

Senate Economics Legislation Committee

ANSWERS TO QUESTIONS ON NOTICE

Industry, Tourism and Resources Portfolio

Additional Estimates 2004-2005, 16 February 2005

AGENCY/DEPARTMENT: ALL AGENCIES

TOPIC: DETAILS OF CONSULTANCIES

REFERENCE: WRITTEN QUESTIONS ON NOTICE

QUESTION No.55

(Written QON)

Senator Carr asked:

Please provide a table listing details of all consultancies for the 2003/04 financial year, for the department and all associated agencies. Please include the following:

- The costs for all completed consultancies, both budgeted and actual;
- The costs for ongoing consultancies, both budgeted and for the 2003/04 financial year;
- The total costs for all consultancies, both the amount expended in the 2003/04 financial year, and the total budgeted value of all consultancies running in the 2003/04 financial year;
- The nature and purpose of the consultancy;
- The method by which the contract was let;
- The name and details of the company and/or individual who is carrying out, or carried out, the contract.

ANSWER

The Australian Government requires all agencies that are subject to the *Financial Management and Accountability Act 1997* (FMA Act) to report on certain details about consultancy services.

Details about contracts entered into with a value of \$10,000 or more are reported on as part of the Annual Report. The details that must be published include a description of the contract, the name of the consultant, the value of the contract, the selection process used and an explanation of why an external consultant was required. These details can be included in the Annual Report itself, or made available in the Internet or on request. In the case of the Department, the details are provided by way of a link in the Annual Report to the Department's website.

The Department, Geoscience Australia and IP Australia have complied with this requirement for the 2003-04 financial year. For the Committee's convenience, these details are provided in **Attachments A** (Department), **B** (IP Australia) and **C** (Geoscience Australia). Details for NOPSA have not been included as this agency did not commence operation until 1 January 2005.

The Department appreciates that this information does not completely address the question on notice. However, the preparation of a complete response to this question would require a significant diversion of resources and the Department does not consider that this is justified in the circumstances. The Department could provide additional information regarding specific contracts if the Committee requires further details.

Tourism Australia is the only portfolio agency that is not subject to the FMA Act. Details of its consultancy services will be provided separately.

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Attachment A: Details of Consultancies (to the value of \$10,000 or more) – Department of Industry, Tourism and Resources

| Name of consultant | Summary description or consultancy | Engagement price (inc. GST) | Selection process | Justification for decision to employ consultancy services |
|-------------------------------|---|-----------------------------|-------------------|---|
| Analytical | | | | |
| Acumen Alliance | Review financial status of National Measurement Laboratories | \$19,181 | Direct engagement | To provide specialised skills |
| Longley Stapleton | Business Needs review of the National Measurement Institute | \$15,455 | Selective Tender | To provide specialised skills |
| HBA Consulting | Provision of advice on development of National Measurement Institute Certified Agreement | \$47,104 | Selective Tender | To provide specialised skills |
| Technology One | Scoping study review of financial system requirements | \$22,968 | Direct engagement | To provide specialised skills |
| Jones Lang LaSalle | Provision of advice on re-location of National Standards Commission | \$15,000 | Direct engagement | To provide specialised skills |
| AusIndustry | | | | |
| Econtech Pty Ltd | Economic Modelling - Pooled Development Funds Registration Board | \$40,000 | Selective Tender | Specialist expertise not available within the department |
| Corporate | | | | |
| Acumen Alliance (ACT) Pty Ltd | Migrating the National Measurement Institute into the departments financial system and processes | \$45,000 | Selective Tender | To provide specialised skills |
| Alese Pty Ltd | NMI - Implementation of FMIS functionality, inventory build and related training | \$50,000 | Direct engagement | To provide specialised skills |
| Technology One | National Measurement Institute Project - Integration into the Department's FMIS - Finance One | \$88,045 | Direct Engagement | To provide specialised skills |
| ClientWise Pty Ltd | Overseer Service Performance Monitoring and Alerting Tool for the provision of a minimum of seven staff surveys | \$16,500 | Direct Engagement | To provide specialised skills |
| DASCEM Holdings | Implement an Environmental Management System | \$49,530 | Selective Tender | To provide specialised skills |

