

## Mount Isa to Townsville Economic Development Zone Inc.

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#### **Mount Isa to Townsville Economic Zone (MITEZ)**

#### Submission in support of the Central Queensland RAPAD Board and Members

Senate Environment and Communications Legislative Committee Re: Broadcasting Legislation Amendment (Digital Dividend and Other Measures) Bill 2001

#### 1. Outback TV Background

To a significant extent the Australian outback was opened up and developed through self reliance and homesteads and communities helping each other. It is no surprise then that the same happened with the development of free-to-air television reception in the outback. In the years since the first Aussat analogue satellite free-to-air TV services launched in 1985 to be replaced by the Aurora digital satellite platform in 1997 some 460 community groups pooled local resources and developed so called self-help analog TV transmission facilities to terrestrially retransmit the free-to-air TV channels that were available from the satellite.

Including the regional and metropolitan areas of Australia there are around 700 self-help analog television sites in Australia operating in the order of 2,800 analog transmitters or roughly 50% to 60% more than those operated by all the commercial free-to-air broadcasters and the ABC and SBS put together.

It is therefore somewhat ironic and bewildering that a new free-to-air digital satellite platform called VAST was developed between January 2009 and March 2010 by the broadcasters, DBCDE and Optus that no one thought to consult anyone of those 700 self-help analog television licensees.

Indeed we now know that when the platform itself was announced in April 2010, that it was not possible for self-help licensees to retransmit commercial television channels from the new platform. In other words when the platform was announced all 460 then existing Aurora satellite fed self-help analog transmission facilities in the outback had effectively been closed down through the stroke of a pen from an unknown author.

The actual close down of course would not happen until the actual analog switch-off date for the relevant area / state ticked by. But effectively a decision had been taken behind closed doors to abandon the very self-help ethos that had characterised not only the development of free-to-air television reception in the outback but the outback itself.

This submission in no way criticises the Government for embarking on an ambitious free-to-air satellite platform to meet the needs of communities beyond the reach of broadcaster digital terrestrial facilities. Indeed, VAST is a wonderful and generous achievement. This submission however does argue that the 460 analog TV self-help communities in the outback should have an opportunity to work out how best to use this marvellous new satellite platform to provide the best outcome for the residents in their communities.

We hope that this Senate Committee and the subsequent deliberations of the Parliament concerning the new Bill reverses the process that has characterised the new VAST satellite platform and its relationship to the 460 remote area self-help communities. Instead of an apparent -'decision first consultation later' we hope that this Senate Committee process allows at least for some consultation and with it reasonable variations of current Government decisions and DBCDE procedures so as to benefit the communities in the far-flung parts of Australia.

#### 2. What does MITEZ want?

(a) Essentially what we want in respect of our affected member communities currently with analogue self-help facilities is:

<u>Time for us to properly analyse the current situation and determine whether we will or will not set up digital terrestrial self-help facilities to replace our current analogue ones or recommend with real confidence that we believe it is best for our communities to convert en masse to VAST. It is a simple request and we believe a fair one.</u>

However there are a number of impacting issues which need to be altered to enable this to happen in a sensible and sensitive way.

They are:

- To get real assistance from DBCDE and the Government to assist us to set up trials for a model digital terrestrial selfhelp facility to enable us to prove, or disprove the concepts being put to us by myriad terrestrial transmission suppliers ands then do quick cost benefit studies and reasonable consultation with our communities;
- While we are conducting this due diligence for other Government and DBCDE decisions which are putting us under great duress to be put on hold. For example this means at the least for the letters inviting eligible homes to opt in to the Satellite Subsidy Scheme (SSS) to not be sent out on 20 April to at least the remote areas of Queensland. The remote area self-help facilities of Queensland are not expected to switch off analog until the middle of 2013. There is simply no need for homes and communities in the remote areas of Queensland to have to make a decision now concerning DTH VAST or digital terrestrial reception of their future digital free-to-air television services;
- The ability for communities which decide to set up their own digital terrestrial self-help facilities to pool the contingent SSS per home subsidy and management fees that the Government would have otherwise paid out in respect of each residential home to assist it to convert one device to VAST.

