

# CHANGE YOUR BANK WE ARE

## An invitation to all Business Bankers

As 'Australia's Leading Business Bank', we have now set ourselves the goal of becoming a World Class Business Bank. There are two critical ingredients to achieving this goal: An unwavering commitment to our customers regardless of market conditions and a deep understanding that exceptional customer service requires top quality, passionate bankers.

At NAB, our passion for relationship banking has developed over decades and is core to our 'DNA'. We understand that to excel in meeting customer needs, relationship bankers, product specialists, risk and operations executives must work as one team.

We are looking for people who want to work for a bank that puts business customers 'front and centre'... one that believes in the potential of its own people and, through them, the potential of its customers.

Over the past 18 months we've continued to expand our operations, adding 200 new Business Bankers, something we will be doing again in the year ahead. We are looking for bankers who want to combine the diversity, work life balance and flexible working practices we offer, with the opportunity to work right across the business landscape, from small businesses, through to our country's largest corporations.

I'm personally committed to attracting people that match the broad life experiences and backgrounds of our customers. People who are passionate about the long term success of Australian business, who are authentic and aspirational, who care more about being part of a great team than being a lone star, and who care about how organisational culture and values align with personal values. This philosophy has helped NAB achieve the highest business customer satisfaction rating of all the major banks; something we're honoured to receive and motivated to build on.

Wherever you are in your career, you should think about NAB as a bank that can help you achieve your potential in an environment where people and customers count, and where our priority is to help Australian businesses succeed.

We welcome enquiries from candidates seeking a career in SME, Corporate or Institutional banking, Agribusiness, Asset Finance, Health/Medical, Supply Chain Management, Working Capital Services and Risk Management.

If 2010 is a year of new opportunity for you, we look forward to meeting you and seeing how a career with NAB can fit you and your aspirations.

Change your bank. We are.



**Joseph Healy**  
Group Executive, Business Banking



**Business Bank of the Year**  
CFO Magazine 2009

**For full job details visit:**  
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