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| Name of consultant | Summary description or consultancy | Engagement price (inc. GST) | Selection process | Justification for decision to employ consultancy services |
|---|--|-----------------------------|-------------------|---|
| Haralambous Consulting | Tenant Advocate Services for the Industry Tourism and Resources Post 2006 Project | \$307,200 | Public Tender | To provide specialised skills |
| Property Concept and Management Pty Ltd | Post 2006 Accommodation Project Preparation of Base-Building Brief | \$118,412 | Selective Tender | To provide specialised skills |
| Bill Szydlik Pty Ltd | Provision of specialist financial analysis for the Post 2006 Project | \$12,100 | Selective Tender | To provide specialised skills |
| Acumen Alliance | Preparation of leasing documents, probity advice and audit for the Post 2006 Project. | \$10,000 | Selective Tender | To provide specialised skills |
| Mallesons Stephen Jacques | Design and delivery of the Master of Public Policy Program (Industry Strategy) | \$247,914 | Selective Tender | To provide specialised skills |
| ANU | Provide accredited Project Management Training | \$667,000 | Selective Tender | To provide specialised skills |
| CPM Group Pty Ltd | Delivery of Scribe and Services for the 2004 Graduate Recruitment Campaign Interview Panel | \$70,415 | Selective Tender | To provide specialised skills |
| Greg Ryan & Associates Interaction Consulting Group | Deliver Graduate Program 2004 | \$20,000 | Selective Tender | To provide specialised skills |
| Mercer HR Consulting Pty Ltd | Capability Framework Training | \$193,105 | Selective Tender | To provide specialised skills |
| nga.net Pty Ltd | Online Recruitment Services | \$15,725 | Direct Engagement | To provide specialised skills |
| Yellow Edge Pty Ltd | ITR Pathways Program and Partnership Day | \$18,150 | Direct Engagement | To provide specialised skills |
| Ernst & Young | Consultancy services for Audit, Risk Management and Fraud control. | \$145,145 | Selective Tender | To provide specialised skills |
| Ernst & Young | Fraud Investigation services to ITR | \$1,300,000 | Selective Tender | To provide specialised skills |
| KPMG | Audit, Risk Management and Fraud Related Services | \$50,000 | Selective Tender | To provide specialised skills |
| KPMG Forensic | Fraud Investigation services to ITR | \$100,000 | Selective Tender | To provide specialised skills |
| KPS & Associates | Fraud Investigation services to ITR | \$50,000 | Selective Tender | To provide specialised skills |
| Price Waterhouse Coopers | Fraud Investigation services to ITR | \$50,000 | Selective Tender | To provide specialised skills |

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|---|---|--------------------------------|-------------------|---|
| Walter & Turnbull | Audit, Risk Management and Fraud Related Services | \$100,000 | Selective Tender | To provide specialised skills |
| Coolong Consulting | Undertake benchmarking analysis of the corporate IT application environment | \$10,725 | Direct Engagement | To provide specialised skills |
| iGate Australia | Undertake high level review of the Business need of Corporate Division in relation to the Identity Management project | \$15,770 | Direct Engagement | To provide specialised skills |
| e-Business | | | | |
| Mack Consulting Group Pty Ltd | Business Entry Point (BEP) Evaluation | \$100,000 | Direct Engagement | Independent assessment is considered desirable |
| Mack Consulting Group Pty Ltd | Business Licence Information Service (BLIS) SWOT analysis | \$39,000 | Selective Tender | Independent assessment is considered desirable |
| Inside Story Knowledge Management Pty Ltd | Small Business Website Evaluation Report | \$69,400 | Selective Tender | To provide specialised skills |
| Help Desk Association Australasia | Consulting Training Services | \$13,500 | Direct Engagement | To provide specialised skills |
| CPT Global Limited | Provision of advice in relation to Group 5 Outsourcing Disengagement and Transition | \$36,000 | Selective Tender | Independent assessment is considered desirable |
| Bizpro Technology Pty Ltd | eBX Proof of Concept Pilot | \$49,900 | Selective Tender | To provide specialised skills |
| Inside Story Knowledge Management Pty Ltd | Business Entry Point Focus Group Research | \$50,000 | Selective Tender | Specialist expertise not available within the department |
| Stenning and Associates Pty Ltd | Supply and maintenance of business licence information and codes of practice data sets | \$84,945 | Public Tender | To provide specialised skills |
| CPT Global Limited | Business Advisor to ICT Sourcing | \$80,000 | Selective Tender | To provide specialised skills |
| Castelain Pty Ltd | ICT Security Services | \$110,000 | Direct Engagement | To provide specialised skills |
| Energy & Environment | | | | |
| PricewaterhouseCoopers | Energy Market Reform Program Management Consultancy | \$458,760 | Selective Tender | To be a change agent or facilitator |

