

Economics Legislation Committee
ANSWERS TO QUESTIONS ON NOTICE
Industry, Innovation, Science, Research and Tertiary Education Portfolio
Supplementary Budget Estimates Hearing 2012-13
17 October 2012

AGENCY/DEPARTMENT: DEPARTMENT OF INDUSTRY, INNOVATION, SCIENCE, RESEARCH AND TERTIARY EDUCATION

TOPIC: Consultancies

REFERENCE: Written Question – Senator Bushby

QUESTION No.: SI-150

How many consultancies were undertaken in 2011-12? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies.

ANSWER

Please refer to AI-232 and BI-186 for details on consultancies that were undertaken in the period 1 July 2011 to 31 May 2012. Details on consultancies that were undertaken in the period 1 June 2012 to 30 June 2012 is as follows:

DEPARTMENT OF INDUSTRY, INNOVATION, SCIENCE, RESEARCH AND TERTIARY EDUCATION (DIISRTE)

Details of relevant procurement contracts undertaken from 1 June to 30 June 2012 are available at www.tenders.gov.au.

AUSTRALIAN NUCLEAR SCIENCE AND TECHNOLOGY ORGANISATION (ANSTO)

Refer DIISRTE's response provided above.

AUSTRALIAN RESEARCH COUNCIL (ARC)

Refer DIISRTE's response provided above.

TERTIARY EDUCATION QUALITY AND STANDARDS AGENCY (TEQSA)

Refer DIISRTE's response provided above.

AUSTRALIAN INSTITUTE OF MARINE SCIENCE (AIMS)

Refer DIISRTE's response provided above.

IP AUSTRALIA

Refer DIISRTE's response provided above.

AUSTRALIAN SKILLS QUALITY AUTHORITY (ASQA)

Refer DIISRTE's response provided above.

AUSTRALIAN INSTITUTE OF ABORIGINAL AND TORRES STRAIT ISLANDER STUDIES (AIATSIS)

Details of consultancies undertaken in the period 1 June 2012 to 30 June 2012 are provided in the following table:

Consultant	Subject matter	Start Date	End Date	Procurement Method	Cost \$ (GST Exclusive)
Haden	Upgrade of the Building Management System	26-Jun-12	25-Jun-12	Select tender	298,500
Edmore Pty Ltd	Development of staff induction online training program.	26-Jun-02	25-Jun-03	Select tender	31,750
Telstra	Provision on new PABX and handsets	June-12	June-17	Select tender	277,755
Bernet Pty Ltd	Basware upgrade	14-May-12	13-May-15	Select tender	18,882
Effective People Pty Ltd	Workforce planning project	June-12	Sep-12	Select tender	28,280

Consistent with the requirements of all Commonwealth Authorities and Companies Act agencies, AIATSIS publishes all planned procurements over \$400,000 in its Annual Procurement Plan (APP) available at www.tenders.gov.au. Prior to the engagement of consultants AIATSIS will attempt to seek service internally however in those circumstances where we are unable to meet our requirements from internal sources AIATSIS will then engage with the external marketplace.

COMMONWEALTH SCIENTIFIC AND INDUSTRIAL RESEARCH ORGANISATION (CSIRO)

Details of consultancies undertaken in the period 1 June 2012 to 30 June 2012 are provided in the following table:

