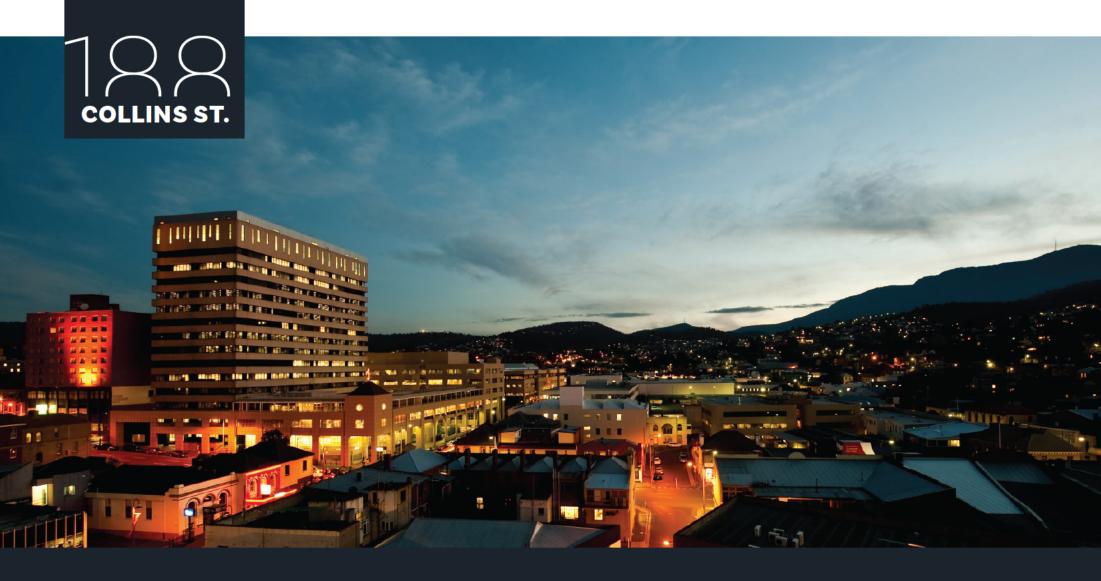
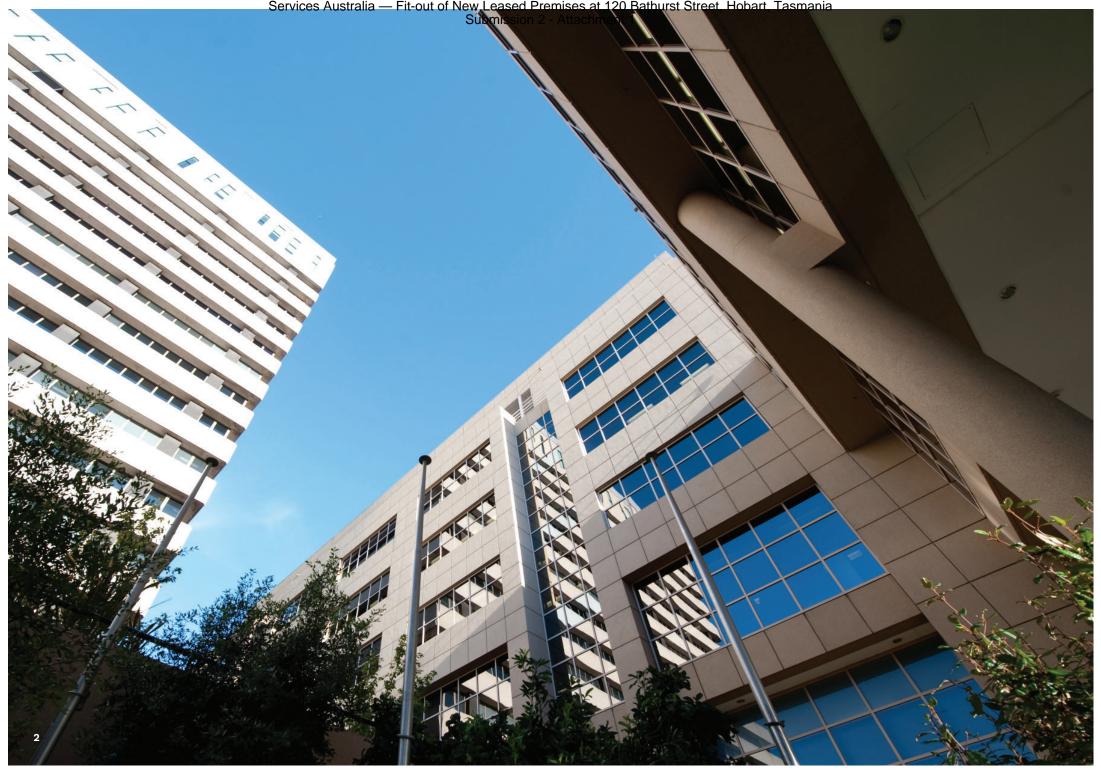
Services Australia — Fit-out of New Leased Premises at 120 Bathurst Street, Hobart, Tasmania Submission 2 - Attachment 1



