

Senate Finance and Public Administration Legislation Committee
ANSWERS TO QUESTIONS ON NOTICE
SUPPLEMENTARY BUDGET ESTIMATES 2011-2012

Prime Minister and Cabinet Portfolio

Department/Agency: Australian Public Service Commission
Outcome/Program: Cross Portfolio
Topic: Consultancies

Senator: Ryan

Question reference number: 137

Type of question: Written

Date set by the committee for the return of answer: 2 December 2011

Number of pages: 5

Question:

1. How many consultancies were undertaken in 2010-11? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies.
2. Were there any changes to any of the portfolio's tenders in 2010-11?
3. How many consultancies have been undertaken or are underway this FYTD? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies
4. Does each department and agency stand by its current tenders on the Austenders website? Have any changes or corrections been made for any tenders advertised on to Government Tenders website (www.tenders.gov.au) for tenders advertised this financial year? Explain. Are up to date with reporting requirements
5. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

Answer:

1. There were 39 consultancies undertaken (commenced) during 2010-11 financial year. A further 5 consultancies were ongoing during 2010-11 that commenced prior to 1 July 2010 and 4 consultancies that were completed prior to 1 July 2010 that had payments made during 2010-11 year.

Name	Subject matter	Duration (days)	Contract Price	Method of procurement
Australian Institute of Management	Support review on leadership development	135	12,100	Select tender off open approach panel
Bennelong Resources Pty Ltd	Advisory support to the Commonwealth Remuneration Tribunal	257	25,244	Direct sourcing
Business Aspect Pty Ltd	IT Consultancy Services	29	59,400	Select tender
Business Wide	Program cost analysis	38	16,000	Direct sourcing
Business Wide	Report to Commission on Management programs	57	20,000	Direct sourcing
Business Wide	Review of APSC leadership, learning and development suite of programs	104	30,000	Direct sourcing
Erwood Accelerated Purchasing	Probity advice and project management for the Strategic Centre for Leadership, Learning and Development's procurement of learning interventions.	100	41,720	Select tender
Fellows Medlock & Associates Pty Ltd	Advice for enterprise bargaining	149	55,000	Direct sourcing
Fellows Medlock & Associates Pty Ltd	Advice on implementation of bargaining arrangements	244	55,353	Direct sourcing
Gian Wild	Web Content Accessibility Guidelines 2.0 conformance testing and training	78	138,600	Select tender
Hay Group Pty Ltd	Methodology for evaluating SES roles.	119	96,646	Select tender
Information Professionals	Corporate Information Project	150	80,405	Select tender
KPMG	Process Mapping for the Strategic Centre for Leadership, Learning and Development	25	16,500	Select tender
Mercer (Australia) Pty Ltd	SES review	157	424,167	Direct sourcing
Noesis Learning Pty Ltd	To design and develop the Career journey program content	90	55,900	Select tender
Noetic Solutions Pty Ltd	Assist in developing an APSC workforce plan	44	45,000	Select tender off open approach panel
Noetic Solutions Pty Ltd	Develop a draft description of the APS Human Capital Framework	24	80,000	Select tender off open approach panel
Noetic Solutions Pty Ltd	Developing the Human Capital Environmental Scan	57	5,610	Select tender off open approach panel
Noetic Solutions Pty Ltd	Development of the APS Workforce Planning Guide	44	66,500	Select tender off open approach panel
Noetic Solutions Pty Ltd	Development of the Human Capital Framework elements	25	73,500	Select tender off open approach panel
Oakton Services Pty Ltd	Forecast review & monitoring practice	44	18,150	Direct sourcing
Oakton Services Pty Ltd	P3M3 Capability Maturity Assessment and Improvement Plan	57	32,126	Select tender
Orima Research Pty Ltd	Statistical and research services for Citizen Survey	160	129,380	Select tender
PricewaterhouseCoopers	Capability Reviews Program	163	126,385	Direct sourcing

