

From: David Naylor [mailto:david.naylor@lawcouncil.asn.au]
Sent: Tuesday, 13 October 2009 12:59 PM
To: Committee, JSCFADT (REPS)
Cc: Hendryk Flaegel
Subject: Public Hearing - Trade Sub-Committee - Friday 11 September - Questions on notice

Dear Committee,

At the public hearing on Friday 11 September 2009, the Law Council agreed to provide the Committee with:

- A list of the number of Australian firms with offices in Asia, the Pacific and Latin America;
- Information on the Law Council's MoU with AusTrade including information on how it is working.

Attached is a table with a list of Australian law firms with overseas offices. It should be noted that Australian law firms operate more broadly around the world through strategic alliances, formal and informal, with overseas law firms as well as membership in global legal associations such as Lex Mundi, Interlaw and similar networks. In addition to these networks, Australian law firms also have an international presence through secondments to overseas law firms and corporations.

The Law Council's International Law Section entered an MoU with AusTrade on 16 September 2008, a copy is **attached**. I have also **attached** a flier from a recent joint event.

As requested by the Committee, a short background on the Roundtable follows.

Law Council of Australia International Law Section – AusTrade Roundtable

The Roundtable was initially established in Melbourne in 2004. The current convenor of the Roundtable is Mr Ross Becroft. Following successful events held in Melbourne, the Roundtable was expanded to Brisbane and a Roundtable was also held in Perth in 2006.

Since the establishment of the ILS – Austrade Roundtable in 2004, over 10 Roundtables have been held on a broad range of topics including free trade agreements, foreign investment in Australia, Islamic finance and foreign legal services market access.

The main objectives of the Roundtable are to develop export opportunities for medium sized Australian law firms and businesses and to encourage the use of Austrade's services.

Please let me know if I may be of any further assistance to the Committee.

Kind regards,

David Naylor

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Australian law firms with offices overseas (April 2009)

Australian Law Firm	Country	City
Allens Arthur Robinson	Cambodia China Hong Kong Indonesia Papua New Guinea Singapore Thailand Vietnam	Phnom Penh Beijing Shanghai Hong Kong Jakarta Port Moresby Singapore Bangkok Hanoi Ho Chi Minh City
Blake Dawson	China Indonesia PNG Singapore	Shanghai Jakarta Port Moresby Singapore
Chambers & Company	China	Beijing
Deacons	Hong Kong Indonesia Singapore	Hong Kong Jakarta Singapore
Freehills	Indonesia Vietnam Singapore	Jakarta Hanoi Ho Chi Minh City Singapore
Gadens	Papua New Guinea	Port Moresby
Gray & Perkins	China	Beijing
Hunt & Hunt	China	Shanghai
Lin Tang & Co	China	Beijing
Mallesons Stephen Jaques	China Hong Kong Papua New Guinea United Kingdom	Beijing Shanghai Hong Kong Port Moresby London
Minter Ellison	China Hong Kong Indonesia United Kingdom New Zealand	Shanghai Hong Kong Jakarta London Auckland Wellington

* Baker & McKenzie* [Australian legal practice – but an international (US) law firm: offices around the world]

