

**Senate Standing Committee on Economics**  
**ANSWERS TO QUESTIONS ON NOTICE**  
Innovation, Industry, Science and Research Portfolio  
Additional Estimates Hearing 2010-11  
23 February 2011

---

**AGENCY/DEPARTMENT:** INNOVATION, INDUSTRY, SCIENCE AND RESEARCH

**TOPIC:** Business Enterprise Centres – Progress Reports

**REFERENCE:** Written Question – Senator Ryan

**QUESTION No.:** AI-34

1. Can the Department please provide a full list of all consultants engaged by BECs that have been reported to AusIndustry?
2. Can the Department provide the number of small businesses assisted by each BEC as reported in each progress report?
3. Given that you record the number of small businesses BECs provide assistance to by industry sector can you provide these figures?
4. Are reports of “Customer Success Stories” provided to the Minister or his office?
5. The Progress Report asks under section e. ‘Project deliverables comment’, to provide information about the proportion of businesses that have benefited by accessing the Centre’s services and the proportion of businesses that have expanded their business, staff, revenue, viability and efficiency. Can the Department provide information on each of these factors?

**ANSWER**

1. No. While the Department collects this information, the engagement of consultants by Business Enterprise Centres (BECs) for the provision of services may be subject to commercial in confidence provisions.
2. This information is provided at **Attachment A**.
3. This information is provided at **Attachment B**.
4. Yes.
5. No – only a small number of reports contain this information.

## ATTACHMENT A

**Small Businesses Assisted by Business Enterprise Centres (BECs) as part of the Small Business Advisory Services Program by Progress Report**

Entity Name	Progress Report 1	Progress Report 2	Progress Report 3	Progress Report 4	Progress Report 5	Total
Queanbeyan Enterprise Centre Inc	97	364	646	651	439	2197
BEC St George & Sutherland Shire Ltd	289	521	721	532	540	2603
Central Coast Business Mentor Services Inc	175	372	369	220	334	1470
BEC Cabonne, Orange, Blayney Inc	186	695	673	1110	614	3278
The Eastern Suburbs BEC	645	2391	1796	2139	2663	9634
Hunter Region BEC Inc	321	546	557	532	628	2584
MacArthur BEC Ltd	186	276	205	215	265	1147
Northern Rivers Business Enterprise Centre Inc	316	367	385	428	470	1966
Penrith City & District Business Advisory Centre Ltd	302	545	582	582	600	2611
BEC (Darwin Region) Inc	195	434	550	598	612	2389
Thuringowa Enterprise Centre Inc	178	443	557	491	244	1913
Caboolture BEC Assoc Inc	69	97	165	198	205	734
Ipswich Shared Workspace Ltd	64	242	248	279	250	1083
Eastside BEC Inc	457	1424	1561	1280	1064	5786
Inner Southern BEC Inc	86	659	195	206	239	1385
Inner West BEC Inc	198	202	193	287	358	1238
North West Business Development Centre Inc	221	310	391	330	366	1618
Northern Adelaide BEC Inc	160	247	410	366	389	1572
City of Salisbury	751	645	683	504	261	2844
Southern Success BEC Inc	265	293	300	244	282	1384
North East Development Agency Inc	117	287	507	236	262	1409
Break O'Day Business Enterprise Board Inc	34	34	43	34	71	216
Community Potential Foundation Ltd	223	331	419	435	434	1842
Community Potential Foundation Ltd	451	758	673	833	912	3627
Meander Valley Enterprise Centre Inc	0	71	87	98	97	353
Ballarat Business Centre Inc	106	104	142	106	148	606
Box Hill Institute of Tafe	166	224	270	239	259	1158
Murray Hume BEC Inc (Albury)	643	805	1164	1259	1414	5285
Murray Hume BEC Inc (Wodonga)	423	805	778	854	953	3813
Belmont BEC Inc	609	1545	1560	1406	1817	6937
Leschenault Enterprise Centre Inc	324	677	974	710	728	3413
Coastal Business Centre Inc	216	549	587	549	451	2352
Swan Region BEC Inc	268	410	515	332	506	2031
South East Metro BEC Inc	33	179	208	126	175	721
South Coast Business Development Organisation Inc	258	314	336	423	386	1717
Stirling BEC Inc	893	1142	1445	973	1400	5853
<b>TOTAL</b>	<b>9925</b>	<b>19308</b>	<b>20895</b>	<b>19805</b>	<b>20836</b>	<b>90,769</b>

**Number of Small Businesses Assisted by Business Enterprise Centres (BECs)  
as part of the Small Business Advisory Services Program by Industry Sector**

