HOUSE OF REPRESENTATIVES STANDING COMMITTEE ON ECONOMICS

## REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS

Bank of Queensland

## BAQ4QW:

Over the past six months can you please outline for each month:
(a) The standard variable interest rate(s) for a principal and interest mortgage

Answer:
BOQ standard variable interest rates:

| Date | 31 May | 30 Jun | 31 Jul | 31 Aug | 30 Sep | 31 Oct |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BOQ OO | $5.88 \%$ | $5.63 \%$ | $5.48 \%$ | $5.48 \%$ | $5.48 \%$ | $5.38 \%$ |
| BOQ Investor | $6.51 \%$ | $6.26 \%$ | $6.11 \%$ | $6.11 \%$ | $6.11 \%$ | $6.01 \%$ |
| VMA OO | $4.84 \%$ | $4.59 \%$ | $4.44 \%$ | $4.44 \%$ | $4.44 \%$ | $4.29 \%$ |
| VMA Investor | $5.14 \%$ | $4.89 \%$ | $4.74 \%$ | $4.74 \%$ | $4.74 \%$ | $4.59 \%$ |
| BOQS OO | $5.69 \%$ | $5.44 \%$ | $5.29 \%$ | $5.29 \%$ | $5.29 \%$ | $5.19 \%$ |
| BOQS Investor | $6.42 \%$ | $6.17 \%$ | $6.02 \%$ | $6.02 \%$ | $6.02 \%$ | $5.92 \%$ |

(b) The standard variable rate(s) for an interest only mortgage

| Date | 31 May | 30 Jun | 31 Jul | 31 Aug | 30 Sep | 31 Oct |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BOQ OO | $6.34 \%$ | $6.09 \%$ | $5.94 \%$ | $5.94 \%$ | $5.94 \%$ | $5.69 \%$ |
| BOQ Investor | $6.91 \%$ | $6.66 \%$ | $6.51 \%$ | $6.51 \%$ | $6.51 \%$ | $6.26 \%$ |
| VMA OO | $5.09 \%$ | $4.84 \%$ | $4.69 \%$ | $4.69 \%$ | $4.69 \%$ | $4.49 \%$ |
| VMA Investor | $5.39 \%$ | $5.14 \%$ | $4.99 \%$ | $4.99 \%$ | $4.99 \%$ | $4.79 \%$ |
| BOQS OO | $6.23 \%$ | $5.98 \%$ | $5.83 \%$ | $5.83 \%$ | $5.83 \%$ | $5.73 \%$ |
| BOQS Investor | $6.80 \%$ | $6.55 \%$ | $6.40 \%$ | $6.40 \%$ | $6.40 \%$ | $6.30 \%$ |

(c) The standard fixed interest rate(s) for a principal and interest mortgage

| Date | 31 May | 30 Jun | 31 Jul | 31 Aug | 30 Sep | 31 Oct |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BOQ OO 1 Year | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ |
| BOQ OO 2 Year | $4.19 \%$ | $4.19 \%$ | $4.09 \%$ | $3.74 \%$ | $3.74 \%$ | $3.74 \%$ |
| BOQ OO 3 Year | $4.29 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ |
| BOQ OO 4 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $3.89 \%$ | $3.89 \%$ | $3.89 \%$ |
| BOQ OO 5 Year | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ | $3.89 \%$ | $3.89 \%$ | $3.89 \%$ |
| BOQ Investor 1 Year | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ |
| BOQ Investor 2 Year | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ | $3.84 \%$ | $3.84 \%$ | $3.84 \%$ |
| BOQ Investor 3 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ |
| BOQ Investor 4 Year | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ |
| BOQ Investor 5 Year | $4.59 \%$ | $4.59 \%$ | $4.59 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ |
| VMA OO 1 Year | $4.24 \%$ | $4.24 \%$ | $4.24 \%$ | $3.99 \%$ | $3.99 \%$ | $3.99 \%$ |
| VMA OO 2 Year | $4.19 \%$ | $4.19 \%$ | $3.74 \%$ | $3.74 \%$ | $3.74 \%$ | $3.64 \%$ |
| VMA OO 3 Year | $4.19 \%$ | $3.99 \%$ | $3.99 \%$ | $3.99 \%$ | $3.99 \%$ | $3.89 \%$ |
| VMA OO 4 Year | $4.34 \%$ | $4.34 \%$ | $4.34 \%$ | $3.99 \%$ | $3.99 \%$ | $3.99 \%$ |
| VMA OO 5 Year | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $3.79 \%$ | $3.79 \%$ | $3.79 \%$ |


