

**Senate Standing Committee on Economics**

**ANSWERS TO QUESTIONS ON NOTICE**

**Treasury Portfolio**

Additional Estimates 2012

15 – 17 February 2012

**Question:**           **AET 727 - 730**

**Topic:**               **Consultancies #2 (ATO)**

**Hansard Page:**      **Written**

**Senator BUSHBY asked:**

- 727. How many consultancies were undertaken in 2007-08, 2008-09 and 2009-10?
- 728. How many consultancies have been undertaken this financial year to date? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies.
- 729. How many consultancies are planned for this calendar year?
- 730. Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

**Answer:**

- 727. For the purposes of this response, consultancies are classified in accordance with Financial Management Guidance (FMG) No.15.

During 2009-10, the ATO entered into 159 new consultancy contracts, involving total actual expenditure of \$8,142,062 (including GST). In addition, 58 ongoing consultancy contracts were active during the year, involving total actual expenditure of \$3,662,171 (including GST).

During 2008-09, the ATO entered into 163 new consultancy contracts, involving total actual expenditure of \$17,434,220 (including GST). In addition, 75 ongoing consultancy contracts were active during the year, involving total actual expenditure of \$10,682,968 (including GST).

During 2007-08, the ATO entered into 170 new consultancy contracts, involving total actual expenditure of \$16,513,530 (including GST). In addition, 87 ongoing consultancy contracts were active during the year, involving total actual expenditure of \$5,539,584 (including GST).

- 728. For the purposes of this response, consultancies are classified in accordance with Financial Management Guidance (FMG) No.15.

In the current 2011-12 financial year to 31 January 2012, the ATO (including the Australian Valuation Office, Tax Practitioners Board and Australian Business Register) has entered into 77 new consultancy arrangements valued at \$5,205,358.62

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(including GST) and has 58 ongoing consultancy arrangements, entered into during previous financial years, valued at \$11,000,376.30 (including GST).

Details for each new consultancy entered into during 2011-12 are set out in Attachment A. The active ongoing consultancies entered into during previous financial years are set out in Attachment B.

The details in Attachment A and B are for arrangements greater than \$10,000, which are required to be gazetted on AusTender.

#### Attachments

A: New Consultancy Arrangements FYTD 11/12

B: Ongoing Consultancy Arrangements FYTD 11/12

729. Whilst the ATO makes an allowance for expenditure on consultancies in the budget allocation process each year, individual consultancy related commitments have not yet been finalised.
730. The ATO makes an allowance for expenditure on consultancies in the budget allocation process each year, but does not plan for a specific number of consultancies.

There are currently no planned consultancies valued at \$80,000 or more (including GST) or mandated to be procured by open tender that are required to be published in the Annual Procurement Plan on AusTender.

