

**Senate Economics Legislation Committee**  
**ANSWERS TO QUESTIONS ON NOTICE**  
**Industry, Tourism and Resources Portfolio**  
**Budget Estimates 2006-2007, 29 May 2006**

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**AGENCY/DEPARTMENT:** DEPARTMENT OF INDUSTRY, TOURISM AND RESOURCES  
**TOPIC:** DETAILS OF CONSULTANCIES FOR 2005-06  
**REFERENCE:** HANSARD 29/05/06, PAGE E25

**QUESTION No.BI-15**  
(Hansard 29/05/06, p.E25)

**Senator Campbell** asked about:

Can you provide the Committee with a list of consultancies entered into by the Department during 2005-06 valued at \$10,000 or more, including the Division in which the consultancy is undertaken?

**ANSWER**

Details of consultancies entered into during 2005-06 valued at \$10,000 or more are provided in the following table.

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**Details of Consultancies 2005-06 (to the value of \$10,000 or more)**

Supplier	Summary description of the nature and purpose of the consultancy	Contract Price (Incl. GST)	Selection Process	Justification
<b>AusIndustry</b>				
Open Mind Research Group	AusIndustry's qualitative research 2005 to investigate various marketing elements of its operation	\$41,459	Selective Tendering	Need for independent research or assessment
SOS Recruitment	Development of a framework for selection of due diligence and probity advisor for the Low Emissions Technology Demonstration Fund.	\$33,000	Selective Tendering	Specialist expertise not available within the department
Workplace Research Associates Pty Ltd	Develop new Customer Service Manager recruitment and selection process	\$55,000	Direct Sourcing	Need for specialised or professional skills
Duesburys Nexia	Tax and Accounting Consultancy: provides tax and accounting services to Innovation Investment Fund companies	\$135,000	Open Tendering	Need for specialised or professional skills
Ian Harvey (Barrister)	Legal Services	\$12,100	Direct Sourcing	Need for specialised or professional skills
Phillips Fox Solicitors	Legal Services	\$204,792	Panel	Need for specialised or professional skills
Mallesons Stephen Jaques	Legal Services	\$269,995	Panel	Need for specialised or professional skills
Corrs Chambers Westgarth	Legal Services	\$147,540	Panel	Need for specialised or professional skills
Australian Government Solicitor	Legal Services	\$1,417,540	Panel	Need for specialised or professional skills
Ernst & Young (Canberra)	Tax advice in relation to the Low Emissions Technology Demonstration Fund	\$12,760.00	Panel	Need for specialised or professional skills
Walter Turnbull	Review and development of audit methodology	\$25,992	Panel	Need for specialised or professional skills
<b>Corporate Division</b>				
Acumen Alliance (ACT) Pty Ltd	Business Process Improvement review of Financial Controls Monthly Checks/Reconciliations	\$22,440	Selective Tendering	Skills currently unavailable within the Department
Acumen Alliance (ACT) Pty Ltd	Preparation of a set of integrated procedures covering the acquisition, ownership and disposal of IT assets	\$30,000	Direct Sourcing	Need for specialised or professional skills
Business Assurance Australia	Specialised risk management services.	\$55,000.00	Direct Sourcing	Need for specialised or professional skills
Douglas Cumming	Comparative Analysis of Innovation Investment Fund Program against Australian Venture Capital and Private Equity Association Disaggregated Data	\$30,000	Direct Sourcing	Need for specialised or professional skills

