

QUESTION TAKEN ON NOTICE

ADDITIONAL ESTIMATES HEARINGS: 11 February 2013

IMMIGRATION AND CITIZENSHIP PORTFOLIO

(AE13/0173) PROGRAM – OMARA

Senator Cash (Written) asked:

I refer to the answer given to question on notice SE12/0022 which lists consultants used since 1 July 2009. Provide details of the outcomes of engaging each of these consultants? Was the Authority satisfied with the work provided by each of the consultants? Did the Authority request quotes for the work to be undertaken prior to engaging the consultants? In each instance, was the final amount paid higher or lower than the initial quote and what were the reasons for these over and underruns?

Answer:

The Authority was satisfied with the work provided by the consultants listed below.

Consultant name	Outcome	Quote obtained	Amount paid
FY 2009-10			\$336,882
Australian Survey Research Group Pty Ltd	Developed, conducted and analysed impact survey relating to English language requirements for agents. Report produced.	Quoted slightly lower but travel costs and fees for a trip to Sydney were added.	\$20,000
CPR Communications & Public Relations Pty Ltd	Developed a communications strategy for Office of the MARA – report produced	Quoted slightly lower but travel costs and fees for a trip to Canberra were added.	\$66,294
Deakin University trading as DeakinPrime	Report produced following review of the continuing professional development framework for registered migration agents	Paid as per quote	\$63,937
KPMG Australia	Report produced following management initiated review of migration agent registration application processes.	Paid as per quote	\$26,470
Professional Service Integrity Asia Pacific Pty Ltd	Review of probity arrangements of the Office of the MARA -advice and report	Quoted on hourly rates	\$70,560
Protiviti Pty Ltd	Management initiated review and report on business support processes of the Office of the MARA	Quoted hourly rates.	\$11,625
The Allen Consulting Group Pty Ltd	Review and report on the educational requirements for admission to the migration agent profession	Quoted slightly higher but price was negotiated down at the contract stage.	\$77,996

Consultant name	Outcome	Quote obtained	Amount paid
FY 2010-11			\$272,017
Andrew Gonczi Pty Ltd	Development of competency standards for migration agents – published on MARA website	Paid as per quote	\$36,000
Andrew Gonczi Pty Ltd	Consultancy services for the prescribed course and examination for entry to the migration advice profession. Expert advice provided.	Quoted on hourly rates	\$10,400
Ernst & Young	Review of handling of client monies – report produced	Paid as per quote	\$93,500
Fragomen (Australia) Pty Ltd	Services for the design and development of an ethical framework and toolkit. Toolkit produced and made available on website.	Paid as per quote	\$40,425
RW Adams, V Briggs and SL Bussey, trading as DLA Piper Australia	Annual probity review of the Office of the MARA – report produced.	Quoted on hourly rates	\$30,374
PricewaterhouseCoopers	Business modelling for the Office of the MARA. Modelling tool in Excel produced to enable future financial analysis.	Paid as per quote	\$42,926
UsabilityOne	Website usability study. Report provided following independent website testing.	Paid as per quote	\$16,610
PSI ASIA PACIFIC PTY LIMITED	Probity advice provided.	No quotation. Treated as a minor procurement.	\$1,782
FY 2011-12			\$146,194
The Navigator Company Pty Ltd	Review and benchmarking of complaints handling. Report produced.	Paid as per quote	\$67,350
RW Adams, V Briggs and SL Bussey, trading as DLA Piper Australia	Annual Probity Review and probity advice for the Office of the MARA. Report produced.	Quoted on hourly rates	\$25,476
Professional Service Integrity Asia Pacific Pty Ltd	Procurement advice associated with open tender for an integrated IT solution. Participated as a member of the tender evaluation panel.	Paid as per quote	\$53,368