**ATTACHMENT A: New Consultancy Arrangements FYTD 11/12**

**Australian Taxation Office - New Consultancies - Period 01 July 2011 to 31 January 2012**

| Consultant Name                      | Subject Matter  | Contract value \$ | Procurement Method | Justification                               | Start Date | Anticipated End Date |
|--------------------------------------|---|-------------------|--------------------|---|------------|----------------------|
| ALLENS ARTHUR ROBINSON               | Provision of independent and objective advice on tax technical advice | 49,000.00         | Panel              | Need for independent research or assessment | 20-Jul-11  | 30-Jun-12            |
| ALLY GROUP PTY. LIMITED              | Administrative investigation and review services                      | 26,820.00         | Panel              | Need for specialised or professional skills | 1-Sep-11   | 30-Sep-11            |
| AM ACTUARIES PTY LTD                 | Provision of actuarial consulting services                            | 50,000.00         | Direct             | Need for specialised or professional skills | 26-Sep-11  | 4-Nov-11             |
| ANALYSIS GROUP INC.                  | Provision of advice on complex transfer pricing                       | 204,942.00        | Panel              | Need for independent research or assessment | 13-Jul-11  | 30-Jun-12            |
| ANN O'CONNELL                        | Provision of independent and objective advice on tax technical advice | 75,000.00         | Panel              | Need for independent research or assessment | 13-Jul-11  | 30-Jun-12            |
| ANTONIO PANE                         | Provision of independent and objective advice on tax technical advice | 80,000.00         | Panel              | Need for independent research or assessment | 13-Jul-11  | 30-Jun-12            |
| AQUITAINE CONSULTING PTY LTD         | Review of infrastructure management                                   | 165,715.00        | Panel              | Need for independent research or assessment | 23-Jan-12  | 23-Mar-12            |
| ARMSTRONG COURT PTY LTD              | Provision of domestic valuation services                              | 16,921.00         | Direct             | Need for specialised or professional skills | 1-Dec-11   | 31-Dec-11            |
| BALENA TASSA PTY LTD                 | Provision of independent and objective advice on tax technical advice | 30,000.00         | Panel              | Need for independent research or assessment | 13-Jul-11  | 30-Jun-12            |
| BLUE MOON UNIT TRUST                 | Creative concept testing - Saving for the Future campaign             | 120,230.00        | Panel              | Need for independent research or assessment | 13-Jan-12  | 10-Feb-12            |
| BLUE MOON UNIT TRUST                 | 50% discount on interest campaign research                            | 168,520.00        | Panel              | Need for independent research or assessment | 5-Dec-11   | 23-Dec-11            |
| BRAND FINANCE (AUSTRALIA) PTY LTD    | Provision of valuation services                                       | 12,320.00         | Panel              | Need for specialised or professional skills | 8-Nov-11   | 30-Jun-12            |
| BRAND FINANCE PTY LTD                | Provision of valuation services                                       | 18,480.00         | Panel              | Need for specialised or professional skills | 28-Oct-11  | 30-Jun-12            |
| BRAND FINANCE PTY LYD                | Provision of valuation services                                       | 51,381.00         | Panel              | Need for specialised or professional skills | 9-Dec-11   | 30-Jun-12            |
| CBRE PTY LTD                         | Provision of valuation services                                       | 27,500.00         | Select             | Need for independent research or assessment | 14-Dec-11  | 30-Jun-12            |
| CENTRE FOR PUBLIC MANAGEMENT PTY LTD | Provision of administrative investigation services                    | 33,800.00         | Panel              | Need for independent research or assessment | 16-Jan-12  | 26-Jan-12            |
| CHANT LINK & ASSOCIATES PTY LTD      | Tax Practitioner research   | 404,803.58        | Panel              | Need for independent research or assessment | 21-Dec-11  | 31-Aug-12            |
| COLMAR BRUNTON PTY LIMITED           | Competitor Benchmarking report  | 50,000.00         | Panel              | Need for independent research or assessment | 20-Dec-11  | 31-Mar-12            |
| COLMAR BRUNTON SOCIAL                | Small Business Online Forum   | 207,283.00        | Panel              | Need for specialised or professional skills | 4-Aug-11   | 30-Jun-12            |
| COLMAR BRUNTON SOCIAL RESEARCH       | Super reform research   | 448,896.50        | Panel              | Need for independent research or assessment | 7-Oct-11   | 30-Jun-12            |

