsagents Association of South Australia Ltd**

- Rankin, Mr Christopher, Executive Officer

**Small Retailers Association**

- Brittain, Ms Jennifer, Member and Proprietor, Lockleys Topz Shopz Convenience Store
- Brownsea, Mr John, Executive Director
- Powney, Mr Keith, Committee Member
- Symons, Mr Jon, Member and Proprietor, Collinswood Foodtown

**South Australian Farmers Federation**

- Bishop, Mr William, Market Analyst (Horticulture)
- Cameron, Mr Alexander, Chief Executive Officer

## Appendix 4

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- O'Dea, Ms Marie, Executive Officer, Commerce and Community Services

*Perth, Friday 9 April 1999*

### **Advantage Supermarkets WA Pty Ltd**

- Gale, Mr Neville, Managing Director

### **Foodland Associated Ltd**

- Alty, Mr Barry, Managing Director

### **Toodyay Supermarket**

- Dymond, Mr Richard Owner/Proprietor

### **Western Australian Independent Grocers Association**

- Cummings, Mr John, Vice-President

### **Western Australian Retailers Association and Western Australian Council of Retail Associations**

- Catania, Mr Nick, Executive Officer
- Crawford, Mr Ian, President, Western Australian Council of Retail Associations, and Vice-President, Western Australian Branch, Pharmacy Guild

### **Western Australian Tobacco Retailers Association Inc.**

- Hankins, Mr Jeffrey
- Stanton, Mr Robert, Chairman
- Stanton, Mr Barry, Secretary

*Sydney, Thursday 15 April 1999*

### **Australian Retailers Association**

- Naylor, Mr Phillip, Chief Executive Officer

### **Franklins Ltd**

- Charalambous, Mr Christos, Planning and Analysis Manager
- Cornell, Mr Ian, Chief Executive Officer
- Foran, Mr Gregory, Merchandise and Marketing Director

- Hallam, Mr John, Company Solicitor

**Jebb Holland Dimasi**

- Dimasi, Mr Anthony, Joint Managing Director

**Liberty Liquors Pty Ltd**

- Stephenson, Mr Patrick, Managing Director

**New South Wales Farmers Association**

- Holland, Mr Nevin, Executive Commissioner
- Jordan, Ms Beverley, Economist
- Keogh, Mr Michael, Policy Director
- Warden, Miss Katherine, Administration/Research Assistant

**Shop Distributive and Allied Employees Association**

- Blandthorn, Mr Ian, National Assistant Secretary
- de Bruyn, Mr Joseph, National Secretary-Treasurer

*Brisbane, Friday 16 April 1999*

**Buderim 2000**

- Thornton, Mr Alan, President

**Consumers Federation of Australia**

- Copeman, Dr Richard, Coordinator of Consumer Food Network
- Lang, Professor Tim, Professor of Food Policy, Centre for Food Policy, Thames Valley University

**Free Choice Stores**

- Beynon, Mr Trevor, Managing Director

**Natoli, Mr Joseph** (private capacity)

**Queensland Fruit and Vegetable Growers**

- Pritchard, Mr John, Deputy General Manager
- Robinson, Mr Ian, Consultant
- Ziebarth, Mr Paul, Chairman

### **Queensland Hotels Association**

- Stewart, Mr Charles, State President
- Wilson, Dr Michael, Consultant

### **Queensland Retail Traders and Shopkeepers Association**

- Baldock, Mr Ian, Executive Director
- Swain, Mr Randall, Secretary/Business Development Manager

### **Retail Enterprises Pty Ltd**

- Antcliff, Mrs Joanne, Director
- Antcliff, Mr Jeffrey, Director

### **Retail Services Ltd, Foodlink Ltd, Australian United Retailers Pty Ltd**

- Berry, Mr John, Executive Chairman
- Somerville, Mr Grant, General Manager, Foodlink Ltd

### **Warwick Shire Council**

- Green, Councillor Bruce, Mayor

*Launceston, Monday 5 July 1999*

### **Beaconsfield Festival IGA Supermarket**

- Wilkes, Mr David, Managing Director

### **Bicheno General Store and Bicheno Community Development Association**

- Waldren, Mr Reginald, Co-Director

### **Chickenfeed Bargain Stores**

- Sykes, Mr Rudi, Managing Director
- Wilson, Mr Ashley, Merchandise Manager

### **Launceston Community Legal Centre and Tasmanian Council of Social Service Inc**

- Wilson, Mr Noel, Manager LCLC and Board Member TasCOSS

### **PMF Pty Ltd**

- Smith, Mr Harvey, Chairman

**Retail Traders Association of Tasmania**

- Jackson, Mrs Mary, Member, State Executive
- Morgan, Mr Paul, Vice President
- Steven, Mr Tony, Executive Director

