

### 5. Relationship mapping - A) Asset & Project Advisory

Goal/Area to explore	Actions/Steps	Responsible	Update
lomedical assets	Introduce SA work on Bio medical assets to		
Understand how to extract better value from KPMG	Discuss with better on how can we help them		
	Involve and and in the discussion with		
Broader Governance model for Asset Management	Discuss with Key contacts at HI broader governance model		
How to better support AFMO mplementation	Convene a task force to identify how can we approach HI to better drive AFMO implementation involve		AFMO related pitch on 18/05 for a Inventory management with Contact now that
Understand the pieces of work and how to better drive Asset Management Framework Implementation	Reach out to check what are his thoughts regarding strategic partnership		and reached out to HI contacts is now ED within MoH (likely 12 months to start) - It appears. Is acting for at this stage, acting for reports to
	Engage		
	Reach for a coffee (reconnect – new to KPMG)		
Economics and finance	and to reach out to		

### 5. Relationship mapping - B) Strategy & Operations

GoaVArea to explore	Actions/Steps	Responsible	Update
(ey Panels (Procurement of Business Cases, Planning & Delivery)	Contact (procurement) to understand how to get into panels, and determine feasibility		Lodged the pre-qual for up to \$9M for budget management — planning and delivery pane
Workforce	Follow-up on the workforce strategy and other proposals		Submitting a proposal looking at putting in a secondment position to redraft role descriptions. Benchmarking against market – identified all master data HI hold is wrong, need to re-do all PDs. COO has this very high on the radar, big potential restructure and changes, raised potential risk – to discuss with
	Explore potential opportunities with conversion of comms and contractor/employee changes		
	EVP proposal follow-up		
COO Engagement	Continue regular contact with exploring propositions across organisation		was invited for the meeting/lunch with
	Revert to with results of Future of Work Survey		for the meeting/lunch with

## 5. Relationship mapping - C) Development & Commercial

Goal/Area to explore	Actions/Steps	Responsible	Update
Build relationship with Executive Director	Reach out for a coffee (reconnect – new to KPMG)	å	
Workshop to connect the dots on alternative funding models and/or interagency co-ordination	Meet with o discuss possibility of workshop(s)	8	
	Develop capability statement (health focus, but incorporating education, housing etc.)	Various	



### 5. Relationship mapping - D) Northern Region

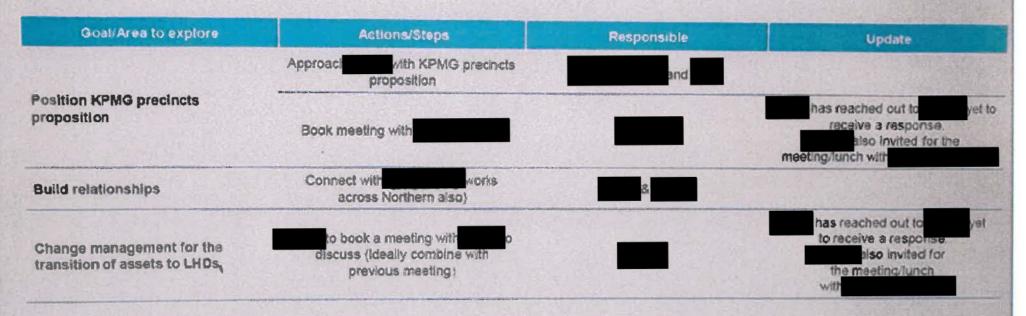
### Action Plan

Goal/Area to explore	Actions/Steps	Responsible	Update
Build relationship	Connect with		(was the PD at Randwick) - going out to Liverpool, will get some Intel.
	Connect with		
Position KPMG precincts proposition	Approach with the precincts KPMG proposition		has provided a Precincts Pitch document that was developed back in April 2020 foil — this was to pitch on precincts to HI but given lock down, this wasn't really helpful at the time. Needs to be adapted and thinks worthwhile doing so — bit of work in it.  and have arranged a workshop related to this proposition that is due to be held in May/June.
	Book a discussion with	and the same of th	
Change management for the transition of assets to LHDs	to book a meeting with to discuss (ideally combine with previous meeting)		



9,302 KPMS, or Australian particular and a hombit from a the sPMS place properties of evergencies needed lone, affiliated and KPMS international Employee County properties for American Advance of Americans

# 5. Relationship mapping - E) Western Region





# 5. Relationship mapping - F) Rural & Regional

Goal/Area to explore	Actions/Steps	Responsible	Update
Position KPMG precincts proposition	Approach re KPMG precincts proposition		
	Book meeting with		One of contacts is now a Project Director for this will be a good pathway to
Leasing Strategy	Build relationship with		
	Connect with report potential leasing strategies (e.g. QLD example)	e v visit v sport e famos effort menturent i ver en visit visit v ver	
Change management for the transition of assets to LHDs	to book a meeting with to discuss (ideality combine with previous meeting)	and passing data a standard and a personal in personal person of personal personal personal personal personal	