Consultant	Subject matter	Start date	End date	Procurement Method	Estimated Total Life Cost \$ (GST Inclusive)	Actual Spent Amount \$ (GST Inclusive)
Merilyn Joy Sleigh, Trading name INAVANTI	The Consultant will provide commercial advice to CSIRO through participation as an external member on CSIRO's Commercial Executive Committee (ComEx).	01-Jul-11	31-Jul-12	PM	49,500	33,000
ACIL Tasman Pty Ltd	The Consultants will provide specific economic knowledge of and involvement with the biosecurity sector in Australia.	22-Aug-11	30-Sep-11	EX	130,939	130,939
21 Cows Pty Ltd, Lisa McIntyre	The Consultant will provide commercial advice to CSIRO through participation as an external member on CSIRO's Commercial Executive Committee (ComEx).	01-Jul-11	30-Jun-12	PM	49,500	39,600
Apollan Investments Pty Ltd, Martin Greenberg	The Consultant will provide commercial advice to CSIRO through participation as an external member on CSIRO's Commercial Executive Committee (ComEx).	01-Jul-11	30-Jul-12	PM	49,500	39,600
Michael Samuel Hirshorn	The Consultant will provide commercial advice to CSIRO through participation as an external member on CSIRO's Commercial Executive Committee (ComEx).	01-Jul-11	30-Jun-12	PM	3,300	-
Catch Ltd	The Consultant will undertake a review (health check) of Confluence and web based bug/issue and project tracking tool (JIRA) implementation.	03-Oct-11	21-Oct-11	RQ	14,586	14,586
Wayne Leslie Hammermeister	The Consultant will assist the CSIRO Food and Nutritional Sciences (FNS) Director Business Development and the FNS Executive, by contributing to the	01-Nov-11	01-Jul-12	EX	75,450	25,169

Consultant	Subject matter	Start date	End date	Procurement Method	Estimated Total Life Cost \$ (GST Inclusive)	Actual Spent Amount \$ (GST Inclusive)
	development of the CSIRO Global Dairy Strategy development.					
RPL Consulting	The Consultant will investigate and develop a CSIRO Property Strategy.	11-Nov-11	15-Sept-12	EX	265,350	210,424
Consulting and Implementation Services (CIS) Pty Ltd	The Consultant will assist in the development of the Geothermal Cooperative Research Centre grant application.	01-Oct-11	01-Jul-12	EX	187,000	-
David Brockway, Energy Technology Associates Pty Ltd	The Consultant will provide extensive specialist experience in providing advice in the area of coal technologies.	01-Aug-11	31-Jul-12	EX	85,000	-
FUTUREYE PTY LTD	The Consultants will prepare a business case for CSIRO to obtain a social license to undertake genetic modification research.	01-Apr-12	01-Jun-12	EX	90,073	90,072
Footprints Market Research Pty Ltd	The Consultants will develop and distribute and analyse results of an internal survey of staff deployed to SAF and key external clients in preparation for SAF's external review.	01-Jan-12	01-Apr-12	EX	6,500	6,435
SAP Australia Pty Ltd	The Consultants will provide independent advice on documentation associated with implementation and use of a new version of SAP software – Business Planning and Consolidation v10 – currently being implemented for CSIRO by information technology (IT) contracting company Plaut IT.	25-Jun-12	06-Jul-12	EX	34,799	-
Ernst & Young	The Consultants will provide independent advice and review the Organisation's fringe	19-Jun-12	30-Jun-12	RQ	32,780	32,780

Consultant	Subject matter	Start date	End date	Procurement Method	Estimated Total Life Cost \$ (GST Inclusive)	Actual Spent Amount \$ (GST Inclusive)
	benefits tax (FBT) practices and procedures and provide recommendations.					
Joyce Dickson	The Consultants will provide an independent review of the Organisation's FBT returns and provide recommendations.	20-Jan-12	31-May-12	EX	22,000	22,000
Innovation Venture Partners	Review of funding schemes to support activities of the WA Geothermal Centre of Excellence.	14-Apr-09	18-May-09	EX		(4,872)*
Australian Aerospace and Defence Innovations AADI	Provide assistance and guidance in negotiations with the Department of Defence regarding technology applications	15-Sep-09	08-Jan-10	EX	-	24,722
PLAUT IT Australia P/L	SAP - IT Consultancy	09-Mar-10	31-Mar-10	OT	-	176,783
Dr Orlando Jimenez trading as RDG Consultant Ltd	Extensive understanding of the mining industry in Chile and background working with the Chilean Government.	01-Jun-10	01-Mar-11	EX		39,092
Health 2 Organisations or H2O Brand Pty Ltd	The consultant will work with CSIRO Communications to progress development and implementation of CSIRO brand strategy.	01-Sep-10	29-Oct-10	EX		168,953
Rhodes Shapter	The consultant will provide a strategy for the development of brand campaigns including strategy development and creative concept development.	25-Feb-11	31-Dec-11	EX		95,498
Centre for International Economics (CIE)	The consultant will refine and validate a Strategic Framework for CSIRO impact planning, monitoring and characterisation. External validation will improve the robustness of	02-May-11	30-Jun-11	OT		8,990