**Sorell & Midway Point Traders**

- Lawrence, Mr Christopher, Proprietor, Mobile Service Station, Sorell
- Morgan, Mr Frank, Owner/Licensee, Pembroke Hotel, Sorell
- Walters, Mr Paul Denis, Executive Director, Tasmanian Automobile Chamber Of Commerce
- Wilson, Hon Stephen John, MLC, Independent Member for Rumney

**Tasmanian Farmers and Graziers Association Meat Council**

- de Hayr, Mr Brett, Executive Officer

**Tasmanian Independent Wholesalers**

- Richardson, Mr Lionel (Sam), General Manager

*Bendigo, Tuesday 6 July 1999*

**Bendigo Bulk and Wholefoods**

- Carty, Mr John

**Bendigo Tourism**

- Mackenzie, Ms Kathryn, Manager Visitor Services

**Bendigo Trust**

- Thompson, Mr James, General Manager

**City of Greater Bendigo**

- Sides, Mr Hadley, Chief Executive Officer

**Greg McRae Fine Furniture**

- McRae, Mr Greg, Furniture Retailer

**Randall's Supermarket**

## Appendix 4

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- Randall, Mr Bryan, Partner

### **Sandhurst Trustees Ltd**

- Athorn, Mr Neil, Manager Properties and Client Services

### **Smithies Supermarket Pty Ltd**

- Smith, Mr Andrew, Director

*Cooma, Tuesday 6 July 1999*

### **Adaminaby Store**

- Wilson, Mr Peter, Co-owner

### **Cooma-Monaro Shire Council**

- Coombes-Pearce, Mr Gregory, Business Development Manager

### **CountryWide Retail Trust**

- Baillie, Mr Mark, Chief Executive Officer

### **Snowy-Monaro Business Enterprise Centre Inc**

- Mercer, Mr John, Manager

### **Terry's Café and Restaurant**

- Edwards, Mrs Terry, Proprietor

### **Wonfair Pty Ltd, trading as Slaters Fuel Services**

- Bartlett, Mr Stephen, Director-Manager

*Dubbo, Wednesday 7 July 1999*

**Baker, Dr Robert**, Senior Lecturer, University of New England

**Bernardi, Mr David** (Private capacity)

### **Blowes Menswear**

- Blowes, Mr Warwick, Director

### **Catholic Social Welfare Committee**

- Cameron, Mr Jennifer, Member

### **Challenge Office Supplies**

- Shields, Mr Earle, Managing Partner

**Dubbo CBD Marketing Group**

- Grady, Mrs Janette, Chair

**Dubbo City Council**

- Brooks, Councillor Raymond
- McGrane, Councillor Anthony, Mayor

**Leijer, Mr Robert** (private capacity)

**Manny, Mr John** (private capacity)

**Narromine Small Business Traders**

- Bracher, Mr Peter, Member

**New South Wales Farmers Association – Dubbo District Council**

- Kelly, Mr John, Chairman
- Langford, Mrs Rosemary, Vice Chairman

**Penrose Meats**

- Penrose, Mr Brian, Proprietor

**Rothmans of Pall Mall (Australia) Pty Ltd**

- McLean, Mr Dale, Sales Director
- Rayner, Mr Paul, General Manager

**Samios Mini Mart and West Dubbo Foodstore**

- Samios, Mr Emmanuel, Owner

**Scott's Auto Centre**

- Scott, Mr Peter, Owner/Sole Director

**Small Business People, Western NSW**

- Perks, Mr Danny

*Bundaberg, Thursday 8 July 1999*

**Bundaberg Chamber of Commerce and Industry**



## Appendix 4

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- Wilkinson, Councillor Mary, President and Representative, Queensland Chamber of Commerce and Industry

### **Bundaberg City Council**

- Fulton, Mr Andrew, Manager, Planning and Development

### **Eidsvold Foodstore and Thrifty Link Hardware**

- Souvlis, Mr Micklos, Owner

### **Olsens Store Pty Ltd**

- Learmonth, Mr John, Managing Director

### **The Tobacco Station – Bundaberg**

- Tomlins, Mr Grant, Proprietor (Partnership)

