

Appendix 1: Jurisdictions' Policies/Initiatives

Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
<p>1. Financial Support:</p> <ul style="list-style-type: none"> • Funding • Merit-based grants • Subsidies 	<p>1.1 The Emerging Indigenous Entrepreneurs Initiative (EIEI) (AG)</p>	<p>EIEI funding aims to support the strategies underpinning the Indigenous Economic Development Strategy. Funding is available to support initiatives which will improve the economic development, business skills and financial literacy of Aboriginal and Torres Strait Islander people, ultimately leading to enhanced employment and business development opportunities.</p> <p>EIEI is administered through the Department of Education, Employment and Workplace Relations (DEEWR).</p>
	<p>1.2 Indigenous Small Business Fund (ISBF) (AG)</p>	<p>The ISBF provides funds to Indigenous community-based organisations for projects that help create Indigenous business opportunities and provide jobs for Indigenous people. This can include projects related to stand-alone businesses or franchises. The projects may involve one or more of the following:</p> <ul style="list-style-type: none"> • getting a mentor, business manager or consultant to assist in how to start, manage and run a business • providing training in business and governance • developing a business plan or feasibility plan • looking for and developing business opportunities • getting assistance for marketing and promotion • developing a product or service <p>Funding for organisations is available through ISBF from \$5,500 to \$110,000 for business development projects. Funding will generally be for up to 12 months and a contribution will be expected from the organisation for projects exceeding \$33,000.</p> <p>ISBF is administered through the Department of Education, Employment and Workplace Relations (DEEWR).</p>

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	<p>1.3 Indigenous Economic Support Scheme (IESS) (WA)</p>	<p>The Indigenous Economic Support Scheme (IESS) aims to improve economic independence amongst Indigenous people through planning and developing sustainable Indigenous enterprises and by supporting industry initiatives that enhance these enterprises. This scheme takes into account the three core elements of sustainable development (economic, environmental and community) when assessing applications.</p> <p>Examples of services which may be approved through the IESS include:</p> <ul style="list-style-type: none"> • Identifying enterprise opportunities; • Supporting enterprise planning and development; • Business management training; • Business mentoring services; • Identifying and assessing investment opportunities; • Identifying and facilitating joint venture partnerships; and • Supporting projects at an industry sector level which benefit many enterprises. <p>In 2006/2007 a total of 34 grants valued at just over \$900,000 were made.</p>
	<p>1.4 Indigenous Regional Development Program (IRDP) (WA)</p>	<p>The primary objective of the Indigenous Regional Development Program (IRDP) is to encourage, promote and support the sustainable development of Indigenous communities in regional Western Australia in a culturally appropriate way. The Program is part of the Carpenter Government's \$80million Regional Investment Fund.</p> <p>Grants of between \$10,000 and \$500,000 per project will be available for projects which will assist in strengthening regional economies by attracting investment and increasing jobs for Indigenous people; enabling Indigenous communities to be more educated, healthy, safe and supportive, with an enhanced quality of life; or contribute to protecting the environment. The Program supports the Government's regional development policy, <i>Regional Western Australia – A Better Place to Live</i> which embraces a triple bottom line approach that integrates economic, social and environmental issues and opportunities. The policy includes a number of specific outcome</p>

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		<p>priorities for Indigenous people (see policy/initiative above).</p> <p>The Program is also part of the State Government's response to the Gordon Inquiry. In particular, the Government's commitment to strengthening the governance, confidence, economic capacity and sustainability of Indigenous communities.</p> <p>The State Government has allocated \$3.0 million a year for four years from 2005/06 for the Indigenous Regional Development Program. The Program replaces the Indigenous Infrastructure Projects Program and the Indigenous Arts and Tourism Facilities Funding Program.</p> <p>Those eligible to apply are:</p> <ul style="list-style-type: none"> • Incorporated Aboriginal Associations • Non-Indigenous community groups/not-for-profit organisations; • Businesses and other bodies (such as educational institutions); and • Local government organisations. <p>The last three categories can only apply on behalf of, or in partnership with, Incorporated Aboriginal Associations or representative Indigenous groups and should demonstrate that the majority of benefits will accrue to that Association or Indigenous community.</p> <p>Projects that may be considered for funding through the Program are capital works and infrastructure, and other capital items. These projects may be of a governance, social, cultural or environmental nature and should contribute to the achievement of the outcome priorities of the Regional Development Policy (see policy/initiative above), in particular, those that are Indigenous-specific. These include:</p> <ul style="list-style-type: none"> • Substantial community and development benefits for Indigenous people arising from effective Government/Indigenous community partnerships; • Improvement in the availability of essential services and facilities for townsites and remote Indigenous communities; • Equitable access to services irrespective of socio-cultural status; • Enhanced capacity of regional Indigenous communities to plan and

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		<p>manage their future;</p> <ul style="list-style-type: none"> • Enhanced Indigenous economic development; • Improved educational outcomes for Indigenous students, including those in remote schools; • Improved health and health conditions of Indigenous people; • Greater access to appropriate housing for regional Indigenous people; • Better access to culturally sensitive services and an improved living environment for remote Indigenous communities; • A sustainable pastoral industry that balances the needs of pastoralists, Indigenous communities, conservationists and the mining sector; and • The use of Indigenous interests, skills and knowledge to enhance joint management of conservation lands and protection of cultural heritage. <p>Examples of projects that may be funded include:</p> <ul style="list-style-type: none"> • Improvements to Indigenous housing; • Enterprise development; • Building the skills and capacity of Indigenous communities; • Arts or tourism-related facilities for Indigenous communities such as galleries, sheltered work areas, halls and meeting areas, tourist accommodation, tourism trails; • Public facilities for existing arts and tourism facilities; • Information and interpretation signage; • Infrastructure that facilitates the interpretation of Aboriginal heritage sites; and • Cultural centres.
	<p>1.5 Queensland Indigenous Tourist Strategy (and related to this is the specific Cape York and Torres Strait Action Plan) (Qld)</p>	<p>Tourism Queensland is the lead agency for this initiative. DTRDI has provided input into this strategy and is mindful of the strategy when considering funding of tourism businesses and projects.</p>

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	<p>1.6 Regional Partnerships Program (AG)</p>	<p>Regional Partnerships is a program aimed at supporting the development of self-reliant communities. The Regional Partnerships program funds projects that help communities:</p> <ul style="list-style-type: none"> • provide opportunities for economic and social participation, • improve access to services, • plan their futures, and • make structural adjustments. <p>Under the program, communities have access to on the ground support to develop projects and funding applications through the government's national network of 56 Area Consultative Committees.</p> <p>Regional Partnerships is administered through the Department of Infrastructure, Transport, Regional Development and Local Government.</p> <p>The program is now closed.</p>

