

No.	Sub-Category	No	Evaluation Criterion	Descriptor
19	Key Performance Indicators (KPIs)	19.1	It is Highly Desirable that Tenderers indicate the levels of guaranteed service provision to which KPIs could be applied.	Highly Desirable
20	Transition Plans	20.1	It is Highly Desirable that Tenderers identify transition issues that may need to be addressed including but not limited to lead times for: <ul style="list-style-type: none"> (a) Deed negotiation; (b) marketing strategy implementation; (c) national online ordering system availability; (d) implementation of fitting services; and (e) service delivery. 	Highly Desirable
21	Financial Viability	21.1	It is Very Important that as part of their response Tenderers provide the following: <ul style="list-style-type: none"> (e) Copies of audited trading and profit and loss accounts and balance sheets for the preceding three financial years; (e) The past three years' annual reports; (f) Particulars of any petition, claim, action, judgement or decision which is likely to affect the Tenderer's performance of service delivery; and (g) Any other information, which demonstrates the financial viability of the tenderer. 	Very Important

* Where this column is completed, the following descriptors have been placed against the subcategories described in the table above to assist Tenderers determine the relative importance of each subcategory. The weightings which are or will be assigned to each subcategory will be consistent with the degree of importance noted in the 'Descriptor' column (that is, subcategories identified as 'Very Important' will have a greater weighting than those identified as 'Highly Desirable', which in turn will have a greater weighting than those

identified as 'Desirable'). However, Tenderers should note that two subcategories with the same descriptor may not necessarily have the same weighting. The descriptor terms are:

Descriptor	Definition
Very Important	Subcategories described as 'Very Important' are integral or critical in relation to the Requirement being sought. It is expected that Tenderers will address these matters to an extremely high standard ensuring that all claims are substantiated. Any failure to provide this information may result in the Tender not being selected.
Highly Desirable	Subcategories described as 'Highly Desirable' are important in relation to the Requirement being sought and should be highly regarded but they may not be integral or critical. Any failure to provide this information will greatly diminish the potential scoring ability of the Tender overall.
Desirable	Subcategories described as 'Desirable' are an expressed wish or request that Centrelink has a preference for obtaining in relation to the Requirement but the Requirement could be acceptable without the particular elements. Any failure to provide this information may diminish the potential scoring ability of the Tender overall.

Other Matters

2.2 Other matters, which are not weighted but which may be taken into account by the Tender Evaluation Committee in evaluating Tenders, include:

- (a) Compliance with Legislation and Policy – any possible or actual breach of legislation or policy will be examined to determine whether any barriers exist to Centrelink contracting with the Tenderer;
- (b) Compliance with this RFT and Draft Contract - any variation/s the Tenderer proposes to the Draft Contract will be examined to enable Centrelink to analyse the risks to the Commonwealth associated with these proposed changes and/or variations and to determine whether the Tenderer would be able to treat successfully with the Commonwealth;
- (c) Proposed Confidential Information – any proposed confidential information will need to satisfy the four criteria set out in the Department of Finance and Deregulation publication 'Guidance on Confidentiality in Procurement' - Financial Management Guidance No. 3 of July 2007 - which is available at: http://www.finance.gov.au/procurement/confidentiality_contractors_info.html
- (d) Corporate Capability and Structure – the Tenderer's ability to achieve its strategic objectives and business targets and evidence of sound corporate structure and governance;
- (e) Tenderer's Viability - the Tenderer's financial viability, ongoing capacity to provide the Requirement and its willingness and ability to provide indemnity cover and insurance to provide the Commonwealth with sufficient protection against the risks that may arise will be examined (to this end, the material provided in the Tender will be examined using all appropriate means of substantiation); and
- (f) Risk - any other relevant risk to Centrelink of engaging the Tenderer, or any Tenderer, including any actual or potential conflicts of interest and the Tenderer's compliance with the Draft Contract.

SCHEDULE 3 (INFORMATION TO BE INCLUDED IN TENDERS)

1 FORMAT OF TENDERS

1.1 Tenderers are required to complete and provide, as part of their Tender response:

- (a) a scanned copy (in PDF or other format approved by the Contact Officer) of the original completed and executed Tenderer's Declaration in Attachment A (Tenderer Declaration);
- (b) the completed tables comprising the Tenderer's Response Schedule containing the requested information in Attachment B (Response Schedules) to this Schedule 3 (Information To Be Included In Tenders); and
- (c) the completed Pricing Schedule set out in Attachment C (Pricing Schedule).