To refuse this request is for Government to sit back and let our communities spend their own money upgrading their current self-help facilities to digital and at the same time actually save Government expenditure on the SSS Scheme. How could this be fair and equitable?

We do not seek any further government financial assistance than that which homes within our communities would have already had due to them should the VAST DTH option be chosen.

b) In respect of the larger outback towns in rural and remote Queensland (such as Julia Creek, Richmond & Normanton for example) we look for further Government pressure and or assistance to get Commercial broadcasters to upgrade several more of the 20 or so self-help facilities in locations with populations of 500 or above. Again in achieving this extra digital terrestrial roll out we believe the Government should allow otherwise contingent SSS per home VAST DTH conversion subsidy funds to be used to assist the Government or the commercial broadcasters meet the upgrade cost of current self-helps in those 20 or so locations.

We feel it is unfair that towns of similar size have had their current self-help facilities upgraded by the commercial broadcasters under pressure from the Minister in regional Queensland but at least 20 or so that meet the so called 500 population cut off in remote Queensland are being left to the more expensive VAST unless the Parliament can recommend reconsideration.

c) That ABC digital terrestrial facilities are rolled out wherever ABC analog terrestrial facilities are currently in existence and that SBS digital terrestrial facilities are rolled out wherever the ABC and at least one commercial are in digital terrestrial form so as to avoid homes having to establish VAST DTH reception facilities just for the SBS.

## Re Scheduling of the Bill and the Digital Dividend

- **d**) In respect of the Digital Dividend Schedule 1 part of the new Bill we urge Senators to find out how and whether the Ministerial Directions of 9 July setting the Digital Dividend objectives for ACMA may have significant impact on:
  - whether most areas of regional and all areas of remote Queensland will ever get digital radio;
  - whether a 6<sup>th</sup> free-to-air TV terrestrial frequency will be rolled out anywhere in regional or remote Queensland; and
  - Their impact of ACMA granting outback councils spectrum to establish their own digital self-help terrestrial transmission facilities.

#### 3. Lack of consultation

Not only was there lack of consultation with self-help analog licensees during the development of the new VAST Satellite platform during the 15 months of negotiations and discussions between the government, the department, broadcasters and Optus, there has also been complete lack of consultation with our communities in developing the two assistance schemes which would apply to assist our residents to convert to digital. The main one of these is the SSS Scheme which provides a per home subsidy to each resident which is within the coverage area of an existing analog self-help facility which is not upgraded to digital by the broadcasters or government.

The second is the Household Assistance Scheme (HAS) which provides assistance to certain welfare recipients to convert form analog television to digital. The first we ever heard about these schemes was when detail in respect of them started to emerge through tender documents set up on the government tender site and more skeletal descriptions of them on the BBCDE website.

In respect of consultation before the SSS scheme was announced in April of last year DBCDE said in answer to question 114 from the October Senate Estimates hearings that the only consultation that occurred was with members of the DBCDE Consumer Expert Group which contains no people as far as MITEZ is aware from self-help areas needing to convert to VAST.

So a new satellite platform was developed which at the time it was announced meant the end of remote area self-help facilities and two different assistant schemes which apply to our communities were developed without one bit of consultation with any self-help group that we know of.

We believe it is only fair that having been kept out of the picture for 15 to 18 months that we have at least a reasonable time to do our own due diligence before potentially having to make a decision on behalf of our communities between digital terrestrial reception or DTH VAST reception. Further we think we should be able to do this without duress from procedures and deadlines that have been developed and implemented without consultation with us – particularly in respect of the SSS Scheme.

## 4. Why MITEZ has legitimate concerns about this issue and is in support of RAPAD?

#### Extra cost of VAST

Essentially it is because we believe that even after the per home SSS subsidy is applied it will cost homes significantly more to convert to DTH VAST than they would have paid to undertake the same level of digital conversion in a digital terrestrial self-help environment.