TASMANIA'S **PREMIER**OFFICE TOWER

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ABOUT BELLALA

Bellala is the registered business name of Balsa Rejus Pty Ltd, a dynamic organisation that actively pursues commercial investment projects in central Hobart and beyond under the directorship of Justin and Rebecca Hetrel.

Following the completion of several successful ventures in Victoria, Bellala purchased 188 Collins Street Hobart from the Commonwealth Government in June 2000.

Since the purchase, Bellala has dedicated considerable time and resources to the rejuvenation and repopulation of the complex resulting in it being a highly sought-after location for tenants. Due to demand, more than 2,000 square metres of lettable area was added to the building in 2007 and vacant space continues to be a rarity.

By adopting a hands-on management philosophy, Bellala allows tenants direct onsite access to the building owner and specialist staff which streamlines all processes within the landlord/tenant relationship and leads to mutually beneficial outcomes. This second-tonone service to tenants and stakeholders sets 188 Collins Street apart from other externally managed complexes in Tasmania.

188 COLLINS STREET TASMANIA'S PREMIER OFFICE TOWER

188 Collins Street is one of Tasmania's most high profile and desirable commercial buildings, featuring a diverse array of tenants and services not replicated under one roof elsewhere in the market.

The complex is located in the heart of Hobart's central business district and comprises an institutional grade office and retail offering, consisting of more than 25,000 square metres of lettable area over the tower ground floor, 15 upper office levels and adjoining lower height podium buildings, together with secure basement car parking for 77 vehicles. Efficient central core floor plates suit whole and part floor tenants and the freestanding corner location allows for an abundance of natural light throughout all floors.

The property is anchored by several Commonwealth government agencies, financial institutions and successful local enterprises such as Huon Aquaculture. Onsite services include a licenced café, medical practice, dentist and pathology services as well as a large 24 hour gym. The complex is fully air conditioned, serviced by high speed elevators, a concierge and guard service and 24 hour security complimented by a comprehensive CCTV system.

This combination of features and services places 188 Collins Street firmly in the top end of Hobart's premium office offerings.

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Submission 2 - Attachment

KEY HOBART PERSONNEL

ANDREW CASHIN

Chief Operating Officer

Employed by Bellala since 2004, Chief Operating Officer Andrew Cashin is the face of the company and responsible for overseeing the day to day management of the business including leasing, capital works, building security, statutory maintenance and project management.

Andrew's hands on approach to managing the asset is highly valued by tenants and other stakeholders. Andrew holds a Diploma of Management, is an accredited National Australian Built Environment Rating System (NABERS) assessor, a Justice of the Peace and has trade qualifications in plumbing and gasfitting.

