

**Senate Finance and Public Administration Legislation Committee**  
**ANSWERS TO QUESTIONS ON NOTICE**  
**BUDGET ESTIMATES 2012-2013**

Prime Minister and Cabinet Portfolio

**Department/Agency:** Australian Public Service Commission

**Outcome/Program:** Cross Portfolio

**Topic:** Consultancies

**Senator:** Ryan

**Question reference number:** 91

**Type of question:** Written

**Date set by the committee for the return of answer:** Friday, 6 July 2012

**Number of pages:** 3

**Question:**

1. How many consultancies have been undertaken this financial year to date? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (i.e. open tender, direct source, etc). Also include total value for all consultancies.
2. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

**Answer:**

1. 30 consultancies have been undertaken (commenced) this financial year to date.

<b>Name</b>	<b>Subject matter</b>	<b>Duration (days)</b>	<b>Contract Price \$</b>	<b>Method of procurement</b>
AccessibilityOz Pty Ltd	Develop a Web Content disability action plan and undertake content audits on apsjobs.gov.au and apsc.gov.au sites	16	28,050	Select tender
AHJ and Associates	Senior Reviewer - Capability Review	136	100,000	Direct sourcing
Alliance Consulting Group Pty Ltd	Cost modelling and business analysis	69	44,600	Select tender off open approach panel
Bendelta Pty Ltd	Evaluation Plan and Business Model	62	89,556	Select tender off open

<b>Name</b>	<b>Subject matter</b>	<b>Duration (days)</b>	<b>Contract Price \$</b>	<b>Method of procurement</b>
				approach panel
Business Wide	Process mapping and assessment work	80	20,000	Direct sourcing
Centre for Public Management Pty Ltd	Advice on MPC statutory responsibilities entitlement review	215	96,800	Select tender off open approach panel
Centre for Public Management Pty Ltd	Employment related matter	10	24,640	Direct sourcing
Courage Partners	Evaluation services for capability reviews	61	33,000	Select tender
Dr Jeffrey Harmer AO	Senior Reviewer - Capability Review	66	10,000	Direct sourcing
Egan Associates Pty Ltd	Work value study of federal parliamentary backbencher	120	257,900	Select tender
Evolve Studios Pty Ltd	Career Journey Elearning Program	219	35,695	Select tender
Ken Erwood Associate	Procurement and Probity Services	455	120,000	Select tender off open approach panel
Kenneth Matthews	Senior Review Team Member	63	99,990	Direct sourcing
Meryl Stanton	Review of the Review of Action function	50	23,000	Select tender
Ms Helen Rodda Williams AO	Senior Reviewer - Capability Review	66	96,000	Direct sourcing
Oakton Services Pty Ltd	Review of the ACT Public Sector Management Program (financial position)	166	6,000	Select tender off open approach panel
PricewaterhouseCoopers	Senior Reviewer	73	110,000	Direct sourcing
Right Management Consultants P/L	Employee engagement, retention and attraction	30	18,544	Select tender off open approach panel
Sapere Research Group Limited	Support for the Strategic Planning Consultation	57	42,680	Select tender off open approach panel
Southern Cross Computing Pty Ltd	Scope SAP upgrade	29	29,040	Open tender
StratSec.Net Pty Ltd	Services to undertake a risk assessment on the use of Personal Storage Devices in the APSC IT environment	16	14,080	Select tender
Tailored HR Solutions Pty Ltd	Assistance with APS classification review	46	19,800	Direct sourcing
The Australian National University	Detailed design and development of SES Leadership Dimensions Leadership Development programs	117	349,800	Open tender
Trustee for the Christine McLoughlin Family	Senior Reviewer - Capability Review	165	96,800	Direct sourcing

<b>Name</b>	<b>Subject matter</b>	<b>Duration (days)</b>	<b>Contract Price \$</b>	<b>Method of procurement</b>
Trust				
Vantage Point Consulting Pty Ltd	Design and delivery of Talent Development Program	347	635,300	Open tender
WHON Pty Ltd	Senior Reviewer	73	110,000	Direct sourcing
Workplace Research Associates Pty Ltd	Evaluation of 2011 Enterprise Bargaining in the Australian Public Service	57	45,925	Select tender off open approach panel
Workplace Research Associates Pty Ltd	Review of SES work level standards	203	5,280	Select tender off open approach panel
Workplace Research Associates Pty Ltd	Structural review of the Product and Services Group	160	55,605	Select tender off open approach panel
Workplace Research Associates Pty Ltd	Structural review of Workforce Participation Group	101	31,845	Select tender off open approach panel
<b>Total</b>			<b>2,649,930</b>	

2. The APSC's Annual Procurement Plan (APP) contains two planned procurements where the design and development components of these procurements may be a consultancy:
- Design, develop and deliver APS Talent Management system and
  - Development and delivery of SES leadership development interventions (several)

The talent management system has had two separate open tenders published on Austender. The result of the tenders is disclosed below.

<b>Name</b>	<b>Subject matter</b>	<b>Duration (days)</b>	<b>Contract Price</b>	<b>Method of procurement</b>
The University of New South Wales	Talent Management, Identification, Assessment and Development Planning	434	230,200	Open tender
Vantage Point Consulting Pty Ltd	Design and delivery of Talent Development Program	347	635,300	Open tender

The result of the tender process for SES leadership is disclosed below.

<b>Name</b>	<b>Subject matter</b>	<b>Duration (days)</b>	<b>Contract Price</b>	<b>Method of procurement</b>
The Australian National University	Detailed design and development of SES Leadership Dimensions Leadership Development programs	117	349,800	Open tender