

WITNESSES WHO APPEARED AT PUBLIC HEARINGS

Aerolineas Argentinas

Mr Robert Howard Samuels, General Manager

Australia-Brazil Chamber of Commerce

Mr John McGruther, President
Mr Kevin Aitken, Member

Australia-South America Business Council

Mr Christopher Ian Mackay, Executive Director
Mr Malcolm James Overland, Secretary-General
Mr Edwin Peers Shawyer, Chairman

Australian Barley Board

Mr Michael Andrew Iwaniw, General Manager

Australian Federation of Modern Language Teachers Associations

Professor David Eric Ingram, President

Australian Tourist Commission

Mr Godfrey Santer, Director, Marketing Operations, and Acting Managing Director
Mr Lancelot Franklin Schultz, Manager, Corporate Strategy

Australian Trade Commission

Mr Gary James Andrews, Project Manager, Americas Market Development Office
Mr Donald Hentry Hunter, Deputy Managing Director
Mr Geoffrey Leach, Policy Consultant to the Minister for Industry, Technology and Commerce
Mr James David Moore, Manager, Insurance, Export Finance and Insurance Corporation Division

Mr Ian William Taylor, Manager, Americas Market Development Office

Barbican Marine (Agencies) Pty Ltd

Mr Enrique Olmos, Line Manager

Bedoya, His Excellency Mr Gonzalo, Ambassador, Republic of Peru

Bora, Mr Bijit, Lecturer in Economics, Flinders University

Broken Hill Proprietary Company Limited (BHP)

Mr Jeremy Kitson Ellis, Executive General Manager, Minerals

Mr Anthony John Wells, Manager, Public Affairs, Minerals

Davis Gelatine Consolidated Ltd

Mr Alan Thomas Norman, Business Development Manager

Department of Employment, Education and Training

Mr Bruce Roy Edwin Hanford, Director, Industry Strategies Section, International Division

Ms Anna Kamarul, Assistant Secretary, Language and Literacy Branch, International Division

Mr John William Muir, First Assistant Secretary, International Division

Department of Foreign Affairs and Trade

Mr Ian Cousins, Assistant Secretary, Nuclear Policy Branch

Mr Stephen Deady, Director, Agriculture Section, Multilateral Trade Division

Mr David George Pearce, Director, Canada, Caribbean and Latin American Section

Mr Ian William Russell, Executive Officer, Human Rights Section

Mr Jack Robbins Vaughn, Narcotics Liaison Officer

Mr Ian Newton Wilcock, Assistant Secretary, Americas Branch

Mr Richard Woolcott, Secretary, Department of Foreign Affairs and Trade

Mr Richard Hugh Wyndham, Assistant Secretary, Environment and Antarctic Branch

Department of Immigration, Local Government and Ethnic Affairs

Ms Sue Patricia Ingram, Assistant Secretary, Refugee Asylum and International Branch
Mr Ian Geoffrey Simington, First Assistant Secretary, Refugee and International Division
Mr Mark Anthony Sullivan, First Assistant Secretary, Temporary Entry Compliance and Systems Division

Department of Industry, Technology and Commerce

Mr David Phi, Director, Americas, New Zealand and South Pacific Section
Mr Graeme Taylor, Assistant Secretary, Europe and Americas Branch, International Division

Department of Primary Industries and Energy

Mr John Holmes Dean, Acting Senior Assistant Director, Plant Quarantine and Inspection Branch, Australian Quarantine and Inspection Service
Mr Kevin Adrian Doyle, Senior Assistant Director, Animal Quarantine and Exports Branch, Australian Quarantine and Inspection Service
Dr John Fryer, Principal Research Scientist, Bureau of Rural Resources
Mr Alan John Glenn, Assistant Secretary, Crops Division
Mr Michael Brady Huleatt, Principal Resource Geologist, Bureau of Mineral Resources, Geology and Geophysics
Mr Robert Andre Hutchison, Director, Coal International B Section, Coal and Minerals Division
Mr Alan Smart, First Assistant Secretary, Corporate Policy Division
Mr Peter William Yuile, Assistant Secretary, Bilateral Relations Branch

Department of Transport and Communications

Mr Ross Garfield Gough, Director, Americas and the Pacific Bilateral Relations Branch
Mr Danny Scorpecci, Assistant Secretary, International and Commercial Shipping Policy Branch
Mr Peter Vidler, Director, Shipping Relations Section, International and Commercial Shipping Policy Branch, Maritime Policy Division

Elcom Services Pty Ltd (Pacific Power International Pty Ltd)

Mr Jorge Hrdina, Acting General Manager

Findlay, Dr Christopher, Associate Professor, Department of Economics, University of Adelaide

Garnaut, Mr Ross Gregory, Professor of Economics, Australian National University

Giambruno, Mr Julio, former Charge d'Affaires, Republic of Uruguay

Insearch Institute of Commerce, University of Technology, Sydney

Mr Murray Lister Laurence, Chief Executive Officer

Julius Kruttschnitt Mineral Research Centre, University of Queensland

Mr Donald James McKee, Director

LAN-Chile Airlines

Mr Santiago Chicharro, Manager, Australia and New Zealand

Leighlands Pastoral Holdings Pty Ltd

Mr Ian Macpherson Metherall, Managing Director

Maddock, Professor Rodney Russell, Head, Department of Economics, La Trobe University

Mine Site Technologies Pty Ltd

Mr Gary Zamel, Managing Director

Mitsui OSK Lines Ltd

Mr Takeshi Yamamoto, Senior Representative

Mr Hirokazu Hatta, Sao Paulo Representative

Mr Bruce Downes, Representative

Mr Eric Leslie Hayward, South American Trade Manager

Mount Isa Mines (MIM) Holdings Ltd

Mr Peter Francis Beard, External Relations Manager

Mr Rodney Stewart Charlton, Manager, Coal Marketing Services

Mr Peter John Slaughter, Executive General Manager, Corporate Development

Navas de Brigard, His Excellency Mr Fernando, Ambassador, Republic of Colombia

Parsons, Mr David, Executive Director, Pacific Economic Cooperation Conference (PECC) Minerals and Energy Forum

Pasminco Ltd

Mr Thomas Edmund Slattery, Executive General Manager, Business Development

Qantas Airways Limited

Mr Garry Stephen Saunders, Manager, Capacity Agreements
Mr Julian Michael Smith, Senior International Relations Manager

Salazar Sparks, His Excellency Mr Juan, Ambassador, Republic of Chile

Scurrah, Dr Martin John, Head, Spanish Discipline and Program for Latin-American Studies, Flinders University

Smith, Mr Gregory Wayne

South Australian Department of Fisheries

Dr Philip Richard Wladislaw Sluczankowski, Senior Scientist

State Chamber of Commerce (New South Wales)

Mr Michael Jones, Chairman, International Trade Policy Committee
Mr Hendrik Van Der Westhuizen, Manager, International Trade Department

Union Bulkships

Mr Eric Leslie Hayward, South American Trade Manager

Varig Brazilian Airlines

Mr Christopher Alexander Efstathakis, General Manager, Australia and South-West Pacific Region

Victorian Trades Hall Council

Mr Peter Alan Holding, Social Policy Officer

Western Mining Corporation

Mr Donald Marshall Morley, Director of Finance and Administration

**INDIVIDUALS AND ORGANISATIONS
WHO MADE WRITTEN SUBMISSIONS TO THE COMMITTEE**

Academy of the Social Sciences in Australia, Australian National University,
Canberra, ACT

Aerolineas Argentinas, Sydney, NSW

AFS International Exchanges, Strawberry Hills, NSW

Ambassador of Argentina, His Excellency Mr J.C.M. Beltramino, Canberra, ACT

Ambassador of Chile, His Excellency Mr Juan Salazar Sparks, Canberra, ACT

Ambassador of Colombia, His Excellency Dr Antonio Puerto,
Canberra, ACT

Ambassador of Mexico, His Excellency Mr Alejandro Morales, Canberra, ACT

Ambassador of Peru, His Excellency Mr Gonzalo Bedoya, Canberra, ACT

Amnesty International Australia, Canberra, ACT

Andes Group Inc, Stirling, WA

Anleu, Edmer, Adelaide, SA

Ansell International, Glen Waverley, VIC

ANZ Bank, Melbourne, VIC

Arellano, Dr Alejandro, Department of Microbiology, Flinders Medical Centre,
Bedford Park, SA

Asian/Pacific Basin Studies Unit, Queensland University of Technology, Zillmere, QLD

Attorney-General's Department, Barton, ACT

Austrade, Canberra, ACT

Austral Computer Systems, Kensington Park, SA

Australia-Brazil Chamber of Commerce, North Sydney, NSW

Australian-Chile Chamber of Commerce, Sydney, NSW

Australia-Chile Friendship Society of ACT, Canberra, ACT
Australia Council for the Arts, Strawberry Hills, NSW
Australia-South America Business Council, Canberra, ACT
Australian Barley Board, Adelaide, SA
Australian Council for Overseas Aid, Canberra, ACT
Australian Countertrade Association, Mawson, ACT
Australian Dairy Corporation, Glen Iris, VIC
Australian Federation of Modern Language Teachers' Associations, Cleveland, QLD
Australian Horticultural Corporation, Sydney, NSW
Australian Mineral Industries Research Association Ltd, Melbourne, VIC
Australian National Commission for UNESCO, Parkes, ACT
Australian Residents' Committee, Managua, Nicaragua
Australian-Spanish-Latin American Institute Inc, Bowden, SA
Australian Tourist Commission, Sydney, NSW
Aviation Industries of Australia Pty. Ltd., Shepparton, VIC
Babidge, Mr Mark H., Applecross, WA
Balhas, Ms Violeta, Bairnsdale, VIC
Banco Santander, Sydney, NSW
Barclay, Mr Glen St. J., Department of History, University of Queensland, St. Lucia, Qld
Barrett Burston (International) Pty Ltd, South Yarra, VIC
Biogenesis Limited (Chile), Jesmond, NSW
Bora, Mr Bijit, Flinders University, Adelaide, SA
Brand, Ms Jan, Wagga Wagga, NSW
Brazil-Australia Chamber of Commerce, Sao Paulo, Brazil