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Supplier	Summary description of the nature and purpose of the consultancy	Contract Price (Incl. GST)	Selection Process	Justification
KJ (Kathleen Jordan) Enterprising Solutions Pty Ltd t/as Intuitive Insights	Interviews with each Legal Services Branch team member and two day workshop with the theme of developing a highly respected and valued Legal Services Branch.	\$57,472	Direct Sourcing	Specialised expertise currently unavailable within agency
Market Equity Pty Ltd / Synovate	To evaluate the effectiveness of the Department's internet as a source of information among its external stakeholders and to test possible enhancements	\$35,640	Selective Tendering	Specialist expertise not available within the department
Oliver Winder Pty Ltd	Provision of independent audit advice to the DITR audit committee.	\$40,000	Direct Sourcing	Need for specialised or professional skills
One Planet Solutions Pty Ltd	Provision of professional services to assist in the provision of an employer sponsored child care centre for DITR.	\$50,000	Direct Sourcing	Need for specialised or professional skills
Outsource Australia Pty Ltd	Provide specialist assistance in implementing the National Archives record keeping framework Designing and Implementing a Recordkeeping System.	\$45,430	Direct Sourcing	Need for specialised and professional skills
Outsource Australia Pty Ltd	Provide specialist assistance to finalise the draft Information Management Strategy for DITR	\$19,800	Direct Sourcing	Need for specialised or professional skills
SMS Consulting Group Limited	Scoping study for converting the Department's Ministerial Workflow System (Slipstream) to Visual Basic .NET.	\$42,900	Selective Tendering	Skills currently unavailable within agency
Walter & Turnbull Pty Ltd	Prepare a Capital Management Plan for DITR	\$75,000	Panel	Need for specialised or professional skills
Australian Government Solicitors	Legal Services	\$309,267	Panel	Need for specialised or professional skills
Clayton Utz	Legal Services	\$25,227	Panel	Need for specialised or professional skills
Mallesons Stephen Jacques	Legal Services	\$64,686	Panel	Need for specialised or professional skills
Corrs Chambers Westgarth	Legal Services	\$45,698	Panel	Need for specialised or professional skills
Minter Ellison	Legal Services	\$16,761	Panel	Need for specialised or professional skills

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Supplier	Summary description of the nature and purpose of the consultancy	Contract Price (Incl. GST)	Selection Process	Justification
<b>eBusiness Division</b>				
Alliance Consulting Group Pty Ltd	Consulting services for the Post-2006 Accommodation Project	\$50,000	Selective Tendering	Specialist expertise not available within the department
Dimension Data Australia Pty Ltd	Directory and Network Platform Strategic Assessment	\$16,390	Selective Tendering	Specialist expertise not available within the department
Getronics Australia Pty Ltd	Review, advice and resources to design and implement remote access work	\$37,256	Direct Sourcing	Specialist expertise not available within the department
Gibson Quai-AAS Pty Ltd	Technical requirements study for Voice Over Internet Protocol in the Department	\$25,344	Open Tendering	Independent assessment is considered desirable
Mack Consulting Group Pty Ltd	Assist in implementing the pilot Australian Business Number Plus which links additional public information with the Australian Business Number as the unique business identifier.	\$71,400	Direct Sourcing	Specialist expertise not available within the department
Novell Pty Ltd	eDirectory Health Check & Project Design	\$39,120	Direct Sourcing	Need for specialised or professional skills
Novell Pty Ltd	Provision of Disaster Recovery Design Workshop	\$11,650	Direct Sourcing	Need for specialised or professional skills
ORIMA Research Pty Ltd	Undertaking one cycle of a comprehensive solution for measurement of the effectiveness of eBusiness Division in delivering Information, Communications and Technology services and support and addressing the business needs of its clients within the Department.	\$11,220	Direct Sourcing	Need for specialised or professional skills
Pink Elephant International	Undertake a consultancy to assess the current maturity of the Information Technology Service Management processes against Information Technology Infrastructure Library best practice guidelines.	\$17,500	Selective Tendering	Specialist expertise not available within the department
PTG Global Pty Ltd	Conduct useability testing on the New to Business Checklist.	\$29,995	Selective Tendering	Skills currently unavailable within agency
Stamford Interactive Pty Ltd	Provision of Information and User Guide Consultancy.	\$54,355	Direct Sourcing	Need for specialised or professional skills
Stamford Interactive Pty Ltd	Provision of Information Architecture services for the AusIndustry Internet site and development of a series of content management user guides for training and review.	\$27,505	Selective Tendering	Need for independent research or assessment