KRISTY BURDON

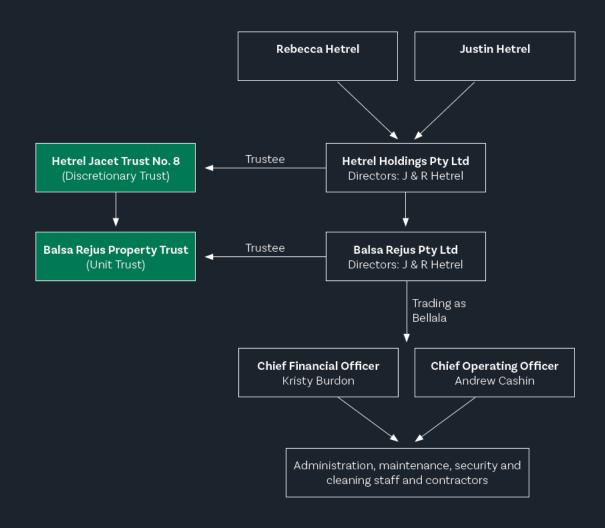
Chief Financial Officer

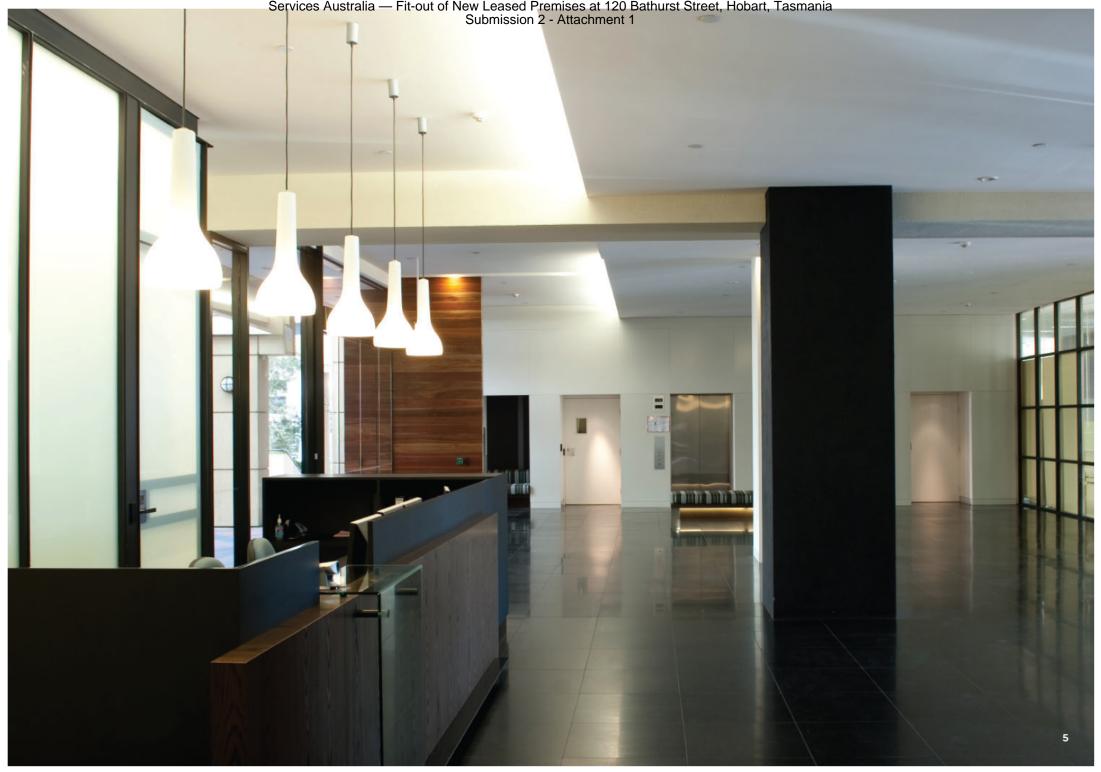
As Chief Financial Officer, Kristy is responsible for all financial functions of Bellala from cash management, forecasting, invoicing and expense management to strategic planning, budget preparation and financial reporting.

