

28th May 2008

The Chairman  
Senate Inquiry into Fertilizer  
Parliament House  
Canberra ACT 2600

Dear Sir

In March 2007 we paid \$555 plus G.S.T. for 37tonnes of M.A.P. delivered on farm. We thought at the time it was a rip off ,being a huge increase on the year before. This year it was \$1200 inc G.S.T. and had to come from Newcastle with some dusty additive. Just previous to this our carrier had been to Geelong for a 'one load only , no more allowed' and he reported that the shed was full! So work that out for yourself.

Pivot was set up to have a grower owned co-op to make things better for the growers but it was sold out to Incitec. Some of these same directors are on the board of Grain Corp and have the same intention of selling out to Cargill. Grain Corp is in partnership with Cargill already. Also Glencore has connections to the fertilizer industry. So you can see that the same thing that has happened to the fertilizer industry will happen to the grain industry if the growers do not have a countervailing power that the A.W.B. was to keep Grain Corp in check. There needs to be much tighter controls over take-overs to make sure that it is in the growers and national interest.

Adam Smith had it wrong. The 'market' cant be trusted to do the right thing. A Governments first duty is towards its own citizens.

Yours sincerely



Ernest J. Kitto