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|--|--|--------------------------------|-------------------|---|
| Policy Intelligence Pty Ltd | Collection and Analysis of Energy Research & Development Statistics | \$44,223 | Selective Tender | To provide specialised skills |
| Charles River Associates (Asia Pacific) | National Transmissions Regional Boundaries Study | \$413,600 | Public Tender | Independent assessment is considered desirable |
| Global Sustainable Energy Solutions Pty Ltd | Apec 21st Century Renewable Energy Initiative: development and implementation of a system for accrediting renewable energy training. | \$83,992 | Selective Tender | To provide specialised skills |
| Gallaugher & Associates Pty Ltd | Review of South Australia and NSW Interconnector Proposal | \$104,398 | Selective Tender | To provide specialised skills |
| Allens Arthur Robinson | Legal service to the Commonwealth, States and Territories, on the implementation of the Ministerial Council on Energy's market reform program. | \$400,000 | Selective Tender | To provide specialised skills |
| CSIRO-Division of Energy Technology | Capability Assessment of Hydrogen Related Technologies in Australia | \$151,857 | Direct Engagement | Independent assessment is considered desirable |
| Cameron & Associates | Performance Management workshops | \$40,623 | Selective Tender | To be a change agent or facilitator |
| Zoo Communications Pty Ltd * (included in Advertising & Marketing expenditure) | Design/artwork & printing of brochures for production of energy efficiency case studies | \$10,875 | Direct Engagement | To provide specialised skills |
| Thor Solutions Pty Ltd | Development of Ministerial Council on Energy website | \$16,000 | Selective Tender | To provide specialised skills |
| Innovation | | | | |
| Curriculum Corporation | Update of Biotechnology Online Content | \$61,899 | Direct Engagement | To provide specialised skills |
| Advance Consulting Evaluation Pty Ltd | The Australian Biotechnology Report 2004 | \$34,500 | Selective Tender | To provide specialised skills |
| WPP Holdings (Australia) Pty Ltd T/A Millward Brown Australia | Biotechnology Public Attitude and Awareness 2003 Survey | \$141,621 | Direct Engagement | To provide specialised skills |

