## However, when Intrastate respondents were presented with a hypothetical

 $\$ 450$ return fare, nearly three-quarters claimed to be more likely visit as a result (and a third claimed to be much more likely)

Source: E2. Direct flights to Broome are available from Perth, Sydney and Melbourne through Qantas Australia Airlines. Were you previously aware that you could fly direct to Broome? E3a. The average price of a one-way flight between Perth and Broome is $\$ 350$ (i.e. a return price of $\$ 700$ )/[(Sydney/Melbourne) and Broome $\$ 500$ (i.e. $\$ 1000$ return)]. Now knowing this, would you be more or less likely to fly to Broome for a holiday or short break in the next 2 years? E3b. If a flight between Perth and Broome cost $\$ 225$ (i.e. a return price of $\$ 450$ ), would you be more or less likely to fly to Broome for a holiday or short break in the next 2 years? Base: E2 All respondents Intrastate $n=253$; Interstate $n=504$, E3a)b) Likely Broome \& Kimberley visitors Intrastate $n=156$ Interstate $n=306$

Identity \& Perceptions of Broome and the Kimberley - PRESENTATION

