



Colin Say & Co. Pty. Ltd.

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Accredited Member

A.C.N. 000 835 370 ABN 32 000 835 370

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Auctioneers, Stock, Station and Real Estate Agents

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31st January 2024

To whom it may concern,

As a company we have been supplying cattle to Woolworths for twenty years. They consistently offer competitive rates reflecting the current livestock markets.

Woolworths have also been generous sponsors to our local youth event the Colin Say & Company Pty Ltd Beef Cattle Extravaganza and providing the best possible grid prices and having their buyers support the event through their attendance.

During the cattle market crash in October 2023 when saleyard prices were as low as \$1.50-\$1.80/kg Woolworths remained at \$5.20 carcass weight, which was a great support to our producers during difficult seasonal and market conditions.

Our local Woolworths buyers are transparent with us and we are in regular contact discussing any market changes. We have always found them to be fair, open and honest.

Yours Sincerely,

Nathan Purvis
Director