	<p>1.8 Listening, Looking, Learning An Aboriginal Tourism Strategy for Western Australia 2006-2010 (WA)</p>	<p>Tourism (WA) provides a comprehensive strategy designed to support and encourage Indigenous enterprise within the tourist industry. The strategy outlines a need to provide support in:</p> <ul style="list-style-type: none"> • Business development • Accessing finance • Protecting authenticity • Employment pathways • Lands and Water • Market entry • Industry capacity
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		<ul style="list-style-type: none"> • Performance monitoring • Business start-up <p>Funding was provided to commence implementation in 2006/7 and is allocated to initiatives that are consistent with the strategic objectives with emphasis on:</p> <ul style="list-style-type: none"> • Creating lasting partnerships with stakeholders <p>Leveraging opportunities wherever possible to ensure greater efficiency with available funds.</p>
	<p>1.9 Indigenous Capital Assistance Scheme (ICAS) (AG)</p>	<p>ICAS increases employment opportunities for Indigenous Australians by giving Indigenous businesses access to commercial finance, and culturally appropriate professional and mentoring support services. Financial support for loans ranging from \$50 000 to \$500 000 is available over three years together with business advisory and mentoring support services.</p> <p>Financial support includes:</p> <ul style="list-style-type: none"> • an interest rate subsidy • a subsidy on part of the bank's application and establishment fees • a professional and mentoring support services subsidy. <p>Types of finance available:</p> <ul style="list-style-type: none"> • business overdraft options • business development loans • finance for capital items. <p>ICAS is administered through the Department of Education, Employment and Workplace Relations (DEEWR).</p>
	<p>1.10 Indigenous Business Development Grant Scheme (Qld)</p>	<p>Based on the work completed in the Cape York region in supporting the development of Indigenous businesses, in 2003–2004 the Queensland Government funded the establishment of a specific statewide Indigenous Business Development Program and in particular a grant scheme. \$2.5M each year has been made available for this program. The grant scheme supports two particular programs:</p>

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		<ul style="list-style-type: none"> • Indigenous Business Establishment Program; and • Indigenous Capacity Building Program. <p>Funding for this program has been approved up until 2009–2010. Each year approximately \$1M of the funding is directed at business capacity building projects and \$1.5M is directed to assist Indigenous people/communities to establish businesses.</p> <p>The Indigenous Business Development Grant Scheme has the following objectives:</p> <ul style="list-style-type: none"> • To build within Indigenous communities individual and collective community knowledge, skills and capacity in the areas of economic development, business start-ups, management and operational planning; • To support the identification and development of specific economic development and employment projects for Indigenous people and communities; • To support the creation of partnerships and joint ventures between Indigenous organisations, businesses, government and the corporate sector – these partnerships and joint venture arrangements will support the creation of long-term jobs, new income streams, and greater economic development opportunities; and • To lead to the establishment of Indigenous owned businesses and to increase Indigenous employment. <p>Details on the grant program are located at www.dtrdi.qld.gov.au/indigenous More detailed information is available on the types of projects funded under the business establishment program, for instance, the breakdown of the types of project supported are approximately:</p> <ul style="list-style-type: none"> • 46% has been spent on resource development type projects; • 11% on tourism related accommodation; • 7% on other tourism related initiatives; • 15% on community based businesses; and • 14% for general infrastructure development. <p>All of the businesses were either community (local government Council or organisation) or small businesses (under 50 employees).</p>

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		<p>Under the Business Capacity Building Program, funding has been directed towards the establishment of Indigenous business hubs which build capacity and support business establishment and operations. These are currently located in Cape York, Torres Strait and South East Queensland regions. A fourth hub is being considered for Central Queensland. These hubs are resourced to work directly with individual and community to assist them in moving business ideas through a range of phases and, where appropriate, through business establishment and follow up support. The hubs have been jointly funded between the Australian and Queensland Government and have received support from the private sector. For example, Westpac Bank has been significant contribution to the Cape York Hub by providing a number of bank secondees to work on projects. Similarly, the National Australian Bank is supporting the Torres Strait Hub and Bendigo Bank is linked to the South East Queensland Hub.</p>
	<p>1.11 Business Ready Program for Indigenous Tourism (BRPIT) (AG)</p>	<p>The BRPIT has funding of \$3.8 million over four years commencing 2004/05. The program seeks to address key barriers to the successful development of Indigenous tourism businesses, namely the lack of management, business and strategic planning skills. The objective is to help Indigenous tourism operators effectively design, manage and operate a successful tourism business, that is, to become 'business ready'.</p> <p>The program funds selected business mentors to identify Indigenous tourism businesses in their region and work with them to:</p> <ul style="list-style-type: none"> • provide tailored intensive support to develop their management, business and strategic planning skills, • assist individuals, start-ups and existing Indigenous tourism businesses to increase their potential for commercialising tourism product or services, and • ensure the businesses are capable of operating successfully within the Australian tourism industry. <p>BRPIT is administered through AusIndustry.</p>
	<p>1.12 Micro Credit Program</p>	<p>The <i>Micro Credit Program</i> is a joint initiative by the Tasmanian Government and Women Tasmania which provides no interest loans of up to \$3 000 to</p>

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	(Tas)	intending and current business women to help grow their business. Targeted at business women including Indigenous business owners on low incomes (Health Care card holders).
	1.13 Enterprise Growth Program (Tas)	The <i>Enterprise Growth Program</i> is a grants program which offers funding of up to \$50 000 on a dollar for dollar basis, to eligible small business operators for targeted projects. The aim of the program is to help eligible Tasmanian businesses to prosper by supporting their growth and sustainability. The program assists Tasmanian businesses identify, evaluate and invest in projects or activities which will significantly improve their performance, growth and productivity. The grant can help businesses meet the cost of engaging expertise to provide advice in business planning and strategies (Tier 1) and/or the implementation of business growth and sustainability projects (Tier 2).

<p>2. Skills/Capacity Building:</p> <ul style="list-style-type: none"> • Training Programs • Advisory services • Mentoring/coaching • Forums/Workshops • Partnerships • Recognising success 	<p>2.1 Indigenous Youth Forums (Vic)</p>	<p>Through a wide range of activities, the program encourages Indigenous young people to consider careers in business and supports the development of their leadership skills. Activities including motivational speakers, facilitated sessions on pathways, career development and tertiary education make up these one-day-events. At the conclusion of the day, adult family members are encouraged to attend a dinner and debrief where these positive messages of business are both shared and reinforced.</p>
	<p>2.2 New Enterprise Incentive Scheme (NEIS) (AG)</p>	<p>The New Enterprise Incentive Scheme (NEIS) helps eligible unemployed people to start up and run a new, viable small business. To ensure the success of the programme, NEIS providers carefully select participants with the right characteristics and viable business ideas. Over 80 per cent of</p>