| Consultant Name   | Subject Matter   | Contract value \$ | Procurement Method | Justification                               | Start Date | Anticipated End Date |
|---|--|-------------------|--------------------|---|------------|----------------------|
| CORRS CHAMBERS WESTGARTH                                | Provision of independent & objective advice on tax technical advice            | 49,000.00         | Panel              | Need for independent research or assessment | 20-Jul-11  | 30-Jun-12            |
| DAVID WILLIAMS  | Provision of independent & objective advice on tax technical advice            | 110,000.00        | Panel              | Need for independent research or assessment | 12-Sep-11  | 30-Jun-12            |
| DBM CONSULTANTS PTY LTD                                 | ATO Professionalism survey May 2012 wave                                       | 133,895.00        | Panel              | Need for independent research or assessment | 20-Dec-11  | 18-Jul-12            |
| DBM CONSULTANTS PTY LTD                                 | ATO Professionalism survey   | 132,900.00        | Panel              | Need for specialised or professional skills | 8-Aug-11   | 8-Feb-12             |
| DELOITTE TOUCHE TOHMATSU LIMITED                        | Provision of financial accounting advice                                       | 13,200.00         | Panel              | Need for specialised or professional skills | 21-Sep-11  | 31-Oct-11            |
| DIGBY & GERALDINE HYLES - DIGBY HYLES.FINE ART SERVICES | Provision of domestic valuation services                                       | 12,000.00         | Direct             | Need for specialised or professional skills | 1-Jul-11   | 31-Jul-11            |
| DIGBY HYLES.FINE ART SERVICES                           | Provision of domestic valuation services                                       | 17,000.00         | Direct             | Need for specialised or professional skills | 1-Nov-11   | 30-Nov-11            |
| ELLYETT STO   | Provision of consultancy services for deployment of specialised Troux software | 27,500.00         | Direct             | Need for specialised or professional skills | 11-Nov-11  | 31-Dec-11            |
| ENPRIS PTY LTD  | Provision of valuation services  | 15,840.00         | Panel              | Need for specialised or professional skills | 19-Jan-12  | 30-Jun-12            |
| ENPRIS PTY LTD  | Provision of valuation services  | 28,160.00         | Panel              | Need for specialised or professional skills | 21-Dec-11  | 30-Jun-12            |
| ENPRIS PTY LTD  | Provision of valuation services  | 28,160.00         | Panel              | Need for specialised or professional skills | 1-Dec-11   | 30-Jun-12            |
| ENPRIS PTY LTD  | Provision of valuation services  | 21,120.00         | Panel              | Need for specialised or professional skills | 25-Oct-11  | 30-Jun-12            |
| ENPRIS PTY LTD  | Provision of valuation services  | 28,160.00         | Panel              | Need for specialised or professional skills | 21-Oct-11  | 30-Jun-12            |
| ENPRIS PTY LTD  | Provision of valuation services  | 26,400.00         | Panel              | Need for specialised or professional skills | 28-Sep-11  | 30-Jun-12            |
| ENPRIS PTY. LIMITED                                     | Provision of specialist financial services                                     | 183,587.00        | Panel              | Need for specialised or professional skills | 21-Sep-11  | 20-Sep-12            |
| FREEBODY COGENT PTY LTD                                 | Financial evaluation services for Customer Contact Services project            | 120,000.00        | Panel              | Need for specialised or professional skills | 1-Sep-11   | 30-Mar-12            |
| HARRISON, JAMES RICHARD                                 | Provision of audit services  | 39,577.00         | Direct             | Need for specialised or professional skills | 13-Dec-11  | 30-Jun-12            |
| HON ALAN GOLDBERG                                       | Provision of independent and objective advice on tax technical advice          | 80,000.00         | Panel              | Need for independent research or assessment | 5-Aug-11   | 30-Jun-12            |
| IBM AUSTRALIA LIMITED                                   | Provision of consultancy services for the Benefits Realisation Framework       | 275,000.00        | Direct             | Need for specialised or professional skills | 28-Sep-11  | 1-Jun-12             |
| JILLIAN BURDON  | Provision of domestic valuation services                                       | 16,000.00         | Direct             | Need for specialised or professional skills | 1-Jul-11   | 31-Jul-11            |
| JOHN CHARLES KING                                       | Provision of independent and objective advice on tax technical advice          | 75,000.00         | Panel              | Need for independent research or assessment | 13-Jul-11  | 30-Jun-12            |
| KEVIN MURRAY STATISTICAL CONSULTANT                     | Provision of domestic valuation services                                       | 14,000.00         | Direct             | Need for specialised or professional skills | 1-Aug-11   | 31-Aug-11            |