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Supplier	Summary description of the nature and purpose of the consultancy	Contract Price (Incl. GST)	Selection Process	Justification
Taylor Nelson Sofres Australia Pty Ltd	Survey and test focus groups on the impact of business licences on small business.	\$130,273	Selective Tendering	Need for specialised or professional skills
Australian Government Solicitors	Legal Services	\$41,614	Panel	Need for specialised or professional skills
Corrs Chambers Westgarth	Legal Services	\$16,084	Panel	Need for specialised or professional skills
Mallesons Stephen Jaques	Legal Services	\$10,147	Panel	Need for specialised or professional skills
Minter Ellison	Legal Services	\$16,245	Panel	Need for specialised or professional skills
<b>Energy and Environment Division</b>				
ACIL Tasman	Renewable Energy: Photovoltaic and Wind Impact Study regarding developments in the renewable energy technology field and the impact these technologies have on the Australian energy industry.	\$150,084	Other	Need for specialised or professional skills
McLennan Magasanik Associates Pty Ltd	Energy Security: Collation of critical infrastructure protection examples in the energy sector undertaken on behalf of the Energy Infrastructure Assurance Advisory Group.	\$90,322	Open Tendering	Need for specialised or professional skills
Access Economics	Energy Efficiency Opportunities (EEO): Assist with development of the Regulation Impact Statement.	\$35,000	Direct Sourcing	Need for specialised or professional skills
Benchmarking Partnerships	EEO: Provide assistance in the development of the EEO assessment framework.	\$20,000	Direct Sourcing	Specialist expertise not available within the department
Genesis Automation Pty Ltd	EEO: Assist with the further development of assessment, reporting and verification procedures.	\$35,000	Direct Sourcing	Need for specialised or professional skills
J.M MILLAR & D.L NEWTON & B.M SCHWARTZ (Trading as Ernst & Young)	EEO: Provide advice on reporting procedures.	\$75,000	Direct Sourcing	Specialist expertise not available within the department
Peak Performance Development Pty Ltd	EEO: Facilitate second round of national consultations.	\$54,000	Selective Tendering	Specialist expertise not available within the department
Precision Consultancy	EEO: Study to research and recommend training solutions to improve the capability of the energy services sector to support government energy efficiency programs.	\$33,000	Direct Sourcing	Need for specialised or professional skills
Royal Melbourne Institute of Technology University	EEO: Review industry guidelines for the Program.	\$55,880	Selective Tendering	Need for specialised or professional skills