ATTACHMENT A (TENDERER DECLARATION)

This declaration relates to the Request for Tender RFTS09/0093 (RFT) issued by Centrelink in relation to the provision of the Requirement.

I,

[Name, address and occupation of person making the declaration]

of

[Company name, ABN and Registered address]

make the following declaration under the *Statutory Declarations Act 1959 (Cth)*:

- 1 I have read all documentation in relation to the RFT and I have personally checked that the statements in this declaration are true and correct.
- 2 I am the Tenderer, or am authorised by the Tenderer to make this declaration.
- 3 The Tenderer:
 - (a) offers to supply the Requirement at the prices contained in its Tender;
 - (b) agrees to comply with the conditions of tender in the RFT and acknowledges and agrees with Centrelink's rights under the RFT;
 - (c) declares that all information contained in its Tender is true and correct in every respect;
 - (d) warrants that:
 - (i) other than as disclosed in its Tender, at the time of lodging this Tender no actual or potential conflict of interest exists which could affect the performance of obligations if the Tenderer were to enter into the Draft Contract and the Tenderer undertakes to advise Centrelink in writing of all additional actual or potential conflicts of interest in respect of the RFT, its Tender or the provision of the Requirement immediately upon becoming aware of the same;
 - (ii) other than as disclosed in its Tender, the Tenderer complies with, will comply with, and is not in breach of, the requirements of applicable legislation, and in particular the:
 - (A) *Crimes Act 1914 (Cth)*;
 - (B) *Racial Discrimination Act 1975 (Cth)*;
 - (C) *Sex Discrimination Act 1984 (Cth)*;
 - (D) *Privacy Act 1988 (Cth)*;
 - (E) *Disability Discrimination Act 1992 (Cth)*; and

(F) *Equal Opportunity for Women in the Workplace Act 1999 (Cth)*;

(iii) it is not currently named as not complying with the *Equal Opportunity for Women in the Workplace Act 1999 (Cth)* and none of its proposed subcontractors are so named;

(iv) it is not currently listed, and none of its proposed subcontractors are currently listed, on the list of persons and entities designated as terrorists under the *Charter of United Nationals (Terrorism and Dealing with Assets) Regulations 2002 (Cth)*;

(v) neither the Tenderer nor any of its officers, employees, agents, and subcontractors has attempted to, or will attempt to, improperly influence any Commonwealth officer in connection with the preparation or assessment of the Tender submitted in response to the RFT or has approached any Minister or Commonwealth officer (other than the Contact Officer) in connection with the RFT process;

(vi) the Tender has not been prepared with the improper assistance of employees or former employees of Centrelink or with improperly obtained information;

(vii) its personnel and subcontractors will abide by the provisions of the *Privacy Act 1988 (Cth)* and the *Privacy Amendment (Private Sector) Act 2000 (Cth)*; and

(viii) it does not have any unsettled judgements (being an unpaid claim resulting from a judicial decision which is not under appeal) relating to employee entitlements.

4 The Tenderer acknowledges receipt of the following addenda to the RFT:

Addenda Number	Title

5 I acknowledge that providing false or misleading information to the Commonwealth is a serious offence.

Capitalised terms in this declaration have the same meaning as in the RFT.

I understand that a person who intentionally makes a false statement in a statutory declaration is guilty of an offence under section 11 of the *Statutory Declarations Act 1959*, and I believe that the statements in this declaration are true in every particular.

.....
[Signature of person making the declaration]

Declared at [place] on [date]

Before me:

.....

[Signature of person before whom a statutory declaration may be made]

.....

.....

.....

[full name, qualification and address of person before whom the declaration is made (in printed letters). Note: the address may be a non-residential or forwarding address but must not be an email address]

Note 1: A person who intentionally makes a false statement in a statutory declaration is guilty of an offence, the punishment for which is imprisonment for a term of 4 years – see section 11 of the *Statutory Declarations Act 1959*.

Note 2: Chapter 2 of the Criminal Code applies to all offences against the *Statutory Declarations Act 1959* – see section 5A of the *Statutory Declarations Act 1959*.

ATTACHMENT B (RESPONSE SCHEDULES)

The Tenderer should complete and provide all tables in this Attachment B (Response Schedules) to Schedule 3 (Information To Be Included In Tenders) in its Tender response.