| Consultant Name  | Subject Matter  | Contract value \$ | Procurement Method | Justification                               | Start Date | Anticipated End Date |
|--|---|-------------------|--------------------|---|------------|----------------------|
| KPMG TAX LAWYERS PTY LIMITED                                   | Provision of independent and objective advice on tax technical advice   | 33,971.30         | Panel              | Need for independent research or assessment | 30-Jan-12  | 30-Jun-12            |
| LAMINAR GROUP PTY LTD  | Provision of valuation consulting services  | 160,600.00        | Direct             | Need for specialised or professional skills | 19-Sep-11  | 24-Feb-12            |
| LANDMARK WHITE (NSW) PTY LIMITED                               | Provision of valuation services   | 45,540.00         | Direct             | Need for specialised or professional skills | 19-Aug-11  | 31-Dec-11            |
| LEADENHALL VRG PTY LTD   | Provision of valuation services   | 38,500.00         | Panel              | Need for specialised or professional skills | 16-Nov-11  | 30-Jun-12            |
| LEADENHALL VRG PTY LTD   | Provision of valuation services   | 33,000.00         | Panel              | Need for specialised or professional skills | 13-Oct-11  | 31-Dec-11            |
| LEADENHALL VRG PTY LTD   | Provision of valuation services   | 68,750.00         | Panel              | Need for specialised or professional skills | 21-Jul-11  | 30-Jun-12            |
| M ANDREW & G WILSON T/A KPMG                                   | Provision of probity advisor for the establishment of an IT application services  | 12,375.00         | Panel              | Need for specialised or professional skills | 25-Jul-11  | 30-Sep-11            |
| M3PROPERTY VIC PTY LTD   | Provision of valuation services   | 11,000.00         | Direct             | Need for specialised or professional skills | 1-Oct-11   | 30-Jun-12            |
| MADDOCKS LAWYERS   | Provision of independent & objective advice on tax technical advice   | 20,000.00         | Panel              | Need for independent research or assessment | 20-Jul-11  | 30-Jun-12            |
| MARILYN ROCHE  | Provision of administrative investigation and review services   | 10,124.00         | Panel              | Need for independent research or assessment | 1-Aug-11   | 30-Sep-11            |
| MARKUM PTY LTD   | The engagement of an IQF community representative for a community engagement workshop   | 11,880.00         | Direct             | Need for independent research or assessment | 14-Nov-11  | 1-Dec-11             |
| MATTHEW J CLARKE   | Provision of independent and objective advice on tax technical advice   | 40,000.00         | Panel              | Need for independent research or assessment | 15-Aug-11  | 30-Jun-12            |
| NEXUS COMMUNICATIONS PTY LTD                                   | Provision of valuation services   | 22,960.00         | Direct             | Need for specialised or professional skills | 1-Jul-11   | 31-Jul-11            |
| ONEPATH AUSTRALIA LIMITED                                      | Provision of advice for the tax technical advice panel  | 30,000.00         | Panel              | Need for independent research or assessment | 7-Oct-11   | 30-Jun-12            |
| ORC AUS PTY LTD  | Market research   | 140,388.00        | Panel              | Need for specialised or professional skills | 1-Aug-11   | 31-Jul-12            |
| PETER HAGGSTROM  | Provision of independent and objective advice on tax technical advice   | 30,000.00         | Panel              | Need for independent research or assessment | 13-Jul-11  | 30-Jun-12            |
| PKF  | Expert accounting and taxation advice   | 111,320.00        | Direct             | Need for specialised or professional skills | 11-Jul-11  | 31-Dec-11            |
| PRICEWATERHOUSECOOPERS   | Assess the implementation of recommendations made by the Commonwealth Ombudsman.  | 53,448.00         | Panel              | Need for independent research or assessment | 25-Jul-11  | 4-Sep-11             |
| PRICEWATERHOUSECOOPERS - PRICEWATERHOUSECOOPERS, A PARTNERSHIP | Phase Two - Provision of consultancy services to review the Financial Process Review (FPR) methodology and an assessment of the payroll and credit card financial processes | 17,168.80         | Panel              | Need for independent research or assessment | 13-Jul-11  | 31-Dec-11            |
| RAYMOND CONWELL  | Provision of independent and objective advice on tax technical advice   | 160,000.00        | Panel              | Need for independent research or assessment | 13-Jul-11  | 30-Jun-12            |
| REVALUATE PTY LIMITED  | Provision of valuation services   | 75,075.00         | Direct             | Skills currently unavailable within agency  | 25-Jul-11  | 30-Jun-12            |
| REVALUATE PTY LTD  | Provision of valuation services   | 15,400.00         | Direct             | Need for specialised or professional skills | 20-Jan-12  | 31-Mar-12            |