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		<p>participants indicate that they are either still operating a business, employed and/or in some form of education or training 15 months after starting their NEIS business.</p> <p>NEIS provides training in small business management and business skills, and business plan development.</p> <p>NEIS is administered through the Department of Education, Employment and Workplace Relations (DEEWR).</p>
	<p>2.3 Victorian Indigenous Affairs Framework (Vic)</p>	<p>VIAF is Victoria's whole-of-government performance reporting criteria to address Indigenous disadvantage. Under VIAF, KBN contributes to improving economic development, and building Indigenous Capacity.</p>
	<p>2.4 Māori Trustee Training (NZ)</p>	<p>The fully funded Māori Trustee training programme is aimed at improving the governance capability of existing or potential Māori Trustees</p>
	<p>2.5 Advanced Indigenous Business Training Program – <i>Daborra</i> (Yorta Yorta 'pathway') (Vic)</p>	<p>This program is delivered through one-on-one training, and providing professional advice on strategic planning, growth, marketing and business diagnosis</p>

	<p>2.6 Victorian Indigenous IT Program (Planned) (Vic)</p>	<p>KBN aims to address the deficiency in the use of IT by Indigenous businesses. Proposals for training, web site development, hardware and software assistance, and fostering an IT culture is currently being considered and costed by KBN.</p>
	<p>2.7 Small Business Centres (WA)</p>	<p>Small Business Centres are supported by:</p> <ul style="list-style-type: none"> • The Small Business Development Corporation; • Local Government; • Chambers of Commerce; • State Government Agencies; and • Business Associations. <p>They offer free assistance and support to new and existing businesses through the following services:</p>

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		<ul style="list-style-type: none"> • Free practical business assistance; • Referral to specialist advisers (accountants, lawyers, etc.); • Assistance through the maze of government departments and regulations; • Business workshops; • Business information; and • Problem solving. <p>Small Business Centres located in Broome, Port Hedland and Karratha seek to tailor these services in a way that meets the needs of indigenous people.</p>
	<p>2.8 The Innovation Development Early Assessment System (IDEAS) (Tas)</p>	<p>The <i>Innovation Development Early Assessment System (IDEAS)</i> program is a one-day workshop that is designed to assist in evaluating the commercial feasibility of your ideas. Many individuals believe that the leap from a new idea to market entry is only a short distance and they often do not recognise how complex, costly and time consuming the process can be. Consequently, it is important to assess the commercial feasibility of new ideas very early in the innovation process because it is the least costly stage in which to identify and eliminate likely failures.</p>

	<p>2.9 Māori Trustee Training (NZ)</p>	<p>Māori own land in common and equally (i.e. every generation gets an equal ownership portion of the land held by their tribe or extended family) many Māori assets are held in trusts as this is the only way to effectively manage multiple-owned assets where most of the owners are not resident on the land. To assist Māori trustees in the proper execution of their duties (and they hold ownership of a significant portion of the land mass of New Zealand) the government provides training. The fully funded Māori Trustee training programme is aimed at improving the governance capability of existing or potential Māori Trustees.</p> <p>The programme is delivered by specialist training providers throughout New Zealand and includes one-on-one assessments, group training workshops and follow-up coaching.</p> <p>Māori Trustee Training is fully funded by New Zealand Trade and Enterprise</p>
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		<p>(NZ's economic development agency) under its Enterprise Training Programme. http://www.nzte.govt.nz/section/13291.aspx</p> <p>Federation of Māori Authorities http://www.foma.co.nz/our_services/training.htm</p> <p>The Federation of Māori Authorities Inc. (FoMA) is New Zealand's largest Māori business network.</p>
	<p>2.10 Market Ready Commercialisation Program (Tas)</p>	<p><i>The Market Ready Commercialisation Program (Market Ready)</i> provides the skills necessary to take your innovative ideas to market and to undertake commercialisation and business growth. Market Ready is a series of facilitated workshops that increase commercial success for Tasmanian innovators. The program provides successful applicants with 10 days of free professional assistance, valued in excess of \$5 000.</p>
	<p>2.11 Business Support Program – <i>Berngan</i> (Gunnai/Kurnai 'to grow') (Vic)</p>	<p>Through this program, KBN assists Indigenous business practitioners to plan, manage and grow their business in an effective manner. This includes providing access to mentors, advisors in marketing, IT and finance, and planning their businesses for a sustainable future.</p>
	<p>2.12 Budyari Ngalaya: Business Partnerships program (NSW)</p>	<p>The NSW Department of State and Regional Development's Budyari Ngalaya: Business Partnerships program links business mentors to Aboriginal businesses to provide advice and guidance in regard to developing growth strategies, overcoming business hurdles and forming new business links. These partnerships may involve companies providing sub-contracting to Aboriginal firms, providing employment to Aboriginal people, mentoring a newly-established Aboriginal enterprise, or ensuring that Aboriginal firms get to supply goods and services.</p>
	<p>2.13 Direct Business Support Services provided to Indigenous Clients who are interested in establishing a business</p>	<p>DTRDI through Regional Offices and the Indigenous Business Development Division deliver the program. DTRDI partners with the Department Education, Employment and Workplace Relations to provide identified positions in five regional offices to work with Indigenous clients. These positions, Indigenous Enterprise Development Officers work closely with a</p>

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	<p>(Qld)</p> <p>2.14 Support and Mentoring Program</p> <p>(Vic)</p>	<p>range of clients, most of which are small businesses. A range of mainstream programs are also available to Indigenous clients.</p> <p>Incorporated within <i>Berngan</i> (Business Support Program) and <i>Daborra</i> (Advanced Indigenous Business Training Program), this program links Indigenous business operators with the 'mainstream' Victorian <i>Small Business Mentoring Service</i>. This relationship with experienced private business operators has assisted many businesses in refining their operations, and becoming profitable. Positive outcomes have included the refinement of marketing practices, increased access to networks, and improved understanding of business finance.</p>

	<p>2.15 Aboriginal Enterprise Development Program (AEDO)</p> <p>(NSW)</p>	<p>The NSW Department of Education and Training, through its Aboriginal Enterprise Development Program (AEDO), targets Aboriginal people in the pre-business stage and provides them with referral and business advisory services in post business establishment. The program assists the establishment of local, viable Aboriginal businesses. AEDO programs are staffed by Aboriginal people who have experience in small business management, understand the needs of Aboriginal communities and work closely with Business Enterprise Centres. The Program helps people to start a small business or provides ongoing support to established businesses.</p>
	<p>2.16 Young Indigenous Entrepreneurs Program (YIEP)</p> <p>(SA)</p>	<p>The Young Indigenous Entrepreneur Program (YIEP) promotes and supports the economic growth of Aboriginal South Australians by providing support, mentoring, coaching and genuine educational outcomes in business and related fields. It builds skills, knowledge and confidence in young Aboriginal people in engaging in entrepreneurial and business initiatives. This program is a crucial step in developing the next generation</p>

