

Question: BET 717-718

Topic: Consultancies (ATO)

Hansard Page: Written (13/6/12)

Senator BUSHBY asked:

717. How many consultancies have been undertaken this financial year to date? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies.
718. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

Answer:

717. For the purposes of this response, consultancies are classified in accordance with Financial Management Guidance (FMG) No.15.

For the period 1 July 2011 to 31 May 2012, the ATO (including the Australian Valuation Office, Tax Practitioners Board and Australian Business Register) has entered into 115 new consultancy arrangements valued at \$7,742,741 including GST.

Details for each new consultancy entered into from 1 July 2011 to 31 May 2012 are set out in Attachment A. These arrangements are those greater than \$10,000, which are published on AusTender as required under the Commonwealth Procurement guidelines.

718. The ATO makes an allowance for expenditure on consultancies in the budget allocation process each year, but does not plan for a specific number of consultancies.

There are currently no consultancies planned that are required to be published in the Annual Procurement Plan on AusTender.

Attachment A – New consultancies - 1 July 2011 to 31 May 2012

Consultant name	Subject matter	Contract value (\$)	Procurement method	Justification	Start date	Anticipated end date
ALAN GOLDBERG	Provision of independent & objective advice on tax technical advice	80,000	Direct	Need for independent research or assessment	5/08/2011	30/06/2012
ALLENS ARTHUR ROBINSON	Provision of independent & objective advice on tax technical advice	49,000	Panel	Need for independent research or assessment	20/07/2011	30/06/2012
ALLY GROUP PTY. LIMITED	Administrative investigation and review services	26,820	Panel	Need for specialised or professional skills	01/09/2011	30/09/2011
AM ACTUARIES PTY. LTD.	Provision of actuarial consulting services	50,000	Direct	Need for specialised or professional skills	26/09/2011	04/11/2011
ANALYSIS GROUP INC.	Provision of advice on complex transfer pricing	204,942	Panel	Need for independent research or assessment	13/07/2011	30/06/2012
AQUITAINE CONSULTING PTY. LTD.	Independent review of infrastructure management	165,715	Open	Need for independent research or assessment	23/01/2012	23/03/2012
ARMSTRONG COURT PROPRIETARY LIMITED	Provision of domestic valuation services	16,921	Direct	Need for specialised or professional skills	01/12/2011	31/12/2011
AUSTRALIAN GOVERNMENT ACTUARY	Actuary services	16,631	Direct	Need for specialised or professional skills	01/02/2012	30/03/2012
AUSTRALIAN PUBLIC SERVICE COMMISSION	Travel allowance rate information	45,320	Direct	Skills currently unavailable within agency	19/04/2012	30/06/2012
BALENA TASSA PTY LTD	Provision of independent and objective advice on tax technical advice.	30,000	Direct	Need for independent research or assessment	13/07/2011	30/06/2012
BLUE MOON UNIT TRUST	Campaign research	168,520	Open	Need for independent research or assessment	05/12/2011	23/12/2011
BLUE MOON UNIT TRUST	Creative concept testing - Saving for the Future campaign	120,230	Open	Need for independent research or assessment	13/01/2012	10/02/2012
BLUE MOON UNIT TRUST	Creative concept testing - Saving for the Future campaign - phase 3	74,140	Open	Need for independent research or assessment	20/02/2012	9/03/2012
BLUE MOON UNIT TRUST	Creative concept testing - Saving for the Future campaign	25,300	Open	Need for independent research or assessment	11/05/2012	31/05/2012
BRAND FINANCE (AUSTRALIA) PTY LIMITED	Provision of valuation services	51,381	Open	Need for specialised or professional skills	29/08/2011	30/06/2012
BRAND FINANCE (AUSTRALIA) PTY LIMITED	Provision of valuation services	18,480	Open	Need for specialised or professional skills	28/10/2011	30/06/2012

