

From: Clive Poolman [clive.poolman@aapt.com.au]
Sent: Wednesday, 25 February 2009 4:18 PM
To: Gover, Veronica (SEN)
Cc: Clive Poolman
Subject: RE: Senate Select Committee on the National Broadband Network - Outstanding Question on Notice
Hello Veronica,

Thankyou for your message.

The comment on “alignment of incentives” relates to an example given in an earlier paragraph (53) where it was suggested that a misalignment of incentives occurs with British Telecom (BT) where the BT Board is required to represent their shareholders in preference to deliver other outcomes such as developing a robust wholesale market. Where the network continues to be owned by a former monopoly, shareholder and government goals may be divergent and so “aligned incentives” are required.

Hope this answers your question

Regards,

Clive

From: Gover, Veronica (SEN) [mailto:Veronica.Gover@aph.gov.au]
Sent: Tuesday, 24 February 2009 3:23 p.m.
To: Clive Poolman
Cc: Committee, Broadband (SEN); Kelly, Alison (SEN); Bond, Meredith (SEN)
Subject: Senate Select Committee on the National Broadband Network - Outstanding Question on Notice
Importance: High

Dear Mr Poolman

I understand that the answer to a question taken on notice during AAPT's appearance before the Committee last year has not as yet been provided. Would it be possible for you to arrange for the answer to be emailed to me by lunchtime Friday 27 February ?

The question was:

QoN No. Hansard Page Reference Senator Question

1 59 Ludlam **Senator LUDLAM**—This might take us back to where you started. Paragraph 60 of your submission, which is part of the conclusion, says:

... by ensuring the alignment of incentives within the appropriate market structure, the appropriate regulatory framework will be achieved.

How would you define 'alignment of incentives'?

Mr Poolman—I do not know the answer to that question.

Senator LUDLAM—We can come back to that.

CHAIR—Would you like to take that on notice, Mr Poolman?

Mr Poolman—Yes.

Regards

Veronica

Veronica Gover

Senior Research Officer

Senate Select Committee on the National
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