Broken Hill Proprietary Co. Ltd., Melbourne, VIC

Bullock, Mr Harry, Chairman, Magellan Society, Canberra, ACT

Centre for Clinical Epidemiology and Biostatistics, Royal Newcastle Hospital,
Newcastle, NSW

Centre for Housing and Planning, Swinburne Institute of Technology, Hawthorn, VIC

Charge d'Affaires of Uruguay, Mr Julio Giambruno, Phillip, ACT

CMC (Australia) Pty Limited, Hurstville, NSW

Committee in Defence of Human Rights in El Salvador, Belconnen, ACT

Committees in Solidarity with Latin America and the Carribean, Melbourne, VIC

CRA Corporate Services, Melbourne, Vic

CRI Limited, Sydney, NSW

Cryle, Professor Peter, Department of Romance Languages, University of Queensland,
Brisbane, QLD

Davis Gelatine Consolidated Ltd, Botany, NSW

Department of the Arts, Sport, the Environment, Tourism and Territories, Canberra,
ACT

Department of Defence, Canberra, ACT

Department of Foreign Affairs and Trade, Canberra, ACT

Department of Immigration, Local Government and Ethnic Affairs, Canberra, ACT

Department of Industry, Technology and Commerce, Canberra ACT

Department of Primary Industries and Energy, Canberra, ACT

Department of Transport and Communications, Canberra, ACT

Dingle, Mr Anthony, London, UK

Drysdale, Mr Peter, Australian-Japan Research Centre, Australian National University
Canberra, ACT

Elcom Services Pty Ltd, Sydney South, NSW

Elek, Dr Andrew, Australian National University, Canberra, ACT

Espinosa, Mr Rene, Director, Confederacion de Camaras de los Estados Unidos Mexicanos

Findlay, Dr Christopher, University of Adelaide, Adelaide, SA

Florez Marquez, Mr Oscar, University of Canberra, Belconnen, ACT

Fogarty, Dr John, Fairfield, VIC

Garnaut, Professor Ross, Australian National University, Canberra, ACT

Gillissen, Mr Albert, Aldinga Beach, SA

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Institute of International Studies, Santiago, Chile

Institute of Latin American Studies, La Trobe University, Bundoora, VIC

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Lan Chile Airlines, Sydney, NSW

Latin Americas Support Committee, Adelaide, SA

Leal, Professor R.B., Macquarie University, Sydney, NSW

Leighlands Pastoral Holdings Pty. Ltd., Springhurst, VIC

Mac Aonghus, Mr James, Middlesex, UK

McCall, Assoc. Prof Grant, School of Sociology, University of NSW, Kensington, NSW

Macdonnell Promotions Pty Ltd, Sydney, NSW

McElligott, Mr Philip, Hawker, ACT

McKanna, Mr Guy, Australian Financial Review, Sydney, NSW

Maddock, Professor Rodney, Head of the Department of Economics, La Trobe University, Bundoora, VIC

Mario Moreira Media Services International, Perth, WA

Menendez, Ms Rita, Kensington, WA

Metz Pty Ltd, Marayong, NSW

Millard, Mr Peter, Wy Yung, VIC

M.I.M. Holdings Ltd, Brisbane, QLD

Mine Site Technologies Pty Ltd, Alexandria, NSW

Mitsui OSK Lines Ltd, Sydney, NSW (not public)

National Languages Institute of Australia, East Melbourne, VIC

National Library of Australia, Parkes, ACT

Orellana, Mr Ovidio, The Committee for Human Rights in Guatemala,
Fortitude Valley, QLD

Osborne, Ms Gillian, Vacluse NSW

Ortuzar, Professor Santiago, Schools of Architecture, Central and Mayor Universities,
Santiago, Chile

Overseas Service Bureau, Fitzroy, VIC

Pasminco Limited, Melbourne, VIC

P.A.Z. International Marketing, Crows Nest, NSW

Peruvian Australian Humanitarian Association of South Australia, Rosewater, SA

Potts Associates, Parramatta, NSW (not public)

Qantas Airways Limited, Sydney, NSW

Results (Aust) Inc, Griffith, ACT

Roach Anleu, Dr Sharyn, Flinders University of South Australia, Adelaide, SA

Rodriguez, Mr Fernando, Adelaide, SA

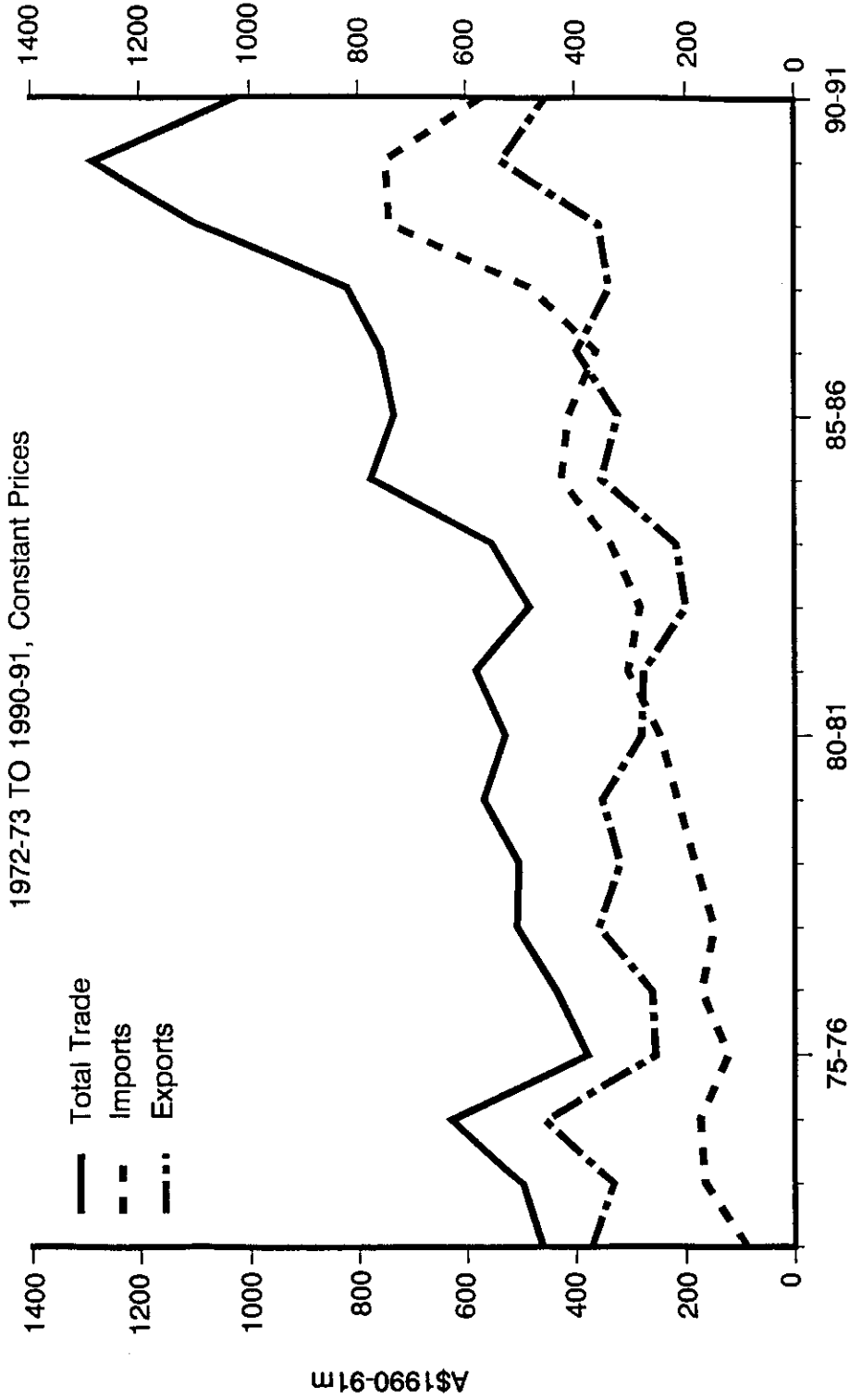
School of Spanish and Latin American Studies, University of New South Wales,
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Scurrah, Mr Martin J., School of Humanities - Spanish Discipline, Flinders University
of South Australia, Adelaide, SA