Kristy has over 20 years experience in financial management roles and having been employed by Bellala since 2003, has intimate knowledge of and experience in all operations of the company. She is devoted to ensuring Bellala continues its long history of financial success.

Kristy also manages the Bellala office and prepares all company tender submissions and correspondence.

COMPANY STRUCTURE





BUILDING DESCRIPTION

OFFICE TOWER

The main tower was built in 1973 and extended in 2007 to provide a total NLA of 25,191 sqm. The building is arranged over basement, lower ground and plaza levels with 15 office floors above. With average floor plates of 950 sqm, central core configuration and the building's elevated position within the CBD, occupiers are provided with high quality office accommodation, superb levels of natural light and stunning views over the city and River Derwent.

Access to the property is via the plaza level from both Collins and Harrington Streets which lead to the security/concierge desk and lift lobby.

Onsite amenities include:

- a licenced cafe,
- a doctors clinic,
- a dentist,
- an orthodontist, and
- a 24/7 gymnasium.

BLOCKS 1, 2 AND 3

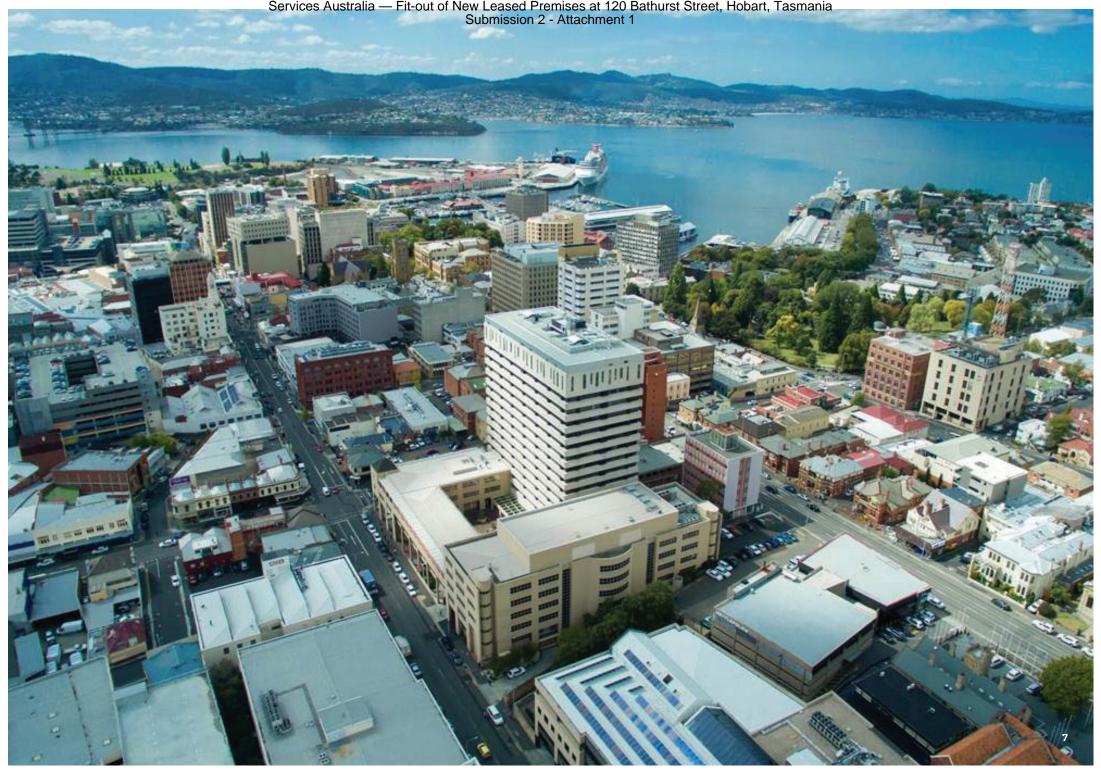
Blocks 1, 2 and 3 were constructed together in 1993 to provide 188 Collins Street with an additional 8,710 sqm of office accommodation and two levels of secure basement car parking.

