Youi March 2024

#### **HOUSE OF REPRESENTATIVES**

Standing Committee on Economics

Flood insurance inquiry: Additional questions, March 2024

#### **Additional data**

- 20. Please complete this workbook of additional data requests, covering:
  - a. Flood-related claims categories
  - b. Complaint numbers
  - c. Number and percentage of claims initially denied or partially denied
  - d. Complaints to IDR, and IDR decisions
  - e. Referral to the Australian Financial Complaints Authority (AFCA)
  - f. Decisions at AFCA
  - g. Main sources of disputes referred to AFCA
  - h. Claims-handling staff numbers
  - i. IDR staff numbers

If you do not collect some/all of this data, please indicate why not.

If alternative relevant data is available, please provide this.

 ${\it If there are particular cave ats around data interpretation, please include these.}$ 

## a: Flood insurance-related claims categories

| Total no. flood-<br>related claims | % home and contents | % building | % contents | % motor vehicle | % small business |
|------------------------------------|---------------------|------------|------------|-----------------|------------------|
| 8,547                              | 12.7%               | 57.5%      | 10.5%      | 19.1%           | 0.2%             |

## Data caveats (if any):

Relating to CAT 221, SE 222, CAT 223, SE224

Motor vehicle excludes Youi's leisure products (Motorcycle, Trailer, Caravan and Watercraft)

% of Leisure products is 3.5%

% of home and contents refers to a combined building and contents policy for the same risk address

Data effective to date 31 October 2023

## b: Complaint numbers

| Flood event |      | Total number | which complaints | % of total<br>complaints that<br>went to IDR | IDR cases as a %<br>of total claims<br>lodged |
|-------------|------|--------------|------------------|--|---|
| CAT 221     | 7256 | 975          | 11.20%           | 886  | 12.21%  |
| SE 222      | 501  | 76           | 13.17%           | 68   | 13.57%  |
| CAT 223     | 669  | 83           | 11.51%           | 78   | 11.65%  |
| SE 224      | 121  | 20           | 14.05%           | 19   | 15.70%  |
| Total       | 8547 | 1154         | 11.38%           | 1051   | 12.29%  |

## Data caveats (if any):

% of total complaints that went to IDR = any complaint that is handled by anyone outside the frontline resolved team (outside of the 48hr rule)

# c: Number and % of claims initially denied or partially denied

| Flood event | No. claims denied | No. claims <b>partially</b><br>denied | % of denied claims | % of denied claims<br>due to other policy<br>exclusion |
|-------------|-------------------|---------------------------------------|--------------------|--|
| CAT 221     | 657               | 476                                   | 0%                 | 9%   |
| SE 222      | 57                | 33                                    | 0%                 | 11%  |
| CAT 223     | 119               | 35                                    | 0%                 | 18%  |
| SE 224      | 16                | 8                                     | 0%                 | 13%  |
| Total       | 849               | 552                                   | 0%                 | 10%  |

## Data caveats (if any):

For a building and content combined policy, a claim is considered denied if at least one part was rejected. 10% total relates to 856 claims denied out of 8,559 claims reported

# d: Complaints to IDR, and IDR decisions

| Flood event | Total no. complaints<br>handled | No. cases – insurer's | No. cases resolved in <b>full</b> favour of policyholder. |     | No. <b>unresolved</b><br>cases at IDR |
|-------------|---------------------------------|-----------------------|---|-----|---------------------------------------|
| CAT 221     | 975                             | 427                   | 289   | 143 | 17                                    |
| SE 222      | 76                              | 31                    | 23  | 14  | 0                                     |
| CAT 223     | 83                              | 43                    | 22  | 6   | 7                                     |
| SE 224      | 20                              | 11                    | 8   | 0   | 0                                     |
| Total       | 1154                            | 512                   | 342   | 163 | 8                                     |

Data caveats (if any):

Settled in full does not include any settlement made under a commercial decision

## e: Referral to AFCA

| Flood event |     | % of total claims referred to AFCA |
|-------------|-----|------------------------------------|
| CAT 221     | 93  | 1.28%                              |
| SE 222      | 2   | 0.39%                              |
| CAT 223     | 13  | 1.94%                              |
| SE 224      | 0   | 0                                  |
| Total       | 110 | 1.29%                              |

Data caveats (if any):