Shell Company of Australia Ltd, Melbourne, VIC

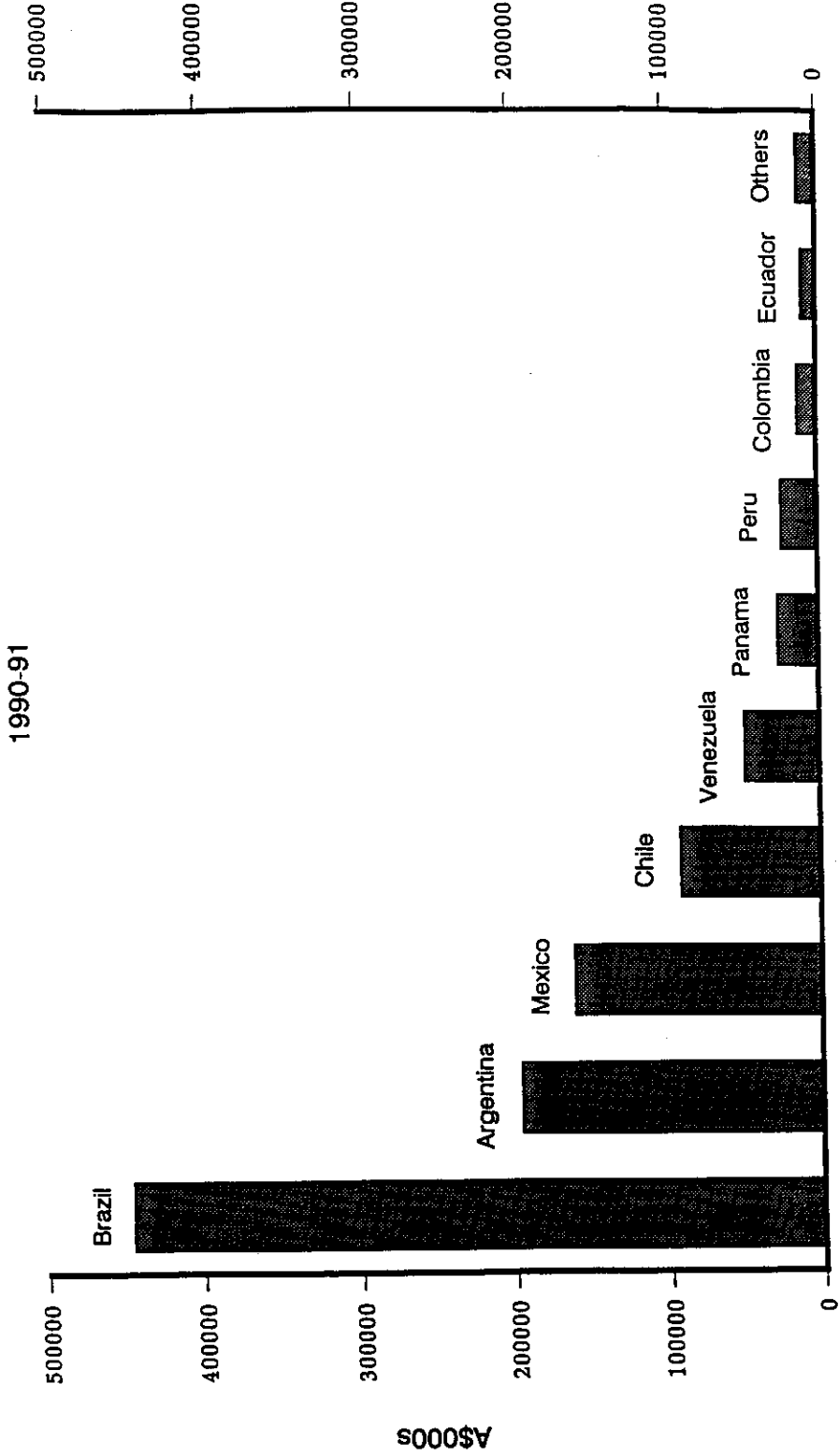
Smith, Mr Greg W., Browns Plains, QLD
Stack, Ms Marilyn, Highgate Hill, QLD
State Chamber of Commerce (New South Wales), Sydney, NSW
Steele, Mr Colin, Secretary, Magellan Society, Canberra, ACT
South Australian Department of Fisheries, Adelaide, SA
Telecom Australia, Melbourne, VIC
Trinidad, Mr Mario, Adelaide, SA
Valverde, Dr Estela, School of Education & Language Studies, University of Western
Sydney, Campbelltown, NSW
Varig Brazilian Airlines, Sydney, NSW
Victoria University of Technology, Melbourne, VIC
Victorian Paediatric Cardiac Surgical Unit, Royal Children's Hospital, Parkville, VIC
Victorian Trades Hall Council, Carlton South, VIC
Western Mining Corporation Ltd, Melbourne, VIC
Wilson, Ms Susan, Daw Park, SA
Witham & Company Pty Ltd, Pennant Hills, NSW

AUSTRALIA'S TRADE WITH LATIN AMERICA



Sources: *Direction of Trade Australia, Time Series 1971-72 to 1988-89 and Composition of Trade Australia 1990-91*, Central Statistics Section, Department of Foreign Affairs and Trade; *ABS Catalogue 5206.0*, Australian Bureau of Statistics.

AUSTRALIA'S TRADE WITH MAJOR LATIN AMERICAN TRADING PARTNERS



Sources: *Direction of Trade Australia, Time Series 1971-72 to 1988-89 and Composition of Trade Australia 1990-91*, Central Statistics Section, Department of Foreign Affairs and Trade; *ABS Catalogue 5206.0*, Australian Bureau of Statistics.

AUSTRALIA'S TRADE WITH EIGHT LATIN AMERICAN COUNTRIES

1972-3 TO 1990-91

Argentina

Year	Imports	Exports	Total Trade	Trade Balance
		(A\$'000)		
1972-73	972	10,691	11,663	9719
1973-74	4,093	7,046	11,139	2953
1974-75	7,143	41,854	48,997	34711
1975-76	3,126	27,991	31,117	24865
1976-77	3,679	27,314	30,993	23635
1977-78	4,601	40,955	45,556	36354
1978-79	3,775	45,596	49,371	41821
1979-80	6,852	91,395	98,247	84543
1980-81	6,144	55,326	61,470	49182
1981-82	11,972	70,431	82,403	58459
1982-83	6,295	37,904	44,199	31609
1983-84	9,734	57,609	67,343	47875
1984-85	15,289	58,603	73,892	43314
1985-86	33,707	47,398	81,105	13691
1986-87	48,678	77,143	125,821	28465
1987-88	64,252	74,920	139,172	10668
1988-89	103,745	95,920	199,655	-7825
1989-90	171,338	159,047	330,385	-12291
1990-91	69,547	125,691	195,508	56414

Source: Based on data in *Direction of Trade, Australia, Time Series 1971-72 to 1988-89* and *Composition of Trade, Australia, 1990-91*, Central Statistics Section, Department of Foreign Affairs.

Brazil

Year	Imports	Exports	Total Trade	Trade Balance
		(A\$'000)		
1972-73	9,338	4,815	14,153	-4,523
1973-74	22,106	7,699	29,805	-14,407
1974-75	28,032	31,190	59,222	3,158
1975-76	28,931	14,661	43,592	-14,270
1976-77	44,431	10,335	54,766	-34,096
1977-78	48,187	10,176	58,363	-38,011
1978-79	67,724	20,439	88,163	-47,825
1979-80	82,093	24,962	107,055	-57,131
1980-81	107,144	39,235	146,379	-67,909
1981-82	136,138	19,852	155,990	-116,286
1982-83	154,495	38,358	192,583	-116,137
1983-84	177,101	48,347	225,448	-128,754
1984-85	257,189	83,531	340,720	173,658
1985-86	245,972	98,085	344,057	-147,887
1986-87	219,549	139,014	358,563	-80,535
1987-88	298,467	99,552	398,019	-198,915
1988-89	430,359	117,584	547,943	-312,775
1989-90	351,928	124,663	476,591	-227,265
1990-91	316,097	128,715	444,812	-187,382

Source: Based on data in *Direction of Trade, Australia, Time Series 1971-72 to 1988-89* and *Composition of Trade, Australia, 1990-91*, Central Statistics Section, Department of Foreign Affairs.

Chile

Year	Imports	Exports	Total Trade	Trade Balance
		(A\$'000)		
1972-73	2,067	42,140	44,207	40073
1973-74	4,343	39,161	43,504	34818
1974-75	2,345	23,166	25,511	20821
1975-76	486	421	907	-65
1976-77	194	135	329	-59
1977-78	413	394	807	-19
1978-79	589	7,607	8,196	7018
1979-80	1,149	19,822	20,971	18673
1980-81	6,545	7,947	14,492	1402
1981-82	3,429	4,484	7,913	1055
1982-83	1,785	8,466	10,251	6681
1983-84	3,854	5,705	9,559	1851
1984-85	5,238	8,570	13,808	3332
1985-86	10,726	14,193	24,919	3467
1986-87	15,132	15,564	30,696	432
1987-88	23,407	20,803	44,210	-2604
1988-89	43,003	22,823	65,836	-20180
1989-90	64,599	32,294	96,893	-32305
1990-91	39,683	51,643	91,326	11960

Source: Based on data in *Direction of Trade, Australia, Time Series 1971-72 to 1988-89* and *Composition of Trade, Australia, 1990-91*, Central Statistics Section, Department of Foreign Affairs.

Colombia

Year	Imports	Exports	Total Trade	Trade Balance
		(A\$'000)		
1972-73	178	3,040	3,218	2862
1973-74	497	798	1,295	301
1974-75	466	1,693	2,159	1227
1975-76	830	1,768	2,598	938
1976-77	1,389	496	1,885	-893
1977-78	1,364	960	2,324	-404
1978-79	1,395	821	2,216	-574
1979-80	2,046	927	2,973	-1119
1980-81	2,690	1,254	3,944	-1436
1981-82	2,181	1,124	3,305	1057
1982-83	2,108	704	2,812	-1404
1983-84	6,887	2,668	9,555	-4219
1984-85	3,043	1,028	4,071	-2015
1985-86	5,467	22,714	28,181	17247
1986-87	3,414	18,332	21,746	14918
1987-88	5,688	8,331	14,019	2643
1988-89	7,989	12,746	20,735	4757
1989-90	9,564	24,667	34,231	15103
1990-91	8,168	4,264	12,432	-3904

Source: Based on data in *Direction of Trade, Australia, Time Series 1971-72 to 1988-89* and *Composition of Trade, Australia, 1990-91*, Central Statistics Section, Department of Foreign Affairs.

Mexico

Year	Imports	Exports	Total Trade	Trade Balance
		(A\$'000)		
1972-73	5,070	10,475	15,545	5405
1973-74	7,313	14,788	22,101	7475
1974-75	9,537	19,268	28,805	9371
1975-76	6,717	17,268	23,985	10551
1976-77	8,512	16,889	25,401	8377
1977-78	8,459	16,170	24,629	7711
1978-79	10,670	26,146	36,816	15476
1979-80	16,583	23,107	39,690	6524
1980-81	15,863	38,437	54,300	22574
1981-82	29,736	31,373	61,109	1637
1982-83	30,039	10,153	40,192	-19886
1983-84	31,145	16,313	47,458	-14832
1984-85	45,357	90,889	136,246	45532
1985-86	66,151	48,029	114,180	-18122
1986-87	55,330	41,742	97,072	-13588
1987-88	64,632	54,436	119,068	-10196
1988-89	80,510	53,259	133,769	-27251
1989-90	94,071	114,994	209,065	20923
1990-91	94,342	65,602	159,944	-28740

Source: Based on data in *Direction of Trade, Australia, Time Series 1971-72 to 1988-89* and *Composition of Trade, Australia, 1990-91*, Central Statistics Section, Department of Foreign Affairs.