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BRAND FINANCE (AUSTRALIA) PTY LIMITED	Provision of valuation services	12,320	Open	Need for specialised or professional skills	08/11/2011	30/06/2012
BRAND FINANCE (AUSTRALIA) PTY LIMITED	Provision of valuation services	21,483	Open	Need for specialised or professional skills	27/02/2012	30/06/2013
BRAND FINANCE (AUSTRALIA) PTY LIMITED	Provision of valuation services	22,638	Open	Need for specialised or professional skills	16/03/2012	31/12/2012
BRAND FINANCE (AUSTRALIA) PTY LIMITED	Provision of valuation services	27,643	Open	Need for specialised or professional skills	16/03/2012	31/12/2012
BUCHAN CONSULTING PTY LTD ATF THE BUCHAN CONSULTING BUSINESS TRUST	Pro-active media and public relations services	109,774	Select	Need for independent research or assessment	04/05/2012	31/01/2013
BUSINESS DRIVEN SYSTEMS (AUSTRALIA) PTY LTD	Provision of ICT consultancy services	26,400	Select	Need for specialised or professional skills	07/05/2012	04/06/2012
CB RICHARD ELLIS PTY LTD	Provision of valuation services.	27,500	Select	Need for independent research or assessment	14/12/2011	30/06/2012
CB RICHARD ELLIS PTY LTD	Provision of valuation services	16,500	Direct	Need for independent research or assessment	25/05/2012	30/06/2012
CENTRE FOR PUBLIC MANAGEMENT PTY LTD	Provision of administrative investigation services	33,800	Open	Need for independent research or assessment	16/01/2012	26/01/2012
CENTRE FOR PUBLIC MANAGEMENT PTY LTD	Provision of administrative investigations and review services	57,600	Open	Need for independent research or assessment	19/03/2012	18/04/2012
CHANT LINK & ASSOCIATES PTY. LTD.	User centric interaction framework	49,968	Open	Need for specialised or professional skills	01/05/2012	31/07/2012
CHANT LINK & ASSOCIATES PTY. LTD.	Tax Practitioner research 2011-2012	404,804	Open	Need for independent research or assessment	21/12/2011	31/08/2012
CHANT LINK & ASSOCIATES PTY. LTD.	Qualitative research to support the service commitment	77,919	Open	Need for specialised or professional skills	01/05/2012	31/07/2012
CLARKE, MATTHEW J	Provision of independent and objective advice on tax technical advice	40,000	Direct	Need for independent research or assessment	15/08/2011	30/06/2012

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CLEMENGER BBDO (MELBOURNE) PTY LTD	Creative advertising - concept development	38,500	Select	Need for independent research or assessment	23/03/2012	18/05/2012
CLEMENGER BBDO (MELBOURNE) PTY LTD	Creative development for the 'Your Money, Your Future' campaign	178,000	Select	Need for specialised or professional skills	04/05/2012	31/07/2012
COLMAR BRUNTON PTY LIMITED	Campaign development and concept testing research and super reform research (08.043-60)	448,896	Open	Need for independent research or assessment	07/10/2011	30/06/2012
COLMAR BRUNTON PTY LIMITED	Small Business online forum	207,283	Open	Need for independent research or assessment	04/08/2011	30/06/2012
COLMAR BRUNTON PTY LIMITED	Competitor benchmarking report	50,000	Open	Need for independent research or assessment	20/12/2011	31/03/2012
CONWELL, RAYMOND LESLIE	Provision of independent and objective advice on tax technical advice	160,000	Direct	Need for independent research or assessment	13/07/2011	30/06/2012
CORRS CHAMBERS WESTGARTH	Provision of independent and objective advice on tax technical advice	49,000	Direct	Need for independent research or assessment	20/07/2011	30/06/2012
CPT GLOBAL LIMITED	SSP-11-12 - Required to undertake a benefits realisation assessment and review of the Change Program	149,475	Open	Need for independent research or assessment	01/02/2012	30/04/2012
DBM CONSULTANTS PTY. LTD.	ATO professionalism survey	132,900	Open	Need for specialised or professional skills	08/08/2011	08/02/2012
DBM CONSULTANTS PTY. LTD.	ATO professionalism survey May 2012 Wave	133,895	Open	Need for independent research or assessment	20/12/2011	18/07/2012
DBM CONSULTANTS PTY. LTD.	Community and micro business perceptions survey - phase 2 & 3	106,073	Open	Need for independent research or assessment	19/03/2012	31/08/2012
DELOITTE TOUCHE TOHMATSU LTD	Provision of financial accounting advice	13,200	Open	Need for specialised or professional skills	21/09/2011	31/10/2011
DIGBY & GERALDINE HYLES	Provision of domestic valuation services	17,000	Direct	Need for specialised or professional skills	01/11/2011	30/11/2011
DIGBY & GERALDINE HYLES	Provision of valuation services	22,000	Direct	Need for specialised or professional skills	01/03/2012	31/03/2012