Our estimate is that it will cost between \$1,000 and \$1,500 extra – after the subsidy is applied – for every home to convert to VAST compared with the cost of the same home converting in the same way to digital terrestrial reception.

Full details of our view in respect of this are at Attachment 1 and were set out in our public response to an ACMA discussion paper on 12 November last year. In other words our views have been public in this respect for nearly 4 months without anybody attempting to repudiate them.

### Viewer convenience and general council issues

We regard DTH satellite reception as not being as convenient for viewers or communities as digital terrestrial reception. That is why 460 remote area analog self-help facilities have been established over the last 23 years not withstanding exactly the same TV channels were available via DTH reception from the Aussat or later Aurora satellite platforms.

✓ <u>First</u> DTH reception requires a hard wired link to the satellite dish for every TV set or recorder and therefore limits any ad hoc portability of television viewing or recording around the home or immediately outside of it.

- ✓ <u>Second</u> in small outback towns many homes are owned by the local council but the SSS provided VAST STB and smart card reverts to the occupant of that home. When that occupant moves on the council or the new occupant will be forced to purchase some VAST reception facilities all over again.
- ✓ Third the SSS Scheme does not cover small businesses in particular tourist businesses which represent a significant lifeblood industry for many outback communities. Hotels, motels, resorts, shops, medical clinics, hospitals, schools, libraries and community facilities will have to pay the complete cost of conversion to VAST and this can represent tens of thousands of dollars more than digital terrestrial conversion for the larger motels in our regions.
- ✓ Fourth wherever DTH reception is involved there are as many points of failure as there are DTH home facilities. Repair of the facilities after cyclones or other natural or weathering events is the responsibility of the home. Under a digital terrestrial self-help option there is really one main point of failure the transmission facility and it is the local council's responsibility to fix should it fail.
- ✓ <u>Finally</u> even if the Government gets its way and we all are forced to go DTH VAST, self-help terrestrial broadcasting facilities may well remain a going concern for councils with respect to radio and some emergency services. In many places the towers, sites, power supplies and security measures will have to be maintained but no longer will these fix costs be spread over a television retransmission service as well as other local services.

Had DBCDE or Government communicated with us and listened to our unique and very practical viewer related and operational concerns during the development of VAST or even the SSS Scheme the current situation would not have come to the Senate Committee and our need to effectively appeal to the Parliament for relief.

### 4. Specific problems with the Bill

## Schedule 2 Digital TV

In many ways much of what is relayed above is not specifically the subject of the latest proposed amendments to the Broadcasting Services Act enshrined in the Bill. Our concerns are substantially to do with non-legislative decisions that the Government has made and procedures that DBCDE is following in order to meet various Government deadlines.

However there are specific areas of the Bill which we believe are wrong. They all seem to be based on a Government and DBCDE view that whether a home goes DTH VAST or digital terrestrial is really "six of one and half a dozen of the other". So much of what we see the Government doing is based on the false premise that there is no difference to homes or business regarding whether they receive their digital free-to-air TV channels terrestrially or direct from satellite.

Accordingly the Bill contains potential exemptions for broadcasters to ask the Minister for relief from rolling out digital terrestrial facilities which are covered by what we understood were legally binding Conversion Schemes developed up to 10 years ago by ACMA.

It appears that any broadcaster can appeal to the Minister to exempt it from rolling out any digital terrestrial facility required under its Conversion Scheme where the population to be served is less than 500.

More concerningly even than that is the situation where any broadcaster can appeal to the Minister to exempt it from having to roll out a legally obligated digital terrestrial facility where the community – regardless of its size – is not served in analog by all local commercial and ABC or SBS channels.

We understand that at the very least this could mean that 70 or 80 towns around Australia and several in regional and outback Queensland could miss out on having an ABC digital terrestrial service rolled out to replace its existing ABC analog terrestrial service.

The Government is doing this it appears because it feels if it rolls out an ABC digital terrestrial service in areas where for all other channels people would have to go to VAST, this represents a problem. We do not see it that way.