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Supplier	Summary description of the nature and purpose of the consultancy	Contract Price (Incl. GST)	Selection Process	Justification
Sustainable Solutions Pty Ltd	EEO: Assist with the further development of assessment, reporting and verification procedures.	\$79,990	Direct Sourcing	Need for specialised or professional skills
Charles River and Associates (CRA) International Pty Ltd	National Energy Market (NEM): Report on impediments to the uptake of renewable and distributed generation and a National Code of Practice for embedded generation.	\$80,400	Panel	Need for specialised or professional skills
Firecone Ventures Pty Ltd	National Energy Market: Examine options for phasing out Retail Price Regulation.	\$39,500	Direct Sourcing	Specialist expertise not available within the department
Allen Consulting Group (Canberra)	Ministerial Council on Energy (MCE) - Energy Market Reform Expert Panel: Appointment as lead member of Expert Panel to advise on a review of revenue and network pricing across the energy market.	\$157,983	Selective Tendering	Need for independent research or assessment
Allens Arthur Robinson	MCE - Energy Market Reform Expert Panel: Appointment as member of Expert Panel to advise on a review of revenue and network pricing across the energy market.	\$117,000	Selective Tendering	Need for specialised or professional skills
Dandolo Partners	MCE - Energy Efficiency Working Group: Analysis and report on how industry searches and uses information on energy efficiency in the commercial and industrial sector.	\$52,714	Direct Sourcing	Need for specialised or professional skills
Energy Futures Australia Pty Ltd	MCE - Energy Efficiency Working Group: Examine specific policy recommendations and identify viable actions for government in relation to the key aspects of Demand Side Response.	\$95,000	Open Tendering	Need for specialised or professional skills
G A Hackett-Jones Pty Ltd	MCE - Energy Market Reform Working Group: Appointed by Parliamentary Counsels' Committee to draft rules for the proposed National Gas Law.	\$100,000	Direct Sourcing	Need for specialised or professional skills
Hydro Electric Corporation	MCE - Energy Efficiency Working Group: Provide advice on best practice networks in energy efficiency.	\$69,445	Open Tendering	Need for specialised or professional skills
Innovation Dynamics Pty Ltd	MCE - Energy Efficiency Working Group: Study on innovation and R&D in energy efficiency within commercial and industrial sector.	\$77,976	Open Tendering	Specialist expertise not available within the department
Synergies Economic Solutions	MCE - Energy Market Reform Expert Panel: Appointment as member of Expert Panel to advise on a review of revenue and network pricing across the energy market.	\$117,000	Selective Tendering	Need for specialised or professional skills
Woodley Chair GMLG	MCE - Energy Market Reform Working Group: Engagement as independent chair of the Gas Market Leaders Group.	\$55,000	Direct Sourcing	Specialist expertise not available within the department
NERA Economic Consulting	MCE - Energy Market Reform Expert Panel: Appointment as member of Expert Panel to advise on a review of revenue and network pricing across the energy market.	\$117,000	Selective Tendering	Need for specialised or professional skills
NERA Economic Consulting	MCE - Energy Market Reform Working Group: Provision of technical advice concerning rules to be made for regulation of the national electricity market.	\$45,000	Selective Tendering	Need for specialised or professional skills
Australian Government Solicitor	Legal Services	\$598,885	Panel	Need for specialised or professional skills
Corrs Chambers Westgarth	Legal Services	\$45,000	Panel	Need for specialised or professional skills

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<b>Industry Policy Division</b>				
Axessindia.com	Internal review to better understand the potential implications of current Indian trade, economic and development strategies for Australian business and industry policy.	\$68,600	Selective Tendering	Need for specialised or professional skills
BIS Shrapnel Pty Ltd	Structural change in Australian industry: statistical requirements	\$47,850	Selective Tendering	Need for specialised or professional skills
Centre for International Economics	To identify and assess the main drivers of structural change in the Australian economy.	\$69,300	Selective Tendering	Need for specialised or professional skills
Darren Gribble & Associates	Priority research project for Asia: Lessons Learned Study	\$44,000	Selective Tendering	Need for specialised or professional skills
Monash University	Modelling the employment effects of ageing on future consumption patterns.	\$58,300	Direct Sourcing	Need for specialised or professional skills
Professor Josh Lerner	Provision of an International Export Report to the Australian Venture Capital Review	\$118,256	Direct Sourcing	Need for specialised or professional skills
<b>Innovation Division</b>				
Australian Academy of Technological Sciences and Engineering on behalf of the National Academies Forum	Scoping a strategic framework for risk analysis of the environmental, social, legal and ethical impacts of nanotechnology	\$66,000	Direct Sourcing	Specialist expertise not available within the department
Australian Centre for Innovation and International Competitiveness Ltd	Review and analyse Chinese and Indian technology foresighting studies (for Prime Minister's Science, Engineering & Innovation Council (PMSEIC) Working Group on Asia)	\$19,800	Direct Sourcing	Need for specialised or professional skills
Commercial Eyes	Quality Assurance (QA) expert to develop and provide QA on information used in the development of product pathways	\$40,000	Direct Sourcing	Skills currently unavailable within agency
Douglas Cumming	Data analysis and modelling of R&D Tax Concession data	\$30,000	Direct Sourcing	Need for specialised or professional skills
Edith Cowan University (ECU)	Evaluation of the effectiveness of the Biotechnology Online Resource, through the surveying of all Secondary Schools in Australia.	\$31,842	Direct Sourcing	Need for specialised or professional skills
Growing Your Knowledge Pty Ltd	Review and Audit of the Australian Stem Cell Centre activities under the Biotechnology Centre of Excellence Deed of Agreement and the Major National Research Facilities Deed of Agreement	\$233,969	Open Tendering	Need for specialised or professional skills
Howard Partners Pty Ltd	Development of a model for a national award scheme for excellence in IP Development.	\$77,000	Selective Tendering	Need for independent research or assessment
Innovation Dynamics Pty Ltd	Determine the steps necessary for the Innovation Division to consistently meet its data needs.	\$55,140	Open Tendering	Need for independent research or assessment