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DIGBY & GERALDINE HYLES	Provision of domestic valuation Services	12,000	Direct	Need for specialised or professional skills	01/07/2011	31/07/2011
ELLYETT STO	Provision of consultancy services for deployment of specialised Troux software	27,500	Direct	Need for specialised or professional skills	11/11/2011	31/12/2011
ENPRIS PTY. LIMITED	Provision of valuation services	26,400	Open	Need for specialised or professional skills	28/09/2011	30/06/2012
ENPRIS PTY. LIMITED	Provision of valuation services	28,160	Open	Need for specialised or professional skills	21/10/2011	30/06/2012
ENPRIS PTY. LIMITED	Provision of valuation services	21,120	Open	Need for specialised or professional skills	25/10/2011	30/06/2012
ENPRIS PTY. LIMITED	Provision of valuation services	28,160	Open	Need for specialised or professional skills	01/12/2011	30/06/2012
ENPRIS PTY. LIMITED	Provision of valuation services	28,160	Open	Need for specialised or professional skills	21/12/2011	30/06/2012
ENPRIS PTY. LIMITED	Provision of valuation services	15,840	Open	Need for specialised or professional skills	19/01/2012	30/06/2012
ENPRIS PTY. LIMITED	Provision of specialist financial services	183,587	Direct	Need for specialised or professional skills	21/09/2011	20/09/2012
ERNST AND YOUNG	Provision of accounting advice	20,000	Open	Need for specialised or professional skills	30/05/2012	30/06/2012
FITZPATRICK, KEVIN JAMES	Provision of independent and objective advice on tax technical advice	40,000	Direct	Need for specialised or professional skills	06/02/2012	30/06/2012
FREEBODY COGENT PTY LTD	Financial evaluation services for customer contact services project	120,000	Open	Need for specialised or professional skills	01/09/2011	30/03/2012
FYUSION ASIA PACIFIC PTY LTD	Provision of consultancy services to undertake a structural review of the Internationals Branch within LB&I	76,099	Open	Need for specialised or professional skills	26/03/2012	06/06/2012
GROSVENOR MANAGEMENT CONSULTING PTY. LTD.	Financial evaluation consultant	14,094	Direct	Need for specialised or professional skills	24/05/2012	31/08/2012

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HAGGSTROM, PETER C	Provision of independent and objective advice on tax technical advice	30,000	Direct	Need for independent research or assessment	13/07/2011	30/06/2012
HARRISON, JAMES RICHARD	Provision of audit services for Liquefied Natural Gas production	43,427	Direct	Need for specialised or professional skills	13/12/2011	31/12/2012
IBM AUSTRALIA LTD	Provision of consultancy services for the Benefits Realisation Framework	533,000	Direct	Need for specialised or professional skills	28/09/2011	30/06/2013
J.A AFFORD & C.J ALLEN & H ARGIRIS & S.S BLADWELL & J BRESOLIN & P.E BULL & S BURKE & P.R CHEESEMAN & G.T COLLINS & K.L COLYER & A CROWE-MAXWELL & R.A D EAN & A DJENAB & M EYLES & V.J FAYAD & OTHERS trading as PKF	Expert accounting and taxation advice	111,320	Direct	Need for specialised or professional skills	11/07/2011	29/06/2012
JILLIAN BURDON	Provision of valuation services	17,000	Direct	Need for specialised or professional skills	01/03/2012	31/03/2012
JILLIAN BURDON	Provision of domestic valuation services	16,000	Direct	Need for specialised or professional skills	01/07/2011	31/07/2011
JOHN KING	Provision of independent and objective advice on tax technical advice	75,000	Direct	Need for independent research or assessment	13/07/2011	30/06/2012
KEVIN MURRAY	Provision of domestic valuation services	14,000	Direct	Need for specialised or professional skills	01/08/2011	31/08/2011
KPMG	Provision of services for Australian Valuation Office - Competitive Neutrality Review	28,600	Direct	Need for independent research or assessment	20/02/2012	30/04/2012
KPMG Tax Lawyers Pty Limited	Provision of independent and objective advice on tax technical advice	33,971	Direct	Need for independent research or assessment	30/01/2012	30/06/2012