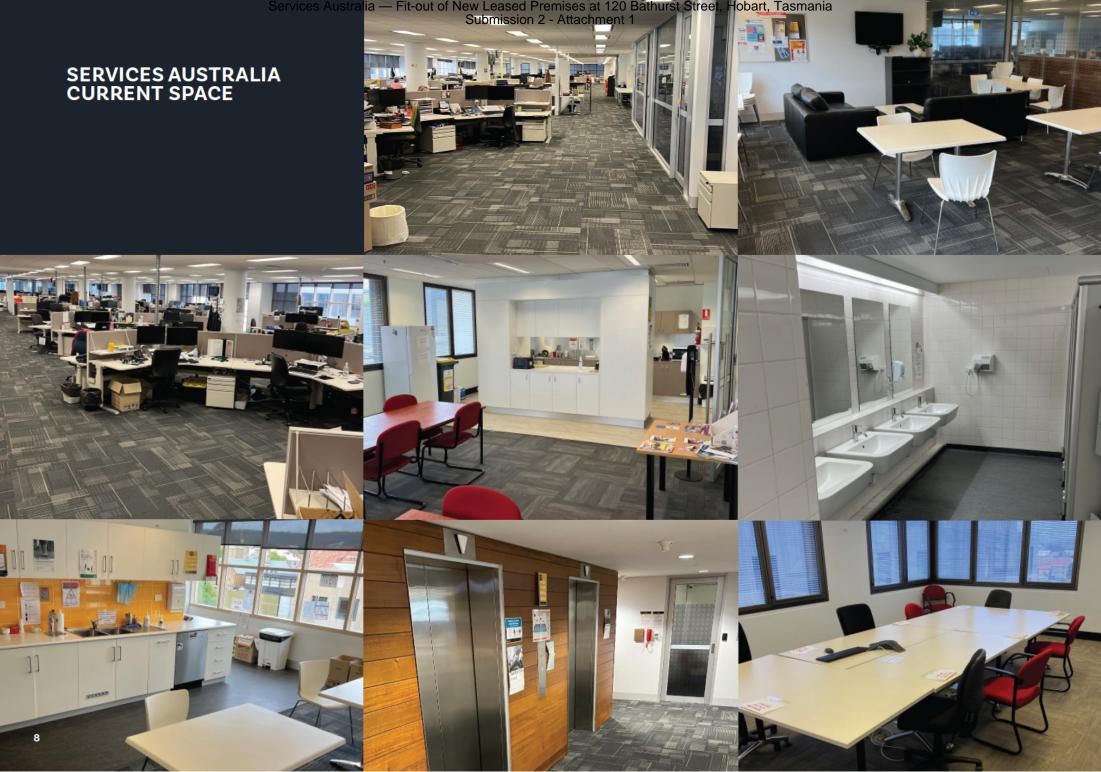
Block 3 provides an average floor plate of approximately 1,280 sqm which represents some of the largest and most flexible office accommodation in Hobart's CBD.