We believe the Government should roll out ABC services in digital wherever the ABC is currently available in analog terrestrial form. We also feel that the SBS should be rolled out wherever the ABC and the commercial TV services are being rolled out in digital terrestrial form.

If the Government is so concerned about the potential for homes having to set up dual terrestrial and satellite reception systems then why does it not commit – during this Senate Committee process – to rolling out SBS television in digital terrestrial form everywhere where the ABC and the commercials are to be rolled out in digital terrestrial form. This would avoid homes having to establish VAST DTH reception facilities just for the SBS.

Another exemption we note would allow remote area commercial broadcasters to decide not to provide high definition (HD) channels in high definition form. We cannot see how this is in the public interest particularly as the Government has just provided up to \$34 million to assist those broadcasters roll out a full suite of terrestrial channels.

Why should homes and businesses that pay for high definition display TV sets in the remote areas not have HD commercial channels available to them in HD form?

We note that the Government has indicated this is just a technical amendment to provide the same flexibility to remote commercial broadcasters as was provided in the previous 'Satellite Bill' for regional South Australian and Broken Hill commercial services.

Well we understand that this June 2010 exemption was provided to the South Australian and Broken Hill commercials at a time before the \$34 million agreement was announced. At such a time some cost reduction exemptions may have been appropriate for small regional commercial TV enterprises. However we believe now that the \$34 million dollar deal has been struck, that the amendments passed previously in June last year for the South Australian and Broken Hill commercial broadcasters to be able to elect to only transmit in standard definition form should be rescinded rather than have the remote commercial TV services join them.

In other words there probably should be equity between these commercial television entities but not equity at the expense of remote area audiences.

#### **Attachment 1**

A complete checklist of the various cost and functionality differences between a home being able to convert from analog terrestrial to digital terrestrial compared with the same home converting from analog terrestrial to digital direct-to-home satellite is at Attachment 2. However it is worth detailing two key aspects from that checklist.

#### **4.2.a** *Cost*

If homes are encouraged to convert from as early as 15 December then at least until the middle of 2011 only one manufacturer is able to supply a direct-to-home digital satellite set-top-box. Currently this manufacturer only has one model on the market. This model has only one high definition tuner and no recorder hard drive capability. Hence in any normal recorder and companion TV set TV set facility one would need two such set-top-boxes in order to watch one channel whilst recording another.

The cost of these set-top-boxes at the retail level is \$280 or 3.5 times the equivalent cost of Australia's best selling HD terrestrial digital set-top-box.

MITEZ is given to understand that it would cost the average home, not eligible for the Government's satellite subsidy, in the order of \$1,500 more to convert to direct-to-home VAST than the same home converting to digital terrestrial. Even if the subsidy was applicable the extra uplift cost would be between \$1,000 to \$1,500. Further no businesses (such as schools, hospitals, hotels, motels, medical practices and clinics etc) are eligible for the subsidy.

### **4.2.b** Viewer convenience

Because portable set top aerials can not be used in a direct-to-home satellite TV environment, each TV viewing and recording room needs to be directly cabled to the satellite dish. This creates direct inflexibility as far as viewing venues are concerned.

### **ATTACHMENT 2**

#### Check List of Terrestrial versus DTH domestic home reception and cost issues for remote area TV homes and businesses

| Viewer Functionality or Cost Issue   | Terrestrial Viewer/Home   | Satellite Viewer/Home   |
|--|---|---|
|  |   |   |
| Relative home digital conversion cost  |   |   |
| Set top box  | Less cost (about \$80 each retail for HD STB)   | More cost (\$280 each retail)   |
| Extra set top boxes for all TV sets and DVD recorders. (generally today all TV sets and DVD recorders sold have digital <b>terrestrial</b> tuners in them) | No need to purchase set top boxes for such equipment. Purchasers <b>use</b> the digital tuner purchased in all relevant reception equipment | Extra set top boxes will be required to be attached to each such device. The internal digital terrestrial tuner purchased with them is redundant  |
| Range of equipment   | Normal multiple suppliers and models (including PVRs and other recording devices) available in a competitive consumer market place          | One single supplier and one STB currently available. Always more limited suppliers and models (EG when will PVRs be available) in what will be a less competitive consumer market place |
| Total cost of converting all analog home reception equipment (EG TV sets,  | Much lower cost   | Much higher cost  |