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LAMINAR GROUP PTY. LTD.	Provision of valuation consulting services	160,600	Direct	Need for specialised or professional skills	19/09/2011	29/06/2012
Landmark White (NSW) Pty Limited	Provision of valuation services	45,540	Direct	Need for specialised or professional skills	19/08/2011	31/12/2011
Leadenhall VRG Pty Ltd	Provision of valuation services	68,750	Open	Need for specialised or professional skills	21/07/2011	30/06/2012
Leadenhall VRG Pty Ltd	Provision of valuation services	123,141	Open	Need for specialised or professional skills	13/10/2011	31/12/2012
Leadenhall VRG Pty Ltd	Provision of valuation services	38,500	Open	Need for specialised or professional skills	16/11/2011	30/06/2012
Leadenhall VRG Pty Ltd	Provision of valuation services	26,400	Open	Need for specialised or professional skills	23/02/2012	30/06/2012
Leadenhall VRG Pty Ltd	Provision of valuation services	22,000	Open	Need for specialised or professional skills	27/02/2012	30/06/2012
LIMEBRIDGE AUSTRALIA PTY LTD	A strategic review of the contact centres within the ATO	180,845	Direct	Need for specialised or professional skills	13/02/2012	30/03/2012
M ANDREW & G WILSON	Probity advisor for the establishment of an IT application services	12,375	Open	Need for specialised or professional skills	25/07/2011	30/09/2011
MADDOCKS	Provision of independent & objective advice on tax technical advice	20,000	Direct	Need for independent research or assessment	20/07/2011	30/06/2012
MARILYN ANN ROCHE	Provision of administrative investigation and review services.	10,124	Open	Need for independent research or assessment	01/08/2011	30/09/2011
Markum Pty Ltd	Engagement of an IQF community representative for LB&I Community Engagement Workshop	11,880	Direct	Need for independent research or assessment	14/11/2011	01/12/2011
MULTICALL PTY LIMITED	To refine and deliver the agreed 'Your money, your future' NESB communications strategy	13,200	Select	Need for specialised or professional skills	08/05/2012	30/06/2012
NEXUS COMMUNICATIONS PTY LIMITED	Provision of valuation services	22,960	Direct	Need for specialised or professional skills	01/07/2011	31/07/2011

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O'CONNELL, ANN MARGARET	Provision of independent and objective advice on tax technical advice	75,000	Direct	Need for independent research or assessment	13/07/2011	30/06/2012
ONEPATH AUSTRALIA LIMITED	Provision of advice for the tax technical advice panel	30,000	Panel	Need for independent research or assessment	07/10/2011	30/06/2012
ORC AUS PTY LTD	Market Research Panel - ORC Aus Pty Ltd	140,388	Open	Need for specialised or professional skills	01/08/2011	31/07/2012
ORC AUS PTY LTD	SME Perceptions Survey - phase 2	78,283	Open	Need for independent research or assessment	28/03/2012	31/12/2012
P M BUSINESS CONSULTING PTY. LTD.	Provision of consultancy services to undertake a review for recruitment gatekeeper processes	10,000	Direct	Need for independent research or assessment	28/05/2012	30/06/2012
PANE, ANTONIO	Provision of independent and objective advice on tax technical advice	80,000	Direct	Need for independent research or assessment	13/07/2011	30/06/2012
PRICEWATERHOUSECOOPERS	Assess the implementation of recommendations made by the Commonwealth Ombudsman	53,448	Open	Need for independent research or assessment	25/07/2011	04/09/2011
PRICEWATERHOUSECOOPERS	Phase two - provision of consultancy services to review the Financial Process Review (FPR) methodology and an assessment of the payroll and credit card financial processes	17,169	Open	Need for independent research or assessment	13/07/2011	31/12/2011
PRICEWATERHOUSECOOPERS	Quality Assurance Framework - for manual financial transactions	65,990	Open	Need for independent research or assessment	01/02/2012	30/06/2012
REVALUATE PTY LIMITED	Provision of valuation services	75,075	Direct	Skills currently unavailable within agency	25/07/2011	30/06/2012
REVALUATE PTY LIMITED	Provision of valuation services	15,400	Direct	Need for specialised or professional skills	22/12/2011	31/01/2012
REVALUATE PTY LIMITED	Provision of valuation services - stage 2	15,400	Direct	Need for specialised or professional skills	20/01/2012	31/03/2012