Consultant	Subject matter	Start date	End date	Procurement Method	Estimated Total Life Cost \$ (GST Inclusive)	Actual Spent Amount \$ (GST Inclusive)
	CSIRO's impact evaluation framework.					
Deloitte Touche Tohmatsu	The consultant will undertake economic evaluation, investment planning and business model development designed to prepare material to invite third party investment in the Australian Biosecurity Intelligence Network.	28-Apr-11	30-Jun-11	OT		172,330
PwC	The consultant will conduct an independent review to improve the efficiency, effectiveness and service delivery of finance operations and procurement.	01-Feb-2010	30-June-2012	OT		5,992
PwC	The consultant will develop concept options for five of the major research precincts under consideration.	30-May-11	11-Jul-11	OT		32,045
Deloitte	The consultant will design, develop and handover an Excel based financial model to support CSIRO's 2011-15 strategy process.	21-Feb-11	18-Mar-11	OT		13,200
Ernst & Young	The consultant will develop a strategic business case for the establishment of a South Australian based Australian Institute for Food and Nutrition Research.	01-Jul-11	15-Oct-11	RQ		76,777
Rockwater Pty Ltd	The consultant will provide specialist hydrogeological advice in relation to the scoping of a geothermal project at the Pawsey Centre and the Australian Resources Research Centre (ARRC) site.	30 April'11	10-Apr-12	EX		97,164

Consultant	Subject matter	Start date	End date	Procurement Method	Estimated Total Life Cost \$ (GST Inclusive)	Actual Spent Amount \$ (GST Inclusive)
Grosvenor Management Consulting Pty Ltd	The consultant will undertake a Functional review of CSIRO Property Services.	27-Jun-11	08-Aug-11	RQ		70,418
Total value of consultancies let during July 2011 - June 2012					1,096,277	
Total value of consultancies spent during July 2011 - June 2012						1,621,697

*This amount is a residual value from the original contract amount that was committed but not invoiced at the time of report.

Procurement Method Code:

- PM** An existing panel member - this category includes standing offers, common use arrangements and approved supplier panels.
- OT** Tenders sought from the market place (Request for Proposal, Request for Tender, Expressions of Interest).
- RQ** Purchasing thresholds consistent with CSIRO's minimal standards.
- EX** Exemption arrangement such as sole supplier, pre-eminent expertise or urgency and/or practicality.

Consistent with the requirements of all Commonwealth Authorities and Companies Act agencies, CSIRO publishes all planned procurements over \$400k in its Annual Procurement Plan (APP). Prior to the engagement of consultants CSIRO will attempt to seek the relevant service internally however in those circumstances where we are unable to meet our requirements from internal sources CSIRO will then engage with the external marketplace. Based upon the above circumstances consultancies are generally not included in CSIRO's APP and as such we have no consultancies published in our APP for the current calendar year.

Senate Standing Committee on Economics
ANSWERS TO QUESTIONS ON NOTICE
Industry, Innovation, Science, Research and Tertiary Education Portfolio
Additional Estimates Hearing 2011-12
15 February 2012

AGENCY/DEPARTMENT: INDUSTRY, INNOVATION, SCIENCE, RESEARCH AND TERTIARY EDUCATION

TOPIC: Consultancies

REFERENCE: Written Question –Senator Bushby

QUESTION No.: AI-232

- 1) How many consultancies were undertaken in 2007-08, 2008-09 and 2009-10? How many consultancies have been undertaken this financial year to date? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies.
- 2) How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

ANSWER

- 1) *Financial Management and Accountability Act 1997* (FMA) agencies are required to report procurement contracts of \$10,000 or more on AusTender within six weeks of the arrangement being entered into. The Department has complied with this reporting requirement. Consultancies undertaken in 2007-08, 2008-09, 2009-10 and this financial year to date are available at www.tenders.gov.au. Additionally, details of consultancy contracts valued at \$10,000 or more are reported in the Department's Annual Reports available at www.innovation.gov.au.
- 2) Planned strategic procurements for the Department, including consultancies for the 2011-12 financial year, are included in the 2011-12 Annual Procurement Plan (APP). This is available at www.tenders.gov.au.

