

Single Desk: Fact Sheet # 4

Your Single Desk: De-regulating Containers and Bags Exports

Deregulation of containers and bags would erode the value created through AWBI and the Single Desk:

- ▶ *Deregulation of container shipments will result in loss of customers, volume, and in price premiums for growers delivering to the AWB National Pool.*
- ▶ *High numbers of containers are going to countries with high premiums, possibly as a result of attempts to circumvent AWBI.*

Professor Gans and Hirschberg have analysed container traffic out of Australia and found preliminary evidence that:

- ▶ *High numbers of containers are going to countries with high premiums, possibly as a result of attempts to circumvent AWBI.*
- ▶ *Non-AWBI container traffic is tracking the market where AWBI earns most significant price premiums*
- ▶ *Container traffic has had a negative impact on AWBI's bargaining power in certain markets.*

Container Trade 'Cherry Picking' Premium Markets

Source: AWBI