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	<p>2.17 Indigenous Business Advisory Service (NSW)</p>	<p>of Indigenous Entrepreneurs.</p> <p>The Department of State and Regional Development offers a range of programs to support Aboriginal people to start up and operate a business. The Department offers tailored business start-up advice to those intending to start a business through the Indigenous Business Advisory Service. Assistance programs and activities include:</p> <ul style="list-style-type: none"> • A fully funded business review of existing businesses with a view to develop operations which forms the basis of an enterprise development plan. • Access to a Department-approved business consultant to assist Indigenous businesses to implement and develop growth strategies; achieve a business goal; address a business hurdle or implement actions arising from the Business Review. • Market development support for Indigenous businesses in the tourism, retail, hospitality, manufacturing, arts and craft industries by supporting their participation in industry expos. Support includes assistance with exhibition costs, training and development of the exhibition materials. • Aboriginal people can also access assistance to develop business plans from one of the Small Business Advisory Services across the State which is funded by the NSW Government. • Information resources such as A Guide to Developing Aboriginal Business. The guide provides information to start and operate a business and includes a template for a business plan. • Profiling Aboriginal businesses on DSRD's Aboriginal Business website (www.aboriginalbusiness.nsw.gov.au) which serves to stimulates ideas, provides tips for Aboriginal people from established Aboriginal businesses.
	<p>2.18 Aboriginal Customer Service Officers (NSW)</p>	<p>The NSW Office of Fair Trading provides information and advice to businesses and traders on operating a business. Services include:</p> <ul style="list-style-type: none"> • business names (registration and searches); • residential building; • trade measurement; • dispute resolution;

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		<ul style="list-style-type: none"> • business licences; • setting up associations and cooperatives; • product safety and standards; and • customer service best practice. <p>Aboriginal Customer Service Officers are located in ten Fair Trading Centres across NSW in Parramatta, Dubbo, Grafton, Hurstville, Lismore, Newcastle, Orange, Port Macquarie, Wagga Wagga and Wollongong.</p>
	2.19 Mentoring assistance (Tas)	All intending and existing Indigenous businesses can access free mentor support from <i>Mentor Resources of Tasmania</i> .
	2.20 Export Market Assistance Scheme (Tas)	Assistance is available to eligible Tasmanian-based small and medium-sized enterprises for approved marketing activities related to developing new export markets. The scheme is designed to assist Tasmanian enterprises in planning and implementing their international marketing activities.
	2.21 Victorian Arts Law Week Events (Vic)	This event provides artists with an opportunity to access culturally relevant, as well as mainstream advice about legal issues related to their commercial work. Seminars including Intellectual Property Rights, on-line selling and financial management are all addressed during the week. Programs including the ArtsLaw's <i>Artists in the Blak</i> have previously been successfully rolled out.
	2.22 Research, Evaluation and Monitoring program – <i>Tyema</i> (Wemba Wemba 'to discover') (Vic)	This program aims to gain a better understanding of the issues that affect Indigenous economic participation and monitors the development and progress of Indigenous business activity across the State.
	2.23 The Aboriginal and Torres Strait Islander Unit of The Office of Industrial Relations and	The Office of Industrial Relations provides advice on legal rights and obligations when employing staff. Information on awards, pay rates, employment conditions and changes to industrial relations are available on the OIR website. Seminars, workshops and publications on employment issues are also offered to businesses. The Aboriginal and Torres Strait Islander Unit provides assistance to Aboriginal and Torres Strait Islanders

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	<p>The Aboriginal and Torres Strait Islander Employment Information Kit (NSW)</p>	<p>on rights and obligations as employees, managers and committee members. The Unit provides information, education and advice on rates of pay, employment conditions, leave entitlements, workplace policies and managing employment issues. The Aboriginal and Torres Strait Islander Employment Information Kit provides information to employers on their obligations and rights in the workplace under NSW industrial relations laws. An easy-to-read guide on employing Aboriginal and Torres Strait Islander staff in NSW is also available.</p>
	<p>2.24 NSW State Tourism Data Warehouse (NSW)</p>	<p>Membership of Tourism NSW's free Get Connected website is available to Aboriginal tourism operators. Members can update their own online listing which is available to domestic and international audiences. Tourism NSW has a dedicated Aboriginal Product Development Officer</p>

	<p>2.25 Aboriginal Business Mentor Program (NSW)</p>	<p>The Department of State and Regional Development's Aboriginal Business Mentor Program provides business training workshops, group mentoring and one-on-one mentoring including a site visit to the business by the mentor. The program is customised to meet the needs of individual business owners.</p> <p>Under this program, the Bush Foods Sensations mentor program has been developed to provide skills and knowledge to Aboriginal businesses who wish to prepare indigenous cuisine. The Program operates for 13 months and is for Aboriginal businesses involved in the food industry. The Program is supported by Mr Steve Sunk "the walkabout chef", a noted bushfood expert and lecturer. It will incorporate a range of business development activities including business diagnostic, market development and business mentoring.</p>
	<p>2.26 Te Puni Kokiri Capacity Building programme (NZ)</p>	<p>This report presents the findings of an impact evaluation of the Te Puni Kokiri (TPK or Maori Development Ministry) Capacity Building programme. TPK assists those participating in the Capacity Building programme to undertake their development activities through two categories of funding - \$2,000 or less, or more than \$2,000. In this regard, TPK completed separate</p>

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		<p>evaluations on these funding categories. The report provides an overview of both those evaluations.</p> <p>From the outset, TPK aligned its Capacity Building programme to the Government's goals for Reducing Inequalities by targeting grassroots/bottom-up development and identifying solutions that respond to local community issues. The objectives of TPK's Capacity Building programmes are to empower Maori to:</p> <ul style="list-style-type: none"> • achieve their goals; • identify and analyse current strengths and capabilities; • invest time and effort in fulfilling their own aspirations; • manage and control their economic, social and cultural participation in society; • develop and maintain a constructive relationship with the Government and its departments. <p>The findings of both evaluations reflect that through their participation in the Capacity Building programme, all Māori groups were able to undertake their activities and advance their development goals to an extent which would not have been possible if they had not participated in the programme. Overall, the programme had a positive impact on participants, contributed to them achieving wide-ranging beneficial outcomes, and provided evidence of major development occurring for the large majority of group members who participated in the programme.</p> <p>The majority of group members participated in the Capacity Building programme via the \$2,000 or less funding category. The strategy behind establishing this funding category focused on engaging those least likely to participate in such a programme (no legal entity required), and assisting groups to initiate and focus their development activities (maximum funding available is \$2,000). TPK considers that the findings demonstrate that the programme was successful in engaging a significant number of groups that were least likely to participate in this type of programme or initiate their own development.</p> <p>In addition, both evaluations provide evidence that the four areas of</p>

