

**Senate Select Committee
on the
National Broadband Network**

**Canberra
11 July 2014**

2. NBN Co Video – Nodes vs FDHs



3. FDH in Carlton, Melbourne (3CTN-01-01)



4. The “Soggy Copper” Policy

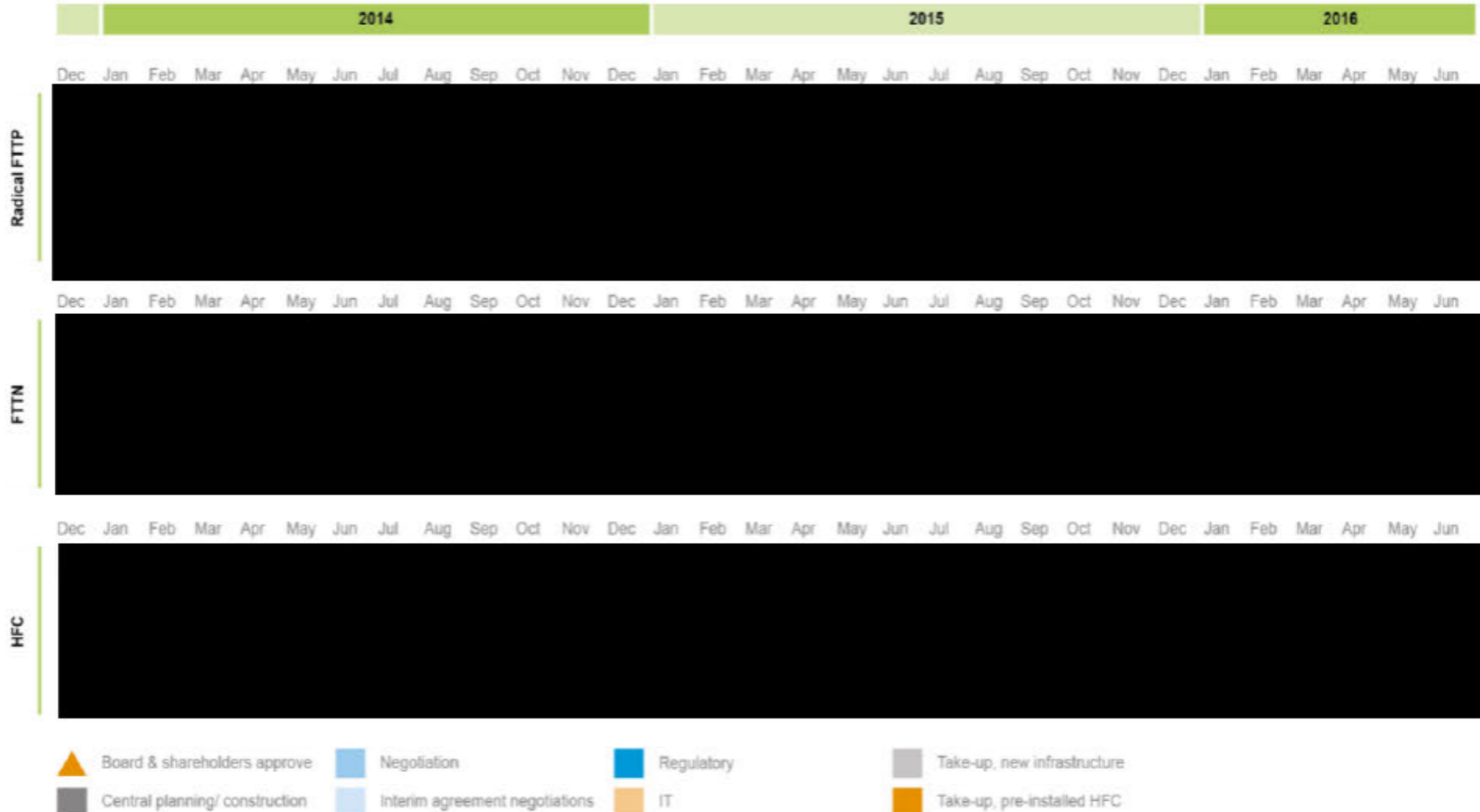
“...the roughly 10% of stand alone premises served with FTTP after 2014 are assumed to be in areas with the poorest or most maintenance-intensive copper.”

The Coalition NBN at finish of rollout in 2019

| | | |
|-------------------------------------|-------------------|-------------|
| Fibre to the premises (FTTP) | 2,802,000 | 22% |
| Fibre to the node (FTTN) | 8,968,000 | 71% |
| Fixed wireless | 572,000 | 4% |
| Satellite | 372,000 | 3% |
| Total premises ¹⁵ | 12,712,000 | 100% |

5. NBN Co – Implementation Schedule

Exhibit 4-11: Sequencing of key activities (not indicative of network completion date)



6. NBN Co – Commercial Response to TPG

Media release

15 April 2014



NBN Co delivers commercial response to cherry pickers

NBN Co will bring forward its rollout of wholesale very fast broadband to apartments and office buildings in Australia's inner cities, in a commercial response to emerging competition for high-value customers in these markets from vertically integrated telecommunications carriers.

Preparations are underway to deploy the National Broadband Network (NBN) – a wholesale network funded by taxpayers and open to all service providers – to inner city residential and commercial complexes in parallel with the NBN rollout in other parts of Australia, including priority areas currently under-served by fast broadband.

NBN Co's push into high-density urban areas will allow consumers to benefit from the competitive market the NBN enables, and purchase broadband, telephone or other services from the retail service provider of their choice.

A list of initial priority areas will be announced in the coming weeks. It is expected to include Haymarket in Sydney, New Farm and Fortitude Valley in Brisbane and South Melbourne, with NBN services scheduled to be available to these premises in the middle of the year.

7. NBN Co – Stated Targets

| TARGET | STATUS |
|---|--------|
| 25/5 mbps to all Australians by 2016 | MISSED |
| 450,000 Premises Passed (BF) by 30 June 2014 | MISSED |
| Build Contracts for 150,000 premises by February 2014 | MISSED |
| Weekly Run Rate of 6,000 Premises by 30 June 2014 | MISSED |
| Telstra negotiations complete by 30 June 2014 | MISSED |
| Umina and Epping FTTN Trials underway by 1 May 2014 | MISSED |
| FTTB product set released by October 2014 | MISSED |
| FTTP to apartments in TPG areas by 30 June 2014 | MISSED |