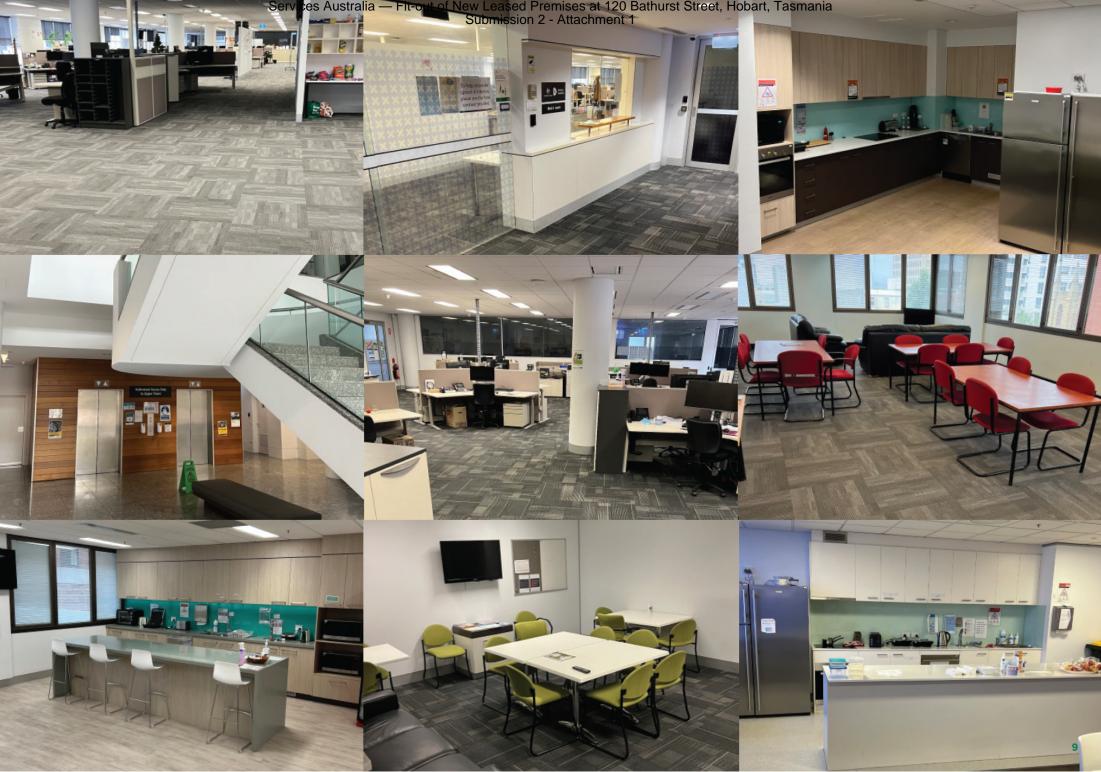
SUSTAINABILITY

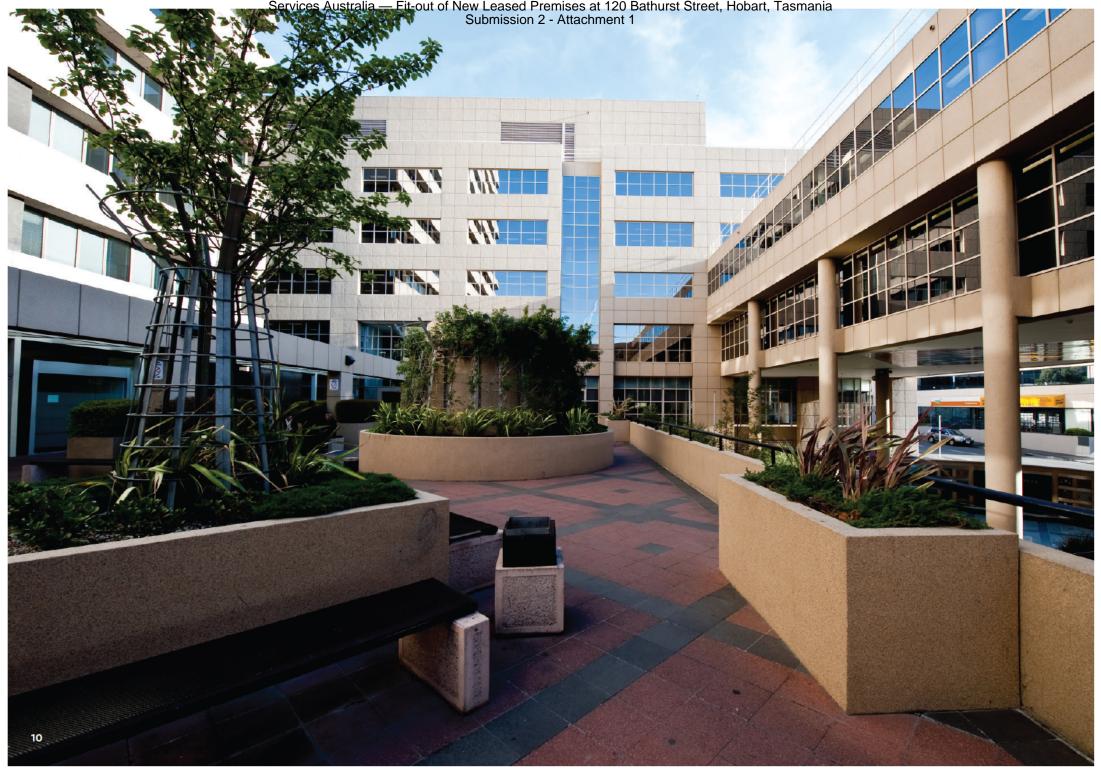
Since purchase, Bellala has invested in excess of \$30,000,000.00 on building upgrades of which more than \$7,000,000.00 has been used solely for sustainability initiatives to directly reduce the complex's carbon footprint.