Peru

Year	Imports	Exports	Total Trade	Trade Balance
		(A\$'000)		
1972-73	1,033	6,026	7,059	4,993
1973-74	791	15,904	16,695	15,113
1974-75	3,568	24,466	28,034	20,898
1975-76	343	9,722	10,065	9,379
1976-77	282	11,952	12,234	11,670
1977-78	822	10,030	10,852	9,208
1978-79	891	2,525	3,416	1,634
1979-80	1,583	9,112	10,695	7,529
1980-81	1,823	7,867	9,690	6,044
1981-82	2,991	11,829	14,820	8,838
1982-83	3,629	6,442	10,071	2,813
1983-84	5,161	3,719	8,880	-1,442
1984-85	6,257	7,246	13,503	989
1985-86	4,918	13,230	18,148	8,312
1986-87	6,122	24,686	30,808	18,564
1987-88	2,210	33,003	35,213	30,793
1988-89	8,392	20,053	28,445	11,661
1989-90	10,449	15,617	26,066	5,168
1990-91	7,276	16,459	23,735	9,183

Source: Based on data in *Direction of Trade, Australia, Time Series 1971-72 to 1988-89* and *Composition of Trade, Australia, 1990-91*, Central Statistics Section, Department of Foreign Affairs.

Uruguay

Year	Imports	Exports	Total Trade	Trade Balance
		(A\$'000)		
1972-73	10	369	379	359
1973-74	22	502	524	480
1974-75	16	868	884	852
1975-76	37	1,238	1,275	1,201
1976-77	211	562	773	351
1977-78	246	1,381	1,627	1,135
1978-79	638	1,982	2,620	1,344
1979-80	523	2,592	3,115	2,069
1980-81	639	1,594	2,233	955
1981-82	572	3,304	3,876	2,732
1982-83	541	4,085	4,626	3,544
1983-84	877	6,613	7,490	5,736
1984-85	4,973	1,786	6,759	-3,187
1985-86	3,809	1,921	5,730	-1,888
1986-87	5,166	5,148	10,314	-18
1987-88	16,454	1,580	18,034	-14,874
1988-89	5,206	2,427	7,633	-2,779
1989-90	3,062	2,573	5,635	-489
1990-91	3,520	844	4,364	-2,676

Source: Based on data in *Direction of Trade, Australia, Time Series 1971-72 to 1988-89* and *Composition of Trade, Australia, 1990-91*, Central Statistics Section, Department of Foreign Affairs.

Venezuela

Year	Imports	Exports	Total Trade	Trade Balance
		(A\$'000)		
1972-73	206	2,827	3,033	2,621
1973-74	14	1,549	1,563	1,535
1974-75	51	3,835	3,886	3,784
1975-76	20	6,492	6,512	6,472
1976-77	9,174	20,599	29,773	11,425
1977-78	562	34,464	35,026	33,902
1978-79	998	22,025	23,023	21,027
1979-80	11,358	15,570	26,928	4,212
1980-81	184	10,406	10,590	10,222
1981-82	754	22,898	23,652	22,144
1982-83	24	17,648	17,672	17,624
1983-84	7,698	1,487	9,185	-6,211
1984-85	826	5,609	6,435	4,783
1985-86	770	7,087	7,857	6,317
1986-87	1,167	10,471	11,638	9,304
1987-88	1,280	10,712	11,992	9,432
1988-89	3,376	27,198	30,574	23,822
1989-90	12,654	66,519	79,173	53,865
1990-91	21,441	27,514	48,955	6,073

Source: Based on data in *Direction of Trade, Australia, Time Series 1971-72 to 1988-89* and *Composition of Trade, Australia, 1990-91*, Central Statistics Section, Department of Foreign Affairs.

ECONOMIC AND POPULATION CHANGES IN LATIN AMERICA

1970 to 1988

Country	Average Annual Change			Total Change Between 1970-88		
	GNP	Pop.	GNP Per Capita	GNP	Pop.	GNP Per Capita
		(%)			(%)	
Argentina	1.0	1.5	-0.5	19.7	31.5	-9.0
Belize	5.0	2.3	2.7	142.7	50.0	61.8
Bolivia	1.5	2.6	-1.1	31.6	59.9	-17.7
Brazil	5.4	2.3	3.1	159.7	50.0	73.1
Chile	2.1	1.7	0.4	44.8	34.3	7.8
Colombia	4.3	2.2	2.1	115.2	48.4	45.0
Costa Rica	3.6	2.5	1.1	87.5	54.6	21.3
Ecuador	6.0	2.9	3.1	187.9	66.5	72.9
El Salvador	1.5	1.9	-0.3	31.8	40.2	-6.0
Guatemala	3.2	2.8	0.4	76.8	65.6	6.8
Guyana	-1.8	1.0	-2.7	-27.5	19.3	-39.2
Honduras	3.9	3.4	0.5	100.1	84.1	8.7
Mexico	3.9	2.6	1.3	99.3	58.5	25.7
Nicaragua	-0.9	3.2	-4.0	-15.3	76.5	-52.0
Panama	2.8	2.3	0.4	63.5	51.7	7.8
Paraguay	5.8	3.1	2.6	174.0	71.9	59.4
Peru	2.1	2.5	-0.4	45.4	56.8	-7.3
Suriname	0.8	0.8	0.1	15.8	14.8	0.9
Uruguay	1.5	0.5	1.0	29.9	9.0	19.2
Venezuela	2.2	3.2	-1.0	47.7	76.8	-16.5
Australia	3.1	1.6	1.5	72.2	32.2	30.2

Source: *World Tables 1991*, The World Bank, Washington D.C.

Latin America: Gross National Product per Capita
1970 to 1990

	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990
Argentina	920	1000	1040	1240	1630	1810	1680	1610	1570	1800	1970	1960	1880	1970	2150	2140	2380	2400	2570	2160	2260
Belize	430	470	520	570	660	790	840	860	910	1080	1170	1220	1140	1090	1100	1140	1240	1390	1560	1720	
Bolivia	230	250	270	290	320	360	400	410	440	470	490	560	530	480	450	420	440	510	590	620	
Brazil	450	500	570	710	880	1070	1300	1470	1640	1870	2070	2030	2070	1840	1730	1670	1810	1960	2120	2540	
Chile	840	990	1080	1080	1140	860	880	1030	1330	1680	2100	2600	2220	1930	1680	1450	1350	1370	1510	1770	1890
Colombia	340	360	390	430	500	550	600	680	840	1010	1180	1320	1390	1380	1370	1280	1220	1180	1180	1190	1200
Costa Rica	560	610	660	750	860	950	1070	1320	1560	1790	1960	1540	1150	1060	1250	1400	1550	1650	1680	1780	1940
Ecuador	290	290	300	370	430	540	680	790	930	1080	1260	1490	1490	1320	1160	1170	1140	1060	1090	1020	1010
El Salvador	290	300	310	330	380	430	500	590	700	760	750	750	740	760	820	840	830	860	960	1070	1090
Fr. Guiana																					
Guatemala	360	380	390	430	500	570	660	790	900	1030	1120	1200	1190	1170	1180	1200	1050	950	900	910	910
Guyana	380	410	400	410	510	640	660	620	620	650	720	730	610	520	500	510	500	400	400	340	
Honduras	270	280	290	310	340	360	400	460	530	600	640	690	690	700	720	740	760	820	860	900	610
Mexico	820	800	820	940	1120	1360	1500	1490	1580	1820	2320	3000	2820	2290	2130	2180	1890	1770	1750	1990	2360
Nicaragua	380	390	390	430	560	630	700	780	740	560	690	810	850	860	860	840	850	870			
Panama	680	740	770	840	920	1030	1080	1120	1290	1420	1630	1820	1950	1950	1980	2060	2170	2210	1810	1760	1830
Paraguay	260	270	300	350	440	550	620	720	830	1030	1340	1680	1740	1640	1490	1170	950	890	970	1030	1150
Peru	520	580	620	700	850	1000	1040	970	840	850	990	1240	1380	1150	1120	980	1080	1170	1040	1010	1090
Suriname														2870 ²				2618 ²	2600	3020	3400 ²
Uruguay	780	910	910	990	1140	1370	1440	1450	1650	2110	2800	3590	3410	2450	1940	1680	1910	2210	2440	2620	
Venezuela	1240	1260	1340	1540	1920	2380	2890	3160	3390	3730	4070	4730	4920	4790	4250	3830	3570	3180	3130	2450	2420

(US\$)

Source: *The World Bank Atlas 1990*, The World Bank, Washington DC, pp. 6-9; *World Tables 1991*, The World Bank, Washington DC, pp. 4-5; and *Countries of the World and Their Leaders Yearbook 1992*, Detroit, 1992.

¹ GNP per capita estimated to be in the \$1,500 - \$3,499 range.

² GDP per capita.

