



Dr Dermody  
Committee Secretary  
Senate Foreign Affairs, Defence and Trade Legislation Committee  
PO Box 6100  
Parliament House  
CANBERRA ACT 2600

27<sup>th</sup> May 2013

Dear Dr Dermody

Our company is a small manufacturer based on the Gold Coast with main markets in USA and Europe and some smaller markets throughout Asia and the Middle East.

We are concerned that the Export Market Development Grants Amendment Bill 2013 will reduce the support provided to our marketing activities internationally. We have carefully planned our utilisation of the Export Market Development Grants so that we can grow our markets with the assistance provided by the grants.

We are approaching our 5<sup>th</sup> year of claiming the grants and if the Amendment Bill is passed we will not be able to receive any more grants. While we will continue our marketing in USA, Europe, Asia and the Middle East it is likely that our export marketing expenditure in Asia and the Middle East will not be sufficient for us to meet the minimum level of expenditure of \$20,000 and therefore could not receive any grant.

However, if the legislation remained as it currently stand we would continue to market in all areas of the world and receive a further 2 grants.

Thank you for the invitation to comment on the Amendment Bill.

Yours faithfully,

Nick Millar  
Director.