| VCRs, DVD recorders)                                    |  |   |
|---|--|---|
| Aerials / dishes  | Existing home aerials in most cases will continue to work. Hence generally lower cost                            | Almost all homes will have to install<br>new satellite dish equipment. Hence<br>generally higher cost |
| Connection of all TV sets to the external aerial / dish | Indoor or set top aerials can be used. In such areas. TV sets do not need to be connected to any external aerial | All TV sets must be connected to the external satellite dish  |
| Total cost of aerials / dishes and cabling systems      | Mostly nil cost  | Always significant cost   |

| Viewer Functionality or Cost Issue          | Terrestrial Viewer/Home  | Satellite Viewer/Home  |
|---|--|--|
| Viewer convenience                          |  |  |
| Moving TV sets around the house or outdoors | Where internal TV set top aerials are sufficient, TV sets can be moved anywhere around the house or outside buildings  | The set top box for every TV set must be connected directly to the dish. Hence very limited TV set portability   |
| Renters and transient home residents        |  |  |
| Landlords and 'fixtures'                    | Generally existing indoor or external aerials will suffice. Hence no new landlord approvals or 'fixtures' generally relevant   | Almost all renters will have to install new satellite dish equipment. Hence landlord approval and cost/feasibility issues particularly for short term renters are relevant.  Renters moving to terrestrial environments will have wasted money spent on DTH STBs.                              |
| Indigenous homes                            | Should home be vacated for 'sorry time' or other reasons portable aerials and TV sets can move with the occupants  | Fixed satellite dish can not be moved and must remain on an empty house  |
| Maintenance and reliable reception          |  |  |
| Smart cards, dishes and terrestrial aerials | It is claimed that maintenance of one central transmission facility combined with longer life and less directionally sensitive external terrestrial aerials and or almost throw away portable aerials is easier and cheaper.  No smart cards are involved. | It is claimed that in harsh sun or wind or salt spray conditions DTH dishes and their mountings have a much shorter life than terrestrial external aerials. Also the more sensitive directional requirements of dishes means they are less reliable in providing acceptable reception quality. |
|   |  | Smart cards may go missing.  |
| Viewer Functionality or Cost Issue          | Terrestrial Viewer/Home  | Satellite Viewer/Home  |

| <b>Emergency information</b> |  |  |
|------------------------------|--|--|
| Information from authorities | Provided terrestrial transmitter remains active, local emergency information – particularly for portable battery powered radios remains available. | Domestic satellite dishes are often<br>the first casualties in extreme winds<br>such as experienced during cyclone<br>emergencies. |

Yours faithfully

Glen Graham Executive Officer

## **Richmond Shire Council**

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09 March 2011

mmh:JB:22861

Our Ref.: Your Ref.:

COUNCIL

Please address all communications to the Chief Executive Office

The Secretary
Senate Environment and Communications Legislation Committee
PO Box 6100
Parliament House
CANBERRA ACT 2600

Dear Sir

# <u>Broadcasting Legislation Amendment (Digital Dividend and other Measures)</u> Bill 2011

I refer to the Senate's recent referral of the above Bill for inquiry to the Environment and Communications Legislation Committee.

Richmond Shire Council, a remote area local government in North West Queensland, is aware that the Mount Isa Townsville Economic Zone (MITEZ) and Central Queensland Remote Area Planning and Development Board (RAPAD) are making comprehensive submissions to the Committee setting out historical, technical and practical considerations arising from the launch of a new free-to-air digital platform and the consequent inability of remote-area licencees such as Richmond Shire Council from continuing to retransmit commercial television stations to their communities. The Council respectfully requests the Committee's consideration of the following additional comments to explain our concerns and frustrations.