LATIN AMERICA: AVERAGE ANNUAL INFLATION

1970 to 1991

	1970-80	1980-88	1970-88	1989 (1)	1990 (1)	1991 (2)
			(%)			
Argentina	121.3	256.7	173.6	4923.8	1343.9	91.3 Nov
Belize (3)	n.a.	4.2	n.a.	n.a.	n.a.	n.a.
Bolivia	18.8	316.5	107.5	16.6	18.0	16.0 Nov
Brazil	35.2	197.1	91.9	1863.6	1585.2	465.8 Nov
Chile	130.3	20.0	72.4	21.4	27.3	17.8 Nov
Colombia	21.0	22.7	21.8	26.1	32.0	29.0 Oct
Costa Rica	10.9	27.6	18.0	10.0	27.5	26.7 Nov
Ecuador	12.6	30.7	20.3	54.2	49.5	46.8 Nov
El Salvador	10.7	18.6	14.1	23.5	19.3	14.3 Oct
Guatemala	9.5	11.8	10.6	17.9	59.6	24.6 Sep
Guyana	10.1	16.5	12.9	n.a.	n.a.	n.a.
Honduras	8.1	5.7	7.0	11.4	36.4	33.2 Sep
Mexico	16.0	77.2	40.0	19.7	29.9	19.9 Oct
Nicaragua (4)	17.0	305.8	99.8	1690.0	13490.9	1183.2 Nov
Panama	7.0	2.2	4.8	-0.2	1.5	2.9 Oct
Paraguay	13.2	19.3	15.8	28.5	44.1	13.5 Oct
Peru	30.2	132.5	68.5	2776.6	7657.8	185.4 Nov
Suriname (3)	9.8	12.4	11.0	n.a.	n.a.	n.a.
Uruguay	62.7	52.8	58.2	89.2	129.0	85.5 Nov
Venezuela	8.4	15.3	11.4	81.0	36.5	32.7 Oct
Australia	10.4	8.3	9.5	8.5	6.9	1.5 Dec

Sources: *World Tables 1991*, The World Bank, Washington DC; *Preliminary Overview of the Latin American and Caribbean Economy 1991*, Economic Commission for Latin America and the Caribbean, United Nations Organisation, December 1991.

Notes: (1) December to December.
(2) Month to month as indicated.
(3) To 1987.
(4) From 1972.

**LATIN AMERICA: GNP AND FOREIGN DEBT
1990**

Country	GNP	External	Debt
	(US\$m)	(US\$m)	(%GNP)
Argentina	99135	61144	61.7
Belize	371	158	42.6
Bolivia	4235	4276	101.0
Brazil	510239	116173	22.8
Chile	25981	19114	73.6
Colombia	38959	17241	44.3
Costa Rica	5448	3772	69.2
Ecuador	10033	12105	120.7
El Salvador	5280	2132	40.4
Guatemala	7398	2777	37.5
Guyana	247	1960	793.5
Honduras	2469	3480	140.9
Mexico	230151	96809	42.1
Nicaragua	n.a.	10497	n.a.
Panama	4380	6676	152.4
Paraguay	5489	2131	38.8
Peru	35100	21105	60.1
Uruguay	7896	3707	46.9
Venezuela	46934	33305	71.0

Source: *World Debt Tables 1991-92*, The World Bank, Washington DC.

STATISTICAL PROFILES OF LATIN AMERICAN COUNTRIES

Appendix 10

Official Name	Republic of Argentina	Belize	Republic of Bolivia	Federative Republic of Brazil	Republic of Chile	Republic of Colombia	Republic of Costa Rica
Independence	9 July 1816 (from Spain)	21 Sept 1981 (from UK)	6 Aug 1825 (from Spain)	7 Sept 1822 (from Portugal)	18 Sept 1810 (from Spain)	20 July 1810 (from Spain)	15 Sept 1821 (from Spain)
Area (Sq km)	2,771,300	22,963	1,084,390	8,511,965	756,950	1,138,910	51,032
1991 Population	32.7m	228,069	7.15m	155.3m	13.2m	33.8m	3.1m
Capital	Buenos Aires	Belmopan	La Paz	Brasilia	Santiago	Bogota	San Jose
Other Cities	Cordoba Rosario	Belize City Punta Gorda	Santa Cruz Cochabamba	Sao Paulo Rio de Janeiro	Concepcion Valparaiso	Medellin Cali	Alajuela Limon
Leader	Pres. Carlos Saul Menem	PM George Cradle Price	Pres. Jaime Paz Zamora	Pres Fernando Collor de Mello	Pres. Patricio Aylwin Azocar	Pres. Cesar Gaviria Trujillo	Pres. Oscar Arias Sanchez
Main Ethnic Make-up	White 85% Mestizo ¹ & Others 15%	Creole 40% Mestizo 33% Maya 10%	Aymara 25% Quechua 30% Mixed 25-30%	White 55% Mixed 38% Black 6%	Epn & Mestizo 95% Indian 3%	Mestizo 58% White 20% Mulatto ² 14%	White & Mestizo 96% Black 2%
Language(s)	Spanish (off.) English, Italian	English (off.) Spanish, Mayan	Spanish) all Aymara) off. Quechua)	Portuguese (off.), Spanish English	Spanish	Spanish	Spanish (off.)
Religion	R.C. 92% Protestant 2%	R.C. 62% Protestant 30%	R.C. 95%	R.C. 89%	R.C. 89% Protestant 11%	R.C. 95%	R.C. 95%
Adult Literacy	95%	91%	78%	81%	94%	87%	93%
Life Expectancy	70 yrs	69 yrs	61 yrs	65 yrs	73 yrs	71 yrs	77 yrs
Unemployment	8.6% (1990)	12% (1988)	21.5% (1990)	4.4% (1990)	6.0% (1990)	10.4% (1990)	6.0% (1990)
Trade with Australia (1990-91)	A\$195.5m	A\$10,000	A\$750,000	A\$444.8m	A\$91.3m	A\$12.4m	A\$2.3m
Balance of Trade ³	+ A\$56.4m	+ A\$4,000	- A\$428,000	- A\$187.3m	+ A\$12m	- A\$3.9m	- A\$1.7m

Abbreviations: Epn (European); RC (Roman Catholic); off. (official)

¹ Mixed Spanish and Indian.² Mixed white and black.³ From Australian perspective.

STATISTICAL PROFILES OF LATIN AMERICAN COUNTRIES

Official Name	Republic of Ecuador	Republic of El Salvador	Falkland Islands/Islas Malvinas	French Guiana	Republic of Guatemala	Cooperative Republic of Guyana	Republic of Honduras
Independence	24 May 1822 (from Spain)	15 Sept 1821 (from Spain)	Dependent UK Territory	French Overseas Dept.	15 Sept 1821 (from Spain)	26 May 1966 (from UK)	15 Sept 1821 (from Spain)
Area (Sq km)	276,000	21,476	16,654	89,941	108,780	215,000	112,090
1991 Population	11m	5.4m	1,988	101,603	9.2m	756,072	4.9m
Capital	Quito	San Salvador	Port Stanley	Cayenne	Guatemala City	Georgetown	Tegucigalpa
Other Cities	Guayaquil Cuenca	Santa Ana San Miguel	Port Howard	Kourou	Quezaltenango Escuintla	Linden	San Pedro Sula La Ceiba
Leader	Pres. Rodrigo Borja Cevallos	Pres. Alfredo Cristiani	Appointed Governor	Appointed Prefect	Pres. Jorge Serrano Elias	Pres. Hugh Desmond Hoyte	Pres. Rafael Leonardo Callejas
Main Ethnic Make-up	Mestizo 55% Indian 25% Spanish 10% Black 10%	Mestizo 89% Indian 10% Caucasian 1%	Mainly British	Black & Mulatto 66% Epn 12% CH & AM 12%	Ladino ¹ 56% Indian 44%	E. Indian 50% Black &) Mixed) 43% Amerindian 4%	Mestizo 90% Indian 7% Black 2% White 1%
Language(s)	Spanish (off.) Quichua	Spanish (off.) some Nahua	English	French (off.) Creole	Spanish 23 Indian lang.	English AM dialects	Spanish Indian dialects
Religion	R.C. 95%	R.C. 75%	Anglican R.C.	R.C. Hindu	R.C. Protestant	Christian 57% Hindu 33%	R.C. 97% Protestant
Adult Literacy	86%	73%	Not Available	82%	55%	95%	73%
Life Expectancy	66 yrs	65 yrs	Not Available	74 yrs	55 yrs	65 yrs	66 yrs
Unemployment	7.0% (1990)	10% (1989)	Not Available	15% (1987)	13% (1989)	Not Available	15% (1989)
Trade with Australia (1990-91)	\$9.3m	\$585,000	\$343,000	\$62,000	\$791,000	\$957,000	\$216,000
Balance of Trade	-2.7m	-473,000	+343,000	+62,000	-533,000	-879,000	+100,000

Abbreviations: Epn (European); AM (Amerindian); RC (Roman Catholic); CH (Chinese)

¹ Mixed European and Indian.

STATISTICAL PROFILES OF LATIN AMERICAN COUNTRIES

Official Name	United Mexican States	Republic of Nicaragua	Republic of Panama	Republic of Paraguay	Republic of Peru	Republic of Suriname	Oriental Republic of Uruguay	Republic of Venezuela
Independence	16 Sept 1810 (from Spain)	15 Sept 1821 (from Spain)	28 Nov 1821 (from Spain)	14 May 1811 (from Spain)	28 July 1821 (from Spain)	25 Nov 1975 (from Neth.)	25 Aug 1825 (from Spain)	5 July 1811 (from Spain)
Area (Sq km)	1,972,550	129,494	77,381	406,750	1,285,220	163,265	176,215	912,050
1991 Population	90m	3.7m	2.5m	4.8m	22.3m	402,385	3.1m	20.1m
Capital	Mexico City	Managua	Panama City	Asuncion	Lima	Paramaribo	Montevideo	Caracas
Other Cities	Guadalajara	Leon	Colon	Caaguazu	Arequipa	Albina	Paysandu	Maracaibo
Leader	Pres. Carlos Salinas de Gortari	Pres. Violetta Barrios de Chamorro	Pres. Guillermo Endara	Pres. Andres Rodriguez	Pres. Alberto Fujimori	Pres. Johannes Kraag	Pres. Luis Alberto Lacalle	Pres. Carlos Andres Perez
Main Ethnic Make-up	Mestizo 60% A.M. 30%	Mestizo 69% White 17%	Mestizo 70% W.I. 14%	Mestizo 95%	Indian 45% Mestizo 37%	E.I. 37% Creole 31%	White 88% Mestizo 8%	Mestizo 67% White 21%
Language(s)	Spanish	Spanish (off.) English	Spanish (off.)	Spanish (off.) Guarani	Spanish (off.) Quechua (*)	Dutch (off.) English	Spanish	Spanish (off.)
Religion	R.C. Protestant	R.C. 95% Protes 5%	R.C. 93% Protes 6%	R.C. 90%	R.C.	Hindu 28% Protes 25%	R.C. 66% Protes 2%	R.C. 96% Protes 2%
Adult Literacy	88%	57%	88%	90%	85%	95%	96%	88%
Life Expectancy	72 yrs	62 yrs	74 yrs	69 yrs	69 yrs	68 yrs	72 yrs	74 yrs
Unemployment	15% (1990)	35% (1990)	20% (1990)	12% (1989)	20% (1989)	33% (1990)	8.8% (1990)	10.4% (1990)
Trade with Aust. (1990-91)	A\$160m	A\$1.0m	A\$26.7m	A\$320,000	A\$23.7m	A\$6,000	A\$4.4m	A\$49.0m
Balance of Trade	- A\$28.7m	+ A\$550,000	+ A\$23.7m	+ A\$192,000	+ A\$9.2m	+ A\$6,000	- A\$2.7m	+ A\$6.0m

Abbreviations: Epn (European); AM (Amerindian); RC (Roman Catholic); W (West Indian); EI (East Indian); Neth (Netherlands); Protes (Protestant)

¹ Black and mixed.