| Consultant Name                                     | Subject Matter  | Contract value \$      | Procurement Method | Justification                               | Start Date | Anticipated End Date |
|---|---|------------------------|--------------------|---|------------|----------------------|
| REVALUATE PTY LTD                                   | Provision of valuation services   | 15,400.00              | Direct             | Need for specialised or professional skills | 22-Dec-11  | 31-Jan-12            |
| ROMAR VALUATION SERVICES PTY LTD                    | Provision of valuation services   | 21,440.00              | Panel              | Need for specialised or professional skills | 10-Nov-11  | 30-Jun-12            |
| ROMAR VALUATION SERVICES PTY LTD                    | Provision of valuations services  | 52,408.00              | Panel              | Need for specialised or professional skills | 6-Jul-11   | 31-Dec-11            |
| THE TRUSTEE FOR KM UNIT TRUST - KORDAMENTHA PTY LTD | Provision of accounting services (forensic accounting)  | 12,100.00              | Panel              | Need for independent research or assessment | 15-Nov-11  | 13-Dec-11            |
| THOMPSON, JOHN ROBERT                               | Provision of valuation services for manuscript / archival materials and collections   | 13,623.44              | Direct             | Need for specialised or professional skills | 14-Aug-11  | 30-Sep-11            |
| THUIN PTY LTD                                       | Engagement of a Systems Mapping Expert  | 22,000.00              | Direct             | Skills currently unavailable within agency  | 7-Oct-11   | 9-Dec-11             |
| TUDIBARING PTY LTD                                  | Provision of a scan of the financial products market and training in respect to these products.   | 44,000.00              | Direct             | Skills currently unavailable within agency  | 1-Aug-11   | 30-Sep-11            |
| UNIVERSITY OF WESTERN AUSTRALIA                     | Provision of valuation services   | 37,400.00              | Direct             | Need for specialised or professional skills | 22-Aug-11  | 31-Aug-11            |
| VALUE ADVISER ASSOCIATES PTY LTD                    | Provision of valuation services   | 33,275.00              | Panel              | Need for specialised or professional skills | 24-Jan-12  | 30-Jun-12            |
| VALUE ADVISER ASSOCIATES PTY LTD                    | Provision of valuation services   | 38,500.00              | Panel              | Need for specialised or professional skills | 16-Sep-11  | 31-Dec-11            |
| VALUE ADVISER ASSOCIATES PTY LTD                    | Provision of valuation services   | 30,800.00              | Panel              | Need for specialised or professional skills | 19-Jul-11  | 30-Jun-12            |
| WORKPLACE RESEARCH ASSOCIATES PTY LTD               | Advice on the implementation of the new working arrangements for tax technical decision making arising from the Transforming Tax Technical Decision Making (TTTDM) project - Services | 34,957.00              | Panel              | Need for independent research or assessment | 17-Jan-12  | 21-Feb-12            |
| WORKPLACE RESEARCH ASSOCIATES PTY LTD               | Representation on the ATO's People Committee  | 19,844.00              | Panel              | Need for independent research or assessment | 14-Dec-11  | 17-Dec-12            |
| <b>Total Contract Value</b>                         |   | <b>\$ 5,205,358.62</b> |                    |   |            |                      |
| <b>Total Number of Consultancies</b>                |   |                        | <b>77</b>          |   |            |                      |