Name	Subject matter	Duration (days)	Contract Price	Method of procurement
PricewaterhouseCoopers	Review of APSC Products and Services	90	124,950	Direct sourcing
PriceWaterhouseCoopers	SES review	189	69,680	Direct sourcing
PSI Asia Pacific Pty Ltd	Probity advice - Executive Search Panel RFT	347	11,625	Select tender off open approach panel
Right Management	Employee engagement, retention and attraction	51	20,000	Select tender off open approach panel
Sapere Research Group Limited	Management Advisory Services	79	40,000	Direct sourcing
SMS Consulting Group Ltd	APS Reform <i>Blueprint</i> consultancy	49	47,309	Select tender off open approach panel
Tarcus Pty Ltd	Development of the Commission's ICT Strategic Plan	62	61,600	Select tender
Tarcus Pty Ltd	HR web tools review	89	38,115	Select tender
Tempo Strategies	Workshop facilitation	38	13,200	Select tender off open approach panel
The Faulkner Family Trust	Senior Review Team Chairperson	112	110,000	Direct sourcing
The Nous Group	Strategic planning consultancy	109	48,180	Select tender off open approach panel
The University of New South Wales	Support for the design and implementation of an APS wide leadership development strategy	110	300,000	Select tender off open approach panel
The Value Creation Group Pty Ltd	Value Creation workshops	25	53,928	Direct sourcing
WHON Pty Ltd	Senior Review Team Chairperson	112	66,000	Direct sourcing
Workplace Research Associates Pty Ltd	Consulting services for draft APS work level standards	70	82,500	Select tender
Total			2,779,773	

2. There were no changes to any tenders in 2010-11.

3. There were 9 consultancies undertaken (commenced) during the 2011-12 financial year. A further 12 consultancies were ongoing during 2011-12 that commenced prior to 1 July 2011.

Name	Subject matter	Duration (days)	Contract Price	Method of procurement
Undertaken				
Centre for Public Management Pty Ltd	Employment related matter	10	24,640	Direct sourcing
Courage Partners	Evaluation services for capability reviews	61	33,000	Select tender
Egan Associates Pty Ltd	Work value study of federal parliamentary backbencher	120	257,900	Select tender
Evolve Studios Pty Ltd	Career Journey Elearning Program	219	35,695	Select tender

Name	Subject matter	Duration (days)	Contract Price	Method of procurement
Meryl Stanton	Review of the Review of Action function	50	23,000	Select tender
Oakton Services Pty Ltd	Review of the ACT Public Sector Management Program (financial position)	166	6,000	Select tender off open approach panel
Right Management Consultants P/L	Employee engagement, retention and attraction	30	18,544	Select tender off open approach panel
Workplace Research Associates Pty Ltd	To conduct a structural review of the Product and Services Group	160	55,605	Select tender off open approach panel
Workplace Research Associates Pty Ltd	Review of SES work level standards	203	5,280	Select tender off open approach panel
Underway				
Australian Government Solicitor	Consultancy related legal services	1,800	568,648	Select tender off open approach panel
Blake Dawson Waldron	Consultancy related legal services	1,800	105,000	Select tender off open approach panel
Deloitte Touche Tohmatsu	Internal Audit Services	1,431	199,153	Open Tender
Erwood Accelerated Purchasing	Probity advice and project management for the Strategic Centre for Leadership, Learning and Development's procurement of learning interventions.	100	41,720	Select tender
Gian Wild	Web Content Accessibility Guidelines 2.0 conformance testing and training	228	138,600	Select tender
Hay Group Pty Ltd	Methodology for evaluating SES roles.	119	96,646	Select tender
Information Professionals	Corporate Information Project	150	80,405	Select tender
Morris Walker Pty Ltd	Media Advisor for Remuneration Tribunal	1,445	50,000	Direct sourcing
Noesis Learning Pty Ltd	To design and develop the Career journey program content	137	55,900	Select tender
Right Management	Employee engagement, retention and attraction	51	20,000	Select tender off open approach panel
The Faulkner Family Trust	Senior Review Team Chairperson	112	110,000	Direct sourcing
WHON Pty Ltd	Senior Review Team Chairperson	112	66,000	Direct sourcing
Total			1,991,736	

4. The tenders that have been advertised on the AusTender website this financial year are for services to commence in the current financial year. The changes placed on Austender

have been to answer questions raised by parties interested in tendering and to provide information sessions. The Commission regularly gazettes contract notices on AusTender.

5. The APSC's Annual Procurement Plan (APP) contains two planned procurements where the design and development components of these procurements may be a consultancy:

- a) Design, develop and deliver APS Talent Management system and

- b) Development and delivery of SES leadership development interventions (several)

The talent management system has had two separate open tenders published on Austender. Neither procurement process has been finalised, so no details are available.

The SES leadership development interventions have not gone to tender to date, so no details are available.