

Senate Standing Committee on Economics
ANSWERS TO QUESTIONS ON NOTICE
 Innovation, Industry, Science and Research Portfolio
 Additional Estimates Hearing 2009-10
 10 February 2010

AGENCY/DEPARTMENT: INNOVATION, INDUSTRY, SCIENCE AND RESEARCH

TOPIC: NSW Enterprise Connect Program

REFERENCE: Question on Notice (Hansard, 10 February 2010, E97)

QUESTION No.: AI-112

Senator CAMERON—Thanks. I have one last question, and you can take this on notice. Could you provide me with information on some of the successes in New South Wales and the statistics from New South Wales.

Senator Carr—Yes. It is also linked in with the innovation councils.

Mrs Zielke—The industry innovation councils have also done a series of videos that are available on the department’s website which, in addition to highlighting the work that is being undertaken through the industry innovation councils, highlights the work that is being undertaken through Enterprise Connect. There are several case studies that could be used from that group.

Senator CAMERON—Thank you.

ANSWER

Company Name	Summary of Success Story
Avoca Engineering	Avoca used the Enterprise Connect Business Review to help re-establish themselves after relocating to a new premises. The outcome of the review was that the firm introduced lean manufacturing principles. The firm also hired a consultant to design a new factory layout to complement lean manufacturing techniques.
Cass van Weelderen (CVW)	CVW are a precision engineering and manufacturing firm. Through the Business Review, CVW have implemented more long term planning strategies, including drafting a five year business plan. They are also pursuing AS9100 accreditation to pursue opportunities in the aerospace sector.
Macfab Engineering	Macfab was a growing business with 30 employees. Using the Business Review they identified ways to reduce staff turnover and improve efficiency.
Orange Precision Metalcraft (OPM)	OPM manufactures for the mining, agriculture and construction industries. Through the Business Review it was recommended that they improve work flows by computerising. This was implemented through the Tailored Advisory Service (TAS) Grant, with immediate improvements.
RKR Engineering	RKR is a manufacturing service company with 23 staff. RKR implemented a new financial management system as a result of their Business Review.

	They have since successfully applied for TAS to engage a consultant to develop a five year plan to develop streamlining processes and avoid time and material wastage.
AirChange Manufacturing	AirChange Manufacturing designs and markets a range of heat recovery air conditioning and ventilation units that incorporate air-to-air counterflow heat exchangers to improve indoor air quality and reduce energy consumption. The Business Review endorsed Air Change's overall strategic direction of targeting market growth and staff retention.

NSW Enterprise Connect Statistics as at 31 January 2010

Category	Total
Business Reviews Completed	747
Tailored Advisory (TAS) Grants Approved	351
Researchers in Business (RiB) Programs Approved	7
Technology Partnerships Grants Approved	6