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International Economics Pty Ltd	Undertake an evaluation of the first year of the Pharmaceuticals Partnerships Program	\$55,300	Open Tendering	Independent assessment is considered desirable
KPMG	Conduct a feasibility study for a National Innovation Research and Policy Centre for Australia and New Zealand	\$61,307	Selective Tendering	Need for specialised or professional skills
Mack Consulting Group Pty Ltd	Information Architect to help with development and implementation of the Biotechnology Regulatory Interactive map by Government to Help Trade and business investment (BRIGHT) pilot pathways project	\$74,350	Direct Sourcing	Skills currently unavailable within agency
Market Attitude Research Services (MARS)	Undertake a survey on Australian community attitudes to stem cell research. (See also Advertising and Market Research.)	\$15,675	Direct Sourcing	Skills currently unavailable within agency
McKeon Consulting	Review to examine Industry Techlink services.	\$10,560	Direct Sourcing	Skills currently unavailable within agency
Northern Sydney and Central Coast Area Health Service T/A Centre for Genetics Education	Development and testing of a National Genetics Resource for General Practitioners.	\$150,150	Open Tendering	Need for specialised or professional skills
Pattinson Consulting	Develop a revised conceptual model to be included in a Biotech Information Development Plan.	\$30,000	Direct Sourcing	Need for specialised or professional skills
Pattinson Consulting	Further development of the Information Development Plan re Biotechnology Statistics	\$35,000	Direct Sourcing	Skills currently unavailable within agency
Queensland University of Technology	Review, update & finalise Professional Development Package of Biotechnology Online	\$60,000	Selective Tendering	Need for specialised or professional skills
Ragg Ahmed Pty Ltd (in its capacity as trustee for the Ragg Ahmed Family Trust)	Finalise the Patient and Family Volume of the Genetics in Family Medicine Resource for General Practitioners	\$16,500	Selective Tendering	Skills currently unavailable within agency
Royal Australian College Of General Practitioners	Coordinate an evaluation of the draft national genetics education resource for General Practitioners.	\$56,664	Direct Sourcing	Skills currently unavailable within agency
Zektin Engineering Pty Ltd	Business Case Evaluation of a Mammalian Cell Facility	\$57,420	Open Tendering	Specialist expertise not available within the department
Corrs Chambers Westgarth	Legal Services	\$55,063	Panel	Need for specialised or professional skills