Table 1 (Executive Summary)

The Tenderer should provide an executive summary summarising how it will meet the Statement of Requirement and satisfy the Evaluation Criteria.

EXECUTIVE SUMMARY

Table 2 (Conditions for Participation)

REQUIREMENT	TENDER RESPONSE
The Tenderer must be able to provide to Centrelink a quality corporate wardrobe product on a national basis.	Complies/Does not Comply
The Tenderer must agree to allow other DHS Agencies to join any resulting Contract.	Complies/Does not Comply

Table 3 (Minimum Content and Format Requirements)

REQUIREMENT	TENDER RESPONSE
The Tenderer must ensure that its Tender contains completed RFT Annexures without modification to the format.	Complies/Does not Comply
<p>The Tenderer must ensure that its Tender meets the following requirements:</p> <p>(a) all language, including in all attachments and supporting technical data, must be written in English;</p> <p>(b) unless otherwise specified in the Statement of Requirement, all measurement must be expressed in Australian legal units of measurement; and</p> <p>(c) all prices must be stated in Australian dollars.</p>	Complies/Does not Comply

Table 4 (Tenderer Details)

REQUIREMENT	TENDER RESPONSE
<p>Tenderer's Full Name: Tenderers should provide the Tenderer's full name, which would be the legal entity which would enter into a contractual arrangement with Centrelink.</p>	
<p>Tenderer's legal entity type: Tenderers should supply the Tenderer's type of legal entity (such as individual/sole trader, partnership or company).</p>	
<p>Registration for GST: Tenderers should advise whether or not they are registered for GST (by responding 'Yes' or 'No').</p>	
<p>Tenderer's Australian Business Number (ABN): Tenderers should indicate if they are registered on the Australian Business Register and if so, provide their Australian Business Number (ABN).</p>	
<p>Tenderer's Registered Business Name: If the Tenderer's business is registered on a business name register kept under a law of a State or Territory of Australia, Tenderers should provide their registered business name and registered business number (RBN). Tenderers should provide each registered name and RBN for each State and Territory in which they are registered.</p>	
<p>Name of any Trust: If the Tenderer is tendering in respect of a business carried on by it as a trustee, the Tenderer should provide the name of the relevant trust (should Centrelink decide to accept such a Tender, the Draft Contract will contain additional clauses to protect Centrelink's interests).</p>	
<p>Tenderer's enterprise profile: Tenderers should provide details of their enterprise profile including the size, location of its major sites and principal locations for the provision of Requirement.</p>	
<p>Partners/company principals and public office bearers: Tenderers should provide the names of its partners/company principals and office bearers.</p>	
<p>Electronic Trading: Tenderers should confirm that they are willing and able to trade using electronic funds transfer where payments would be made by Centrelink to a bank account nominated by the Tenderer.</p>	

REQUIREMENT	TENDER RESPONSE
<p>Small to Medium Enterprises (SME): <i>[Note to Tenderers: An SME is an entity employing fewer than 200 full time equivalents, including employees of all other associated businesses. The Australian Government is committed to agencies which are subject to the Financial Management and Accountability Act 1997 (Cth) sourcing at least 10% of their purchases by value from SMEs.]</i> Tenderers should indicate if they are an Australian or New Zealand SME.</p>	
<p>Contract Details - Registered Business Address: Tenderers should provide their registered business address. This should be the official registered address for the legal entity of the Tenderer OR the registered business address for the Tenderer's business.</p>	
<p>Contact Details - Contact Officer: Tenderers should specify the name, position/title, telephone, mailing address and email address of a contact officer within the Tenderer's organisation.</p>	
<p>Changes: Tenderers should confirm that they will promptly notify Centrelink of any change in the details in this table during the Tender validity period.</p>	

Table 5 (Tenderer Viability)

REQUIREMENT	TENDER RESPONSE
<p>Financial Viability: The Tenderer should provide a summary of their financial viability to provide the Requirement. This could include data from or for a financial analysis of its operations including profitability; liquidity; insolvency; bankruptcy actions; working capital management efficiency; financial structure; debt coverage and return on investment. Note that Centrelink may also undertake its own independent enquiries in relation to the Tenderer's financial viability.</p>	
<p>Actions against Tenderer: The Tenderer should provide particulars of any petition, claim, action, judgement or decision that is likely to adversely affect its capacity to provide the Requirement.</p>	
<p>Investigations: Tenderers should provide details of whether or not they are aware that they are under investigation, or the subject of court proceedings, in relation to a possible or actual breach of any relevant legislation, and if applicable, provide details of the same.</p>	

REQUIREMENT	TENDER RESPONSE
Changes: Tenderers should confirm that they will promptly notify Centrelink of any change in the details in this table during the Tender validity period.	