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|--|---|-----------------------------|-------------------|---|
| Economist Intelligence Unit | Benchmarking the Characteristics of the Australian and International Pharmaceuticals Industries | \$263,952 | Selective Tender | To provide specialised skills |
| University of Melbourne | Factors affecting the use of Intellectual Property (IP) protection by small medium enterprises (SME's) in Australia | \$99,275 | Selective Tender | To provide specialised skills |
| The Value Creation Group | Excellence in Policy Services Workshop | \$18,000 | Direct Engagement | To provide specialised skills |
| CSIRO Education | Student Research Scheme (SRS) | \$14,300 | Direct Engagement | To provide specialised skills |
| Enterprise Outsourcing | Tendering Process for Biotechnology Online | \$12,650 | Direct Engagement | To provide specialised skills |
| CSIRO Education | The 2004 Biotechnology Australia Science Game | \$11,816 | Direct Engagement | To provide specialised skills |
| Edith Cowan University (ECU) | Biotechnology Professional Development for WA Teachers | \$18,000 | Direct Engagement | To provide specialised skills |
| Centre for International Economics | Expansion of the Research & Development Start Study | \$19,800 | Direct Engagement | To provide specialised skills |
| Australian Centre for Innovation & International Competitiveness Ltd | Prepare report on commercialisation issues in Australian industry | \$28,050 | Direct Engagement | To provide specialised skills/Expertise not available in Dept |
| Howard Partners | Increase industry awareness of Cooperative Research Centre program | \$20,320 | Direct Engagement | To provide specialised skills |
| Sensis Pty Ltd | Data collection, analysis and provision of report on what extent Small & Medium Enterprises consider they are technology based | \$33,000 | Direct Engagement | To provide specialised skills |
| University of Melbourne | Gene Technology Information Service (GTIS) - ongoing running and project costs | \$180,628 | Direct Engagement | To provide established and specialised skills |
| Royal Melbourne Institute of Technology | Research into the role of Business Plan Competitions in the Innovation cycle | \$53,609 | Direct Engagement | To provide specialised skills |
| Thor Solutions Pty Ltd | Redesign of the National Innovation Council (NIC) website | \$21,120 | Direct Engagement | To provide specialised skills |
| Australian Centre for Innovation & International Competitiveness Ltd | Assess the utility to Australia of the Intelligent Manufacturing Systems Program as a tool for international Research & Development collaboration | \$58,300 | Selective Tender | To provide specialised skills |

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| Christopher Hunt | Investigate staff complaints | \$20,000 | Selective Tender | To provide specialised skills |
| CSIRO Exploration and Mining | Facilitation of technology access/diffusion workshops in Brisbane and Perth for the mining technology services sector | \$59,675 | Selective Tender | To provide specialised skills |
| Warren Centre for Advanced Engineering | Provision of 2 half-day industry workshops in Sydney & Melbourne re applications of nanotechnology to textile, automotive and building/construction sectors | \$38,500 | Direct Engagement | To provide specialised skills |
| Plastics and Chemicals Industry Association | Prepare, facilitate, manage and report on 4 technology access workshops for the chemicals and plastics industry | \$82,940 | Selective Tender | To provide specialised skills |
| CSIRO Education | Develop and deliver 3 biotechnology workshops - designer genes; DNA on the move; and jumping jelly genes | \$10,000 | Direct Engagement | To provide specialised skills |
| Invest Australia | | | | |
| Buchan Consulting | Business Interaction Across Time Zones | \$63,200 | Direct Engagement | To provide specialised skills |
| ZOO Communications Pty Ltd | Invest Australia - Microsite and Flash Film Development | \$44,000 | Selective Tender | To provide specialised skills |
| ZOO Communications Pty Ltd | Invest Australia Flagship CD-ROM | \$44,000 | Selective Tender | To provide specialised skills |
| Brand by Voice Pty Limited | Technology Australia - Identity and Launch | \$55,000 | Selective Tender | To provide specialised skills |
| Brand by Voice Pty Limited | Launch of the National Investment Brand and Marketing Strategy | \$33,000 | Selective Tender | To provide specialised skills |
| KPMG Consulting Pty Ltd (Melb) | Competitive Alternatives - 2003-04 Edition | \$88,000 | Selective Tender | To provide specialised skills |
| The Economist Intelligence Unit | ICT Research & Development Benchmarking Study | \$200,000 | Selective Tender | Specialist expertise not available within the department |
| Brand by Voice Pty Limited | Technology Australia Identity and Guidelines | \$38,500 | Selective Tender | To provide specialised skills |
| ZOO Communications Pty Ltd | Invest Australia - Modular World Energy Congress Events Package | \$156,334 | Direct Engagement | Specialist expertise not available within the department |