Please note – as this information is as at 29 February 2012 this does not include figures for Outcome 3 which is transferring from the Department of Education, Employment and Workplace Relations due to the recent Machinery of Government.

Economics Legislation Committee
ANSWERS TO QUESTIONS ON NOTICE
Industry, Innovation, Science, Research and Tertiary Education Portfolio
Budget Estimates Hearing 2012-13
28 and 29 May 2012

AGENCY/DEPARTMENT: DEPARTMENT OF INDUSTRY, INNOVATION, SCIENCE, RESEARCH AND TERTIARY EDUCATION

TOPIC: Consultancies

REFERENCE: Written Question – Senator Bushby

QUESTION No.: BI-186

1. How many consultancies have been undertaken this financial year to date? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies.
2. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

ANSWER

DEPARTMENT OF INDUSTRY, INNOVATION, SCIENCE, RESEARCH AND TERTIARY EDUCATION (DIISRTE)

1. Details of relevant procurement contracts undertaken in the 2011-12 financial year to date are available at www.tenders.gov.au.
2. Planned procurements for the department and portfolio agencies are included in the 2011-12 Annual Procurement Plan (APP) available at www.tenders.gov.au.

AUSTRALIAN NUCLEAR SCIENCE AND TECHNOLOGY ORGANISATION (ANSTO)

1. Refer DIISRTE's response provided above.
2. Refer DIISRTE's response provided above.

AUSTRALIAN RESEARCH COUNCIL (ARC)

1. Refer DIISRTE's response provided above.
2. Refer DIISRTE's response provided above.

TERTIARY EDUCATION QUALITY AND STANDARDS AGENCY (TEQSA)

1. Refer DIISRTE's response provided above.
2. Refer DIISRTE's response provided above.

AUSTRALIAN INSTITUTE OF MARINE SCIENCE (AIMS)

1. Refer DIISRTE's response provided above.
2. Refer DIISRTE's response provided above.

IP AUSTRALIA

1. Refer DIISRTE's response provided above.
2. Refer DIISRTE's response provided above.

AUSTRALIAN SKILLS QUALITY AUTHORITY (ASQA)

1. Refer DIISRTE's response provided above.
2. As ASQA was established on 1 July 2011 and not all planned procurements for the agency are included in the 2011-12 Annual Procurement Plan (APP), available at www.tenders.gov.au.

AUSTRALIAN INSTITUTE OF ABORIGINAL AND TORRES STRAIT ISLANDER STUDIES (AIATSIS)

1. Details of consultancies undertaken this financial year to date are provided in the following table:

Consultant	Subject matter	Start Date	End Date	Procurement Method	Cost \$ (GST Exclusive)
Deborah May	Leadership development for Executive Board of Management	07/2011	09/2011	Select tender	20,800
Anthropos Consulting Services	Workshop Facilitation for an RNTBC Workshop	11/08/2011	04/09/2011	Select tender	6,179
Zeitgeist Media Group	Media campaign for two publications	03/08/2011	30/11/2011	Select tender	6,000
GrayMorr Pty Ltd	Develop metrics for AIATSIS Collection programs	08/2011	09/2011	Select tender	13,486
Paul Mitchell t/a EthnoScapes	Workshop Facilitation for Weeds and Native Title Workshop	24/10/2011	10/11/2011	Select tender	4,300
Polly Hemming	Provision of scoping, research, project management, writing and pictorial research services for update of Little Red Yellow Black website	01/02/12	02/07/2012	Select tender	5,000
Moreton Consulting	Workshop Facilitation of the "One AIATSIS" priority initiatives workshop	13/02/2012	30/09/2012	Select tender	90,000
Effective People Pty Ltd	Review the proposed One AIATSIS staffing structure	02/2012	05/2012	Select tender	9,940
Effective People Pty Ltd	Report on an appropriate ICT program model for AIATSIS	02/2012	05/2012	Select tender	9,940