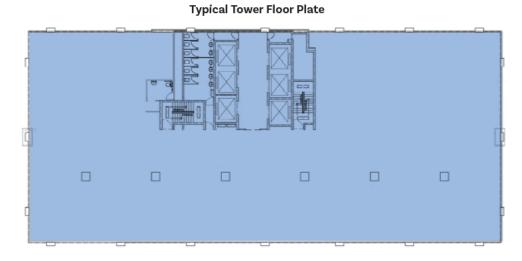


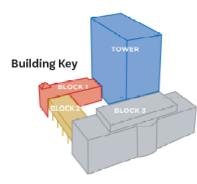




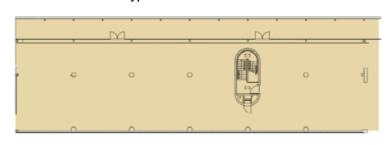


FLOOR PLATES

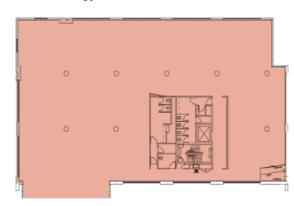




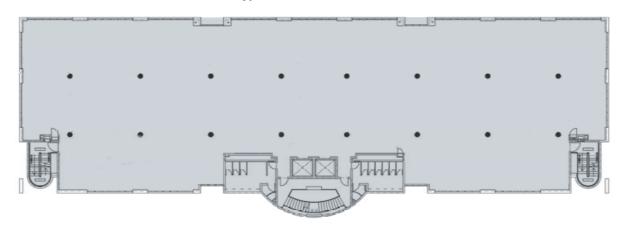
Typical Block 2 Floor Plate



Typical Block 1 Floor Plate



Typical Block 3 Floor Plate





BUILDING TENANCY PROFILE 188 COLLINS STREET

TOWER

								_		
Level 15			DHA 787							
Level 14										
Level 13	Huo	M&		&PS 246						
Level 12			Huon Aquacultu							
Level 11	Services Australia 619			Font PR 163		Dubois 121				
Level 10	Services Australia 955									
Level 9		Services Australia 951								
Level 8	DF	Spirit Super 463								
Level 7										
Level 6			Spirit Super 9							
Level 5	IAG 563 Frontier Education			190 Engineers Australia 158						BLO
Level 4			Services Austral				Services Au			
Level 3	Services Australia 951							BLOCK 1	BLOCK 1 BLOCK 2	BLOCK 1 BLOCK 2 Services Au
Level 2	Services Australia 949							CBA 503	CBA 503 Services Australia 487	
Level 1		CBA 986						CBA 538	CBA 538 Spirit Super 612	CBA 538 Spirit Super 612 Services Australia 549
Plaza	MAX Solutions 498	Gurner 182	Café 131	FC	OYER	DHA 268		City Doctors 369	City Doctors 369	City Doctors 369 Services Au
Lower Ground	ZAP Fitness 656	ZAP Fitness 656 Frontier Leadership 467		Bellala 237		Plant Rooms		Andrew Wilkie 236	Andrew Wilkie 236	Andrew Wilkie 236 Car Park 1
Basement	STORAGE	DRAGE PLANT ROOMS		STORAGE AREA		PABX				Car Park 2