### **Tom and Gloria’s Foodstore**

- Powell, Mr Thomas, Owner/Operator

*Kingaroy, Thursday 8 July 1999*

### **Andersson’s Fruit Market**

- Andersson, Mr Ken, Owner

### **Creigh’s Kingaroy Foodstore**

- Creigh, Mrs Roslyn, Owner
- Creigh Mr Peter, Owner

### **Kingaroy Shire Council**

- Nunn, Councillor Kenneth, Mayor

### **Mundubbera Butchering Company**

- Duggan, Mr Timothy, Proprietor

### **Mundubbera Foodmarket, Jobhurst Pty Ltd**

- Robertson, Mr Craig, Owner/Operator

### **Pinegrove Feedlot**

- Moule, Mr Barry, General Manager

### **Queensland Retail Traders and Shopkeepers Association**

- Daniells, Mr Warren, Member and State Committee Member IGA

### **Shoppingworld Butchery**

- Otto, Mr Colin, Co-owner

*Canberra, Monday 12 July 1999*

### **Coalition Against Major Chain Dominance**

- Keenan, Mrs Ella, Spokesperson and BPW National President
- Menzie, Ms Karena, Member

### **Coca-Cola Amatil**

- Lowes, Mr Jeremy, General Manager, Sales and Customer Service
- Wagstaff, Mr Alec, Corporate Affairs Manager

### **Coles Supermarkets**

- Abraham, Dr Darryn, Senior Economist, Access Economics
- Eck, Mr Dennis, Chief Executive Officer, Coles Myer
- Scott, Mr Peter, General Manager, Perishable Merchandise
- Williams, Mr Alan, Managing Director

### **Council of Small Business Organisations of Australia**

- Bastian, Mr Robert, Chief Executive Officer

### **Franklins Ltd**

- Charalambous, Mr Christos, Area Team Leader
- Cornell, Mr Ian, Managing Director
- Hallam, Mr John, Company Solicitor

### **Goldsmith's Family Supermarkets**

- Goldsmith, Mr Joseph, Managing Director/Owner

### **National Association of Retail Grocers of Australia**

- McKenzie, Mr Alan, National Spokesman

## Appendix 4

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- Richardson, Mr Lionel, Director
- Kovas, Mr Michael, President, Food Retailers Association of NSW

### **Procter and Gamble**

- Tylman, Mr Frank Joseph, Managing Director

### **Woolworths Ltd**

- Corbett, Mr Roger, Group Managing Director/Chief Executive Officer
- Dunn, Mr Ian, National Business Manager
- Jeffs, Mr Rohan, Company Secretary
- Onikul, Mr Naum, Chief General Manager, Supermarkets
- Pokorny, Mr Peter, General Manager, Fresh Food

*Canberra, Tuesday 13 July 1999*

### **Australasian Association of Convenience Stores Inc**

- Anderson, Mr Barry, Executive Director

### **Australian Competition and Consumer Commission**

- Fels, Professor Allan, Chairman
- Grimwade, Mr Timothy, Director, Mergers and Asset Sales
- Smith, Mrs Rhonda, Associate Commissioner
- Spier, Mr Hank, Chief Executive Officer

### **Australian Consumers' Association**

- O'Neill, Mr Matthew, Senior Policy Officer

### **Law Council of Australia – Trade Practices Committee**

- Kewley, Mr Brian, Chairman
- McComas, Mr Robert, Member

### **Teleconference**

- Davison, Mr Kelly, Butcher, Blackall
- Seymour, Mrs Lyn, Store Owner, Blackall
- Seymour, Mr Max, Store Owner, Blackall

*Canberra, Friday 13 August 1999*

**Coca-Cola Amatil (Australian Division)**

- Lowes, Mr Jeremy, General Manager, Sales and Customer Service
- Wagstaff, Mr Alec, Corporate Affairs Manager

**Kraft Foods Ltd**

- Moffat, Mr Roderick, Sales Director

**Nestle Australia Ltd**

- Alford, Mr Bradley, Managing Director
- Kelly, Mr Peter, General Manager, Corporate Services

**Uncle Ben's of Australia**

- Glinski, Mr Grant, Commercial Director
- Myers, Mr James, Sales and Marketing Director

**Unilever Foods**

- Allara, Mr Enzo, Chairman

**Lever Rexona**

- Toulemonde, Mr Jean-Lin, Chairman

**Dauids Ltd**

- Reitzer, Mr Andrew, Chief Executive Officer

**ABN AMRO**

- Cahill, Mr Richard, Research Analyst – Retail Sector

**Rothschild Australia Asset Management**

- Meth, Mr Glynn, Associate Director (Store Analyst and Portfolio Manager)