

-----Original Message-----

From: johnhhall [mailto:johnhhall@bigpond.com]

Sent: Wednesday, 23 July 2008 1:01 PM

To: Heffernan, Bill (Senator)

Subject: Fw: Fertiliser import shipments

23rd July 2008

Senator Bill Heffernan,
Parliament House,
Canberra ACT 2600

Dear Bill,

Re: Fertiliser Price Movements

I believe that the Australian government needs to look at regulating fertiliser pricing. Further to making enquiries with the Fremantle Port Authority as to shipping movements, arrival dates for shipments of fertiliser imported to Fremantle Port from June 2007 to current date, please find attached copy information supplied by Fremantle Port Authority. The question asked of the Fremantle Port Authority was made specifically to determine whether there is any correlation in pricing movements to deliveries of fertiliser.

Please also find further correspondence from Summit Fertilizers.

Kind regards,
Elle M Hall

HALL FARMS PTY LTD
PO Box 18,
Narembeen WA 6369

Phone : 08 90647 276

----- Original Message -----

From: Rod Townsend

To: johnhhall@bigpond.com

Cc: Chris Leatt-Hayter

Sent: Wednesday, July 16, 2008 10:59 AM

Subject: FW: Fertiliser import shipments

Hi Elle,

Please find attached trade statistics for fertiliser imports as requested. I explained to John this morning that Fremantle Ports is unable to provide the level of detail requested due to the confidential nature of the information.

Regards,

Rod Townsend
Principal Trade Information Officer
Fremantle Ports
Ph: 08 9430 3438
Fax: 08 9430 3366
Email: Rod.Townsend@fremantleports.com.au

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-----Original Message-----

From: johnhhall [mailto:johnhhall@bigpond.com]
Sent: Wednesday, 9 July 2008 11:17 AM
To: Chris Leatt-Hayter
Subject: Fertiliser import shipments

Mr. Chris Leatt-Hayter,
General Manager,
Strategic & Community Developments,
Fremantle Ports,
PO Box 95,
FREMANTLE WA 6959.

Dear Chris,

Re: Fertiliser Shipments - Imports

I am currently involved in a senate enquiry and would appreciate details regarding shipping movements, arrival dates, vessel name, type of vessel, origin, berth, destination agent for shipments of fertiliser imported to Fremantle Port from June 2007 to current date.

Your assistance would be greatly appreciated.

Kind regards,
Elle M Hall

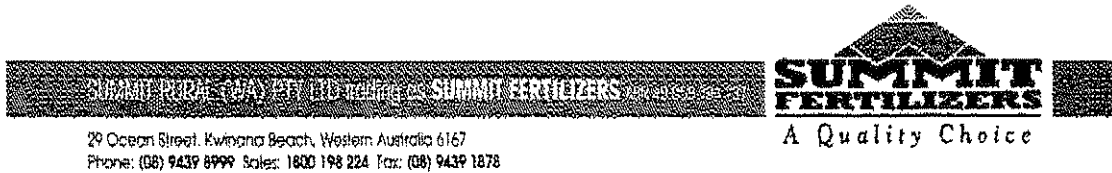
Fremantle Ports
Fertiliser Imports
01/07/2007 to 30/06/2008

