

The Secretary,

Senate Select Committee
on Agricultural & Related Industries,

P.O.B. 6100

Parliament House,

Canberra 2600

26th March 2008

Inquiry into Fertiliser Pricing & Supply arrangements

Dear Sir,

Last week I took delivery of 32 tonnes of D.A.P. & received 2 pages (1 for the truck & 1 for the trailer load) of the analysis of the D.A.P. & the warnings that go with using it & the poisons & heavy metals that it contains. It also states that "Incitec Pivot accepts no responsibility whatsoever for any commercial damage". As an employer of labour it is my duty of care to make sure that my employees have a safe working environment.

It is also hard to work out the pricing of D.A.P. this year & the availability of it. I have been told that there is plenty of fertiliser available but it is being held back as the price rises. We payed \$528 a tonne last year for a similar product called 19:13.

I have dealt with Incitec Pivot for the past 30 years & was quoted a price of \$1100 a tonne but on enquiring around found that I could buy through Landmark (with whom I do not deal with) for \$250 a tonne. I also believe that the share price of Incitec Pivot should also be investigated as it has gone from \$32 Jan. 2004 to a high of \$174 in 2008.

Do you think that the price of fertiliser would have increased so much if the price of wheat had not doubled, & Canola gone from \$600 a tonne in December to \$850 a tonne in February. (it is now \$650). How can a farmer like me make decisions when we get so many variations in prices.

yours faithfully



A. Hedges

Tony -

19. 3. 88



17/03/2008

DAP

%N	%P	%K	%S
18.0	20.0	0.0	1.6

Nitrogen	(N)	Ammonium Form	18.0% w/w
Phosphorus	(P)	Water Soluble	17.8% w/w
Phosphorus	(P)	Citrate Soluble	2.0% w/w
Phosphorus	(P)	Citrate Insoluble	0.2% w/w
Phosphorus	(P)	TOTAL	20.0% w/w
Sulfur	(S)	as Sulfate	1.6% w/w
Fluoride	(F)	Maximum	3.00% w/w
Fluoride g/kg P	(F)	Maximum	150g/kg P
Cadmium	(Cd)	Maximum	20mg/kg
Cadmium	(Cd)	Maximum	100mg/kg P
Lead	(Pb)	Maximum	50mg/kg
Mercury	(Hg)	Maximum	2.0mg/kg

HEAVY METALS: Use of this product may result in Cadmium and/or Lead and/or Mercury residues in excess of the Maximum Permitted Concentration (MPC) in plant and animal products and may also result in accumulation of these residues in soils.

DIRECTIONS FOR USE: Granulated diammonium phosphate fertiliser. Mainly used at planting in grain and forage crops, but also in sugarcane, and for top-dressing dairy pasture. This product is not suitable as a stockfeed supplement or for application in solution, ie. dissolved in irrigation water, water injection equipment or as a foliar spray.

Should this product not meet your expectations, please contact your fertiliser supplier before use. Before using fertiliser seek appropriate agronomic advice. Fertiliser may burn and/or damage pasture and crops, and affect the health of grazing animals. Avoid direct ingestion by livestock. Because climatic and soil conditions, application methods, irrigation, agricultural and grazing management practices are beyond the control of Incitec Pivot Limited and cannot be foreseen, Incitec Pivot Limited accepts no responsibility whatsoever for any commercial damage, loss or other result following the use of this product whether used in accordance with directions or not, subject to any overriding statutory provision and provided that such liability under those provisions shall be limited to the replacement of the goods as supplied or the rendering again of the services that are provided. The buyer accepts and uses this product subject to these conditions.

SAFETY DIRECTIONS: Avoid ingestion and inhaling product. Avoid contact with the eyes and skin. Wash hands after use.

CARE OF EQUIPMENT: This product can be corrosive to metals. Clean equipment after use, and follow manufacturer's maintenance advice.



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