Richmond Shire feels that it is in a bind. Whilst it is reasonably confident that it would be possible to retransmit digital broadcasts from its existing site after upgrading, it cannot be certain until trials confirm the viability of that approach. We have not been provided with the time or resources to carry out trials but at the same time are being forced into making a decision that will impact on the lives of local residents. If we ignore the lack of effective trials and commit to an expensive site upgrade, we may get digital TV into homes but remove from residents their eligibility to participate in the subsidies available under the VAST conversion scheme. If we decide not to upgrade we are effectively imposing on residents the significant extra cost (even after subsidies) and inconvenience of satellite receivers - factors referred to at length in the MITEZ and RAPAD submissions. Either way the people of Richmond will be paying.

The Council is disconcerted that its residents are being unfairly dealt with and are being treated differently from most other Australians. In the event that the Council could not retransmit digital signals, there would be many low-income people living in the Shire who would not be able to afford the high cost of conversion to satellite reception. This is compared to the situation for most other Australians who, when converting to digital TV simply have to buy a digitally-enabled set or set-top box.

The impact on tourism, very important to Richmond, is also of concern. We have hotels, motels and a caravan park that rely heavily on seasonal tourism, mostly centred on the Australian Dinosaur Trail and the Kronosaurus Korner museum. These businesses are central to the viability of Richmond and account for a significant proportion of local employment. Accommodation facilities will be forced to convert to digital TV or lose business, but the impost will be heavy and probably too high for some marginal businesses to bear. The result will be the loss of customers who will take their business elsewhere.

Finally, attention is drawn to the fact that along with other remote communities Richmond is excluded from the National Broadband Network. This amounts to a "double whammy" for residents in terms of their ability to access the range of communication and broadcasting services available to other people in Australia. We would say that people in remote communities should not be penalised for electing to live and work in these very important economic zones of the country.

The Council would be grateful for the Committee's careful consideration of the implications of the current proposals with a view to extension of the current tight compliance timetables to allow a practical and considered resolution of the problem in the best interests of the people of our Shire.

Yours sincerely

John Brady
ACTING CHIEF EXECUTIVE OFFICER



## McKinlay Shire Council

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The Secretary
Senate Environment and Communications Legislation Committee
PO Box 6100
Parliament House
CANBERRA ACT 2600

Dear Sir/Madam

#### Re; Broadcasting Legislation Amendment (Digital Dividend and other Measures) Bill 2011

I refer to the Senate's recent referral of the above Bill for inquiry to the Environment and Communications Legislation Committee.

I write on behalf of the McKinlay Shire Council in support of the shared submissions to the Senate Enquiry, by the Mount Isa Townsville Economic Zone (MITEZ) group and the Central Queensland Remote Area Planning and Development Board (RAPAD)

We are satisfied their common Submission comprehensively underlines the many unfortunate issues confronting this council as we move into the digital era.

While we as a responsible council will do all which is necessary to ensure the introduction and continuation of television services to our growing community, we appeal to the committee to understand that it is apparent that more thought and time needs to be given towards resolving some of the sheer practicalities confronting us in our task.

Further to this and under current planning arrangements, Julia Creek appears also to be bypassed by the Fibre Optic cable proposed under the NBN. While the cable passes directly through the Town, we are not to be connected thereby depriving a growing community with a new subdivision planned for completion later this year the added and further option of real time TV via a fibre link.

The McKinlay Shire Council is concerned that we are being deprived of a number of future options and in the process required to make a long term and very strategic decision for our community, in a matter of weeks with high cost implications.

The Council would appreciate the Committee's careful consideration of the implications of the current proposals. We urge an extension of the current compliance timetables so as to allow a practical and considered resolution of the problem in the best interests of the people of our Shire.

I appeal for the committee's understanding during what is otherwise a commendable leap forward for Australia.

Yours sincerely

Cr Paul Woodhouse

Mayor