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		<p>development listed in the definition of the programme itself, i.e. Skills, Strategies, Structures and Systems (and latterly, Communication), have been strengthened within many groups as they have undertaken their development activities. This reflects the original expectations of the Capacity Building programme as a process to strengthen the ability of groups (i.e. family-based groups, Māori organisations and Māori communities) so that they may have the opportunity to control their own development and achieve their own objectives.</p> <p>The findings also conclude that, overall, while access to the funding was, in itself, significant, so too was the advice and support provided by TPK to the group, as they faced challenges while undertaking their development activities. In particular, groups in the \$2,000 or less funding category reported being unaware of the amount of time, effort and commitment needed to undertake their activities. For most of the ropu the costs associated with their activities, in dollar terms, would have been a lot more than the funding they received.</p>
	<p>2.27 Economic Development Officers (NT)</p>	<p>The Australian and Northern Territory Governments agreed to co-fund four Economic Development Officers (EDO) based in Darwin, Katherine, Nhulunbuy and Alice Springs. The role of the EDOs is to foster local Indigenous economic activity and support the development of such economic activity through the facilitation and negotiation of appropriate support services.</p>
	<p>2.28 "Celebrating Success" annual networking event (Vic)</p>	<p>This annual event demonstrates the success of KBN programs to the Victorian Government. Successful businesses are invited to address Ministers and public servants on how they have overcome obstacles to succeed as Indigenous men and women in business.</p>
	<p>2.29 Fostering Opportunities for Business Development (WA)</p>	<p>The Bilateral Agreement on Indigenous Affairs signed in July 2006 endorses the <i>Indigenous Economic Development Framework (IEDF)</i>. The IEDF has as one of its three priority outcome areas <i>Fostering Opportunities for Business Development</i>. The aim of this priority area is to build Indigenous prosperity by assisting the creation and expansion of Indigenous owned or operated businesses.</p>

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		<p>There are two Strategic Focus Areas:</p> <ol style="list-style-type: none"> 1) Business Relationships: facilitate business links for Indigenous enterprises by focussing on: <ul style="list-style-type: none"> • More effective private sector partnerships and joint ventures • Encouraging private investment in Indigenous businesses • Establishing mentoring networks to assist Indigenous business people 2) Business Development and Support: assisting Indigenous Enterprises to grow by focussing on: <ul style="list-style-type: none"> • Building Indigenous business skills • Providing access to seed and working capital • Promoting Indigenous business successes • Encouraging more direct contracting of Indigenous businesses through tendering <p>A Senior Officers Implementation Group drawn from State and Commonwealth agencies was formed in May 2007 tasked to implement the <i>Strategic Framework</i>.</p>
	2.30 Business Boost (Tas)	<i>Business Boost</i> is a program which runs a series of practical workshops for small groups on business topics, and can be tailored for a specific sector, demographic or region.
	2.31 Young Indigenous Entrepreneurs Program (Planned) (Vic)	This program will further promote the fostering of a career in business and leadership among young Indigenous Victorians.
	2.32 Victorian Indigenous Business Awards (Planned) (Vic)	Standalone Indigenous business awards are being proposed to recognise the achievements of Victoria's Indigenous business community.
	2.33 Indigenous Employment Program (IEP)	The IEP has been implemented progressively from July 1999 in response to continuing high unemployment rates among Indigenous Australians and a demographic profile which indicated that the labour market disadvantages of

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	(AG)	<p>Indigenous Australians would, in all likelihood, increase further unless special efforts were made.</p> <p>The IEP is part of the Government's broader strategy for reducing the overall level of disadvantage amongst Indigenous Australians. The IEP reflects the Government's commitment to reconciliation with Indigenous Australians and builds on the social coalition between the Government, business and the voluntary sector.</p> <p>The main objective of the IEP is to improve the employment prospects of Indigenous Australians by:</p> <ul style="list-style-type: none"> • increasing the level of Indigenous Australians' participation in the private sector • improving outcomes for Indigenous job seekers through Job Network • helping Community Development Employment Project (CDEP) sponsors to place their work-ready participants in open (non-CDEP) employment; and • supporting the development and expansion of Indigenous small business. (DEEWR)
	<p>2.34 Community Development Employment Projects (CDEP)</p> <p>(AG)</p>	<p>The CDEP programme is an Australian Government funded initiative for unemployed Indigenous people.</p> <p>Indigenous community organisations are funded by the Australian Government to run CDEPs in rural and remote Aboriginal and Torres Strait Islander communities. CDEPs relate to each community's needs. Activities develop participant's work and employment skills. CDEPs also act as a stepping stone into the mainstream labour market.</p> <p>The programme provides participation opportunities through activities which develop skills and improve employability of participants in order to assist them to move into employment outside the CDEP programme.</p> <p>CDEP activities can also lead to the development of business enterprises. The overall aim of CDEP is to support Indigenous Australians to achieve economic independence.</p> <p>The Department of Families, Housing, Community Services and Indigenous Affairs administers the program. FaHCSIA develops and implements</p>

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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
		<p>strategies and guidelines for the effective delivery of the CDEP programme. It is also responsible for funding and contract management, including monitoring and reporting on the performance of CDEP Service Providers. (FaHCSIA)</p>
<p>3. Overcoming Isolation:</p> <ul style="list-style-type: none"> • Reaching out • Regional hubs/centres • Information services • Collaborative ventures • Networking 	<p>3.1 Remote Enterprise Centre (AG)</p>	<p>A new \$10 million centre is to be established in Alice Springs to help small and medium enterprises to grow and succeed. The Centre will provide outreach support to remote regions of the NT, QLD, SA and WA. The Centre will support new and existing services and businesses.</p>
	<p>3.2 Operator Tool Kit (NSW)</p>	<p>NSW Tourism Operator's Tool Kit assists operators to develop their business and marketing plans. The kit includes the Start Smart booklet, an introductory guide to the tourism industry, focused on helping operators or individuals to plan and research their business ideas. Other publications include a best practice case study for Aboriginal tourism businesses and a fact sheet for Aboriginal people/communities/ businesses contemplating setting up a tourism business. These are available on the Tourism NSW corporate website at www.tourism.nsw.gov.au/corporate.</p>
	<p>3.3 Australian Tourism Exchange</p>	<p>Tourism NSW sponsors Aboriginal products suppliers to attend the Australian Tourism Exchange, a showcase for the Australian tourism industry to exhibit their products and services and meet with select</p>