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| Learning Curve Pty Ltd | Translation Management System | \$41,800 | Direct Engagement | Specialist expertise not available within the department |
| The Lowy Institute for Industry Policy | Project Management - APEC Future Economic Leaders Think-Tank | \$55,000 | Selective Tender | To provide specialised skills |
| Advance Consulting & Evaluation Pty Ltd | Alliance Reporting | \$49,830 | Direct Engagement | Specialist expertise not available within the department |
| Manufacturing, Engineering & Construction | | | | |
| Simcom Services Pty Ltd | Specialist in Training and Simulation for the purpose of increasing Australian Industry facilitation efforts on the Joint Strike Fighter program | \$75,000 | Selective Tender | To provide specialised skills |
| ACIL Tasman | Analysis of the Australian Marine Industries | \$54,666 | Selective Tender | Specialist expertise not available within the department |
| Centre for International Economics | Tariff Analysis | \$33,440 | Selective Tender | To provide specialised skills |
| Monash University | Post 2005 Assistance Package | \$40,000 | Selective Tender | To provide specialised skills |
| Econtech Pty Ltd | Post 2005 Assistance Package | \$26,620 | Selective Tender | To provide specialised skills |
| Vic Uni of Tech | Fire Risk Modelling to Determine Alternative Residential Building Designs | \$97,900 | Selective Tender | To provide specialised skills |
| Jaguar Consulting Pty Ltd | Prepare Draft Regulatory Impact Statement for Energy Efficiency Measures for Building Classes 2, 3 & 4 | \$74,000 | Selective Tender | To provide specialised skills |
| Warrington Fire Research Pty Ltd | Bushfire Research Program | \$11,000 | Direct Engagement | To provide specialised skills |
| Exergy Australia Pty Ltd | Development of Energy Consumption Target Ranges for Class 5 (Office) Buildings | \$30,250 | Selective Tender | To provide specialised skills |

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| Name of consultant | Summary description or consultancy | Engagement price (inc. GST) | Selection process | Justification for decision to employ consultancy services |
|-------------------------------------|--|--------------------------------|-------------------|---|
| AGAL | Revise and Update the Current Australian Fire Safety Engineering Guideline into an International Guideline | \$38,500 | Selective Tender | To provide specialised skills |
| Turn-Key Systems | Proof Reading of Electronic Building Code of Australia & Guide | \$20,602 | Selective Tender | To provide specialised skills |
| L.P. & Associates Pty Ltd | Provision of Technical Support for Strategic Development | \$83,780 | Direct Engagement | To provide specialised skills |
| Philip Chun & Associates | Provision of Technical Support for Strategic Development | \$48,249 | Direct Engagement | To provide specialised skills |
| Worthington Di Marzio Pty Ltd | ABCB Conference Attendees & Sponsors Survey | \$10,725 | Direct Engagement | To provide specialised skills |
| Bassett Acoustics | Development of ABCB Acoustic Guideline | \$36,520 | Selective Tender | To provide specialised skills |
| Shigetaka Takamiya | Secondment | \$41,000 | Direct Engagement | To provide specialised skills |
| Bushfire CRC | Contribution to Bushfire Cooperative Research Centre | \$220,000 | Direct Engagement | To provide specialised skills |
| Jaguar Consulting Pty Ltd | Sound Regulatory Impact Statement Finalisation | \$18,700 | Selective Tender | To provide specialised skills |
| Sinclair Knight Merz Pty Ltd | Drawing of Technical Diagrams for inclusion into the Building Code of Australia | \$10,284 | Direct Engagement | To provide specialised skills |
| Turn-Key Systems | Building Code of Australia CD ROM Development | \$14,080 | Direct Engagement | To provide specialised skills |
| Turn-Key Systems | Building Code of Australia Computer Aided Logistics Support (CALS) Table Formating | \$12,986 | Direct Engagement | To provide specialised skills |
| Warrington Fire Research Pty Ltd | Study in the area of Emergency Evacuation for all Building Occupants | \$65,000 | Selective Tender | To provide specialised skills |
| Syneca Consulting | Accessible Housing Study | \$85,745 | Selective Tender | To provide specialised skills |
| Waterfield Consulting | Briefings and Workshop Facilitation | \$10,138 | Direct Engagement | To provide specialised skills |
| Lindemann Consulting Pty Ltd | Models for Trans-Tasman Regulatory arrangements | \$24,350 | Direct Engagement | To provide specialised skills |
| Ministry of Economic Development NZ | Funding for Cost Benefit Analysis - Trans-Tasman Building Regulatory Reform Council | \$45,005 | Direct Engagement | To provide specialised skills |

