QUESTION TAKEN ON NOTICE

ADDITIONAL ESTIMATES HEARING : 08 February 2016

IMMIGRATION AND BORDER PROTECTION PORTFOLIO

(AE16/108) - Consultancies - Internal Product (DIBP)

Senator Ludwig, Joe (L&CA) written:

Since the change of Prime Minister on 14 September, 2015:

1. How many consultancies have been undertaken? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies. 2. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

3. Have any consultancies not gone out for tender?

1. List each, including name, cost and purpose

2. If so, why?

Answer:

1. Since 14 September 2015 there has been 34 consultancies published on AusTender with a total contract value of \$13,581,321.61. The contract details and values of each of the consultancies published can be found in <u>Attachment A</u>.

In accordance with Commonwealth policy, the Department publishes information on each consultancy on AusTender, which identifies the procurement method used including open, prequalified or limited tender.

2. There are nil consultancies identified in the Department's Annual Procurement Plan (APP) and the Department has published this information on AusTender. The majority of consultancies utilise existing panel arrangements for sourcing.

Most consultancies may not be planned at the time that the APP is compiled. The Department updates the APP as part of a rolling programme, where additional procurements are identified with the aim of providing a greater level of notice to consultants and other providers.

Consultancies for the Department in excess of \$10 000 are published on AusTender including details of the reasons for engaging their services, and the costs involved.

The inclusion of a planned procurement in an APP is a matter of judgement for entities. When deciding what should be included in the Department's APP, factors to be considered include:

- Whether the information would add value to the Department's relationships with industry, potential suppliers and contractors.
- The level of meaningful information available.
- Whether there is a need to have the option to reduce time limits for submissions.
- The likely significance, value and method of the procurement.
- Potential for multi-agency access.
- The likelihood of the procurement actually occurring.

3. For the period 14 September 2015 to 29 February 2016 the Department entered into ten consultancies totaling \$2,187,600 which have not gone out for open tender as they required specialised or professional skills. These are documented in <u>Attachment B</u>.

Of the ten consultancies listed in <u>Attachment B</u> six are under the procurement threshold of \$80,000 and therefore are exempt from the rules of Division 2 of the Commonwealth Procurement Rules (CPRs).

The remaining four procurements are above the threshold as the estimated value of the goods or services is over the procurement threshold of \$80,000 as set out in paragraph 9.7 of the CPRs. These procurements relate to specialised architecture, security identify management technology consulting services and licensed software. The procurement method used for each of these procurements is compliant with the CPRs.