EXPANSION 188 COLLINS STREET

In response to a request from Services Australia, Bellala commissioned the design of a rooftop extension to Block 3 to provide the complex with an additional 4,000m² of NLA.

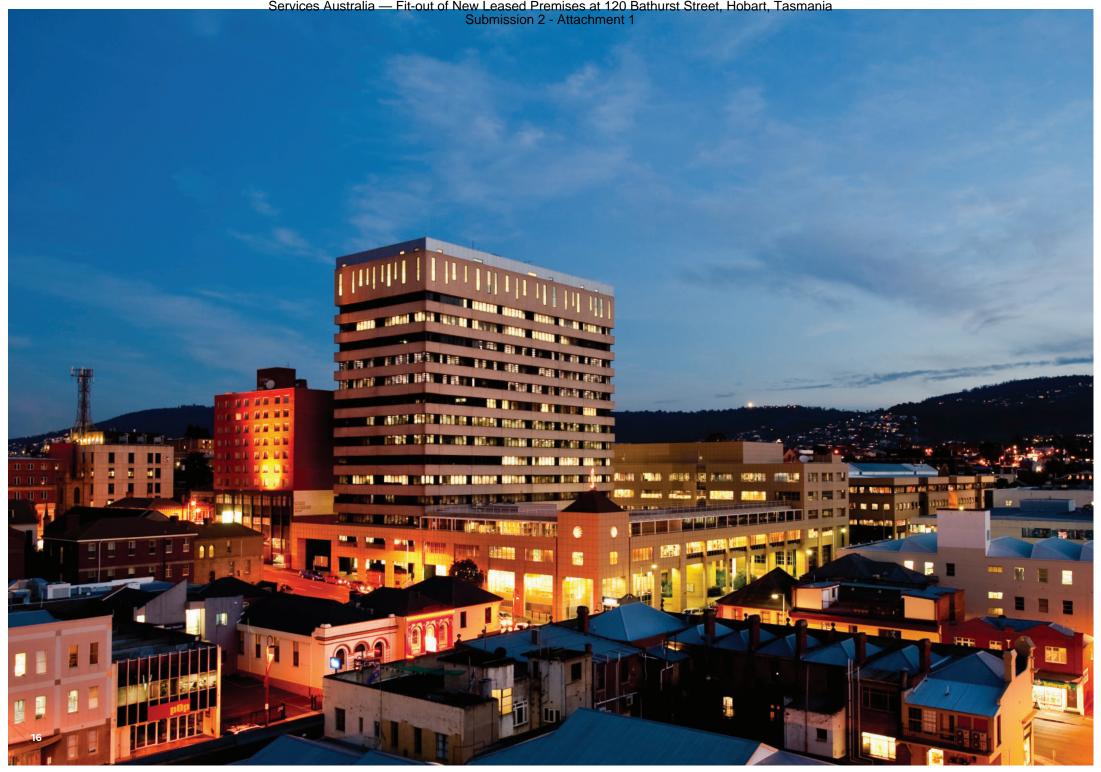
The development application has been approved by Hobart City Council and the work fully costed by our preferred building contractor, Hutchinson Builders.

Upon obtaining a pre-commitment from an approved tenant the project could be completed and ready for occupation within 18 months.









CONTACT US

BELLALA

ANDREW CASHIN