

Without editing the extract below, I would like to clarify a point I was trying to put across at the forum:

I thought I was in SUPERANNUATION because after my name was SUPERANNUATION.

Whether that name (in front) be ABCD or SMBF what follows should indicate what it is. If its SUPERANNUATION then you would expect SUPERANNUATION. On the other hand if it was a similar product but different, then you would expect the correct name. Coca Cola for Coca Cola, Pepsi for Pepsi - not Coca Cola for Pepsi.

If a fund with the name ABCD or SMBF was a SMSF then it should be called SELF MANAGED SUPERANNUATION.

Calling SELF MANAGED SUPERANNUATION - SUPERANNUATION is misleading and a misrepresentation with damaging consequences. Such a masquerade / trap should not be allowed in the market place. The omission of not revealing to investors that they are in a dangerous investment environment (in a SMSF) and also that they have no fraud insurance cover, is equal to directly setting investors-up to take their money. The designers of this trap may well be operating in partnership with the Hong Kong mastermind. Such a little trick is rewarded with tens of millions, at no cost to the government, and not covered by insurance. The only people who are affected are the oldies who were robbed.

**CHAIRMAN:** Sorry, just to clarify, when you say 'superannuation fund', that was just the name given? It could have been called the ABCD thing?

**Mr Telford:** No, well see, I—

**CHAIRMAN:** Was it your—

**Mr Telford:** Yes, my name and super fund.

**CHAIRMAN:** And super fund?

**Mr Telford:** Yes, followed superannuation fund.

**CHAIRMAN:** Yes. But that in itself—just to be clear—if I understand it, could have been called anything. It could have been called the ABCD or the SMBF.

**Mr Telford:** Yes.

**CHAIRMAN:** It could have been anything at all. It was just a title given by somebody who had written that for you, and you signed it.

**Mr Telford:** Yes, but the important thing in my mind is that the superannuation fund written—

**CHAIRMAN:** Yes, it was never made clear to you.

**Mr Telford:** I thought it was a singular product. I thought superannuation was superannuation. Nobody ever informed me that inside it there are other funds, and they certainly never said that in those other funds you have got fraud insurance in one and no fraud insurance in the other. I think those options would have been—

**Senator THISTLETHWAITE:** Mr Telford, did you believe that you were in an industry fund? Is that what you are saying?

**Mr Telford:** No, I thought I was in a superannuation fund.