RECEIVED 2 8 MAY 2015 airs and Transport Senale Standing Committee or the opportunite into the impacts of red mean engury Goversor consolidation on the competition and armer returns If as a seventy four year old I introduce muse armer thinking about retiring having bought una haid for three feirms over a period of Lifty Jears. To say the least quite a challenging keriock have always enjoyed working and realised But karly that there was an opportunit to generate income through being a competin livestoch invester, improver and trader. bely was fuelled, by my experience as a gett between the years 1910 - 1973 probably the most excelling livestock marketing period in lives with history. callle over Aust bouch fly years ago and buying Lelling Eattle Cand Theeh) Through the autolion surtem Menjoy the ch adding value to Chrough a varie westoc methods, and am an opportundic buyer bought in many markets. misself as an opportunity buyer and many others of be buying praleinites is that after the sale the bill comes to my home a very good method of concentration on what I am doing.

Effect of market consolidation on the red meat processing sector Submission 12 Effect of market consolidation on the red meat processing sector Submission 12

refer to your terms of reference. To a greater or lesser degree trujer collusion has alway escisted more noticeables on a falling market and usuall more noteable in smaller offerings extended by a smaller number of buyers. It seems that they cannot resist colluding forcing a difficult market down flirther. Not everyone closs il though , More market and processor consolidation quarantees less compétion, less compétition less money, Producers have nothing to déletrate with meatiers consolidation. Cente often this consolidation eliminalis long standing producer processor relationships.

a gas a vonder I have long hated post sale weighing which really is only post sale paying. I would buy at a post sale weighing saleyards that never sell. The introduction of post sale weighing has been without exception the result of processor quile, sometimes with the cooperation of fame agents sometimes theres sometimes with the ecoperation of privalely owned scele-yourds and sometimes by force as in Barewelha. buyers competion by designing them access to all the information regarding the libertock. The overall purpose es to buy callle cheaper. Fost sale weighing was never contemplated when weighing was introduced and with the introduction of the curfew it was a reliable indicates of the quality of the livestock, Now everyone is flying blind at the beken of some of the processers. The introduction has encouraged many proclucers to sell clirect to the processor) I suspect this may well be the plan) although you can miss out on lively market competion you get peuch for what you produce in helos, a sad reflection on marketing of 'swestoch of years gone by

would remind this penul that if a progessor 2000, head per week and manager to trecluces competition The tune of \$ 30 her head that and a serious disaphointmen are required Tions that are delegneale. adhered to. Mostly they are occasionly reminded of their heskon pibities would certainly like have the experience and una marketing to make a useful contribution to this Enquire. Laurie Horne