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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
	(NSW)	international travel wholesalers and retailers
	3.5 Indigenous Business Development Grant Scheme (Qld)	<p>Based on the work completed in the Cape York region in supporting the development of Indigenous businesses, in 2003–2004 the Queensland Government funded the establishment of a specific statewide Indigenous Business Development Program and in particular a grant scheme. \$2.5M each year has been made available for this program. The grant scheme supports two particular programs:</p> <ul style="list-style-type: none"> • Indigenous Business Establishment Program; and • Indigenous Capacity Building Program. <p>Funding for this program has been approved up until 2009–2010. Each year approximately \$1M of the funding is directed at business capacity building projects and \$1.5M is directed to assist Indigenous people/communities to establish businesses.</p> <p>The Indigenous Business Development Grant Scheme has the following objectives:</p> <ul style="list-style-type: none"> • To build within Indigenous communities individual and collective community knowledge, skills and capacity in the areas of economic development, business start-ups, management and operational planning; • To support the identification and development of specific economic development and employment projects for Indigenous people and communities; • To support the creation of partnerships and joint ventures between Indigenous organisations, businesses, government and the corporate sector – these partnerships and joint venture arrangements will support the creation of long-term jobs, new income streams, and greater economic development opportunities; and • To lead to the establishment of Indigenous owned businesses and to increase Indigenous employment. <p>Details on the grant program are located at www.dtrdi.qld.gov.au/indigenous. More detailed information is available on the types of projects funded under</p>

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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
		<p>the business establishment program, for instance, the breakdown of the types of project supported are approximately:</p> <ul style="list-style-type: none"> • 46% has been spent on resource development type projects; • 11% on tourism related accommodation; • 7% on other tourism related initiatives; • 15% on community based businesses; and • 14% for general infrastructure development. <p>All of the businesses were either community (local government Council or organisation) or small businesses (under 50 employees).</p> <p>Under the Business Capacity Building Program, funding has been directed towards the establishment of Indigenous business hubs which build capacity and support business establishment and operations. These are currently located in Cape York, Torres Strait and South East Queensland regions. A fourth hub is being considered for Central Queensland. These hubs are resourced to work directly with individual and community to assist them in moving business ideas through a range of phases and, where appropriate, through business establishment and follow up support. The hubs have been jointly funded between the Australian and Queensland Government and have received support from the private sector. For example, Westpac Bank has been significant contribution to the Cape York Hub by providing a number of bank secondees to work on projects. Similarly, the National Australian Bank is supporting the Torres Strait Hub and Bendigo Bank is linked to the South East Queensland Hub.</p>
	<p>3.6 'Backing Indigenous Arts' Program (Arts Queensland Strategy) (Qld)</p>	<p>Arts Queensland is the lead agency for these initiatives. DTRDI is providing support for one of the key projects - the Cairns Indigenous Arts Market. DTRDI is also leading a project that links into this strategy - the establishment of an Indigenous arts and tourism industry hub in Weipa which will train, capacity build and support the establishment of arts, hospitality and tourism businesses</p>
	<p>3.7 Enterprise Centres (Tas)</p>	<p>The Department of Economic Development funds eight regionally located <i>Enterprise Centres</i> who can assist Indigenous business owners and intenders with information about business planning and other information</p>

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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
		relevant to establishing and operating a business
	3.8 KBN Calendar (Vic)	This calendar provides information on all the Victorian Government and KBN programs and services available for Indigenous businesses in the State. It also provides businesses with useful tips and dates on many business related issues, including the lodgement of Activity statements, showcasing events, and other important dates.
	3.9 Kimberley and Pilbara Indigenous Management Support Service (WA)	<p>The Kimberley and Pilbara Indigenous Management Support Service is a joint initiative between the Indigenous Land Corporation and the Department of Agriculture and Food.</p> <p>The Kimberley project currently provides management support to 14 Indigenous pastoral leases. In the 2006/07 financial year it established:</p> <ul style="list-style-type: none"> • a contractual relationship to allow free movement of Community Development Employment Program (CDEP) labour between pastoral properties; and, • a partnership with the Halls Creek District High School to develop school based trainees agreements, in principle, with Argyle Diamonds, Halls Creek Shire and Kidman & CO to establish a pastoral training centre in the Halls Creek and East Kimberley region. <p>The Pilbara project is engaged with five indigenous pastoral properties in the region. Within the first year of operation, demand for services of this nature to Pilbara Aboriginal land managers has significantly increased. The project has successfully leveraged additional external funds to meet this demand. The project intends to increase the level of assistance from five properties to twelve within the next year.</p> <p>Overall the Kimberley and Pilbara Indigenous Management Support Service provides Aboriginal land managers engaged in pastoral management activities with training and support in business management and planning, marketing, industry training, governance and capacity building.</p>

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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
	<p>3.10 Maori Entrepreneur work (NZ)</p>	<p>http://www.biz.org.nz/public/content.aspx?sectionid=56&contentid=2053 The Business Information Zone is the Government's one-stop business portal for general business information. It has a section dedicated to Māori Business.</p> <p>http://www.tpk.govt.nz/business/links/default.asp Te Puni Kokiri is our Ministry of Māori Affairs. They look after the Māori Business Facilitation Service which is a free business development service for Māori interested in starting up a business or wanting to improve an existing business. The service is for commercial opportunities only, and targets small to medium-sized businesses. They also have a fair number of business development information tools and information available on line.</p> <p>http://www.teawe.maori.nz/ Te Awe Wellington Māori Business Network is a non-profit organisation and was established in 1996 and is the oldest Māori Business Network operating in New Zealand. We are registered with the Registrar of companies as an Incorporated Society is governed by a committee on a voluntary basis. Te Awe has a strong membership base representing small to medium sized businesses through to large corporates. Non Māori Business people can also take advantage of its Associate Membership option. Te Awe's purpose is to promote, assist and encourage Māori i in business through regular networking meetings where Māori Business owners meet and share their business successes and challenges.</p> <p>http://www.mwdi.co.nz/main.asp Māori Womens' Development Inc is a unique, indigenous financial institution formed by Māori women, controlled, managed and operated by Māori women, for the economic development of Māori men and women.</p> <p>http://www.ssc.govt.nz/upload/downloadable_files/Labour_Report_on_Maori_Womens_Development_Fund.pdf Information re Government funding of the Development fund.</p>