#### f: Decisions at AFCA

| Flood event | insurer's | No. cases – insurer's<br>decision/handling<br><b>partially</b> upheld | overturned/rejected in |    | % cases to AFCA that<br>were resolved <b>early*</b> |
|-------------|-----------|---|------------------------|----|---|
| CAT 221     | 28        | 22  | 28                     | 13 | 38.70%  |
| SE 222      | 1         | 0   | 1                      | 0  | 100.00%   |
| CAT 223     | 5         | 1   | 1                      | 6  | 15.38%  |
| SE 224      | 0         | 0   | 0                      | 0  | N/A   |
| Total       | 34        | 23  | 30                     | 19 | 37.04%  |

<sup>\*</sup>AFCA cases referred early = they did not require the appointment of an adjudicator, panel or ombudsman to make determinations

Data caveats (if any):

Commercial decisions are not included in this data

Insurers are required to meet the Internal Dispute Resolution (*IDR*) standards in ASIC's Regulatory Guide 271 Internal Dispute Resolution for all complaints (i.e. there is no distinction between complaints and IDR). Given the breadth of the definition of a complaint, we understand the Committee is seeking information to distinguish complaints of a more escalated nature from complaints of a more simple nature. As such, the data provided under column E represents complaints excluding complaints resolved on the spot; this would exclude complaints resolved within the same interaction with the customer and commonly relate to complaints about service such as the time taken for us to answer a call.

<sup>\*</sup>AFCA cases referred early = they did not require the appointment of an adjudicator, panel or ombudsman to make determinations

# g: Main sources of disputes referred to AFCA

|   | Issue                  | % of all complaints to<br>AFCA |
|---|------------------------|--------------------------------|
| 1 | Claim Decision         | 64.81%                         |
| 2 | Claim Delay            | 15.74%                         |
| 3 | Claim Settlement       | 14.81%                         |
| 4 | Claims Process/Service | 11.11%                         |
| 5 | Service Provider       | 3.70%                          |

## Data caveats (if any):

IMPORTANT: We don't have historical records of complaint categories in ReadiNow, and as such, I can't say for sure that the below categories are what was on the complaints as of the end of October. The complaints included in the below table are all EDR complaints that we had in the system on 31/10/2023, but the categories are current (as at 22/04/2024)

#### h: Claims-handling staff numbers

| Year | Permanent FTE | Temporary FTE | Total claims lodged |        | Ratio of total FTE to claims |
|------|---------------|---------------|---------------------|--------|------------------------------|
| 2019 | 86.6          | 0.0           | 99112               | 1143.8 | 1143.8                       |
| 2020 | 94.1          | 4.1           | 96370               | 1024.0 | 980.87                       |
| 2021 | 103.1         | 1.3           | 100822              | 978.1  | 965.95                       |
| 2022 | 117.5         | 3.7           | 107646              | 915.8  | 887.61                       |
| 2023 | 111.8         | 0.0           | 104977              | 939.1  | 939.1                        |
| 2024 | 123.3         | 0.0           | 33293               | 1029.5 | 1029.5                       |

#### Data caveats (if any):

2024 Ratio of permanent FTE to claims is based off an annualised claims lodged value (126,976)

Temporary FTE staff is based over 12 months, e.g. 40 people working 6 weeks = 4.6 over 12 months

Ratio of total claims due to temporary staff excluded due to minimal use of said staff

Claims handling staff is based off staff role (advisor level) in front line roles. This excludes claims assist, assessing and third party care.

Total claims lodged = all claims excluding assist (not just CAT event)

#### i: IDR staff numbers

| Year   | Permanent FTE | Temporary FTF | Total cases<br>(complaints) handled | Ratio of perm. FTE to complaints | Ratio of total FTE to complaints |
|--------|---------------|---------------|-------------------------------------|----------------------------------|----------------------------------|
| 2019   | 9             | 0             | 6255                                | 0.00                             | 695                              |
| 2020   | 9             | 0             | 5710                                | 0.00                             | 634                              |
| 2021   | 13            | 0             | 6597                                | 0.00                             | 507                              |
| 2022   | 19            | 0             | 9453                                | 0.00                             | 497                              |
| 2023   | 21            | 0             | 9022                                | 0.00                             | 429                              |
| 2024** | 27            | 0             | 2716                                | 0.00                             | 100                              |

#### Data caveats (if any):

Total cases (Complaints) handled is equal to all complaints captured and handled in the distinct Customer Support and IDR teams.

During 2019 and 2020, complaints were handled across all business front line teams and managers. The IDRS team handled escalated complaints that went to Internal Disputes and External Disputes (AFCA) only.

Youi's complaint per policy ratio is in decline and that is due to Youi's pricing model and specifically reflected as a result of our reduction in price related complaints.

<sup>\*\*</sup> Data here is as at and to 29 April 2024.