**ATTACHMENT B: Ongoing Consultancy Arrangements FYTD 11/12**

**Australian Taxation Office - Ongoing Consultancies - Period 01 July 2011 to 31 January 2012**

| Consultant Name                       | Subject Matter   | Contract value \$ | Procurement Method | Justification                               | Start Date | Anticipated End Date |
|---------------------------------------|--|-------------------|--------------------|---|------------|----------------------|
| ANDREWS GROUP PTY LTD                 | Service delivery offer for Large Market businesses 2011  | 100,000.00        | Panel              | Skills currently unavailable within agency  | 05-May-11  | 31-Dec-11            |
| BLUE MOON UNIT TRUST                  | Cash Economy Small Business benchmarks and record keeping research   | 98,430.00         | Panel              | Need for independent research or assessment | 04-May-11  | 04-Oct-11            |
| BRAND FINANCE (AUSTRALIA) PTY LIMITED | Provision of valuation services  | 32,263.00         | Panel              | Need for specialised or professional skills | 09-May-11  | 31-Dec-11            |
| BRAND FINANCE (AUSTRALIA) PTY LIMITED | Provision of valuation services  | 53,317.00         | Panel              | Need for specialised or professional skills | 30-Mar-11  | 30-Jun-12            |
| BTTP CONSULTING PTY LTD               | Provision of transfer pricing services   | 200,000.00        | Direct Source      | Need for specialised or professional skills | 04-Aug-10  | 03-Aug-12            |
| CAPGEMINI AUSTRALIA PTY LIMITED       | Plan and implementation of the core business improvements for Debt Large.  | 660,000.00        | Panel              | Need for specialised or professional skills | 18-Apr-11  | 03-Sep-11            |
| CAPGEMINI AUSTRALIA PTY LIMITED       | SSP-11-06 - Required to analyse, design and develop a future state "Run the Business" operating model for Service Operations.        | 952,600.00        | Panel              | Need for independent research or assessment | 23-May-11  | 29-Jul-11            |
| CENTRE FOR PUBLIC MANAGEMENT PTY LTD  | Provision of administrative investigation services   | 47,000.00         | Panel              | Need for independent research or assessment | 25-Jun-11  | 30-Aug-11            |
| CETERIS INC.                          | Provision of advice on complex transfer pricing  | 50,000.00         | Panel              | Need for independent research or assessment | 17-Sep-10  | 30-Jun-12            |
| CETERIS INC.                          | Provision of transfer pricing advice on a current Large Business audit   | 240,000.00        | Panel              | Skills currently unavailable within agency  | 19-Mar-10  | 30-Jun-12            |
| CHANT LINK & ASSOCIATES PTY. LTD.     | Exploring Community Perceptions of the ATO   | 286,735.60        | Panel              | Need for independent research or assessment | 20-Apr-11  | 20-Oct-11            |
| CHANT LINK & ASSOCIATES PTY. LTD.     | Tax Practitioners Research 2011  | 186,824.80        | Panel              | Need for independent research or assessment | 01-Nov-10  | 31-Aug-11            |
| COLMAR BRUNTON PTY LIMITED            | Small Business Enterprises forum (360deg initiative) Research  | 855,259.50        | Panel              | Need for specialised or professional skills | 31-Mar-09  | 30-Jun-12            |
| CPT GLOBAL LIMITED                    | Provision of consultancy services to undertake a comprehensive review of the Data Services Team within Application Enabling Services | 91,368.00         | Panel              | Need for independent research or assessment | 27-Jun-11  | 30-Sep-11            |
| CPT GLOBAL LIMITED                    | Provision of IT consultancy services.  | 106,800.00        | Direct Source      | Need for independent research or assessment | 17-Feb-11  | 29-Jun-12            |
| CUDEX PTY LTD                         | Measuring compliance costs   | 197,570.00        | Panel              | Skills currently unavailable within agency  | 09-May-11  | 09-Nov-11            |
| DBM CONSULTANTS PTY. LTD.             | ATO Professionalism survey - May 2011 wave   | 122,445.00        | Panel              | Need for independent research or assessment | 16-Feb-11  | 30-Sep-11            |
| DBM CONSULTANTS PTY. LTD.             | Community and Micro Business perceptions survey  | 288,282.00        | Panel              | Need for independent research or assessment | 16-Aug-10  | 30-Dec-11            |
| ENPRIS PTY. LIMITED                   | Provision of valuation services  | 13,200.00         | Panel              | Need for specialised or professional skills | 25-Mar-11  | 31-Dec-11            |
| ENPRIS PTY. LIMITED                   | Provision of valuation services  | 21,120.00         | Panel              | Need for specialised or professional skills | 28-Jun-10  | 30-Jun-12            |

