Regis Controls Pty Ltd

Presentation

Joint Select Committee on Gambling Reform

Starting Point

2nd September 2010 Prime Minister's Agreement with Mr Wilkie MP

- Full pre-commitment using technology
- Implementation starting 2012
- Scheme rollout in 2014

Clear and specific policy and delivery

Challenging timescale

Little or no room for manoeuvre

Commonwealth Government responsibility

(consult States/Territories via COAG/SCGR)

Issues

- Technology

- Costs

- Implementation

- Impact

- Risk minimisation

Technology

	Mag Stripe	Smartcard	USB Device
Memory capacity	≤1KB	1 -512KB	1- 32GB
Unit cost	$1-2	$2-10	$5-50
Encryption	Min	RSA/3DES	RSA/DES
Biometrics	No	Yes	Yes
Multiple Apps	No	Yes	Yes
Used for pre-commitment now	No	9 countries	No
Used in EGMs in Australia	Yes (50%+)	Yes (50%+)	No

Biometrics

- 20-30% failure rate potentially per EGM

- 10-12% population no recordable fingerprint

- Biometrics Cost 5X non biometric

- Back up systems too expensive

- Reduces card sharing

- Venue response to 20-30% USB and/or card biometric failure???

- Public acceptance and political implications???

- **VERY HIGH RISK SOLUTION (60%+ LIKELY SCHEME FAILURE)**

Implementation

- Next step: recommendations and draft legislation
- Establish a National Gambling Regulatory Authority
- Develop national EGM standard in 12 months

    (WILL reduce EGM prices by 10-15%)

- 'Manage/fund' one State pilot
- Consult/advise industry on requirements
- EOI with potential scheme operators/suppliers
- Draft generic tender (disaggregated/best of breed procurement)
- Exclude existing gambling providers from response

Costs

- Depends on:

  Biometrics

  Photo on card

  Other apps on card (loyalty/membership)

  National EGM standard by June 2012

  Best of breed tendering e.g. best card supplier,

  best card issuer, etc

- 90%+ of installed EGMs should be smartcard enabled by 2016 (and 10-15% cheaper)

- Industry quiet on cost savings (Standardisation/existing smartcard/ loyalty card installation/cash handling, etc)

Impact

- 5 methods to reduce card sharing
- Potentially 50% reduction in problem gambling (IF mandatory limit)
- Solution must be extensible to other forms of electronic gambling in longer term:
    - Internet
    - Pay-TV
    - Mobiles
    - Other

Risk Minimisation

- National EGM standard (within 18 months)
- Defer biometric adoption
- Adopt proven technology (smartcard)
- Consult industry
- EOI process
- Disaggregated procurement (best of breed)

- REGIS PATENTED SOLUTION FULFILS PROPOSED REQUIREMENTS