

Senate Standing Committee on Environment and Communications
Answers to Senate Estimates Questions on Notice
Supplementary Budget Estimates Hearings November 2014
Communications Portfolio
Special Broadcasting Service

Question No: 518

Program No. Special Broadcasting Service

Hansard Ref: Hansard In writing

Topic: Consultancies

Senator Ludwig asked:

Since Budget Estimates in June, 2014:

1. How many consultancies have been undertaken? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (i.e. open tender, direct source, etc). Also include total value for all consultancies.
2. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.
3. Have any consultancies not gone out for tender?
 1. List each, including name, cost and purpose
 2. If so, why?

Answer:

Draft answer:

1.

Supplier	Purpose, Duration and Method of Procurement	Total (excl. GST)
<i>Below \$10,000</i>		
Various	<i>Various (various durations and procurement methods)</i>	\$50,234
<i>Sub total</i>		<i>\$50,234</i>
<i>\$10,000-\$50,000</i>		
Aecom Australia	<i>'Agile Workspace' post occupancy review consultancy (10 weeks, direct source – follow up to previous engagement in designing Long Term strategic accommodation plan)</i>	\$47,680
Australian Valuation Office	<i>Valuation services (1 month, competitive quotations)</i>	\$19,000

Senate Standing Committee on Environment and Communications

Answers to Senate Estimates Questions on Notice

Supplementary Budget Estimates Hearings November 2014

Communications Portfolio

Special Broadcasting Service

Brian Knight & Associates	Electrical Engineering Consultancy (<i>1 months duration, previously selected by competitive quotations</i>)	\$17,680
Cortell Australia Pty Ltd	Consultancy budgetary software implementation & training (<i>6 months duration, competitive quotations</i>)	\$26,640
CPI Strategic Pty Ltd	Strategic advice (<i>3 months duration, direct source</i>)	\$12,500
Cutthru Pty Ltd	Diversity Works research (<i>12 months, direct source</i>)	\$10,518
Deloitte Touche Tohmatsu	Risk & Fraud Framework refresh (<i>3 month duration, direct source</i>)	\$31,066
Futurespace Pty Ltd	Space planning services (<i>2 months duration, direct source – previous supplier</i>)	\$5,035
Hendry Group (NSW)	Building Code Australia certification - Fire Engineered solution (<i>1 month duration, direct source – previous supplier</i>)	\$5,900
IT Newcom Pty Ltd	Digital Transmission Consultancy (<i>6 months duration, competitive quotations</i>)	\$33,742
KPMG	Accountancy consultancy (<i>1 month duration, direct source</i>)	\$10,000
LCR Advisory Pty Ltd	Digital Transmission Consultancy (<i>6 months duration, competitive quotations</i>)	\$24,125
Narramore, Christine	Change Management & Internal Communications consultancy (<i>6 weeks duration, direct source</i>)	\$10,800
Opscentre Pty Ltd	Business Continuity Planning Consultancy (<i>6 months duration, existing supplier</i>)	\$23,026
Quadrant Media & Education Pty Ltd	Create & advise on educational modules to accompany SBS content (<i>12 months duration, direct source</i>)	\$21,800
Recordkeeping Innovation Pty Ltd	Review & report on existing record keeping policy and archiving plus conduct training workshops (<i>2 months duration, supplier selected for previous engagement by competitive</i>)	\$25,455

Senate Standing Committee on Environment and Communications

Answers to Senate Estimates Questions on Notice

Supplementary Budget Estimates Hearings November 2014

Communications Portfolio

Special Broadcasting Service

	<i>quotations)</i>	
Repucom Pty Ltd	SBS A League and FIFA Market research (<i>1 year, direct source</i>)	\$26,400
Towers Watson Australia	Superannuation benefits consultancy (<i>1 month duration, supplier selected for previous engagement by competitive quotations</i>)	\$35,320
Trinity P3 Pty Ltd	Marketing consultancy - assistance in creating selection brief and selection of creative & media partner agency (<i>3 month duration, direct source</i>)	\$15,000
<i>Sub total</i>		<i>\$401,688</i>
<i>>\$50,000</i>		
McNair Ingenuity	Market Research on 2 Language Groups for ALC, TV & Online (<i>3 months duration, competitive quotes</i>)	\$51,500
<i>Sub total</i>		<i>\$51,500</i>
<i>Total</i>		<i>\$503,422</i>

2. Consultancies planned this calendar year

Supplier	Purpose, Duration and Method of Procurement	Total (excl. GST)
D W Know & Partners	Structural Engineering consultancy (<i>1 month duration, previously selected by competitive quotations</i>)	\$13,000
OpsCentre Pty Ltd	Business Continuity Planning Consultancy (<i>12 months duration, existing supplier</i>)	\$45,000
Futurespace Pty Ltd	Architectural consultancy on Melbourne Office (<i>2 days duration, direct source based on previous engagement with SBS</i>)	\$1,900
TBC	Architectural consultancy reviewing space management (<i>1 month duration, competitive quotations</i>)	\$10,000
CPI Strategic Pty Ltd	Strategic advice (<i>1 month duration, direct source</i>)	\$2,500
Prentice and Partners	Sales strategy and training (<i>3 days, direct source</i>)	\$4,000
Quadrant Media & Education	Create & advise on educational	\$6,500

Senate Standing Committee on Environment and Communications

Answers to Senate Estimates Questions on Notice

Supplementary Budget Estimates Hearings November 2014

Communications Portfolio

Special Broadcasting Service

Pty Ltd	modules to accompany SBS content (<i>1 months duration, direct source</i>)	
PWC	Transmission consultancy (<i>6 months duration, competitive quotations</i>)	\$250,000
IT Newcom Pty Ltd	Transmission consultancy (<i>2 months duration, competitive quotations</i>)	\$14,850
McNair Ingenuity	Market Research on Language Groups for ALC, TV & Online (<i>3 month survey per language – generally 4 surveys per year, competitive quotes</i>)	\$100,000
Total		\$447,750

SBS is a Corporate Commonwealth Agency and is not required to publish an Annual Procurement Plan on the AusTender website.

3. Not applicable - under the SBS Purchasing Guidelines consultancies are subject to a public tender process only if they are valued over \$300,000. None of the consultancies for SBS exceeds this value. However, each consultancy is subject to a competitive quotation process or in the case of direct source procurements these consultancies are subject to review and approval by senior management.