

## **QUESTION TAKEN ON NOTICE**

**BUDGET ESTIMATES HEARING: 22 May 2006**

IMMIGRATION AND MULTICULTURAL AFFAIRS PORTFOLIO

### **(15) Output: Internal Product**

Senator Patterson asked:

- (a) Were there any Australian owned companies who sought consideration for the shortlist?
- (b) If so, do any of those companies support any major IT Australian Government projects?
- (c) What reasons were given to unsuccessful Australian companies as to the reason for their failure to be shortlisted?

*Answer:*

- (a) Yes, ASG and Volante submitted responses to the REOI.
- (b) Both ASG and Volante are providing support to government agencies to varying degrees.
- (c) All tenderers, both successful and unsuccessful, were provided with a debrief from the Evaluation Team. The content of each debrief is considered commercially sensitive. To release information relating only to the two Australian tenderers could unfairly disadvantage them. The types of issues that contributed to the non-selection of all the unsuccessful tenderers included:
  - Weaker solutions for some services;
  - Inflexible solutions unable to meet Department's business requirements;
  - Uncompetitive pricing;
  - Unproven solutions; and
  - Poor ability to integrate with other service providers.