

**Senate Community Affairs Committee**  
**ANSWERS TO ESTIMATES QUESTIONS ON NOTICE**  
**FAMILIES, HOUSING, COMMUNITY SERVICES AND**  
**INDIGENOUS AFFAIRS PORTFOLIO**  
**2010-11 Additional Estimates Hearings**

**Outcome Number:** 7

**Question No:** 166

**Topic:** SIHIP – company profits

**Hansard Page:** Written

**Senator Scullion** asked:

The CEO of Territory Alliance stated in a media report that the Alliance Partners receive **UP TO 20%** in company profit.

- How is the profit calculated?
- What does each Alliance partner receive in Company profit?
- Does this up to 20% profit also come out of the total package allocation?
- If not how is it paid or obtained?

**Answer:**

The alliance contracting methodology used for the Strategic Indigenous Housing and Infrastructure Program (SIHIP) involves risk sharing between the Northern Territory Government and the alliance partners. It is understood that under these arrangements profits are not guaranteed to alliance partners. The method for calculating payments to alliance partners, and making such payments, is the subject of contractual arrangements to which the Australian Government is not a party.