Entity Name	Agriculture, forestry & fishing	Mining	Manufacturing	Construction	Wholesale Trade	Retail trade	Accommodation, cafes & restaurants	Transport & storage	Communication services	Finance & insurance	Property & business services	Education	Health & community services	Cultural & recreational services	Personal & other services	Electricity, gas & water supply	Other	TOTAL
Queanbeyan Enterprise Centre Inc	198	1	152	89	101	160	219	41	79	117	175	56	74	59	510	19	147	2197
BEC St George & Sutherland Shire Ltd	5	1	115	84	109	304	83	39	89	86	659	134	205	77	478	16	119	2603
Central Coast Business Mentor Services Inc	11	0	69	94	48	227	55	35	29	15	258	86	87	62	312	20	62	1470
BEC Cabonne, Orange, Blayney Inc	59	502	123	141	59	504	433	50	40	31	149	80	35	220	843	9	0	3278
The Eastern Suburbs BEC	5	1	720	368	638	1552	574	157	807	166	1576	589	608	747	1102	24	0	9634
Hunter Region BEC Inc	68	48	120	97	12	404	173	55	46	31	532	21	91	99	767	20	0	2584
MacArthur BEC Ltd	15	3	59	43	63	269	64	29	30	24	177	53	102	21	161	16	18	1147
Northern Rivers Enterprise Development Agency Inc	78	3	160	142	68	271	140	66	79	27	224	25	122	149	366	34	12	1966
Penrith City & District Business Advisory Centre Ltd	22	0	83	46	29	276	59	45	65	17	364	56	81	123	1336	9	0	2611
BEC (Darwin Region) Inc	62	11	46	153	37	312	150	71	51	52	270	58	113	215	185	41	562	2389
Thuringowa Enterprise Centre Inc	64	33	28	216	40	356	107	77	71	26	82	92	81	77	544	12	7	1913
Caboolture BEC Assoc Inc	25	8	153	18	51	136	36	26	48	26	34	42	9	55	63	3	1	734
Ipswich Shared Workspace Ltd	31	6	91	59	18	201	44	41	60	49	107	61	81	86	130	14	4	1083
Eastside BEC Inc	18	1	142	142	289	2426	726	103	149	145	463	104	352	113	604	9	0	5786

Entity Name	Agriculture, forestry & fishing	Mining	Manufacturing	Construction	Wholesale Trade	Retail trade	Accommodation, cafes & restaurants	Transport & storage	Communication services	Finance & insurance	Property & business services	Education	Health & community services	Cultural & recreational services	Personal & other services	Electricity, gas & water supply	Other	TOTAL
Inner Southern BEC Inc	10	6	149	81	109	272	81	21	48	68	126	71	86	35	160	36	26	1385
Inner West BEC Inc	3	0	137	52	121	193	68	47	19	50	217	66	59	59	103	6	38	1238
North West Business Development Centre Inc	37	1	204	65	94	165	76	60	52	72	275	73	54	101	201	14	74	1618
Northern Adelaide BEC Inc	30	3	103	94	24	485	114	22	24	82	257	47	91	25	133	0	38	1572
City of Salisbury	70	11	364	89	211	275	56	81	115	155	495	67	203	112	131	22	387	2844
Southern Success BEC Inc	15	41	147	63	41	210	61	23	24	78	244	77	54	77	144	25	60	1384
North East Development Agency Inc	11	1	67	123	29	297	111	34	31	54	117	23	60	38	302	15	96	1409
Break O'Day Business Enterprise Board Inc	9	1	9	8	4	58	37	7	1	1	6	1	8	19	27	0	20	216
Community Potential Foundation Ltd	68	4	103	64	34	489	241	40	39	47	144	33	45	69	311	15	96	1842
Community Potential Foundation Ltd	148	20	226	116	32	972	292	64	106	50	174	70	141	151	952	18	95	3627
Meander Valley Enterprise Centre Inc	56	0	29	10	7	69	50	19	17	2	31	4	26	12	15	2	4	353
Ballarat Business Centre Inc	48	1	45	28	5	61	52	15	29	10	61	32	55	52	53	5	54	606
Box Hill Institute of TAFE	8	0	34	51	48	279	60	26	74	41	112	52	169	81	74	1	48	1158
Murray Hume BEC Inc (Albury)	279	33	366	423	192	1191	957	106	159	106	104	0	159	556	493	159	2	5285
Murray Hume BEC Inc (Wodonga)	202	20	254	308	131	864	698	77	114	75	76	0	114	408	356	114	2	3813
Belmont BEC Inc	78	77	1489	265	458	788	250	156	111	75	651	120	175	191	423	42	1588	6937
Leschenault Enterprise Centre Inc	159	20	128	310	34	505	230	43	52	88	381	75	185	58	550	73	522	3413
Coastal Business Centre Inc	21	8	114	85	40	188	67	31	49	86	413	52	113	163	365	52	505	2352

Entity Name	Agriculture, forestry & fishing	Mining	Manufacturing	Construction	Wholesale Trade	Retail trade	Accommodation, cafes & restaurants	Transport & storage	Communication services	Finance & insurance	Property & business services	Education	Health & community services	Cultural & recreational services	Personal & other services	Electricity, gas & water supply	Other	TOTAL
Swan Region BEC Inc	40	21	117	262	51	406	102	81	34	74	123	50	109	72	474	10	5	2031
South East Metro BEC Inc	1	10	14	16	9	107	26	32	7	16	138	13	5	17	61	2	247	721
South Coast Business Development Organisation Inc	20	18	52	117	32	392	71	64	81	27	187	56	55	41	150	27	327	1717
Stirling BEC Inc	60	62	446	412	285	726	158	88	97	279	1363	128	389	82	694	45	539	5853
<b>TOTAL</b>	<b>2034</b>	<b>976</b>	<b>6658</b>	<b>4734</b>	<b>3553</b>	<b>16390</b>	<b>6721</b>	<b>1972</b>	<b>2926</b>	<b>2348</b>	<b>10765</b>	<b>2567</b>	<b>4396</b>	<b>4522</b>	<b>13573</b>	<b>929</b>	<b>5705</b>	<b>90769</b>