Department of Immigration and Border Protection Consultancy Contracts

14 September	2015 to 2	9 Februar	y 2016
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A	gency Ref. ID		Supplier Name	Supplier ABN	Description	Category	Procurement Method	Consultancy Reason(s)			Value (AUD)
1	70014579	CN3294700	SYNERGY GROUP AUSTRALIA LTD	65119369827	PERFORMANCE IMPROVEMENT PROGRAM	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	15-Sep-15	30-Jun-16	\$347,864.00
2	70014569	CN3294706	OOBE PTY LTD	48123977846	REMEDIATION AND APP MIGRATION TO XENAPP 6.5	INFORMATION TECHNOLOGY CONSULTATION SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	21-Sep-15	30-Nov-15	\$112,409.00
3	70014825	CN3301379	ACCENTURE AUSTRALIA HOLDINGS PTY LT	61096995649	AUSTRALIAN BORDER FORCE COLLEGE	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	5-Oct-15	30-Apr-16	\$211,342.45
4	70014796	CN3301358	ACCENTURE AUSTRALIA HOLDINGS PTY LT	61096995649	L&D LMS DATA CLEANSE	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR	6-Oct-15	30-Apr-16	\$825,778.80
5	70014665	CN3297766	THE DISTILLERY PTY LIMITED	69080932467	DEVELOPMENT OF THE PROTECTION VISA	INFORMATION TECHNOLOGY	LIMITED TENDER	PROFESSIONAL SKILLS NEED FOR SPECIALISED OR	6-Oct-15	21-Dec-15	\$68,336.40
6	70014813	CN3302935	NOETIC SOLUTIONS PTY LIMITED	87098132024	ANALYTICAL TOOL RISK RELATED SERVICES	CONSULTATION SERVICES MANAGEMENT ADVISORY SERVICES	OPEN TENDER	PROFESSIONAL SKILLS NEED FOR SPECIALISED OR	12-Oct-15	13-Nov-15	\$77,914.38
7	70014923	CN3308720	NOETIC SOLUTIONS PTY LIMITED	87098132024	REVIEW OF SBC SUPPORT FUNCTIONS	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	PROFESSIONAL SKILLS NEED FOR INDEPENDENT	19-Oct-15	9-Dec-15	\$128,463.50
								RESEARCH OR ASSESSMENT			
8	70015011	CN3308725	THE BOSTON CONSULTING GROUP PTY LTD	70007347131	ABF STRATEGIC ADVISOR 2020	STRATEGIC PLANNING CONSULTATION SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	26-Oct-15		
9	70014930	CN3304414	ACCENTURE AUSTRALIA HOLDINGS PTY LT	61096995649	PROGRAM DELIVERY SUPPORT	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	28-Oct-15	29-Apr-16	\$721,833.89
10	70015232	CN3314707	ELIZABETH MONTANO	68758946781	EXTERNAL MEMBER AUDIT COMMITTEE	INTERNAL AUDITS	LIMITED TENDER	NEED FOR INDEPENDENT RESEARCH OR ASSESSMENT	30-Oct-15	1-May-17	\$55,650.00
11	70015163	CN3312708	MICROSOFT PTY LTD	29002589460	SHAREPOINT DESIGN CONSULTING SERVICES		LIMITED TENDER	NEED FOR SPECIALISED OR	2-Nov-15	18-Dec-15	\$107,712.00
12	70014912	CN3304407	PRICEWATERHOUSECOOPERS	52780433757	C4086511 CONSULTANCY	CONSULTATION SERVICES MANAGEMENT ADVISORY SERVICES	OPEN TENDER	PROFESSIONAL SKILLS NEED FOR SPECIALISED OR	3-Nov-15	30-Jun-16	\$253,000.00
13	70015052	CN3308739	КРМБ	51194660183	FUNDING MODEL DEVELOPMENT	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	PROFESSIONAL SKILLS NEED FOR SPECIALISED OR	6-Nov-15	27-May-16	\$716,400.00
								PROFESSIONAL SKILLS		-	
14		CN3305945	THE TRUSTEE FOR THINKPLACE	34280130162	ENGAGEMENT STRATEGY DIGITAL TRANSFORMATION	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	10-Nov-15	18-Dec-15	\$75,764.81
15	70015096	CN3311779	KATHRYN EVERSTEYN	76539477894	DEVELOPMENT AND DELIVERY SPECIALISED CHILD PROTECTION TRAINING IN REGIONAL PROCESSING CENTRE	EDUCATION AND TRAINING SERVICES	LIMITED TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	19-Nov-15	19-Feb-16	\$33,440.00
16	70015177	CN3312716	PREDICATE PARTNERS PTY LIMITED	34128711348	PROGRAMME MANAGEMENT SERVICES	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	20-Nov-15	30-Jun-16	\$695,000.00
17	70014871	CN3302957	GALENT PTY LIMITED	47169752578	SUBJECT MATTER EXPERT	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	29-Nov-15	31-Jan-16	\$69,340.00
18	70015038	CN3307357	MICROSOFT PTY LTD	29002589460	SOLUTION DEVELOPMENT SERVICES	INFORMATION TECHNOLOGY CONSULTATION SERVICES	LIMITED TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	30-Nov-15	15-Jan-16	\$78,372.80
19	70015077	CN3310176	NOETIC SOLUTIONS PTY LIMITED	87098132024	OPERATIONAL PLANNING FRAMEWORK	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	1-Dec-15	30-Jun-16	\$520,785.21
20	70015068	CN3310168	OOBE PTY LTD	48123977846	CITRIX CONSULTING SERVICES	INFORMATION TECHNOLOGY CONSULTATION SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	3-Dec-15	30-Jun-18	\$789,164.20
21	70015115	CN3316614	METRO NORTH HOSPITAL AND HEALTH SER	18496277942	SPECIALIST OBSTETRIC CONSULTANCY	MEDICAL PRACTICE	LIMITED TENDER	NEED FOR SPECIALISED OR	11-Dec-15	11-Dec-16	\$20,000.00
22	70015130	CN3311796	IBM AUSTRALIA LTD	79000024733	SERVICES AGILE SUBJECT MATTER EXPERT	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	PROFESSIONAL SKILLS NEED FOR INDEPENDENT	14-Dec-15	26-Feb-16	\$184,497.72
23	70014972	CN3305936	MICROSOFT PTY LTD	29002589460	MICROSOFT WORK ORDER 7-IUNZKSZV7 SQL	INFORMATION TECHNOLOGY CONSULTATION SERVICES	LIMITED TENDER	RESEARCH OR ASSESSMENT NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	15-Dec-15	1-Jun-16	\$297,616.00
24	70015488		SMS CONSULTING GROUP LTD	17006515028	REVIEW OF THE CUSTOMS INTERNATIONAL	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR INDEPENDENT	16-Dec-15	16-Feb-16	\$14,822.50
					EXECUTIVE MANAGEMENT PROGRAM			RESEARCH OR ASSESSMENT			
25	70015400	CN3320538	PRICEWATERHOUSECOOPERS	52780433757	SPECIAL PURPOSE AUDIT	AUDIT SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	16-Dec-15	31-Jan-16	\$18,645.00
26	70015425	CN3320553	ARCHTIS	79123098671	STRATEGIC ADVISORY PARTNER	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	24-Dec-15	30-Jun-16	\$120,120.00
27	70015470	CN3322091	THE BOSTON CONSULTING GROUP PTY LTD	70007347131	STRATEGIC ADVISOR	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	18-Jan-16	8-Apr-16	\$2,656,406.67
28	70015422	CN3320550	K P M G	51194660183	CONSULTANCY SERVICES	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR PROFESSIONAL SKILLS	20-Jan-16	31-May-16	\$210,265.00
29	70015355	CN3318906	IBM AUSTRALIA LTD	79000024733	IBM INDENTITY MNGT CONSULTING SERVICES		LIMITED TENDER	NEED FOR SPECIALISED OR	27-Jan-16	30-Jun-16	\$897,130.08
29	70015355	CN3318906	IBM AUSTRALIA LTD	79000024733	IBM INDENTITY MNGT CONSULTING SERVICES SD4763740	INFORMATION TECHNOLOGY CONSULTATION SERVICES	LIMITED TENDER		27-Jan-16	30-Jun-16	