Source: The Europa World Yearbook 1991, London, 1991; Handbook of the Nations, Detroit, 1986; The World Factbook 1991, Washington DC, 1991; Countries of the World and Their Leaders Yearbook 1992, Detroit, 1992.

SUMMARY OF SHIPPING SERVICES TO SOUTH AMERICA**Direct Service - Westbound**Mitsui OSK Lines

Brisbane	to	Brazil	6 weeks
	to	Argentina	7 weeks
	to	Chile	8.5 weeks
Sydney	to	Brazil	5.5 weeks
	to	Argentina	6.5 weeks
	to	Chile	8 weeks
Melbourne	to	Brazil	5 weeks
	to	Argentina	6 weeks
	to	Chile	7.5 weeks
Fremantle	to	Brazil	4 weeks
	to	Argentina	5 weeks
	to	Chile	6.5 weeks

Direct Service - EastboundMitsui OSK Lines

Brisbane	to	Brazil	6 weeks
	to	Argentina	5 weeks
	to	Chile	4 weeks
	to	Peru	3 weeks
Sydney	to	Brazil	6.5 weeks
	to	Argentina	5.5 weeks
	to	Chile	4.5 weeks
	to	Peru	3.5 weeks
Melbourne	to	Brazil	7 weeks
	to	Argentina	6 weeks
	to	Chile	5 weeks
	to	Peru	4 weeks

Fremantle	to	Brazil	8 weeks
	to	Argentina	7 weeks
	to	Chile	6 weeks
	to	Peru	5 weeks

Mitsui's ships sometimes also call in at Port Adelaide.

Direct Service - Eastbound

Barbican Line

Brisbane	to	Brazil	6 weeks
Sydney	to	Brazil	6.5 weeks
Melbourne	to	Brazil	7 weeks
Fremantle	to	Brazil	8 weeks

Direct Service - Eastbound - Mexico

Australia-New Zealand Direct Line

Brisbane	to	Mexico	5.5 weeks
Sydney	to	Mexico	6 weeks
Melbourne	to	Mexico	6.5 weeks
Adelaide	to	Mexico	7 weeks

Note: While this is advertised as a direct service it is in fact a transshipment service. Details of Mexican services are listed below;

- . cargo to ports on the west coast of Mexico and to Mexico City allow 6 to 10 days transit time from Long Beach, California. Vessels leaving every 10 days
- . cargo to ports on the east coast of Mexico, allow 8 days transit time to rail goods from Long Beach to Houston, then by feeder vessel, a further 2 to 3 days transit time. Vessels leaving Houston every 10 days.

(This information was supplied to the committee in a letter dated 3 September 1991 from Mr Danny Scorpecci, Assistant Secretary, International and Commercial Shipping Policy Branch, Department of Transport and Communication and in a letter dated 4 June 1992 from Mr Bunny Hayward of Mitsui OSK Lines and Union Bulkships.)

**AUSTRALIA'S LINER TRADE WITH LATIN-AMERICA
LINER EXPORTS (TONNES) BY COUNTRY OF DESTINATION**

<i>COUNTRY</i>	<i>1985-86</i>	<i>1986-87</i>	<i>1987-88</i>	<i>1988-89</i>	<i>1989- 90</i>
Argentina	474	886	460	655	704
Belize	-	-	34	-	-
Bolivia	2	1	1	3	25
Brazil	10726	14362	1387	6328	6693
Chile	293	489	309	34730	40925
Colombia	41	356	851	1635	23899
Costa Rica	22	1	7	619	36
Ecuador	101	149	207	88	121
El Salvador	4	5	12	1	1
Falklands/Malvinas	-	-	-	-	58
French Guiana	-	-	-	-	16
Galapagos	-	-	-	-	-
Guatemala	1	1	18	42	33
Guyana	18	34	-	17	-
Honduras	1	-	1	-	482
Mexico	3343	2008	2966	30351	37125
Nicaragua	-	90	204	6	18
Panama	233	287	118	82	20
Paraguay	-	-	-	-	-
Peru	247	566	2267	7464	24114
Surinam	3	-	-	-	-
Uruguay	160	119	126	224	340
Venezuela	1306	2166	920	1320	481
TOTAL	16974	21500	9888	83565	135091

Table 2

**AUSTRALIA'S LINER TRADE WITH LATIN-AMERICA
LINER IMPORTS (TONNES) BY COUNTRY OF ORIGIN**

<i>COUNTRY</i>	<i>1985-86</i>	<i>1986-87</i>	<i>1987-88</i>	<i>1988-89</i>	<i>1989-90</i>
Argentina	2451	7142	18250	34018	26872
Belize	-	11	-	-	-
Bolivia	52	1	1	92	210
Brazil	39681	56179	121790	198311	107664
Chile	6234	6818	6739	30055	25730
Colombia	831	587	1212	1836	1384
Costa Rica	754	8200	266	555	302
Ecuador	1103	629	686	1516	484
El Salvador	19	2	1	17	111
Falklands/Malvinas	-	-	15	-	-
French Guiana	-	-	-	-	-
Galapagos	-	-	-	-	-
Guatemala	832	88	199	1172	297
Guyana	2	4	2	1616	-
Honduras	1	1	36	73	-
Mexico	7775	7557	13825	22840	20189
Nicaragua	78	3	4	1	24
Panama	65	33	121	135	-
Paraguay	1	1	1	2	4
Peru	9311	7968	398	351	623
Suriname	-	-	-	-	-
Uruguay	1066	1549	3483	1852	1212
Venezuela	5	88	190	545	871
TOTAL	70261	96861	167219	294987	185977

Table 3

AUSTRALIA'S NON-LINER TRADE WITH LATIN-AMERICA
NON-LINER EXPORTS (TONNES) BY COUNTRY OF DESTINATION

<i>COUNTRY</i>	<i>1985-86</i>	<i>1986-87</i>	<i>1987-88</i>	<i>1988-89</i>	<i>1989-90</i>
Argentina	348598	471742	531836	725510	616325
Belize	-	-	-	-	-
Bolivia	-	-	-	-	1
Brazil	972251	1687490	1556924	1677255	1576714
Chile	203500	239558	246664	271570	250895
Colombia	128234	89654	10055	9744	45253
Costa Rica	1	1	-	4	296
Ecuador	29575	15750	28710	31403	43702
El Salvador	-	-	-	-	-
Falklands/Malvinas	-	-	-	50	17
French Guiana	-	-	-	-	-
Galapagos	-	-	-	-	-
Guatemala	-	-	-	-	-
Guyana	-	-	-	-	-
Honduras	-	-	-	-	-
Mexico	141788	244934	101942	110723	111119
Nicaragua	3	-	-	-	-
Panama	-	1	-	6	-
Paraguay	-	1	-	-	-
Peru	62514	33420	170969	73858	40830
Surinam	-	-	-	-	-
Uruguay	19950	26454	2300	-	44
Venezuela	36098	8157	93242	22567	143050
TOTAL	1942512	2817162	2742642	2922690	2828246

Table 4

**AUSTRALIA'S NON-LINER TRADE WITH LATIN-AMERICA
NON-LINER IMPORTS (TONNES) BY COUNTRY OF ORIGIN**

<i>COUNTRY</i>	<i>1985-86</i>	<i>1986-87</i>	<i>1987-88</i>	<i>1988-89</i>	<i>1989-90</i>
Argentina	18385	20887	47424	112557	272581
Belize	-	-	-	-	-
Bolivia	-	-	-	45	1
Brazil	91409	99277	197337	210249	781066
Chile	4782	21879	13328	79451	146881
Colombia	114	114	167	336	709
Costa Rica	18	61	-	88	124
Ecuador	190	532	572	960	1024
El Salvador	1	-	3	-	-
Falklands/Malvinas	-	-	-	-	-
French Guiana	-	-	-	-	-
Galapagos	-	-	-	-	-
Guatemala	210	43	-	156	55
Guyana	2125	3500	2750	-	-
Honduras	17	-	17	4850	15000
Mexico	13450	9155	4025	8896	5836
Nicaragua	1	-	-	-	5
Panama	34	16	-	32509	1
Paraguay	-	5	-	1	1176
Peru	14206	10024	44	14700	10974
Surinam	-	-	-	-	7
Uruguay	1506	565	2518	1079	200
Venezuela	90	90	27	40660	201137
TOTAL	146538	166148	268212	506537	1436777

(These tables taken from Department of Transport and Communications, submission, Committee Hansard, pp. 264-7.)

