

**SENATE STANDING COMMITTEE ON  
EDUCATION, EMPLOYMENT AND WORKPLACE RELATIONS**

**QUESTIONS ON NOTICE**

**Inquiry into the DEEWR Tender Process to award employment service contracts**

**EEWR\_SIH\_W20**

Senator Siewert provided in writing.

**Question**

Was provider viability a consideration in allocating market shares?

**Answer**

Consistent with section 4.14.4 of the Request for Tender (RFT), in the allocation of business the Department took into account the capacity of each tenderer to deliver all of that business in all of the relevant Employment Service Areas. This involved consideration of each tenderer's financial and organisation capacity to deliver the services at the allocated level and maintain the required quality of service delivery and any risk exposure for the Australian Government.

In accordance with section 3.8 of the RFT the objective of the financial viability process was to determine, on the basis of information provided with the tender whether the tendering organisation may be considered financially viable to meet the service requirements of the RFT, and whether there were any circumstances that may adversely affect the tenderer's ability to meet its contractual obligations to supply services for at least the Contract period.