No	Agency Ref. ID	CN ID	Supplier Name	Supplier ABN	Description	Category	Procurement Method	Consultancy Reason(s)	Start Date	End Date	Value (AUD)
30	70015420	CN3320548	PRICEWATERHOUSECOOPERS	52780433757	STRATEGIC BUSINESS ADVICE SERVICES	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR INDEPENDENT	1-Feb-16	15-Apr-16	\$964,001.19
								RESEARCH OR ASSESSMENT			
31	70015365	CN3318912	IBM AUSTRALIA LTD	79000024733	IBM TECHNICAL CONSULTANCY SERVICES	INFORMATION TECHNOLOGY	LIMITED TENDER	NEED FOR SPECIALISED OR	1-Feb-16	28-Feb-16	\$22,950.40
						CONSULTATION SERVICES		PROFESSIONAL SKILLS			
32	70015407	CN3320545	MICROSOFT PTY LTD	29002589460	MICROSOFT CONSULTING SERVICES	INFORMATION TECHNOLOGY	LIMITED TENDER	NEED FOR SPECIALISED OR	8-Feb-16	30-Jun-16	\$606,392.60
					SD4790118	CONSULTATION SERVICES		PROFESSIONAL SKILLS			
33	70015467	CN3322090	RUBIK3 PTY LTD	59603714085	PROJECT COSTS ESTIMATOR ENGAGEMENT	MANAGEMENT ADVISORY SERVICES	OPEN TENDER	NEED FOR SPECIALISED OR	15-Feb-16	31-Mar-16	\$80,960.00
								PROFESSIONAL SKILLS			
34	70015548	CN3323345	OOBE PTY LTD	48 123 977 846	VASCO CONSOLIDATION CONSULTING	INFORMATION TECHNOLOGY	OPEN TENDER	NEED FOR SPECIALISED OR	24-Feb-16	30-Jun-16	\$203,456.00
					SERVICES -OOBE	CONSULTATION SERVICES		PROFESSIONAL SKILLS			
											13,581,321.61