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| Name of consultant | Summary description or consultancy | Engagement price (inc. GST) | Selection process | Justification for decision to employ consultancy services |
|---|---|-----------------------------------|---------------------------------------|--|
| Office of Small Business | | | | |
| Angela MacRae ABC Pty Ltd | Provision of expert policy advice Regulatory Reform Agenda | \$20,000 \$508,200 | Selective Tender Direct Engagement | Specialist expertise not available within the department To provide specialised skills |
| Allen Consulting Group (Sydney) Boyce Chartered Accountants | Submit Project Plan and interview questions, prepare and run the Pilot Study, then proceed with the review - Regulatory Performance Indicators Advancing the Government's regulatory reform agenda | \$76,095 | Selective Tender | To provide specialised skills |
| Angela MacRae Switzer Communications Pty Ltd | Government's Regulatory Reform Agenda Delivery of Seminars | \$50,000 \$15,000 \$241,746 | Selective Tender Direct Engagement | To provide specialised skills To provide specialised skills To be a change agent or facilitator |
| Boyce Chartered Accountants SOS Recruitment | Provision of Policy Advice Provide expert policy advice on an as required basis | \$30,000 \$20,000 | Selective Tender | Specialist expertise not available within the department Specialist expertise not available within the department |
| Amies & Brown Pty Ltd | Provision of expert policy advice | \$30,000 | Selective Tender | Specialist expertise not available within the department |
| Neil Buck & Associates Sensis Resources | Review of Retail Grocery Code of Conduct Business Research Project on Small & Medium Enterprises Access to Information University of Melbourne The Meetings Manager Pty Ltd | \$81,000 \$22,000 | Selective Tender Direct Engagement | Specialist expertise not available within the department Specialist expertise not available within the department Specialist expertise not available within the department Specialist expertise not available within the department |
| | Jet Fuel Independent Assurance Consultancy Contract for Consultancy - Professional Conference Organiser | \$91,000 \$47,850 | Direct Engagement Selective Tender | Specialist expertise not available within the department Specialist expertise not available within the department |

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| Name of consultant | Summary description or consultancy | Engagement price (inc. GST) | Selection process | Justification for decision to employ consultancy services |
|---|---|--------------------------------|-------------------|---|
| Mr Irving | To broker agreement for the supply and purchase of fuel ethanol for transport use between producers and oil companies | \$16,500 | Direct Engagement | Specialist expertise not available within the department |
| AES Applied Ecology Solutions Pty Limited | Undertake a review of draft seismic paper | \$10,000 | Selective Tender | Specialist expertise not available within the department |
| Clive Towell and Associates | Independent Assessment of the cost of Rehabilitation on the Ranger Project Area | \$48,000 | Selective Tender | Specialist expertise not available within the department |
| Grant Satra Consultancy Services | 4th and 5th Regional Workshop under the Working in Partnership Program | \$79,650 | Selective Tender | Specialist expertise not available within the department |
| Tourism | | | | |
| Centre for Asia Pacific Aviation | Singapore Airlines Extension of Services | \$25,300 | Selective Tender | To provide specialised skills |
| Chris Chilton Consulting | Establishment of Tourism Australia | \$50,000 | Selective Tender | To provide specialised skills |
| Data Analysis Australia Pty Ltd | Review of Tourism Statistics and Research | \$70,278 | Selective Tender | To provide specialised skills |
| Econitech Pty Ltd | Adverse Scenario Modelling | \$44,000 | Selective Tender | To provide specialised skills |
| Roy Morgan Research Pty Ltd | Restaurant and Catering Action Agenda - Marketing and Promotion Taskforce | \$66,000 | Selective Tender | To provide specialised skills |
| Tourism Strategy Development Services | Marketing | \$48,863 | Direct Engagement | To provide specialised skills |
| Syneca Consulting Pty Ltd | Tourism Impact Model for Australian Local Government | \$19,800 | Direct Engagement | To provide specialised skills |
| Econitech Pty Ltd | Tourism Forecasting Council | \$72,710 | Selective Tender | To provide specialised skills |
| Henry Davis York | Tourism Australia Advice | \$20,000 | Direct Engagement | To provide specialised skills |
| Colmar Brunton Social Research | Product segmentation study for the nature-based and indigenous tourism sector. | \$106,139 | Selective Tender | To provide specialised skills |