Commodity	Tonnes												Tonnes
	Jul 2007	Aug 2007	Sep 2007	Oct 2007	Nov 2007	Dec 2007	Jan 2008	Feb 2008	Mar 2008	Apr 2008	May 2008	Jun 2008	
Inner Harbour - Container	1,031	24	0	0	92	0	0	61	49	294	24	20	1,575
AMMONIUM SULPHATE	0	0	0	0	0	0	0	0	0	43	65	65	171
AMMONIUM THIOSULPHATE SOLUTION	378	763	977	926	1,117	3,652	4,305	1,941	3,270	4,597	3,907	2,509	24,312
PHOSPHATES - FERTILIZERS, MANURES ETC	562	1,287	0	0	88	93	0	21	19	60	2,565	4,449	9,435
POTASH	0	450	68	0	151	32	0	0	0	141	0	0	898
UREA	0	0	0	0	0	0	0	0	0	0	0	0	0
UREA AMMONIUM NITRATE (UAN)	2,001	2,524	1,043	926	1,448	3,777	4,305	2,022	3,329	5,084	6,582	7,043	40,056
Commodity	0	0	0	0	0	0	0	0	0	0	0	0	0
AMMONIUM SULPHATE	0	0	0	0	0	0	0	0	0	0	0	0	0
AMMONIUM THIOSULPHATE SOLUTION	4,641	0	0	104,046	41,818	46,676	146,451	31,632	78,603	91,210	32,041	94,615	671,735
PHOSPHATES - FERTILIZERS, MANURES ETC	0	0	0	0	0	0	0	0	0	8,343	0	0	8,343
POTASH	0	0	0	0	0	0	16,773	0	41,571	10,572	26,243	14,273	2,071,368
UREA	0	0	0	0	27,534	0	0	0	30,111	0	0	0	57,645
UREA AMMONIUM NITRATE (UAN)	4,641	0	0	104,046	89,352	46,676	163,224	31,632	159,285	110,125	58,284	108,888	947,758
Commodity	5,642	2,524	1,043	104,974	79,791	50,453	187,529	33,654	453,514	115,189	64,846	115,931	807,793

No of Ship Visits Kwinnana Bulk Jetty 41
 No of Ship Visits Inner Harbour Container 377
 No of TEU's Inner Harbour Container 1,879
 TEU - Twenty foot equivalent unit

Tonnes as values	Tonnes												Tonnes
	Jul 2007	Aug 2007	Sep 2007	Oct 2007	Nov 2007	Dec 2007	Jan 2008	Feb 2008	Mar 2008	Apr 2008	May 2008	Jun 2008	
Inner Harbour - Container	AMMONIUM SULPHATE	1,061	24	0	0	92	0	61	40	254	24	20	1,578
	AMMONIUM THIOSULPHATE SOLUTION	0	0	0	0	0	0	0	0	43	65	65	173
	PHOSPHATES - FERTILIZERS, MANURES ETC	378	763	977	926	1,117	3,652	1,941	3,270	4,567	3,907	2,509	28,312
	POTASH	562	1,287	0	0	80	93	21	19	60	2,565	4,449	9,135
	UREA	0	450	66	0	151	32	0	0	141	0	0	839
	UREA AMMONIUM NITRATE (UAN)	0	0	0	0	0	0	0	0	0	0	0	0
	Commodity	2,001	2,524	1,043	926	1,440	3,777	4,305	3,329	5,064	6,562	7,043	40,036
Outer Harbour - Bulk - Kwinana Bulk Jetty	AMMONIUM SULPHATE	0	0	0	0	0	0	0	0	0	0	0	0
	AMMONIUM THIOSULPHATE SOLUTION	0	0	0	0	0	0	0	0	0	0	0	0
	PHOSPHATES - FERTILIZERS, MANURES ETC	4,641	0	0	104,048	41,818	46,676	146,451	78,603	91,210	32,041	94,615	671,735
	POTASH	0	0	0	0	0	0	0	0	8,343	0	0	8,343
	UREA	0	0	0	0	0	0	16,773	41,571	10,572	26,243	14,273	2,071,368
	UREA AMMONIUM NITRATE (UAN)	0	0	0	0	27,534	0	0	30,111	0	0	0	57,645
	Commodity	4,641	0	0	104,048	69,352	46,676	163,224	150,285	110,125	58,284	108,888	847,156
Berth		6,642	2,524	1,043	104,974	70,793	50,453	167,529	153,614	115,189	64,846	115,931	887,193

Fremantle Port Authority



Monday 21st July 2008

Acct No: 414631

Customer Name: Hall Farms

Fax No: 08 90647011

Dear John,

REMINDER - LAPSING OF ORDERS

We note that you currently have orders on hand with Summit Fertilizers for the 2007/2008 year ending 31st July 2008.

This fax is to remind you that any order quantity still required needs to be collected by 31st July 2008 as all existing uncollected orders will lapse on 1 August 2008.

Any product required for collection in August will need to be at new season pricing.

Regards,

A handwritten signature in black ink, appearing to read "Murray Browne".

Murray Browne
Executive Manager Sales & Marketing