EDUCATION, SCIENCE AND TRAINING

SENATE LEGISLATION COMMITTEE - QUESTIONS ON NOTICE 2004-2005 ADDITIONAL ESTIMATES HEARING

Outcome: CSIRO Output Group: CSIRO

DEST Question No. E743_05

Senator Carr provided in writing.

Question:

Can you confirm that for a number of years now the CSIRO has produced an 'annual report" on external earnings?

Can you also confirm that no such report has been produced for 2003/2004?

When will such a report be published?

Answer:

CSIRO has provided the following response.

Business Development and Commercialisation - 'annual report' on external earnings

Yes – CSIRO reports its external earnings in each of CSIRO's Annual Reports.

In addition, CSIRO has produced a "CSIRO Research Commercialisation Report" for each of the years 2000/01, 2001/02 (which was published August 2003), and 2002/03 (published December 2004) and these Reports contain information on CSIRO's external earnings.

Information on CSIRO's external earnings is also included in the National Survey of Research Commercialisation, which was conducted in collaboration with the ARC and the NH&MRC. The last National Survey was for the years of 2001 and 2002 and was published on 27th October 2004.

CSIRO conducted the survey of its Divisions for the detailed information required for the 2003/04 Research Commercialisation Report at the usual time for this activity and is currently collating the Report. It is expected that the CSIRO Research Commercialisation Report 2003/04 will be published in Q3 of this calendar year.

The 2003/04 CSIRO Annual Report shows increases in CSIRO's external earnings in 2003/04. In particular a 7.5% increase in total research and services revenue (up from \$275.4 million in 2002/03 to \$296.1 million in 2003/04) which included a very significant increase in revenues from CSIRO's top 50 customers, up 12.8% as compared to 2002/03 and 31.8% as compared to 2001/02. This growth in revenues from CSIRO's top 50 customers arises directly from implementation of CSIRO's Strategic Plan.

CSIRO also recorded income of \$22 million from its intellectual property and equity portfolios for 2003/04, a record result and up by 60% on the previous year.