




To Secretary

Please find enclosed the first quote I had for my roof insulation & needless to say I was really taken back when I read it. I will add the salesman gave a bit of a wrong impression to my wife & also the young lady next door with his comments & wanting cups of coffee. I got another quote & they said they would do my house for \$1600 & I would not have to pay any extra you can see their quote was for \$2550 & I was to pay \$950

I rang the company to inform them I did not want them to do the work. The man I spoke to got very officious with me, telling me how good his product was & he was ready to install at my house in a few days time. After some heated discussion I drew his bluff & said that I had had legal advice & as his form was only a quote & as I had another quote I was doing the right thing informing him that the other quote was to get the job.

P.S. God only knows how many other people that he has overcharged.

The company  that done my job, I would have no hesitation in rechoosing them. Their workshop, cleaning & brushing up after the job was of a high standard.

There has been talk of other bad deals in the area but this was my experience

R Royon