Karen Deighton-Smith	To provide scoping, research, project management and content provision for Aboriginal Sydney phone application	18/05/2012	30/06/2012	Select tender	5,000
DMCPRMedia	Media campaign for a publication	18/06/2012	30/09/2012	Select tender	9,250
Appiphany Pty Ltd	Design and development of a phone application to complement the ASP title Aboriginal Sydney	01/06/12	30/06/2012	Select tender	13,684
Gilimbaa	Design work for the National Indigenous Languages Survey	11/05/2012	10/06/2012	Select tender	6,520
KPMG	Provide advisory services on the development of a cultural competency framework for the Institute	22/05/2012	30/06/2012	Select tender	29,592
TOTAL					229,691

2. Consistent with the requirements of all Commonwealth Authorities and Companies Act agencies, AIATSIS publishes all planned procurements over \$400k in its Annual Procurement Plan (APP) available at www.tenders.gov.au. Prior to the engagement of consultants AIATSIS will attempt to seek service internally however in those circumstances where we are unable to meet our requirements from internal sources AIATSIS will then engage with the external marketplace.

COMMONWEALTH SCIENTIFIC AND INDUSTRIAL RESEARCH ORGANISATION (CSIRO)

1. Details of consultancies undertaken this financial year to date are provided in the following table:

Consultant	Subject matter	Start date	End date	Procurement Method	Estimated Total Life Cost \$ (GST Inclusive)
David Campbell & Denise Ironfield, ACIL Tasman Pty Ltd	Provide extensive specialist experience in the national Biosecurity Environment	22/8/2011	30/9/2011	Direct Source	130,938
21 Cows Pty Ltd, Lisa McIntyre	Provide commercial advice to CSIRO through participation as an external member on CSIRO's Commercial Executive Committee (ComEx)	01/7/2011	30/6/2012	Open Tender	49,500
Apollan Investments Pty Ltd, Martin Greenberg	Provide commercial advice to CSIRO through participation as an external member on CSIRO's Commercial Executive Committee (ComEx)	01/7/2011	30/6/2012	Open Tender	49,500
Michael Samuel Hirshorn	Provide commercial advice to CSIRO through participation as an external member on CSIRO's Commercial Executive Committee (ComEx)	01/7/2011	30/6/2012	Open Tender	3,300
Catch Ltd	Undertake a review (health check) of Confluence and JIRA implementation	03/10/2011	21/10/2011	Direct Source	13,612

Consultant	Subject matter	Start date	End date	Procurement Method	Estimated Total Life Cost \$ (GST Inclusive)
Wayne Hammermeister	Assist the CSIRO FNS Director Business Development and the FNS Executive by contributing to the development of the CSIRO Global Dairy Strategy development	01/11/2011	01/03/2012	Direct Source	65,450
Bill Ross and Associates t/a RPL Consulting	Investigate and develop a CSIRO Property Strategy	11/11/2011	01/03/2011	Direct Source	265,404
Consulting and Implementation Services (CIS)	Assist in the development of the Geothermal CRC grant application	01/10/2011	01/07/2012	Direct Source	187,000
David Brockway, Energy Technology Associates Pty Ltd	The Consultant will provide extensive specialist experience in providing advice in the area of coal technologies	01/08/2011	31/07/2012	Direct Source	93,500
Futureye	The consultant will prepare a business case for a social license to undertake GM research	01/04/2012	01/06/2012	Direct Source	86,900
TOTAL					945,104

2. Consistent with the requirements of all Commonwealth Authorities and Companies Act agencies, CSIRO publishes all planned procurements over \$400k in its Annual Procurement Plan (APP). Prior to the engagement of consultants CSIRO will attempt to seek the relevant service internally however in those circumstances where we are unable to meet our requirements from internal sources CSIRO will then engage with the external marketplace. Based upon the above circumstances consultancies are generally not included in CSIRO's APP and as such we have no consultancies published in our APP for the current calendar year.