Table 6 (Conflicts of interest)

REQUIREMENT	TENDER RESPONSE
Conflict of Interest: The Tenderer should specify any actual or potential conflicts of interest. If a conflict of interest exists, the Tender should specify how it proposes to manage that conflict of interest.	
Changes: Tenderers should confirm that they will promptly notify Centrelink of any change in the details in this table during the Tender validity period.	

Table 7 (Response to Evaluation Criteria)

The Tenderer should detail how it will satisfy each of the listed Evaluation Criteria set out in clause 2.1 of Schedule 2 (The Evaluation Process And Criteria).

No.	Sub-Category	No	Evaluation Criterion
1	Quality	1.1	It is Very Important that Tenderers outline the Australian Standards rating of products and quality assurance measures in place.
Response:			
2	Range	2.1	It is Very Important that the successful Tenderer provides the following when providing the Services: <ul style="list-style-type: none"> (a) Corporate wardrobe designers who understand the needs of our workforce and climate and will develop a range which is durable and maintains a professional image which is both comfortable and practical to wear; (b) A corporate wardrobe range that can be refreshed every 12 months and includes consultation with Centrelink management and staff to ensure continuous improvement of the range; and (c) A corporate wardrobe range of quality, durable fabrics that meets the demands of diverse climate requirements.

No.	Sub-Category	No	Evaluation Criterion
Response:			
3	Performance Requirements	3.1	<p>It is Highly Desirable that all corporate wardrobe garments:</p> <ul style="list-style-type: none"> (a) are machine washable (except belts); (b) include care instructions; (c) maintain a professional look at all times; and (d) are designed to enable the following factors: <ul style="list-style-type: none"> (i) Drip dry; (ii) No pilling; (iii) No stretching out of shape; (iv) Colour fast; (v) Fade resistant; (vi) Easy iron – no fabrics which are not crush resistant; (vii) Durability –long life; and (viii) Hems, buttons, seams, zippers manufactured to a high standard.
Response:			
4	Fitting service	4.1	A national fitting service accessible to all staff is Very Important . Tenderers should indicate the availability and extent of a fitting service they are able to provide.
Response:			
5	Garments and Sizing	5.1	It is Very Important that the Corporate wardrobe range offered maintains consistent sizing, allowing employees to select the correct size of garment.
		5.2	It is Very Important that within the size range, the overall professional image is maintained with design elements changing to accommodate size variations.
		5.3	It is Very Important that Tenderers provide price lists for all garments in preferred fabrics referred to in Clause 8, in the table provided at Attachment C.

No.	Sub-Category	No	Evaluation Criterion
Response:			
5.1			
5.2			
5.3			
6	Special Requirements	6.1	It is Highly Desirable that the successful Tenderer has the ability to make arrangements for staff who do not fall within the indicated size ranges to place individual orders.
		6.2	It is Desirable that Tenderers also offer suitable garments for staff working in specific circumstances eg. Indigenous Access Field Officers who may be required to travel to remote Indigenous communities, Special Operations and National Emergencies, Mobile Servicing Units..
		6.3	It is Very Important that Tenderers provide price lists for the requirements detailed in Clause 9 in the table provided at Attachment C.
Response:			
6.1			
6.2			
6.3			
7	Online Ordering	7.1	It is Very Important that Tenderers provide a secure electronic solution to enable national ordering of the corporate wardrobe. The tendered online ordering service must meet, and continue to meet, Centrelink's information technology security requirements. Tenderers systems that may impact on Centrelink's IT 'fire wall' must include the technical specification of the proposed system.
Response:			
8	Delivery	8.1	It is Highly Desirable that Tenderers describe how they would manage the delivery process nationally including tracking and time frames for metropolitan, rural and remote sites.