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Attachment B: Details of Consultancies (to the value of \$10,000 or more) – IP Australia

| Name of Consultant | Nature and purpose of the consultancy | Engagement price (inc GST) | Selection process | Justification for decision to employ consultancy services |
|--|--|-------------------------------|--|--|
| Applied Ergonomics & Design | Scoping study & implementation of ergonomic recommendations by Prof. W. S. Green | \$11,803 | Restricted Source. | Best satisfied the selection criteria. Able to provide services within timeline constraints. No suitably skilled resources available inhouse. |
| Australian Centre for Innovation and International Competitiveness | Better use of IP Australia's information & knowledge. Prof. Ron Johnston | \$18,000 | Sole supplier. Best Value for Money. | Expertise in the field. No suitably skilled resources available inhouse. |
| Ernst & Young | Financial Advisor to assist with market testing of HR services. | \$42,508 | Restricted Source after ITR1 Best value for money | Best satisfied the selection criteria. No suitably skilled resource available inhouse. |
| Interaction Consulting Group | Leadership Program for Professionals. | \$50,434 | Limited Tender Best value for money | No suitably skilled resource available inhouse. Best satisfied the selection criteria. |
| People Foundations Consulting Group Pty Ltd | Preparation of leadership program – Mr G. Camkrelidze | \$11,748 | Sole supplier. Expertise in the field. | Best value for money. Best met selection criteria regarding expertise and knowledge of IP Australia's culture. No suitably skilled resource available inhouse. |
| Performance Technology Group Pty Ltd | Investigations into on-line services for IP Australia. | \$19,690 | Restricted source Best value for Money. | Best satisfied the selection criteria. No suitably skilled resource available inhouse. |
| SecureNet Limited | Business analysis services – Business to Business process. | \$100,375 | Limited Tender | No suitably skilled resource available inhouse. Sole supplier for requirements |

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| Name of Consultant | Nature and purpose of the consultancy | Engagement price (inc GST) | Selection process | Justification for decision to employ consultancy services |
|---------------------------------------|--|-------------------------------|--|---|
| Spherion Technology Solutions Pty Ltd | Business Analysts - Deliver Phase 2 of IT Disaster Recovery Plan | \$31,944 | Restricted Supplier. Best Value for Money. | Expertise in the field. Previous experience inhouse with related activities. No suitably skilled resources available inhouse. |
| The Bull's Roar | Public education and awareness review for IP Australia. | \$54,292 | Representative quotes obtained. Best Value for Money. | No suitably skilled resource available inhouse. |
| The Hiser Group | Development of and analysis of IP Australia's capital management plan. | \$25,474 | Expertise in field. Best Value for Money. | Best satisfied the selection criteria. Availability within timeframe. No suitably skilled resource inhouse. |