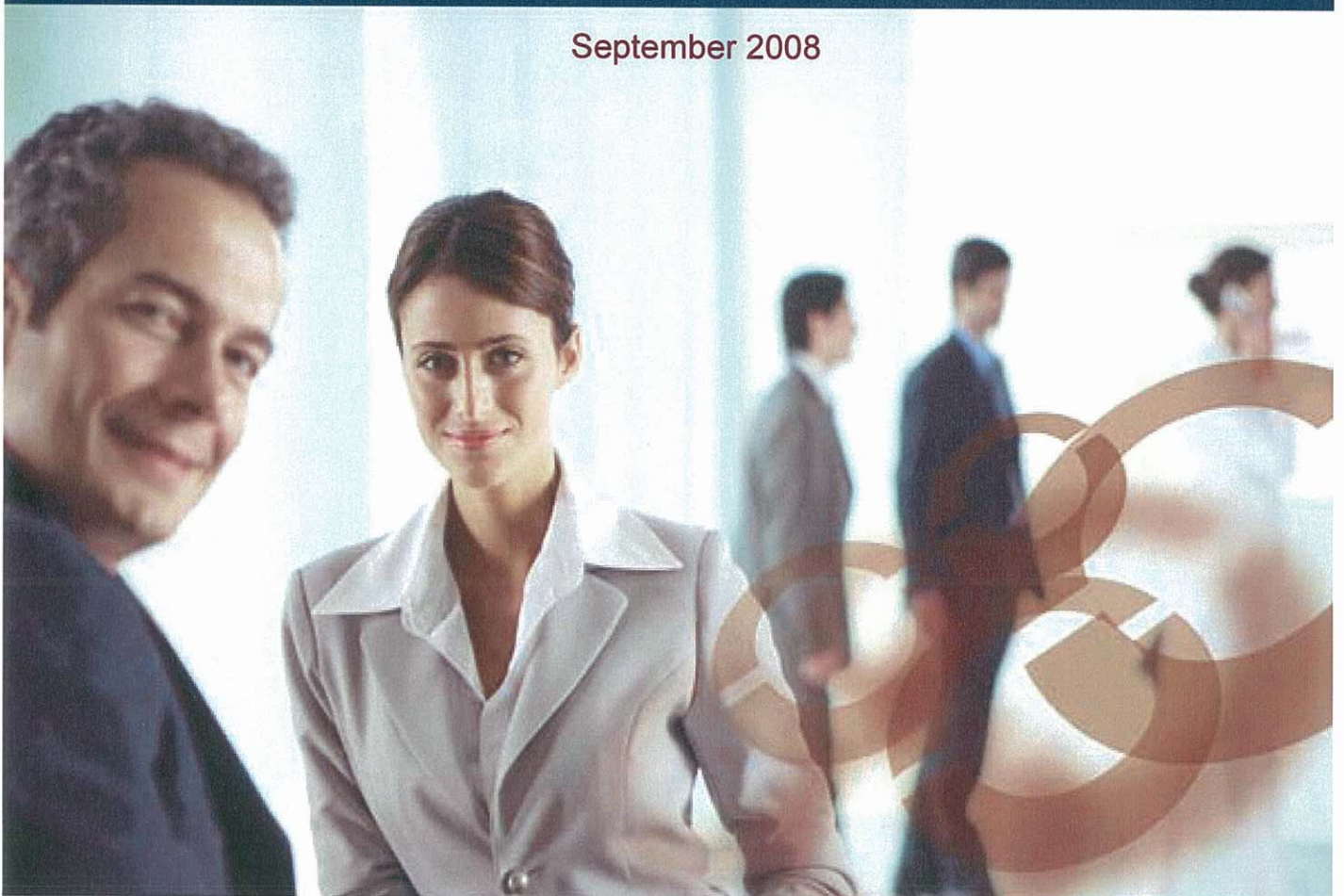


Australian Government
Austrade

Corporate Partnerships

**International Law Section,
Law Council of Australia
and Austrade
Memorandum of Understanding**

September 2008



MEMORANDUM OF UNDERSTANDING

BETWEEN

INTERNATIONAL LAW SECTION LAW COUNCIL OF AUSTRALIA

AND

AUSTRALIAN TRADE COMMISSION

1. Introduction

- (a) The Law Council of Australia is the peak body for the legal profession in Australia and the International Law Section (**ILS**) is an individual membership section within the Law Council responsible, inter alia, for the development of opportunities for Australian lawyers internationally.
- (b) The Australian Trade Commission (**Austrade**) is the Australian Government's trade and investment development agency assisting Australian businesses contribute to national prosperity by succeeding in trade and investment.
- (c) The ILS and Austrade have agreed to cooperate in the manner set out in this Memorandum of Understanding.

2. Cooperation

- (a) The ILS and Austrade will cooperate for the benefit of their respective members by:
 - (1) convening "Roundtable" functions between members of the ILS, representatives of Austrade and other interested parties on topics of mutual interest with speakers drawn from members of the ILS and representatives of Austrade, such meetings to be held in Melbourne, Brisbane and Perth and other cities as agreed;
 - (2) each inviting the other's members to other agreed seminars and functions on the same basis as Austrade or the ILS invite their own members;
 - (3) each publishing to their respective members relevant information concerning programs and opportunities offered by the other;
 - (4) encouraging Australian lawyers to provide opportunities for their clients to use Austrade where appropriate;
 - (5) providing the opportunity for Australian lawyers to enter into Corporate Partnerships with Austrade where appropriate;
 - (6) promote the services of ILS members to those clients or contacts of Austrade who may require legal services; and
 - (7) undertaking joint activities to promote the services of both Austrade and ILS members.
- (b) Each party will provide a link to the other on that web site.
- (c) The ILS will distribute to its members agreed articles, publicity and other materials relating to Austrade to its members via its ils@lawcouncil.asn.au facility.

- (d) Austrade will distribute to its members agreed articles, publicity and other materials relating to the ILS or international law to its members through its website (www.austrade.gov.au) offices and mail-outs.

3. Steering Group

- (a) A Steering Group will be established to oversee and coordinate the cooperation envisaged by this Memorandum of Understanding.
- (b) The members of the Steering Group will be:
 - (1) Two Austrade representatives appointed by the Chief Executive Officer or his nominee
 - (2) an ILS Executive member appointed by the ILS Executive and the Director, International.

4. Term

This Memorandum of Understanding will be for an initial 12 month period from 16 September 2008. The Chair of the ILS and Manager of Corporate Partnerships of Austrade will meet prior to 16 November 2009 to receive a report from the Steering Group and consider whether or not the Memorandum of Understanding should be extended.

Dated: *16 Sept.* 2008



Russell Miller AM
Chair
International Law Section
Law Council of Australia



Pat Evans
Executive Director
Export and Investment Services
Australian Trade Commission