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16 February 2009

Ramnik Narsey
General Manager - Petrol
Woolworths Limited
1 Woolworths Way
BELLA VISTA NSW 2153

Dear Mr Narsey

I refer to Commissioner Dimasi's letter to you of 30 January 2009 about recent spikes in the retail price of unleaded petrol and to your response of 6 February 2009.

The Australian Competition and Consumer Commission (ACCC) has reviewed your response to Commissioner Dimasi and other material. Having examined your responses, the ACCC continues to have concerns about the size of recent increases in unleaded petrol prices at the end of the weekly cycle.

In this context I am writing to request that you provide additional information to assist the ACCC improve its understanding of the retail pricing of unleaded petrol to undertake its monitoring functions under the *Trade Practices Act 1974*.

In particular, I request that you provide the following information about your pricing practices for regular unleaded petrol at the retail level over the coming week:

- Details about any price increases implemented at service stations where your company and/or a subsidiary of your company determines retail prices between 17 February 2009 and 20 February 2009 in Sydney, Melbourne, Brisbane and Adelaide.
- These details should include:
 - The magnitude of any price increase and the final price following the increase.
 - The location of the service stations at which the price increases have been applied.
 - The time and date that any price increase occurred.
 - o The reasons for any price increase on a city by city basis.

All prices should include the retail price on the bowser and not include any subsequent discount.

The attached template provides you with guidance on a format to assist you in meeting this request. Please provide all data in an Excel spreadsheet.

I request that you retain any records necessary to satisfy this information request and that you provide the information to me by close of business on Monday 23 February 2009.

Please note that the ACCC may publicly disclose the information provided by Woolworths Limited in response to this letter.

Thank you for your assistance.

Maggaret Abblaster

Yours sincerely

Margaret Arblaster

General Manager

Fuel Group

Suggested template for reporting of price increases

Name of company:		
City:		
Reason for price increase	:	

Site location	Time of price increase	Date of price increase	Price increase cpl	Price following price increase cpl

Note: A separate template is required for each city.