Attachment A

Department of Immigration and Border Protection Consultancy Contracts 14 September 2015 to 29 February 2016

No Ag	gency Ref. ID CN ID	Supplier Name	Supplier ABN	Description	Category	Procurement Method	Consultancy Reason(s)	Start Date	End Date	Value (AUD)
1	70014665 CN3297766	THE DISTILLERY PTY LIMITED	69080932467	DEVELOPMENT OF THE PROTECTION VISA ANA	INFORMATION TECHNOLOGY CONSULTATION	LIMITED TENDER	NEED FOR SPECIALISED OR	6-Oct-15	21-Dec-15	\$68,336.40
							PROFESSIONAL SKILLS			1
2	70015232 CN3314707	ELIZABETH MONTANO	68758946781	EXTERNAL MEMBER AUDIT COMMITTEE	INTERNAL AUDITS	LIMITED TENDER	NEED FOR INDEPENDENT	30-Oct-15	1-May-17	\$55,650.00
							RESEARCH OR ASSESSMENT			
3	70015163 CN3312708	MICROSOFT PTY LTD	29002589460	SHAREPOINT DESIGN CONSULTING SERVICES C	INFORMATION TECHNOLOGY CONSULTATIO	LIMITED TENDER	NEED FOR SPECIALISED OR	2-Nov-15	18-Dec-15	\$107,712.00
							PROFESSIONAL SKILLS			
4	70015096 CN3311779	KATHRYN EVERSTEYN	76539477894	DEVELOPMENT AND DELIVERY SPECIALISED CH	EDUCATION AND TRAINING SERVICES	LIMITED TENDER	NEED FOR SPECIALISED OR	19-Nov-15	19-Feb-16	\$33,440.00
							PROFESSIONAL SKILLS			
5	70015038 CN3307357	MICROSOFT PTY LTD	29002589460	SOLUTION DEVELOPMENT SERVICES	INFORMATION TECHNOLOGY CONSULTATION	LIMITED TENDER	NEED FOR SPECIALISED OR	30-Nov-15	15-Jan-16	\$78,372.80
							PROFESSIONAL SKILLS			
6	70015115 CN3316614	METRO NORTH HOSPITAL AND HEALTH SER	18496277942	SPECIALIST OBSTETRIC CONSULTANCY SERVICE	MEDICAL PRACTICE	LIMITED TENDER	NEED FOR SPECIALISED OR	11-Dec-15	11-Dec-16	\$20,000.00
							PROFESSIONAL SKILLS			
7	70014972 CN3305936	MICROSOFT PTY LTD	29002589460	MICROSOFT WORK ORDER 7-IUNZKSZV7 SQL C	INFORMATION TECHNOLOGY CONSULTATION	LIMITED TENDER	NEED FOR SPECIALISED OR	15-Dec-15	1-Jun-16	\$297,616.00
							PROFESSIONAL SKILLS			
8	70015355 CN3318906	IBM AUSTRALIA LTD	79000024733	IBM INDENTITY MNGT CONSULTING SERVICES	INFORMATION TECHNOLOGY CONSULTATION	LIMITED TENDER	NEED FOR SPECIALISED OR	27-Jan-16	30-Jun-16	\$897,130.08
							PROFESSIONAL SKILLS			
9	70015365 CN3318912	IBM AUSTRALIA LTD	79000024733	IBM TECHNICAL CONSULTANCY SERVICES	INFORMATION TECHNOLOGY CONSULTATION	LIMITED TENDER	NEED FOR SPECIALISED OR	1-Feb-16	28-Feb-16	\$22,950.40
							PROFESSIONAL SKILLS			
10	70015407 CN3320545	MICROSOFT PTY LTD	29002589460	MICROSOFT CONSULTING SERVICES SD47901	INFORMATION TECHNOLOGY CONSULTATION	LIMITED TENDER	NEED FOR SPECIALISED OR	8-Feb-16	30-Jun-16	\$606,392.60
							PROFESSIONAL SKILLS			
										2,187,600.28