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<b>Invest Australia</b>				
Basis Point Consulting Pty Ltd	Produce Hedge Funds publication, provision of monthly market intelligence report on hedge fund and alternative investment sector; and provision of ongoing advice to Axiss on the sector.	\$35,200	Direct Sourcing	Specialist expertise not available within the department
EIDN Pty Ltd	Supply chain mapping and gap analysis of the Australian water industry	\$49,280	Selective Tendering	Need for specialised or professional skills
FutureBrand FHA Pty Ltd	Conduct research into the proposed positioning statements and graphic elements of the National Trade and Investment Brand with Invest Australia's target market overseas	\$21,260	Direct Sourcing	Need for specialised or professional skills
The Lowy Institute for International Policy	Curate and manage the 2006 APEC Future Economic Leaders Think Tank in consultation with Axiss Australia	\$63,000	Direct Sourcing	Need for specialised or professional skills
<b>Manufacturing, Engineering and Construction Division</b>				
Jaguar Consulting Pty Ltd	Preparation of final Regulation Impact Statement for the Disability Discrimination Act Access to Premises Standard	\$54,630	Direct Sourcing	Specialist expertise not available within the department
Jaguar Consulting Pty Ltd	Revision of cost matrices and national costs - Disability Standards for Access to Premises Regulation Impact Statement.	\$32,450	Direct Sourcing	Specialist expertise not available within the department
Access Economics Pty Ltd	Peer review of final Regulation Impact Statement - Disability standards for access to premises	\$20,000	Direct Sourcing	Specialist expertise not available within the department
James Cook University	Cyclone testing - contract for probabilistic model	\$38,500	Direct Sourcing	Need for specialised or professional skills
James Cook University	Analysis of the impact of Cyclone Larry on the building stock of Innisfail and the implications on adequacy of building requirements	\$27,500	Direct Sourcing	Specialist expertise not available within the department
LP & Associates	Development of Regulatory Reform under 2005-06 ABCB Work Plan including Strategic Review of Building Codes Australia Project.	\$79,200	Selective Tendering	Need for specialised or professional skills
Simcon Services Pty Ltd	Maximise the opportunities for Australian industry in simulation, training and support for the Joint Strike Fighter program	\$100,000	Open Tendering	Need for specialised or professional skills
Stratagem Computer Contractors Pty Limited	Preparation of amendments for the Textile, Clothing and Footwear Post-2005 (Strategic Investment Program) Scheme	\$50,000	Direct Sourcing	Need for independent research or assessment

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Syneca Consulting Pty Ltd	Final Regulation Impact Statement for 5-Star energy efficient housing	\$61,050	Direct Sourcing	Need for specialised or professional skills
Australian Government Solicitor	Legal services	\$105,506	Panel	Need for specialised or professional skills
Walter and Turnbull	Legal services	\$19,407	Panel	Need for specialised or professional skills
Blake Dawson Waldron	Legal services	\$13,631	Panel	Need for specialised or professional skills
<b>National Measurement Institute</b>				
Analysis Pty Ltd	Undertake a survey and seek feedback from NMI customers of the National Measurement Laboratory's Analytical Services Branch.	\$30,608	Selective Tendering	Skills currently unavailable within agency
Scott, Ian	Contractor to investigate options for the relocation of the Bulk Flow, Compressed Natural Gas (CNG) and Liquefied Petroleum Gas (LPG) metrology facilities at North Ryde.	\$20,500	Direct Sourcing	Need for specialised or professional skills
<b>Office of Small Business</b>				
Boyce Chartered Accountants	Calculate annual regulatory compliance costs, using the Business Cost Calculator, for a single average small business in the area of FBT and payroll tax (preferably on a state-by-state basis).	\$11,000	Direct Sourcing	Skills currently unavailable within agency
CPA Australia	Presentation to raise awareness of succession planning issues amongst small business owners and to encourage business owners to seek information and advice on the issue.	\$10,000	Direct Sourcing	Need for specialised or professional skills
The Performance Technologies Group Pty Ltd	Review and analysis of the Business Cost Calculator	\$10,505	Selective Tendering	Need for specialised or professional skills
ORIMA Research Pty Ltd	Undertake a second survey of small business growth, exploring the issues emerging from the 2005 survey, and to further investigate the characteristics of owner/managers intentions to grow their small business.	\$49,988	Direct Sourcing	Skills currently unavailable within agency
National Strategic Services Pty Ltd	Complete cumulative burden assessments for small business.	\$19,336	Panel	Need for specialised or professional skills
Mallesons Stephen Jaques	Legal services	\$16,752	Panel	Need for specialised or professional skills
Davis Collison Cave	Legal services	\$29,972	Direct Sourcing	Need for specialised or professional skills

