

MR Terry Fishpool

Dear Senate Inquiry,

On the 23rd of November an order was placed through [redacted] at the Tottenham Branch.

The order was on behalf of a small group of wheat Growers, we have been doing this for several years and our preference is that if the local business is close on the quote we will deal in our town.

Because of the question mark on supply and price a smaller group participated this year some growers had secured their supplies already.

Gaf & Co 60 tons

Bruce Wheaton 85 tons

Cajildry partnership 60 tons

Fishpool Meryula Holding 70 tons

That's 275 tons in all. It was a map sulphur blend.

The order was confirmed and a delivery date was given and we waited for our fertilizer.

We were told by [redacted] (Branch manager, Tottenham) that the trucks were to pick it up on the 6th of December 2007. However Incetec Pivot turned the trucks around refusing to supply the fertilizer, even though it was before expiry of delivery date.

The price for this product rose \$388 dollars a ton, in the period of the fertilizer being denied on our contract, 6th of December and the 7th of February. The product looked like old stock when delivered.

I have been informed by local producer [redacted] that Map ordered about the end of March was priced at \$1402-50 Inc, or \$1275 a ton ex GST. He has not received his supplies at this stage.

If you require more information or attendance at the hearing I am willing to participate.

Kindest Regards

Terry Fishpool