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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
	<p>3.11 Regional Development Policy: Growing a Diversified Economy – Outcome 6: Diversified Regional Economies</p> <p>Eg. Inland Gascoyne Business Development (WA)</p>	<p>The WA Government's 2003 Regional Development Policy 'Regional Western Australia – A Better Place to Live' generates a wide variety of initiatives aimed at benefiting people living and working in regional Western Australia.</p> <p>The Inland Gascoyne Business Development project is a Gascoyne Development Commission initiative to assist the Burringurrah Aboriginal community to establish viable enterprises that meet regional economic planning requirements and provide additional services to the community by working with them to establish what opportunities exist in the vicinity and how they can be developed. Funding has been accessed through various sources to develop long-term horticultural and other business enterprises at the Burringurrah Aboriginal Community and other Upper Gascoyne Indigenous pastoral and property holdings. To date the project has seen to the development of a revitalization plan for Burringurrah Aboriginal Community which includes business development options.</p> <p>The progression of Indigenous economic development projects as part of the Inland Gascoyne Business Development will remain a priority in 2007/08. The management and subsequent opening of the functional Aboriginal Heritage and Cultural Centre, the development of small enterprises at Burringurrah Aboriginal Community and assistance with emerging cultural tourism will provide genuine opportunities for the Indigenous community of the Gascoyne.</p> <p>The Burringurrah Aboriginal Community and areas of the Upper Gascoyne will also receive considered focus for development as research and analysis of options are progressed into an actionable development strategy. The Mt Augustus and Gascoyne Outback Development Project will be directed by a ministerially appointed taskforce.</p> <p>In relation to 'Working with Indigenous Communities', the 2006 Regional Development Policy report highlighted:</p> <p><i>Aboriginal and Remote Communities Power</i></p> <ul style="list-style-type: none"> Aboriginal and Remote Community Power project working in consultation with the Office of Energy and the Commonwealth Department for Family and Community Services, Horizon Power is providing reliable power to five Kimberley communities.

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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
		<p><i>Indigenous Cattle Stations</i></p> <ul style="list-style-type: none"> • \$500,000 has been provided to extend the award-winning Indigenous Landholder Service into the Pilbara and Southern Rangelands. The program already delivers increased profitability to cattle stations such as Millijidee and Noonkenbah in the Kimberley.
	<p>3.12 South Queensland Indigenous Arts Industry Development Initiative (Qld)</p>	<p>Collaboration between Indigenous Business Development, the Toowoomba Regional Office, Arts Queensland and the Commonwealth Department of Environment, Water, Heritage and the Arts to engage a regional Indigenous Arts Development Officer to progress Indigenous arts businesses in South and in particular south West Queensland</p>
	<p>3.13 Tourism Hub (NT)</p>	<p>The Commonwealth Department of Employment and Workplace Relations has contracted Tourism NT to pilot a tourism hub in East Arnhem. The purpose of the Hub is to provide a central marketing and administration arm for a range of Indigenous tourism product. This will allow Indigenous proponents to engage in tourism at a level of their choosing and permit substitution of comparable tourism product where cultural reasons prevent a particular tourism product from being provided.</p> <p>The Hub commenced operating in July 2007 and will service at least seven existing and seven new clients in the region. A business planning exercise commenced in late 2007.</p>
	<p>3.14 Business Point (Tas)</p>	<p>Access to <i>Business Point</i> is via a free call 1800 number. The Business Point service delivers basic information, including the "Business License Information Service"(BLIS) and refers clients to Enterprise Centres or Regional Offices for further assistance. They also mail out booklets with information about business start-ups</p>

<p>3.15 Showcasing Victoria's Indigenous businesses</p>	<p>Promoting the awareness of Indigenous businesses to Victorian, Australian and International markets is the focus of these events. <i>Tribal expressions</i></p>
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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
	(Vic)	(2006 Commonwealth Games) is a recent example among other trade fairs and missions facilitated through KBN.
	3.15(a) Victorian Indigenous Economic Development Conference (Vic)	KBN is hosting the Second Victorian Indigenous Economic Development Conference during Reconciliation Week 2009, at the Sebel Hotel, Albert Park. This conference will focus on academic research, trade, youth, and will incorporate an international component.
	3.16 Victorian Indigenous Business Directory (Vic)	This Directory is a comprehensive listing of Indigenous Enterprises, businesses and services available in Victoria. Launched in 2007, and with a 2008 edition in the pipeline, the directory highlights the growing size and diversity of the Indigenous business sector.
	3.17 Networking Occasions (Vic)	These occasions provide an opportunity for businesses or business intenders to access business knowledge, industry information, and exchange ideas and contact details with other Indigenous business men and women. These events coincide with important dates including Reconciliation Week and Melbourne's iconic Grad Prix.
	3.18 Victorian Indigenous Business Awards (Planned) (Vic)	Standalone Indigenous business awards are being proposed to recognise the achievements of Victoria's Indigenous business community. These would be sponsored by industry, and would cover many categories, including young entrepreneurs. Refer 2.32
	3.19 Aboriginal Business Link (NSW)	The Department of State and Regional Development runs industry networking sessions to forge links between Aboriginal business owners/operators and mainstream corporate bodies in the industry. Sessions focus on challenges, industry trends, new market opportunities; and cross promotional skills. Some mainstream companies also offered support guidance and informal mentoring to the Aboriginal businesses. The business link helps business owners develop new markets by taking part in industry trade shows, and industry marketing and promotional opportunities.
4. Asset Development: • Land	4.1 "Looking after Country" (Planned)	One of the objectives of the strategy currently implemented is "stronger Aboriginal and Torres Strait Islander involvement in the management of land

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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
<ul style="list-style-type: none"> • Commercialisation • Partnerships 	(Qld)	and sea country".
	4.2 Tasmanian Innovations Program (Tas)	<p><i>The Tasmanian Innovations Program</i> offers financial assistance to help commercialise innovative products, processes and services. Early Stage Commercialisation Assistance of up to \$20 000 is available on a two for one dollar basis for direct costs incurred in commercialising a product. Mentoring Assistance of up to \$20 000 is available on a three for one dollar basis to engage an appropriate mentor or coach to provide guidance and advice, or business and human development activities to further commercialise a new product.</p>
	4.3 Indigenous Business Australia (IBA) (AG)	<p>IBA plays an important role in creating opportunities for Aboriginal and Torres Strait Islander individuals and communities to build assets and wealth. It does so as an integral partner within the Australian Government's overarching Indigenous Economic Development Strategy. IBA works closely with the private sector and local community groups to foster economic independence and home ownership among Indigenous Australians to achieve this whole-of-Government objective in service delivery.</p> <p>IBA Enterprises aims to provide Indigenous people with skill development services and alternate funding products to achieve greater independence from Government and improve business management capabilities. The programme provides eligible Indigenous applicants with a range of funding products for the acquisition, establishment and/or development of commercially viable small to medium sized enterprises that have demonstrated, or have the potential, to achieve long-term commercial viability.</p>
	4.4 Indigenous Business Development Program	<p>The Department of Business, Economic and Regional Development (DBERD) promotes Indigenous economic development by providing access to Northern Territory and Australian government business support programs</p>