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REVALUATE PTY LIMITED	Provision of valuation services - RCF III and IV	21,560	Direct	Need for specialised or professional skills	27/03/2012	30/06/2012
REVALUATE PTY LIMITED	Provision of valuation services	15,400	Direct	Need for specialised or professional skills	05/04/2012	30/09/2012
ROMAR VALUATION SERVICES PTY LTD	Provision of valuation services	52,408	Open	Need for specialised or professional skills	06/07/2011	31/12/2011
ROMAR VALUATION SERVICES PTY LTD	Provision of valuation services	21,440	Open	Need for specialised or professional skills	10/11/2011	30/06/2012
ROMAR VALUATION SERVICES PTY LTD	Provision of valuation services	17,866	Open	Need for specialised or professional skills	03/05/2012	31/12/2012
SMSF PROFESSIONALS' ASSOCIATION OF AUSTRALIA LIMITED	Provision of independent & objective advice on tax technical advice panel	30,000	Direct	Need for independent research or assessment	02/05/2012	30/06/2012
TAYLOR NELSON SOFRES AUSTRALIA PTY LIMITED	GST communications research - phase 2	214,170	Open	Need for independent research or assessment	16/03/2012	30/06/2012
THE TRUSTEE FOR KM UNIT TRUST	Provision of accounting services (forensic accounting)	12,100	Open	Need for independent research or assessment	15/11/2011	13/12/2011
THE TRUSTEE FOR M3 PROPERTY VIC UNIT TRUST	Provision of valuation services	11,000	Direct	Need for specialised or professional skills	01/10/2011	30/06/2012
THOMPSON, JOHN ROBERT	Provision of valuation services for manuscript /archival materials and collections	13,623	Direct	Need for specialised or professional skills	14/08/2011	30/09/2011
THUIN PTY LTD	Engagement of a systems mapping expert	22,000	Direct	Skills currently unavailable within agency	07/10/2011	09/12/2011
TUDIBARING PTY LTD	Provision of a scan of the financial products market and training in respect to these products	44,000	Direct	Skills currently unavailable within agency	01/08/2011	30/09/2011
UNIVERSITY OF WESTERN AUSTRALIA	Provision of valuation services	37,400	Direct	Need for specialised or professional skills	22/08/2011	31/08/2011
VALUE ADVISER ASSOCIATES PTY LTD	Provision of valuation services	30,800	Open	Need for specialised or professional skills	19/07/2011	30/06/2012

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VALUE ADVISER ASSOCIATES PTY LTD	Provision of valuation services	38,500	Open	Need for specialised or professional skills	16/09/2011	31/12/2011
VALUE ADVISER ASSOCIATES PTY LTD	Provision of valuation services	33,275	Open	Need for specialised or professional skills	24/01/2012	30/06/2012
VALUE ADVISER ASSOCIATES PTY LTD	Provision of valuation services	208,521	Open	Need for specialised or professional skills	23/02/2012	31/12/2012
VALUE ADVISER ASSOCIATES PTY LTD	Provision of valuation services	20,000	Open	Need for specialised or professional skills	20/04/2012	30/06/2012
WILLIAMS, DAVID	Provision of independent and objective advice on tax technical advice	110,000	Direct	Need for independent research or assessment	12/09/2011	30/06/2012
WORKPLACE RESEARCH ASSOCIATES PTY LTD	Advice on the implementation of the new working arrangements for tax technical decision making arising from the Transforming Tax Technical Decision Making (TTTDM) project	34,957	Open	Need for independent research or assessment	17/01/2012	21/02/2012
WORKPLACE RESEARCH ASSOCIATES PTY LTD	Representation on the ATO's People Committee	19,844	Panel	Need for independent research or assessment	14/12/2011	17/12/2012
Total number of consultancies	115					
Total contract value	\$7,742,741					