No.	Sub-Category	No	Evaluation Criterion
Response:			
9	Payment options	9.1	It is Highly Desirable that Tenderers outline what methods of payment are available. If credit card is an option the range of cards accepted should be identified. Options in relation to payment terms should be included in the response such as but not limited to, discounts for early payment and instalment time frame/s for direct bank debits.
Response:			
10	Returns	10.1	It is Highly Desirable that Tenderers outline their returns policy and how it would be managed in particular the time frames for metropolitan, rural and remote locations.
Response:			
11	Marketing	11.1	It is Highly Desirable that Tenderers identify what marketing practices/tools it would like to employ to promote the corporate wardrobe. Innovative marketing solutions that lead to an increased take up rate of Corporate Wardrobe will be considered within the bounds of Commonwealth policy and practice.
Response:			

No.	Sub-Category	No	Evaluation Criterion
12	Subsidy application and management	12.1	<p>It is Very Important that Tenderers outline how they would manage the subsidy application. Issues to be addressed should include as a minimum:</p> <ul style="list-style-type: none"> (a) Ensuring entitlement to subsidy; (b) Managing returns that may affect the application of the subsidy. For example, ordered \$200 of corporate wardrobe, (\$100 subsidy applies) dissatisfied with some of the product delivered and return \$50 worth (subsidy no longer applies); (c) Ensuring entitlement applied only once per employee per financial year; and (d) Consolidated invoicing to Centrelink for the subsidy provided to staff over the previous month will be required.
Response:			
13	Debts	13.1	It is Highly Desirable that Tenderers outline their position in regard to managing debts including time frames any proposed penalties and use of third party debt collection agencies.
Response:			
14	Environmental impact	14.1	It is Desirable that Tenderers identify any environmentally friendly aspects of the service provision.
Response:			

15	Customer service/ complaints management	15.1	It is Highly Desirable that Tenderers describe how they would manage customer enquiries and complaints, identifying the preferred method of contact, availability, guaranteed response times and reporting/feedback options.
Response:			
16	Price strategy	16.1	It is Highly Desirable that Tenderers fully explain their proposed price strategy including scope for discounts, potential volume discounts, cost for the various processes from monogramming to manufacture of individual items and customized tailoring. Advice as to any penalty regime that may apply for cancelled orders should also be expressed.
		16.2	It is Very Important that Tenderers provide a corporate range which complies with current tax laws and enables tax deductibility by staff and Centrelink.
Response			
16.1			
16.2			
17	Tax compliance	17.1	It is Very Important that Tenderers include details of how they will ensure that the corporate wardrobe remains eligible for registration on the Register of Approved Occupational Clothing kept for the purposes of Division 34 of the Income Tax Assessment Act 1997.
Response:			

18	Reporting	18.1	It is Highly Desirable that Tenderers identify what management reporting options can be offered including the full range of reporting parameters and timelines.
Response:			
19	Key Performance Indicators (KPIs)	19.1	It is Highly Desirable that Tenderers indicate the levels of guaranteed service provision to which KPIs could be applied.
Response:			
20	Transition Plans	20.1	It is Highly Desirable that Tenderers identify transition issues that may need to be addressed including but not limited to lead times for: <ul style="list-style-type: none"> (a) Deed negotiation; (b) marketing strategy implementation; (c) national online ordering system availability; (d) implementation of fitting services; and (e) service delivery.
Response:			

21	Financial Viability	21.1	<p>It is Very Important that as part of their response Tenderers provide the following:</p> <p>(a) Copies of audited trading and profit and loss accounts and balance sheets for the preceding three financial years;</p> <p>(b) The past three years' annual reports;</p> <p>(c) Particulars of any petition, claim, action, judgement or decision which is likely to affect the Tenderer's performance of service delivery; and</p> <p>(d) Any other information, which demonstrates the financial viability of the tenderer.</p>
Response:			

Table 8 (Referees)

Tenderers should provide references from 2 referees to whom they have provided the Requirement or similar products and/or services to the Requirement. The relevant products and/or services should have been provided within the last 2 years if possible. If this is not possible, Tenderers should indicate when the relevant products or services were provided.

A Tenderer can provide internal Centrelink contacts as referees. However, if the Tenderer's referees are members of the Tender Evaluation Committee, comments from those persons will not be sought or taken into account in the evaluation process.

Centrelink reserves the right to contact persons other than those provided by Tenderers for supporting comments as required.