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<b>Resources Division</b>				
ACIL Tasman Pty Ltd	Implications of recent water initiatives for the mining, petroleum, energy, pulp and paper industries	\$213,131	Open Tendering	Specialist expertise not available within the department
Construction Estimating Pty Ltd T/A Q.S. Services	Assessment of cost to rehabilitate the Ranger project area	\$66,880	Selective Tendering	Need for specialised or professional skills
Grant Sarra Consultancy Services	Indigenous Communities/Mining Industry Regional Partnerships Program. Regional workshop facilitation for the Upper Hunter Aboriginal Group.	\$24,948	Direct Sourcing	Need for independent research or assessment
Grant Sarra Consultancy Services	Workshops for mining, government and indigenous stakeholders	\$113,744	Open Tendering	Need for specialised or professional skills
Hawkless Consulting Pty Ltd	Study to examine issues relating to diesel acidity, the need for regulation of this parameter, the appropriate measure of diesel acidity to be used and the implications of any proposed standard, particularly on fuel importers.	\$19,800	Open Tendering	Independent assessment is considered desirable
The University of Melbourne	Provision of consultancy services for independent input to the jet fuel supply assurance.	\$48,000	Direct Sourcing	Skills currently unavailable within agency
Australian Government Solicitor	Legal Services	\$176,098	Panel	Need for specialised or professional skills
<b>Tourism Division</b>				
Allen Consulting Group (Canberra)	Evaluation of the Regional Tourism program and the Australian Tourism Development Program.	\$63,000	Selective Tendering	Need for independent research or assessment
Applied Economics	An audit of economic modelling for use in the tourism and aviation industries	\$50,500	Open Tendering	Need for specialised or professional skills
Centre for Asia Pacific Aviation	Follow-up work on regional dispersal of International Visitors investigating impediments	\$28,819	Direct Sourcing	Need for specialised or professional skills
Econtech Pty Ltd	Assess the costs of unethical business practices in inbound tourism markets, including economic impacts at Australian, State and Territory levels	\$68,140	Selective Tendering	Need for independent research or assessment
Econtech Pty Ltd	Research to assess the econometric modelling to estimate the multiplier benefits of international tourism marketing undertaken by Tourism Australia.	\$77,330	Selective Tendering	Need for specialised or professional skills

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Econtech Pty Ltd	Revise and update the report costs of unethical operators in the tourism industry	\$14,740	Direct Sourcing	Need for independent research or assessment
Global Tourism & Leisure Pty Ltd	Research the Emerging Markets Strategy (EMS) for China and India in consultation with EMS Consultative Group.	\$29,187	Direct Sourcing	Need for specialised or professional skills
Tourism Australia	Supply long-range tourism forecasts to 2025 to inform the EMS	\$16,088	Selective Tendering	Need for specialised or professional skills
Mack Consulting Group Pty Ltd	Assist in the management of the contract with Decipher Technologies Pty Ltd, which is to develop a tourism business and accreditation portal, with focus on stakeholder liaison and user acceptance testing for the Tourism Business and Accreditation Portal.	\$44,960	Direct Sourcing	Need for specialised or professional skills
Trade and Management Consultants Australia	Completion of a draft voluntary Code of Conduct for Korean inbound operators modelled on the key components of the China Approved Destination Status Scheme.	\$28,000	Direct Sourcing	Need for specialised or professional skills
TTF Australia Ltd	Consultancy for the economic value of tourism to protected areas and the development of a natural tourism Partnership Forum and action plan.	\$82,500	Direct Sourcing	Need for independent research or assessment
Australian Government Solicitor	Legal Services	\$11,167	Panel	Need for specialised or professional skills
Mallesons Stephen Jaques	Legal Services	\$22,904	Panel	Need for specialised or professional skills
Corrs Chambers Westgarth	Legal Services	\$67,235	Panel	Need for specialised or professional skills