| Consultant Name                               | Subject Matter  | Contract value \$ | Procurement Method | Justification                               | Start Date | Anticipated End Date |
|---|---|-------------------|--------------------|---|------------|----------------------|
| ENPRIS PTY. LIMITED                           | Provision of valuation services   | 121,440.00        | Panel              | Need for specialised or professional skills | 01-Aug-10  | 30-Jun-12            |
| FREEBODY COGENT PTY LTD                       | Expert consultancy services to assist with development of financial components of RFT documentation and to design of financial evaluation methodology.  | 12,063.00         | Panel              | Need for specialised or professional skills | 27-Jun-11  | 26-Sep-11            |
| FYUSION ASIA PACIFIC PTY LTD                  | Learning and development review   | 157,695.00        | Panel              | Need for specialised or professional skills | 19-Apr-11  | 20-Dec-11            |
| GREYTHORN PTY LTD                             | Provision of consultancy services to advise and assist in the development of a Statement of Requirement for a Contact Centre Outsource requirement      | 25,000.00         | Direct Source      | Need for specialised or professional skills | 14-Jun-11  | 31-Jul-11            |
| GROSVENOR MANAGEMENT CONSULTING PTY. LTD.     | 2012 Property Contract Project consultancy services   | 75,000.00         | Direct Source      | Need for specialised or professional skills | 11-Feb-11  | 30-Sep-12            |
| JARA CONSULTING PTY LTD                       | Provision of communication strategy services  | 20,000.00         | Direct Source      | Need for specialised or professional skills | 07-Mar-11  | 30-Sep-11            |
| JKL TREASURY AND FINANCIAL CONSULTING PTY LTD | Provision of analysis services  | 15,000.00         | Direct Source      | Need for specialised or professional skills | 01-Apr-11  | 31-Dec-11            |
| Leadenhall VRG Pty Ltd                        | Provision of valuation services   | 55,000.00         | Panel              | Need for specialised or professional skills | 12-Apr-11  | 30-Jun-12            |
| MARILYN ANN ROCHE                             | Provision of Administrative Investigation and review services   | 18,480.00         | Panel              | Need for independent research or assessment | 17-Jun-11  | 17-Jul-11            |
| MARK BURTON                                   | Assess integrity of active compliance and settlement cases at Community Engagement Workshops (CEW)  | 17,178.00         | Direct Source      | Need for independent research or assessment | 30-May-11  | 19-Aug-11            |
| MICROSOFT PTY LTD                             | Microsoft Services to assist with assurance of planning, architecture, deployment and education, including advice on tools, for the new ATOnet2 Windows | 252,938.40        | Direct Source      | Need for specialised or professional skills | 17-Jun-11  | 31-Mar-12            |
| OAKTON SERVICES PTY LTD                       | Provision of IT advisory services for the Tax Practitioners Board   | 252,900.00        | Panel              | Need for independent research or assessment | 02-Aug-10  | 31-May-12            |
| ORC AUS PTY LTD                               | Small & Medium Enterprises perceptions survey (SMEPS)   | 76,610.00         | Panel              | Need for specialised or professional skills | 01-Mar-11  | 31-Dec-11            |
| ORC AUS PTY LTD                               | Call Centre satisfaction survey   | 237,480.00        | Panel              | Need for independent research or assessment | 06-Jul-09  | 31-Aug-11            |
| ORIMA RESEARCH PTY LTD                        | Research with Indigenous Australians 2011   | 74,830.00         | Panel              | Need for independent research or assessment | 18-Apr-11  | 18-Oct-11            |
| PRICEWATERHOUSECOOPERS                        | Provision of probity advisory services  | 70,000.00         | Panel              | Need for specialised or professional skills | 21-Jun-11  | 21-Mar-12            |
| REVALUATE PTY LIMITED                         | Provision of valuation services   | 17,875.00         | Direct Source      | Need for specialised or professional skills | 09-May-11  | 14-Sep-11            |
| REVALUATE PTY LIMITED                         | Provision of valuation services   | 95,500.00         | Direct Source      | Need for specialised or professional skills | 07-Feb-11  | 31-Dec-11            |
| ROMAR VALUATION SERVICES PTY LTD              | Provision of valuation services   | 146,226.00        | Panel              | Need for specialised or professional skills | 17-Mar-11  | 30-Jun-12            |
| ROMAR VALUATION SERVICES PTY LTD              | Provision of valuation services   | 14,352.00         | Panel              | Need for specialised or professional skills | 11-May-11  | 31-Dec-11            |
| ROMAR VALUATION SERVICES PTY LTD              | Provision of valuation services   | 25,013.00         | Panel              | Need for specialised or professional skills | 18-Apr-11  | 31-Dec-11            |