REFEREES	
Referee (Name, organisation and position)	Contact Details (Phone and email address)

Table 9 (Insurance)

Tenderers should confirm, in the table below, that they currently hold (or if they do not currently hold, that they will obtain before entering into any contractual arrangement as a result of this RFT):

- (a) workers' compensation insurance as required by law;
- (b) public liability insurance for an insured amount of \$10 million per occurrence and not less than \$10 million in aggregate;
- (c) product liability insurance for an insured amount of \$10 million per occurrence and not less than \$10 million in aggregate.

Insurance Type	Details	Tenderer's Response
Public Liability	Name of Insurer	[insert]
	Policy No.	[insert]
	Extent of Cover per Incident	[insert]
	Extent of Cover in Aggregate	[insert]
	Expiry Date	[insert]
	Amount and conditions of any deductible	[insert]
	Exclusions or limitations to the cover that apply specifically to the individual policy or that are not standard terms for the type of cover generally	[insert]
Product Liability	Name of Insurer	[insert]
	Policy No.	[insert]
	Extent of Cover per Incident	[insert]
	Extent of Cover in Aggregate	[insert]
	Expiry Date	[insert]
	Amount and conditions of any deductible	[insert]
	Exclusions or limitations to the cover that apply specifically to the individual policy or that are not standard terms for the type of cover generally	[insert]
Workers compensation	[Provide details of workers compensation insurance policy or confirm registration with relevant statutory authority]	
Other relevant insurance cover or other risk and liability management processes	[Provide details]	
Certificate of Currency for each policy is to be attached	YES / NO (Delete one)	

Table 10 (Personnel)

The Tenderer should, in the table below, provide details of the personnel who will be used for the supply of the Requirement including the name of the personnel, the proposed role of that person and relevant qualifications/experiences.

PERSONNEL		
Name of Personnel	Role in the provision of the Requirement	Qualifications/Experiences

Table 11 (Subcontractors)

The Tenderer should, in the table below, identify and provide details of any subcontractors they intend to utilise for the supply of major elements of the Requirement. The Tenderer should detail the major elements each proposed subcontractor will provide.

SUBCONTRACTORS	
Subcontractor Name and Details (including as applicable the ABN, ACN, RBN and address of each proposed Subcontractor)	Major elements of the Requirement which are to be provided by each Subcontractor

Table 12 (Confidential Information)

A Tenderer may specify any information which is contained in its Tender, or which may be provided by it during the RFT process, that it considers should be protected as confidential information by Centrelink in respect of any resulting contractual arrangement. The Tenderer should also provide appropriate reasons why any such information should be protected as confidential information.

Tenderers should review the information available from the Department of Finance and Deregulation's website for further detail about what information should be protected as confidential information (see <http://www.finance.gov.au/publications/fmg-series/03-guidance-on-confidentiality-in-procurement.html>).

REQUIREMENT	Proposed Confidential Information	Reason(s) why this information should be protected as confidential information*
Confidential Information: The Tenderer should specify any information that the tenderer proposes should be designated as confidential information. The Tenderer should outline the reason(s) why this information should be protected as confidential information and provide legally sustainable reasons why this information should be protected as confidential information.		

Table 13 (Statement of Compliance)

The Tenderer should, in the table below, indicate any provision of this RFT (including the Statement of Requirement and the Draft Contract) with which the Tenderer **does not comply**, or with which the Tenderer **partially complies**. Tenderers are not required to list provisions with which they **do** comply - where a clause, schedule, attachment or annexure of this RFT is not listed in the table below, the Tenderer will be deemed to have agreed to that clause, schedule, attachment or annexure in full. Centrelink does not intend to negotiate in relation to any matter which is not included in the table below.

RFT (including Statement of Requirement)	Relevant, clause, schedule, attachment or annexure	Does not Comply/Partially Complies*	Reasons for partial or non-compliance and any alternative proposal and/or drafting	Effect on Price
Draft Contract	Relevant, clause, schedule, attachment or annexure	Does not Comply/Partially Complies*	Reasons for partial or non-compliance and any alternative proposal and/or drafting	Effect on Price

*In the above table:

- 'Does not Comply' means that the contractual obligation, characteristic or performance requirement of the provision cannot or will not be met by the Tenderer; and
- 'Partially Complies' means that the contractual obligation, characteristic or performance requirement of the provision can be substantially met by the Tenderer, subject to specified qualifications.