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Attachment C: Details of Consultancies (to the value of \$10,000 or more) – Geoscience Australia

| Consultant | Description | Value | Selection Process | Justification for the decision to employ consultancy services. |
|---|---|--------------|-------------------|--|
| Wyatt and Associates | Database Consultancy Services - Development, Training and Maintenance Contract - Conversion of Geolog Data to Geology Format | \$11,000.00 | Selective Tender | To provide specialised skills |
| Future Tec Pty Ltd | IT&T - Security Advice and documentation in relation to merging of firewall environments | \$22,000.00 | Selective Tender | To provide specialised skills |
| SecureNet Pty Ltd | IT&T - Contract - GITCA - Implementation of final phases of the Product and Distribution Support System | \$36,000.00 | Open Tender | To provide specialised skills |
| Red Rock Consulting Pty Ltd | Contract - Continue assistance in the construction of a GIS for the GEODISC Project and the provision of technical advice to the Project on other matters | \$600,000.00 | Selective Tender | To provide specialised skills |
| Ophir Exploration | Consultancy Contract between GA and Christopher Conybeare Pty Ltd for ANZLIC Counter-Terrorism Project (CTP) | \$17,325.00 | Selective Tender | To provide specialised skills |
| ANZLIC | Consultancy Contract - Total Replacement Cost Models of Building and Contents for Metropolitan Perth | \$72,530.00 | Selective Tender | To provide specialised skills |
| Cordell Construction Information Services | Contract - Geoscientific, Technical, Cartographic Services 2003-04 | \$51,490.50 | Selective Tender | To provide specialised skills |
| GIS Mapping Pty Ltd | Consultancy Contract - Product Modifications, produce fully functional software version of Dynanet-Geoscience Australia version software | \$73,700.00 | Selective Tender | To provide specialised skills |
| University of Melbourne | Oz Seabase Potential Field Interpretation Service, Perth Basin | \$14,300.00 | Selective Tender | To provide specialised skills |
| SRK Consulting Pty Ltd | PhD Research Agreement - The early tectonic evolution of the Indian Ocean | \$66,000.00 | Selective Tender | To provide specialised skills |
| University of New South Wales | Consultancy Contract - Provision of Strategic Business Planning Processes | \$97,160.00 | Selective Tender | To provide specialised skills |
| PALM Management Pty Ltd | | \$30,000.00 | Selective Tender | To provide specialised skills |

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| Consultant | Description | Value | Selection Process Used | Justification for the decision to employ consultancy services. |
|-----------------------------------|---|--------------|-------------------------------|---|
| Damovo Australia Pty Ltd | Services Agreement - Support Services and Dedicated Service Engineer for GA | \$78,387.41 | Selective Tender | To provide specialised skills |
| Allsorts Canberra | Consultancy Contract - Workshops by Allsorts Canberra | \$16,000.00 | Selective Tender | To provide specialised skills |
| Red Rock Consulting Pty Ltd | Contract - Post Implementation Support of the PDSS | \$10,560.00 | Selective Tender | To provide specialised skills |
| Wyatt and Associates Pty Ltd | Database Consultancy Services - Development, Training and Maintenance | \$10,000.00 | Selective Tender | To provide specialised skills |
| Pivotal Pty Ltd | Consultancy Contract - Ongoing mentorship and cultural change issues within and between Geohazards projects | \$30,000.00 | Selective Tender | To provide specialised skills |
| Mark Yunker | Consultancy Contract - Principle Component Analysis of Australian Oils. | \$12,600.00 | Selective Tender | To provide specialised skills |
| Renfree Hanrahan Pty Ltd | Consultancy Contract - Design of Absolute Gravity Building for Mount Stromlo Complex | \$26,537.00 | Selective Tender | To provide specialised skills |
| Sinclair Knight Merz Pty Ltd | Consultancy Contract - Creation of a Flood Risk Assessment Database | \$70,000.00 | Selective Tender | To provide specialised skills |
| Macquarie Research Ltd | Consultancy Contract - Creation of a Hail Risk Assessment Database | \$57,000.00 | Selective Tender | To provide specialised skills |
| KPMG Consulting Australia Pty Ltd | Consultancy Contract - Supply of Internal Auditor for Financial and Fraud Related Projects to AGSO | \$240,000.00 | Open Tender | To provide specialised skills |