

**Senate Standing Committee on Economics**  
**ANSWERS TO QUESTIONS ON NOTICE**  
Innovation, Industry, Science and Research Portfolio  
Budget Estimates Hearing 2009-10  
01 June 2009

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**AGENCY/DEPARTMENT:** COMMONWEALTH SCIENTIFIC AND INDUSTRIAL RESEARCH ORGANISATION

**TOPIC:** Consultants

**REFERENCE:** Written Question – Senator Bushby

**QUESTION No.:** BI-105

- a. What consultants have been engaged by CSIRO over the past 12 months?
- b. What areas were the consultants sought to advise on?
- c. How much was paid to the consultants?
- d. Who were the consultants?
  - How much was paid in legal fees by the CSIRO over the past 12 months?
  - How much was paid in non-legal consultants by the CSIRO over the past 12 months?
  - Were consultants sought by tender or direct appointment
- e. If tender, who was the decision-maker on the consultants who were successful in the tender process?
- f. Who were the successful consultants?

**ANSWER**

Information regarding the names, areas and costs of non-legal consultants who have been engaged by CSIRO during the current financial year, is provided in the attached table. These consultancies have an estimated whole-of-life value of \$1,438,805 (GST excl), with \$628,320 paid to consultancies during the period 1 July 2008 to 30 April 2009. One consultancy was valued greater than the CSIRO tender threshold of \$250,000 and tenders were sought from the market place. The appropriate delegate approved the engagement of the preferred tenderer based on the evaluation team recommendation.

With regard to legal fees, CSIRO paid fees of \$1,194,199 (GST excl to external legal providers in the current financial year, for the period up until 5 June 2009 (not inclusive of IP registration and assertion activities). CSIRO uses a panel of Australian legal providers for this purpose. This panel was established in 2006 via a tender process and includes Mallesons Stephen Jaques, Minter Ellison and the Australian Government Solicitor.

<b>Consultant</b>	<b>Areas the consultants were sought to advise on</b>	<b>Estimated Total Life Cost of Consultancy (GST excl)</b>	<b>Reason for consultancy</b>	<b>Procurement Method</b>
Leslie Consulting	Independent validation of the commercial opportunity for the Dragline Swing Automation Project.	30,320	Need for independent study/evaluation	Exemption arrangement
Upfront Management	Expert advice required regarding strategic commercial options for genetically modified input trait technology, in relation to outputs of the Grain Protection Genes (GPG) CSIRO/GRDC joint venture.	95,455	Specialist skills were not otherwise available	Exemption arrangement
InAvanti	Provide professional expert advice to the CSIRO Commercial Executive Committee.	100,000	Specialist skills were not otherwise available	Exemption arrangement
University of Technology Sydney	Provide strategic advice to the P-Health Flagship.	9,000	Specialist skills were not otherwise available	Exemption arrangement
ACIL Tasman	Provide strategic advice to the P-Health Flagship.	12,000	Specialist skills were not otherwise available	Exemption arrangement
Consulting and Implementation Services	Provide independent advice and assistance with the development of a Niche Manufacturing Flagship Strategy.	18,400	Need for independent study/evaluation	Purchasing thresholds consistent with CSIRO's minimal standards (3 Written Quotes)
BBWorld	Advise on eResearch and super-computer needs for the Australian Square Kilometre Array Pathfinder (ASKAP).	18,180	Need for independent study/evaluation	Exemption arrangement
Dr Barry Brady	Review capability underpinning the "Maximising the Value of Mining Theme 1115".	5,000	Need for independent study/evaluation	Exemption arrangement
Dr Beverly Hart	Produce an eResearch Strategy document.	31,820	Specialist skills were not otherwise available	Exemption arrangement
Australian Graduate School of Management	The Consultant will design and deliver elements of CSIRO's senior leadership development program, Leading the Research Enterprise (LRE).	101,500	Specialist skills were not otherwise available	Purchasing thresholds consistent with CSIRO's minimal standards (3 Written Quotes)
Gerald Morvell	Advise and prepare Department of Resources, Energy and Tourism (DRET) submission	30,000	Need for independent	Exemption arrangement

<b>Consultant</b>	<b>Areas the consultants were sought to advise on</b>	<b>Estimated Total Life Cost of Consultancy (GST excl)</b>	<b>Reason for consultancy</b>	<b>Procurement Method</b>
	regarding establishment of an Australian Solar Institute.		study/evaluation	
Grahame Cook Consulting Pty Ltd	Independent review and analysis of CSIRO policy and strategy relating to the government domain.	50,000	Need for professional assistance to manage and facilitate change and its consequence	Exemption arrangement
Croft IP Pty Ltd	Provide professional and expert advice to the CSIRO Commercial Executive Committee.	45,450	Specialist skills were not otherwise available	Exemption arrangement
Kirin Corporation Pty Ltd	Provide professional and expert advice to CSIRO in relation to Australian Growth Partnerships (AGP)	20,000	Need for independent study/evaluation	Purchasing thresholds consistent with CSIRO's minimal standards (3 Written Quotes)
RL Sandland Consulting Services	Provide advice regarding commercialisation of the predictive Mineral Discovery CRC.	14,000	Need for independent study/evaluation	Exemption arrangement
McLennan Magasanik Ass.	Validation and analysis to identify methods to exploit IP generated from CSIRO's investment in the Ventilation Air Methane Catalytic Combustion Gas Turbine (VAMCAT).	18,180	Need for independent study/evaluation	Exemption arrangement
Buchan Consulting	Provide independent and confidential expert advice to assist in benchmarking CSIRO's corporate and divisional communication function.	30,000	Need for independent study/evaluation	Purchasing thresholds consistent with CSIRO's minimal standards (3 Written Quotes)
KPMG	Evaluate performance of the CSIRO Board.	30,000	Need for independent study/evaluation	Purchasing thresholds consistent with CSIRO's minimal standards (3 Written Quotes)
Energetics Pty Ltd	Advice/assistance regarding the National Electricity Market tender.	32,000	Specialist skills were not otherwise	Purchasing thresholds

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			available	consistent with CSIRO's minimal standards (3 Written Quotes)
Coffey Environments Pty Ltd	Auditing of energy, water and waste across CSIRO	704,545	Need for independent study/evaluation	Tender sought from the market place
Innovation Venture Partners	Review of funding schemes to support activities of the WA Geothermal Centre of Excellence.	30,000	Need for independent study/evaluation	Exemption arrangement
BJH Consulting	Undertake a brief for the estimation and economic and wider impact of iVEC from 2000-2009.	12,955	Need for independent study/evaluation	Purchasing thresholds consistent with CSIRO minimal standards