

**Senate Economics Legislation Committee**

**ANSWERS TO QUESTIONS ON NOTICE**

**Treasury Portfolio**

Budget Estimates 30 May – 1 June 2006

**Question: bet 15 (ACCC)**

**Topic:** Cost of executive coaching and/or other leadership training services

**Hansard Page:** Written

**Senator LUDWIG asked:**

The following questions relate to the purchase of executive coaching and/or other leadership training services by the department/agency, broken down for each of the **last four** financial years.

Where available, please provide:

1. Total spending on these services.
2. The number of employees offered these services and their salary level.
3. The number of employees who have utilised these services and their salary level.
4. The names of all service providers engaged.
5. For each service purchased from a provider listed in the answer to the previous question, please provide:
  - a. The name and nature of the service purchased.
  - b. Whether the service is one-on-one or group based.
  - c. The number of employees who received the service.
  - d. The total number of hours involved for all employees.
  - e. The total amount spent on the service.
  - f. A description of the fees charged (e.g. per hour, complete package).
  - g. Where a service was provided at any location other than the department or agency's own premises, please provide:
    - i. The location used
    - ii. The number of employees who took part on each occasion
    - iii. The total number of hours involved for all employees who took part.

**Answer:**

1. Total spending on these services.

2002/03	\$14,727.29
2003/04	\$0
2004/05	\$5236.36
2005/06	\$20,946.39

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2. The number of employees offered these services and their salary level.

2002/03	1 x SES 3   3 x SES 2   13 x SES 1
2003/04	1 x SES 3   3 x SES 2   15 x SES 1
2004/05	1 x SES 3   5 x SES 2   19 x SES 1
2005/06	1 x SES 3   6 x SES 2   22 x SES 1

3. The number of employees who have utilised these services and their salary level.

2002/03	0 x SES 3   0 x SES 2   5 x SES 1
2003/04	0 x SES 3   0 x SES 2   0 x SES 1
2004/05	1 x SES 3   0 x SES 2   0 x SES 1
2005/06	1 x SES 3   6 x SES 2   22 x SES 1

4. The names of all service providers engaged.

Australian Public Service Commission  
Australian Davos Connection  
Bullaburra & Associates Pty Ltd

5. For each service purchased from a provider listed in the answer to the previous question, please provide:

- a. The name and nature of the service purchased.

2002/03	Orientation to SES – course Commonwealth Executive Forum – conference Executive Leadership Development Program – course
2003/04	not applicable
2004/05	Australian Leadership Conference – conference
2005/06	Senior Executive Orientation – course Executive Leadership Group – conference Australian Leadership Conference – conference Senior Manager Conference – presentation

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b. Whether the service is one-on-one or group based.

2002/03	Group based APS course and public conferences
2003/04	not applicable
2004/05	Group based public conferences
2005/06	Group based APS course, public conferences and presentation to senior management group

c. The number of employees who received the service.

2002/03	5
2003/04	0
2004/05	1
2005/06	29

d. The total number of hours involved for all employees.

2002/03	30 days
2003/04	0 days
2004/05	3 days
2005/06	18 days

e. The total amount spent on the service.

2002/03	\$14,727.29
2003/04	\$0
2004/05	\$5236.36
2005/06	\$20,946.39

f. A description of the fees charged (e.g. per hour, complete package).

2002/03	course fees and conference fees
2003/04	not applicable
2004/05	conference fees
2005/06	course fees, conference fees, speaker's fee

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- g. Where a service was provided at any location other than the department or agency's own premises, please provide:

- i. The location used

2002/03	not recorded – location chosen by course or conference organiser
2003/04	not applicable
2004/05	not recorded – location chosen conference organiser
2005/06	not recorded – location chosen by course or conference organiser; Senior Management Conference – Glenelg SA

- ii. The number of employees who took part on each occasion

2002/03	5
2003/04	0
2004/05	1
2005/06	29

- iii. The total number of hours involved for all employees who took part.

2002/03	30 days
2003/04	0 days
2004/05	3 days
2005/06	18 days