| Consultant Name                                     | Subject Matter   | Contract value \$      | Procurement Method | Justification                               | Start Date | Anticipated End Date |
|---|--|------------------------|--------------------|---|------------|----------------------|
| ROMAR VALUATION SERVICES PTY LTD                    | Provision of valuation services  | 64,969.00              | Panel              | Need for specialised or professional skills | 13-Nov-09  | 30-Jun-12            |
| ROMAR VALUATION SERVICES PTY LTD                    | Provision of valuation services  | 71,466.00              | Panel              | Need for specialised or professional skills | 04-May-11  | 31-Dec-11            |
| ROMAR VALUATION SERVICES PTY LTD                    | Provision of valuation services  | 94,571.00              | Panel              | Need for specialised or professional skills | 21-Feb-11  | 31-Dec-11            |
| SWEENEY RESEARCH PTY LTD                            | BAS Mail-Out publications research   | 50,890.00              | Panel              | Need for independent research or assessment | 16-May-11  | 16-Nov-11            |
| TAYLOR NELSON SOFRES AUSTRALIA PTY LIMITED          | Provision of research services   | 21,230.00              | Panel              | Need for specialised or professional skills | 08-Jun-11  | 31-Dec-11            |
| TAYLOR NELSON SOFRES AUSTRALIA PTY LIMITED          | GST Compliance Program Research  | 306,020.00             | Panel              | Need for specialised or professional skills | 16-Feb-11  | 15-Dec-11            |
| THE BOSTON CONSULTING GROUP PTY LTD                 | Service standards review   | 1,075,176.00           | Panel              | Need for specialised or professional skills | 09-May-11  | 05-Aug-11            |
| THE TRUSTEE FOR BRI FERRIER (NSW) UNIT TRUST        | Financial Viability Assessments Proof of Concept                           | 25,000.00              | Direct Source      | Need for independent research or assessment | 16-May-11  | 15-Aug-11            |
| THE TRUSTEE FOR GR APPLEBEE INVESTMENT TRUST        | Convenor of the Risk and Audit Committee for the Tax Practitioners Board   | 66,000.00              | Direct Source      | Need for specialised or professional skills | 14-Mar-11  | 13-Mar-14            |
| The Trustee for INSIDE STORY UNIT TRUST             | Provision of research for employee communications                          | 85,500.00              | Panel              | Need for independent research or assessment | 20-Jun-11  | 31-Dec-11            |
| The Trustee for INSIDE STORY UNIT TRUST             | Provision of research about paper lodgers 2011                             | 119,790.00             | Panel              | Need for independent research or assessment | 20-Apr-11  | 20-Oct-11            |
| TOWERS WATSON INTERNATIONAL SURVEY RESEARCH PTY LTD | Tax Office Staff Engagement Diagnostic and Improvement Methodology         | 1,918,853.00           | Panel              | Need for independent research or assessment | 30-Jun-08  | 30-Jun-12            |
| VALUE ADVISER ASSOCIATES PTY LTD                    | Provision of valuation services  | 60,432.00              | Panel              | Need for specialised or professional skills | 30-May-11  | 31-Dec-11            |
| VALUE ADVISER ASSOCIATES PTY LTD                    | Provision of valuation services  | 76,340.00              | Panel              | Need for specialised or professional skills | 21-Feb-11  | 31-Dec-11            |
| VALUE ADVISER ASSOCIATES PTY LTD                    | Provision of valuation services  | 60,500.00              | Panel              | Need for specialised or professional skills | 31-Aug-09  | 30-Jun-12            |
| WORKPLACE RESEARCH ASSOCIATES PTY LTD               | Representation on the ATO's People Committee during the 2011 calendar year | 19,844.00              | Panel              | Need for independent research or assessment | 02-Mar-11  | 17-Dec-12            |
| WRIGHT ECONOMICS INC                                | Technical consultant services  | 500,000.00             | Direct Source      | Need for specialised or professional skills | 11-Feb-08  | 30-Jun-12            |
| <b>Total Contract Value</b>                         |  | <b>\$11,000,376.30</b> |                    |   |            |                      |
| <b>Total Number of Consultancies</b>                |  | <b>58</b>              |                    |   |            |                      |