**A SELECTED LISTING OF CULTURAL EXCHANGES/RELATIONS BETWEEN
AUSTRALIA AND LATIN AMERICAN COUNTRIES, 1990-1992¹**

- March 1990 - Australian film festival held in Mar del Plata
- June 1990 - Exhibition at the Australian National Library titled "Chile and Australia in the Pacific Sea of the New World"
- July 1990 - Museo De La Acuarela Mexicano hosted an exhibition of Australian watercolours.
- August 1990 - Australian Chamber Orchestra, under auspices of the Argentine Mozateum, toured Argentina and Chile.
- Professor Max Cooke of Melbourne University attended seminar and delivered a series of lectures in Buenos Aires concerning music education, video tapes and books presented to the International Society of Music Education.
- November 1990 - Jill Scott attended international video festival in Brazil
- April 1991 - Australian Youth Orchestra toured Brazil, Venezuela and several other Latin American countries, organised by the Australian National Music Camp.
- Aboriginal Island Dance Theatre visited Argentina, Chile, Brazil and Venezuela.
- October 1991 - Southern Crossings visited Mexico
- November 1991 - Angela Chaplin visited Venezuela
- March 1992 - Darling Downs Trio visited Mexico
- April 1992 - Chamber Made Opera visited Colombia
- Circus Oz visited Venezuela and Colombia

¹ This list was compiled from information set out in: Department of Foreign Affairs Defence and Trade, submission, Committee Hansard, p.134-135; Macdonnell Promotions Pty Ltd, submission, pp. 7-8; the Australia Council for the Arts, submission; Letter to Committee dated 8 April 1992 from Mr Con Chatham, Americas Liaison Officer, Cultural Relations Officer, Department of Foreign Affairs and Trade.

- Theatre of Image visited Venezuela
 - Sydney Dance Company visited Venezuela
 - Stretch MK1 visited Venezuela and Colombia
 - Three playwrights, John Romeril, Aima de Groen and Richard Walley attended a playwright conference in Venezuela.
- April/May
1992
- An Australian jazz group visited Chile and Brazil
 - Frankenstein's Children by Australian writer David Carlin to be produced at the Venezuelan National Young People's Theatre
- June 1992
- Proposed exhibition of works by Bronwyn Bancroft and Banduk Marika at the Australian Embassy, Buenos Aires
- October 1992
- Australia Ensemble to visit Argentina, Chile Uruguay and Brazil
- 1993
- Australian Chamber Orchestra to visit Argentina, Chile, Uruguay and Brazil
 - Exhibitions to be held by the Crafts Council of Australia in Montevideo, Buenos Aires and Santiago
 - Australian Youth Orchestra and the Flying Fruitfly Circus to visit Mexico, Venezuela and Brazil

RECOMMENDATIONS OF AGB REPORT

Recommendation 1

Australia should investigate mechanism for obtaining market share data on major competitors. Arranging for exchanges of information with the diplomatic missions of the major competitors is a potential source of current data on student flows from target countries.

Recommendation 2

That Asia and of Europe/USA be regarded as separate theatres for the purposes of strategic planning. Within each theatre, consideration should be given to the particular characteristics of each country when targeting each market segment.

Recommendation 3

That Australia take measures to increase awareness of its commitment to uniformly high standards in education.

Recommendation 4

That Australia promote expertise and achievement in selected study disciplines to promote an automatic link between study course and institution.

Recommendation 5

That promotional tactics are developed with the strategic aim of reinforcing quality education. Activities which could be considered include case studies (using past students who are successful), independent academic comment on Australian courses/institutions, development of exchange programs and a government and business endorsement of Australian qualifications in student source countries.

Recommendation 6

That Australia continue to develop exchange programs, particularly with 'first tier' institutions in First World countries. This strategy, while not necessarily generating substantial fees, would serve to increase awareness of Australia as a significant destination with selected discipline strengths and acknowledged centres of excellence.

Recommendation 7

There is an opportunity to differentiate Australia as superior in terms of the consistency and appropriateness of advice supplied to students and gatekeepers in student source countries. Achieving this goal requires a structured investment in improving information services. The needs include improvements in the strategic focus and customer relevance of print reference materials and in training and communications support for staff.

The format of published data could include a general information folder with course and institution specific inserts available for inclusion.

A review of Australia's entries in general study abroad publications could be undertaken. This study has suggested that, for example, Australia's entry in the Ryugaki Journal (Japan) was less detailed than some competitors.

(AGB Australia, International Competitive Study, Commonwealth of Australia, 1992, pp. 5-7.)

BILATERAL AND OTHER VISITS**Argentina****Ministerial Visits**

- 1965 Minister for Agriculture and Livestock Kruger visited Australia.
- 1974 Foreign Minister Willesee visited Argentina.
- 1980 Agriculture Minister Zorreguieta visited Australia.
- 1984 Immigration and Ethnic Affairs Minister West visited Argentina.
- 1986 Trade Minister Dawkins visited Argentina (Cairns Group)
- 1987 Trade Negotiations Minister Duffy visited Argentina (Cairns Group).
- 1987 Science Minister Jones visited Argentina.
- 1988 Trade Negotiations Minister Duffy visited Argentina (Cairns Group).
- 1988 Attorney-General Bowen visited Argentina (Extradition Treaty).
- 1992 Foreign Affairs and Trade Minister Senator Evans visited Argentina.
- 1992 Latter half of year Argentine Foreign Minister Di Tella to visit Australia as guest of Government.
- 1992 Argentine Economy Minister Cavallo to visit Australia as guest of Government.

Parliamentary Visits

- 1992 Australian parliamentary delegation is to visit Argentina in June.
- 1992 Argentine parliamentary delegation to visit Australia during this year.

Senior Officials

- 1990 Department of Foreign Affairs and Trade Secretary Woolcott and Australia's Ambassador for Environment, Sir Ninian Stephen, visited Argentina.
- 1992 Department of Foreign Affairs and Trade First Assistant Secretary Wood visited Argentina.

1992 Argentine Agricultural, Livestock, Breeding and Fishing Under Secretary Regunaga to visit Australia as guest of Government.

IPU Activities

1986 76th IPU Conference, Buenos Aires, October

Brazil

Ministerial Visits

1973 Minister for Mines and Energy Dias Leite visited Australia.

1974 Foreign Minister Willesee visited Brazil.

1984 Trade Minister Bowen visited Brazil.

1986 Trade Minister Dawkins visited Brazil.

1987 Science Minister Jones visited Brazil.

1987 Trade Negotiations Minister Duffy visited Brazil.

1988 Environment Minister Richardson visited Brazil.

1989 Science Minister Jones visited Brazil.

1990 Trade Negotiations Minister Blewett visited Brazil.

1991 Trade Negotiations Minister Blewett visited Brazil (Cairns Group).

1992 Foreign Affairs and Trade Minister Senator Evans visited Brazil.

1992 Australian parliamentary delegation is to visit Brazil in June.

1992 Brazilian Agricultural Minister Cabrera to visit Australia as guest of Government.

Parliamentary Visits

1980 Australian parliamentary delegation visited Brazil.

1990 House of Representatives Speaker McLeay visited Brazil.

1992 Australian parliamentary delegation to visit Brazil in June.

1992 Brazilian parliamentary delegation to visit Australia in August.

Senior Officials

- 1989 Deputy Secretary Costello visited Brazil.
- 1990 Department of Foreign Affairs and Trade Secretary Woolcott and Australia's Ambassador for Environment, Sir Ninian Stephen, visited Brazil.
- 1992 Department of Foreign Affairs and Trade First Assistant Secretary Wood visited Brazil.

Chile

Ministerial Visits

- 1977 Economy Minister Baraona visited Australia.
- 1984 Immigration and Ethnic Affairs Minister West visited Chile.
- 1990 Trade Negotiations Minister Blewett visited Chile (Cairns Group).
- 1991 Resources Minister Griffiths visited Chile.
- 1992 Foreign Affairs and Trade Minister Senator Evans visited Chile.
- 1992 Chilean Under Secretary for Foreign Affairs Vargas to visit Australia.
- 1992 Latter half of year President Aylwin to visit Australia as guest of Government.
- 1992 Latter half of year Chilean Foreign Minister Silva Cimma to visit Australia as guest fo Government (accompanying President Aylwin).
- 1992 Latter half of year Chilean Agriculture Minister Figueroa to visit Australia as guest of Government (accompanying President Aylwin).
- 1992 Latter half of year Chilean Economy Minister Ominami to visit Australia (accompanying president Aylwin).
- 1992 Chilean Mining Minister Hamilton to visit Australia in September.

Parliamentary Visits

- 1991 Australia Parliamentary Delegation visited Chile.

Senior Officials

- 1990 Department of Foreign Affairs and Trade Secretary Woolcott and Australia's Ambassador for Environment, Sir Ninian Stephen, visited Chile.
- 1991 Deputy Secretary Costello visited Chile.

IPU Activities

- 1991 86th Conference, Santiago, October.

Colombia

Parliamentary Visits

- 1989 Colombian parliamentary delegation visited Australia.
- 1992 Parliamentary Secretary to the Minister of Foreign Affairs and Trade, Martin, visited Colombia.
- 1992 Proposed visit to Colombia by an Australian Minister following UNCED conference in Brazil.

Costa Rica

Ministerial Visits

- 1984 Foreign Minister Hayden visited Costa Rica.
- 1984 Immigration and Ethnic Affairs Minister West visited Costa Rica.

Parliamentary Visits

- 1984 Australian parliamentary delegation visited Costa Rica.

Ecuador

Ministerial Visits

- 1988 Attorney-General Bowen visited Ecuador (Extradition Treaty).

El Salvador

Ministerial Visits

1984 Foreign Minister Hayden visited El Salvador.

1984 Immigration and Ethnic Affairs Minister West visited El Salvador.

Parliamentary Visits

1984 Australian parliamentary delegation visited El Salvador.

Guatemala

Parliamentary Visits

1988 Australian parliamentary delegation visited Guatemala (79th Inter-Parliamentary Union, IPU, meeting).

IPU Activities

1988 79th IPU Conference, April

Guyana

Ministerial Visits

1989 Minister for Foreign Affairs Jackson visited Australia (Committee of Commonwealth Foreign Ministers on Southern Africa meeting).

