

**Senate Finance and Public Administration Legislation Committee**  
**ANSWERS TO QUESTIONS ON NOTICE**  
**SUPPLEMENTARY BUDGET ESTIMATES 2012-13**

Prime Minister and Cabinet Portfolio

**Department/Agency:** Australian National Audit Office  
**Outcome/Program:**  
**Topic:** Consultancies

**Senator:** Ryan

**Question reference number:** 95

**Type of question:** Written

**Date set by the committee for the return of answer:** Friday, 30 November 2012

**Number of pages:** 2

**Question:**

1. How many consultancies have been undertaken this financial year to date? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (i.e. open tender, direct source, etc). Also include total value for all consultancies.
2. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

**Answer:**

1. The number of new consultancies entered into year to date October 2012 is 13 with a total contract value of \$595,527. The table below lists the consultancies:

Supplier Name	Description	Procurement Method	Start Date	End Date	Value (AUD)
Link Learning Pty Ltd	Mentoring Program	Open tender	1-Aug-12	30-Jun-13	23,980.00
Nous Group Pty Ltd	Capability Framework - HR Alignment	Limited tender*	4-Sep-12	31-Oct-12	85,000.00
Pricewaterhouse Coopers	Consultancy Contract for performance audit	Open tender	10-Oct-12	23-Nov-12	250,000.00
Compuware Asia-Pacific Pty Ltd	Project Management for ChangePoint 2012-13 Audit Cycle	Limited tender	15-Oct-12	2-Nov-12	19,415.00
CMJ and GM Warren	Professional Assistance for performance audit	Prequalified tender	29-Oct-12	30-Apr-13	18,000.00
ORIMA Research	Orima - AASG Client Survey 2011-2012	Prequalified tender	11-Sep-12	31-Dec-12	38,720.00
Deloitte Touche Tohmatsu - ACT	Actuarial Services	Open tender	3-Aug-12	31-Aug-12	30,000.00
Workplace Research Associates Pty Ltd	Work Level Standards - Review	Prequalified tender	14-Aug-12	31-Dec-12	34,320.00
Deloitte Touche Tohmatsu - ACT	Actuarial Services	Open tender	1-Jul-12	15-Aug-12	35,000.00
Courage Partners Pty Ltd	Contractor to assist with KPIs	Open tender	23-Jul-12	30-Sep-12	46,200.00
Aust Government Actuary	Actuarial Services	Open tender	1-Jul-12	15-Aug-12	14,892.00

- \* Undertaken with reference to paragraph 10.3(e) of the Commonwealth Procurement Rules which permits a limited tender, provided certain criteria are satisfied, in relation to an extension of services. The ANAO considers value for money was achieved in selection of this supplier.

The number of ongoing consultancies that had been initiated in the 2011-12 financial year is 15 with a total contract value of \$1,130,713. These consultancies have also been included in the response to Question 96. The table below lists these consultancies.

Supplier Name	Description	Procurement Method	Start Date	End Date	Value (AUD)
Ernst and Young	Actuarial Services	Open tender	4-Jun-12	15-Aug-12	28,035.00
PricewaterhouseCoopers Actuarial Pty Limited	Actuarial Services	Open tender	6-Jun-12	15-Aug-12	42,880.00
PricewaterhouseCoopers Actuarial Pty Limited	Actuarial Services	Open tender	14-Jun-12	31-Aug-12	57,400.00
Deloitte Touche Tohmatsu - ACT	Development of Training Materials	Open tender	7-May-12	31-Dec-12	104,583.60
Ernst and Young	Actuarial Services	Open tender	14-May-12	31-Aug-12	154,000.00
King and Wood Mallesons	Legal Services for Standard Contracts Update	Open tender	1-Mar-12	31-Dec-12	25,000.00
King and Wood Mallesons	Legal Services associated with review of Procurement Rules	Open tender	6-May-12	8-May-13	40,000.00
Institute of Executive Coaching	Executive Coaching program for SES officers	Open tender	26-Apr-12	31-Oct-12	38,150.00
Noesis Learning Trust	Learning and Development programs	Open tender	30-Apr-12	31-Jan-13	83,089.50
Wizard Corporate Training Pty Ltd	Excel Training	Limited tender	27-Feb-12	28-Nov-12	41,000.00
Australian Government Solicitor	Legal services advice for HR matters	Open tender	1-Oct-11	30-Jun-13	150,000.00
John Shelton	AASG Writing Program	Limited tender	9-Dec-11	9-Dec-14	67,450.00
Deloitte Touche Tohmatsu - ACT	Provision of quality assurance reviews	Limited tender	25-Oct-11	30-Sep-12	78,000.00
ORIMA Research	Conduct Agency Survey 2011-2012	Open tender	19-Sep-11	31-Oct-12	48,125.00
HeadTap Pty Ltd	Peoplesoft Support	Limited tender <sup>^</sup>	1-Aug-11	1-Aug-13	173,000.00

- <sup>^</sup> Undertaken with reference to paragraph 10.3(b) of the Commonwealth Procurement Rules which state that, where, for reasons of extreme urgency brought about by events unforeseen by the agency, the services could not be obtained in time under an open tender process, limited tender is justified.
2. The ANAO engages specialist consultants to assist with delivery of the audit program, provide specialist audit quality assurance reviews, and assist with corporate projects and services. Utilisation of consultants is determined on a case by case basis. Some consultancies will not appear in the Annual Procurement Plan as panel arrangements are in place.