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	(NT)	<p>and services and assisting Indigenous people with developing their businesses through its Indigenous Business Development Program.</p> <p>Since its inception in 2005, the program has attracted 250 expressions of interest, created approximately 74 jobs in 38 businesses supported totalling \$740,000, with creation of 22 new businesses. IBDP has supported a wide range of businesses from construction and maintenance related, to arts and culture and community stores.</p>
	<p>4.5 Expansion of the Indigenous Business Development Program (Planned)</p> <p>(NT)</p>	<p>Expressions of interest in the program continue to exceed expectations and available budget. 22 applications have been received for 2007/08 program totalling almost \$540,000 leaving an estimated shortfall of \$204,000 before the 2007/08 financial year commences. This number is expected to increase after 1 July 2007.</p> <p>In order to address oversubscription, Northern Territory Government is to expand the program this year by doubling the grant and extending the program to 2012.</p>
	<p>4.6 Research Partnerships Program</p> <p>(Tas)</p>	<p>The program provides financial assistance to support collaboration between Tasmanian-based enterprises and research institutes on a project basis. It aims to support the development of innovative products, processes or services that have the potential to be commercialised.</p>

<p>5. Co-ordination of Services:</p> <ul style="list-style-type: none"> • Whole-of-Government • Taskforces • Peak bodies 	<p>5.1 Victorian whole-of-government Indigenous Taskforce</p> <p>(Vic)</p>	<p>This Taskforce coordinates governmental efforts in addressing Indigenous disadvantage in Victoria. The implications of this approach include a reduction of duplication, multi-dimensional responses to issues including health, justice and education, and the establishment of wide ranging performance criteria (VIAF). KBN informs / implements the economic</p>
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Primary Strategies	Policies/Initiatives	Brief Description/Objectives/Outcomes
<ul style="list-style-type: none"> • Cluster groups • Research 		development / capacity arm of this Taskforce
	5.2 Victorian Indigenous Economic Development Group (Vic)	In cooperation with the Victorian Employers' Chamber of Commerce and industry (VECCI), KNB is currently inviting interested parties to participate in this group.
	5.3 Economic White Paper (released 2003) (ACT)	Action 20:21 The Government believes tailoring and coordination of business support and business information services to the indigenous community is a necessary step to achieving better outcomes.
	5.4 Review of the Canberra Plan (Planned) (ACT)	The Economic White Paper will be reviewed as part of this process.
	5.5 Aboriginal and Torres Strait Islander Consultative Committee (ACT)	The Consultative Committee was formed to ensure that the views of the Indigenous community were represented, to facilitate work on establishing an elected Indigenous body for the ACT, and to work on building community capacity
	5.6 Building the Economic Base –Strategic Policy Document (Vic)	The Victorian Government's first policy dedicated to making business know-how and support accessible to Indigenous Victorians. This strategy informs, consults, collaborates, and encourages Indigenous Victorians to participate in the economic prosperity of the State. It has a long term focus, and connects to other governmental agencies including Justice and Community Development.
	5.7 Building the Economic Base II – Strategic Policy Document (Planned) (Vic)	KBN is currently preparing its next strategic policy, with the following programs to supplement those already listed.

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	<p>5.8 Aboriginal Fishing Strategy (WA)</p>	<p>In May 2003, the Department of Fisheries released the Draft Aboriginal Fishing Strategy for public comment. The Aboriginal Fishing Strategy looks at how Aboriginal and Torres Strait Islander people can:</p> <ul style="list-style-type: none"> • Be involved in making rules about fishing for food and cultural reasons, and • Be involved in commercial fishing, aquaculture and fishing eco-tourism whilst making sure there will be fish for the future. <p>The Aboriginal Fishing Strategy is about fishing – ensuring that all interests commercial, recreational and Aboriginal are included within a sustainable fisheries management framework.</p> <p>Following an extended period of public consultation, the final strategy is currently before the Minister for Fisheries for his consideration.</p>
	<p>5.9 Research, Evaluation and Monitoring program – <i>Tyema</i> (Wemba Wemba 'to discover') (Vic)</p>	<p>This program aims to gain a better understanding of the issues that affect Indigenous economic participation and monitors the development and progress of Indigenous business activity across the State.</p>
	<p>5.10 Victorian Indigenous Chamber of Commerce (Vic)</p>	<p>KBN and VECCI are currently active in establishing this chamber. Its role would include informing government policy, providing targeted and mainstream services to members, training and promoting best practice within the sector. It is expected that this will become operational in the second half of 2008.</p>
	<p>5.11 Indigenous Small Business Development Program – Pilot Project (WA)</p>	<p>The Small Business Development Corporation has committed \$200,000 to this Indigenous Small Business Development Program for the 2007-2008 financial year. This is a pilot project to enhance the capacity of small business advisory and support services in the Kimberley and Pilbara to work effectively with Indigenous small businesses. The aims are to develop a thorough understanding of the needs of Indigenous small business</p>

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		proponents and to develop partnerships, local solutions and resources to assist these businesses.
	5.12 KBN / RMIT Joint Research Project (Planned) (Vic)	KBM has entered into a joint research project aimed at addressing the void of knowledge about Indigenous Entrepreneurship in Victoria. A joint-funding bid is currently before the Australia Research Council for 2 Masters / Doctors students. Papers will receive international publication over the next three years.
	5.13 Victorian Indigenous Economic Development Group (Planned) (Vic)	In cooperation with the Victorian Employers' Chamber of Commerce and industry (VECCI), KBN is currently inviting interested parties to participate in this group. Indigenous Victorian's have been identified as successful in areas including banking, tourism, community enterprise, food manufacture, wholesale and retail and academia. This group is seen as an important precursor to a fully operational Indigenous chamber of commerce.
	5.14 Victorian Indigenous Chamber of Commerce (Planned) (Vic)	Refer 5.10

	5.15 Two Ways Together (NSW)	The NSW Government's <i>Aboriginal Affairs Plan: Two Ways Together</i> is a ten year plan for Aboriginal affairs. The Plan aims to achieve improvement in Indigenous outcomes in four priority areas: families and communities, justice, economic development, and culture and heritage. Two Ways Together (TWT) is being progressed under the NSW State Plan with project groups for each priority responsible for implementation actions under TWT. Seven cluster groups, comprising NSW Government agencies, Commonwealth Government agencies, private sector representatives and
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		<p>Aboriginal peak bodies, have been formed to address priority areas identified by Aboriginal communities and aligned with the national indicators developed by the Productivity Commission, outlined in its <i>Overcoming Indigenous Disadvantage – Key Indicators 2003</i> report.</p>
		<p>•</p>
	<p>5.17 Maori Entrepreneur work (NZ)</p>	<p>www.projectgyme.maori.nz</p> <p>GYM-E is a website about Growing Young Māori Entrepreneurs. The site was developed as part of a research project jointly funded by the Foundation of Science, Research and Technology (FRST) and the Health Research Council (HRC).</p> <p>Poutama Business Trust seeks to facilitate economic growth for Māori and to create an environment in which Māori entrepreneurs and businesses can flourish. As a result Poutama provides a wide range of services including:</p> <ul style="list-style-type: none"> <u>Business Advice & Information</u> <u>Micro Finance Services</u> <u>Clustering & Networking</u> <u>International Business Development</u> <u>Interactive eBusiness & Online Trading</u> <u>Māori Tourism Development</u>