Honduras

Ministerial Visits

1984 Foreign Minister Hayden visited Honduras.

Mexico

Ministerial Visits

- 1973 Prime Minister Whitlam visited Mexico.
- 1974 Foreign Minister Willesee visited Mexico.
- 1979 Minister for Tourism Rossell visited Australia.
- 1984 Foreign Minister Hayden visited Mexico.
- 1984 Immigration and Ethnic Affairs Minister West visited Mexico.
- 1987 Arts/Environment Minister Cohen visited Mexico.
- 1987 Trade and Industrial Development Minister Hernandez visited Australia.
- 1988 Foreign Minister Sepulveda visited Australia.
- 1990 President Carlos Salinas de Gortari visited Australia.
- 1990 Trade Negotiations Minister Blewett visited Mexico (Trade Ministers Meeting).
- 1990 Foreign Affairs and Trade Minister Evans visited Mexico.
- 1991 Trade and Overseas Development Minister Blewett visited Mexico.
- 1992 Chihuahua Governor Melendez to visit Australia as guest of DFAT under the Special Visits Program in May/June.
- 1992 Mexican Transport and Communications Minister Caso Lombardo to visit Australia as guest of Government.
- 1992 Latter half of year Mexican Agriculture and Water Resources Minister Gonzalez to visit Australia as guest of Government.

Parliamentary Relations

- 1980 Australian parliamentary delegation visited Mexico.
- 1984 Australian parliamentary delegation visited Mexico.
- 1985 Mexican parliamentary delegation visited Australia.
- 1991 House of Representatives Speaker McLeay visited Mexico.

1991 Mexican parliamentary delegation visited Australia (Asia-Pacific Parliamentary Forum).

1992 Mexican parliamentary delegation visited Australia.

Senior Officials

1989 Under-Secretary for Foreign Affairs Rozenthal visited Australia.

1991 Department of Foreign Affairs and Trade Secretary Woolcott visited Mexico.

1992 Department of Foreign Affairs and Trade Secretary-Designate Wilenski visited Mexico.

1992 Under-Secretary for Foreign Affairs Rozental visited Australia.

IPU Activities

1976 IPU Spring Meeting, Mexico City, April.

1985 IPU Symposium on Conventional Disarmament, Mexico City, May.

1986 75th IPU Conference, April.

Nicaragua

Ministerial Visits

1984 Foreign Minister Hayden visited Nicaragua.

1984 Trade Minister Martinez visited Australia.

1985 Nicaraguan Foreign Minister D'Escoto visited Australia.

Parliamentary Visits

1984 Australian parliamentary delegation visited Nicaragua.

1987 Australian parliamentary delegation visited Nicaragua (77th IPU meeting).

Peru

Ministerial Visits

1974 Foreign Minister Willesee visited Peru.

Parliamentary Visits

1980 Australian parliamentary delegation visited Peru.

Senior Officials

1987 Australia/Peru Officials Talks (Canberra).

1990 Department of Foreign Affairs and Trade Secretary Woolcott and Australia's Ambassador for Environment, Sir Ninian Stephen, visited Peru.

Uruguay

Ministerial Visits

1986 Foreign Minister Iglesias visited Australia.

1986 Trade Minister Dawkins visited Uruguay (Cairns Group).

1987 Arts Environment Minister Cohen visited Uruguay.

1987 Trade Negotiations Minister Duffy visited Uruguay.

1988 Attorney-General Bowen visited Uruguay.

1991 Trade Negotiations Minister Blewett visited Uruguay.

Parliamentary Visits

1990 Australian parliamentary delegation visited Uruguay (84th IPU meeting).

Senior Officials

1990 Department of Foreign Affairs and Trade Secretary Woolcott and Australia's Ambassador for Environment, Sir Ninian Stephen, visited Uruguay.

IPU Conference

1990 84th IPU Conference, October.

Venezuela

Ministerial Visits

- 1988 Attorney-General Bowen visited Venezuela (Extradition Treaty).
- 1992 Trade and Overseas Development Minister Kerin to visit Venezuela in June.
- 1992 Latter half of year President Perez to visit Australia as guest of Government.

Parliamentary Visits

- 1980 Australian parliamentary delegation visited Venezuela.
- 1991 Australian parliamentary delegation visited Venezuela.
- 1992 Venezuelan parliamentary delegation to visit Australia in June.

(See Department of Foreign Affairs and Trade, submission, Committee Hansard, pp. 180-5. Information updated in correspondence to the Committee dated 31 March 1992 and 21 April 1992 from the Department of Foreign Affairs and Trade.)

GLOSSARY

AACLAME	-	Australian Advisory Council on Languages and Multicultural Education
ABC	-	Australian Broadcasting Corporation
ABT	-	Australian Tourist Commission
ACFOA	-	Australian Council for Overseas Aid
ACS	-	Australian Customs Service
AFMLTA	-	Australian Federation of Modern Language Teachers Association
AFP	-	Australian Federal Police
AILASA	-	Association for Iberian and Latin American Studies in Australasia
ALADI	-	Latin American Integration Association
APEC	-	Asia Pacific Economic Cooperation
AOTC	-	Australian and Overseas Telecommunications Corporation
ASEAN	-	Association of Southeast Asian Nations
ASTP	-	Australian System of Tariff Preference
ATCP	-	Antarctic Treaty Consultative Party
Austrade	-	Australian Trade Commission
BISA	-	Bibliography of Southeast Asia Project
BRR	-	Bureau of Rural Resources
CAA	-	Civil Aviation Authority
CAI	-	Confederation of Australian Industry
CANUSTA	-	Canada/United States Trade Agreement
CAP	-	Common Agricultural Policy
CARICOM	-	Caribbean Common Market
CCAMLR	-	Commission for Conservation of Antarctic Marine Living Resources
CD	-	Conference on Disarmament
CER	-	Closer Economic Relations
CET	-	Common external tariff
CFE	-	Mexican electricity utility body
CILASA	-	Consortium for Iberian and Latin American Studies in Australasia
CIREFCA	-	International Conference on Central American Refugees
COMEVEN	-	Group of Three Energy Basin Initiative
CONASUR	-	Consultative council for agricultural cooperation, composed of Argentina, Brazil, Chile and Uruguay
CORFO	-	Corporacion de Fomento de la Produccion, the Chilean equivalent of DITAC.
CTBT	-	Comprehensive Test Ban Treaty
DASET	-	Department of the Arts, Sport, the Environment and Territories

DASETT	-	Department of the Arts, Sport, the Environment, Tourism and Territories (Responsibility for tourism was transferred to a new Department of Tourism on 27 December 1991)
DEET	-	Department of Education, Employment and Training
DFAT	-	Department of Foreign Affairs and Trade
DILGEA	-	Department of Immigration, Local Government and Ethnic Affairs
DITAC	-	Department of Industry, Technology and Commerce
DOTC	-	Department of Transport and Communications
DPIE	-	Department of Primary Industries and Energy
EAI	-	Enterprise for the Americas Initiative
EC	-	European Community
ECLAC	-	United Nations' Economic Commission for Latin America and the Caribbean
EEP	-	Export Enhancement Program
EFIC	-	Export Finance Insurance Corporation
EIU	-	Economist Intelligence Unit
ELICOS	-	English Language Intensive Courses for Overseas Students
ETMs	-	Elaborately Transformed Manufactures
FTA	-	Free Trade Agreement
GATT	-	General Agreement on Tariffs and Trade
GDP	-	Gross Domestic Product
GSP	-	Generalised System of Preference
IADB	-	Inter-American Development Bank
IAEA	-	International Atomic Energy Agency
IATA	-	International Air Transport Association
IATTC	-	Inter-American Tropical Tuna Commission
ICA	-	International Commodity Agreements
ICSU	-	International Council of Scientific Unions
IDB	-	Inter-American Development Bank
IMF	-	International Monetary Fund
INCLEN	-	International Clinical Epidemiology Network
INTERPOL	-	International Criminal Police Organisation
IPU	-	Inter-Parliamentary Union
ISA	-	International Sugar Agreement
ISO	-	International Sugar Organisation
ITTO	-	International Tropical Timber Organisation
IWA	-	International Wheat Agreement
IWC	-	International Wheat Council
IWS	-	International Wool Secretariat
JKMRC	-	Julius Kruttschnitt Mineral Research Centre
LOSC	-	United Nations Law of the Sea Convention
LOTE	-	Languages Other Than English
MERCOSUR	-	A regional economic integration agreement between Argentina, Brazil, Uruguay and Paraguay, to come into effect in January 1995
MTIA	-	Metal Trades Industry Association
NAFTA	-	North American Free Trade Agreement

NDEC	-	National Distance Education Conference
NGOs	-	Non Government Organisations
NLIA	-	National Languages Institute of Australia
NPT	-	Nuclear Non-proliferation Treaty
OAS	-	Organisation of American States
OECD	-	Organisation for Economic Cooperation and Development
ONUCA	-	United Nations Observer Group Central America
ONUSAL	-	United Nations Human Rights Observer Group in Central America
OPEC	-	Organisation of Petroleum Producing Countries
PAFTAD	-	Pacific Trade and Development Conference
PBEC	-	Pacific Basin Economic Council
PCSP	-	Permanent Commission of the South Pacific
PDD	-	Partnership for Development and Democracy
PECC	-	Pacific Economic Cooperation Conference
Prepcom	-	United Nations Preparatory Commission for the International Sea-Bed Authority and the International Tribunal for the Law of the Sea
PROMODEX	-	Association for the Promotion and Development of Peruvian Exports
SBS	-	Special Broadcasting Service
SCAR	-	Scientific Committee on Antarctic Research
SELA	-	Latin American Economic System
SMP	-	skim milk power
SPNFZ	-	South Pacific Nuclear Free Zone
TRIPS	-	Trade-related Intellectual Property Rights
UN	-	United Nations
UNCED	-	United Nations Conference on Environment and Development
UNCHR	-	United Nations Commission on Human Rights
UNCTAD	-	United Nations Conference on Trade and Development
UNFDAC	-	United Nations Fund for Drug Abuse Control
UNGA	-	United Nations General Assembly
UNSW	-	University of New South Wales
VTHC	-	Victorian Trades Hall Council