| VMA Investor 1 Year | $4.34 \%$ | $4.34 \%$ | $4.34 \%$ | $3.99 \%$ | $3.99 \%$ | $3.99 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| VMA Investor 2 Year | $4.05 \%$ | $4.05 \%$ | $4.05 \%$ | $3.70 \%$ | $3.70 \%$ | $3.70 \%$ |
| VMA Investor 3 Year | $4.14 \%$ | $4.14 \%$ | $4.14 \%$ | $3.84 \%$ | $3.84 \%$ | $3.84 \%$ |
| VMA Investor 4 Year | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ |
| VMA Investor 5 Year | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $3.59 \%$ | $3.59 \%$ | $3.59 \%$ |
| BOQS OO 1 Year | $4.29 \%$ | $4.19 \%$ | $4.19 \%$ | $3.99 \%$ | $3.99 \%$ | $3.79 \%$ |
| BOQS OO 2 Year | $4.09 \%$ | $3.89 \%$ | $3.89 \%$ | $3.69 \%$ | $3.69 \%$ | $3.49 \%$ |
| BOQS OO 3 Year | $3.99 \%$ | $3.89 \%$ | $3.89 \%$ | $3.69 \%$ | $3.69 \%$ | $3.49 \%$ |
| BOQS OO 4 Year | $4.39 \%$ | $4.19 \%$ | $4.19 \%$ | $4.09 \%$ | $4.09 \%$ | $3.89 \%$ |
| BOQS OO 5 Year | $4.49 \%$ | $4.39 \%$ | $4.39 \%$ | $4.19 \%$ | $4.19 \%$ | $3.99 \%$ |
| BOQS Investor 1 Year | $4.39 \%$ | $4.29 \%$ | $4.29 \%$ | $4.09 \%$ | $4.09 \%$ | $3.89 \%$ |
| BOQS Investor 2 Year | $4.29 \%$ | $3.99 \%$ | $3.99 \%$ | $3.89 \%$ | $3.89 \%$ | $3.69 \%$ |
| BOQS Investor 3 Year | $4.09 \%$ | $3.99 \%$ | $3.99 \%$ | $3.79 \%$ | $3.79 \%$ | $3.59 \%$ |
| BOQS Investor 4 Year | $4.49 \%$ | $4.29 \%$ | $4.29 \%$ | $4.19 \%$ | $4.19 \%$ | $3.99 \%$ |
| BOQS Investor 5 Year | $4.59 \%$ | $4.40 \%$ | $4.40 \%$ | $4.29 \%$ | $4.29 \%$ | $4.09 \%$ |

(d) The standard fixed rate(s) for an interest only mortgage

| Date | 31 May | 30 Jun | 31 Jul | 31 Aug | 30 Sep | 31 Oct |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BOQ OO 1 Year | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ |
| BOQ OO 2 Year | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ | $3.84 \%$ | $3.84 \%$ | $3.84 \%$ |
| BOQ OO 3 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ |
| BOQ OO 4 Year | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ |
| BOQ OO 5 Year | $4.59 \%$ | $4.59 \%$ | $4.59 \%$ | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ |
| BOQ Investor 1 Year | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ |
| BOQ Investor 2 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $3.84 \%$ | $3.84 \%$ | $3.84 \%$ |
| BOQ Investor 3 Year | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ |
| BOQ Investor 4 Year | $4.59 \%$ | $4.59 \%$ | $4.59 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ |
| BOQ Investor 5 Year | $4.69 \%$ | $4.69 \%$ | $4.69 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ |
| VMA OO 1 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ |
| VMA OO 2 Year | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ |
| VMA OO 3 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ |
| VMA OO 4 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ |
| VMA OO 5 Year | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ |
| VMA Investor 1 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $3.99 \%$ | $3.99 \%$ | $3.99 \%$ |
| VMA Investor 2 Year | $4.09 \%$ | $4.09 \%$ | $4.09 \%$ | $3.94 \%$ | $3.94 \%$ | $3.74 \%$ |
| VMA Investor 3 Year | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.09 \%$ | $4.09 \%$ | $3.89 \%$ |
| VMA Investor 4 Year | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ | $4.19 \%$ |
| VMA Investor 5 Year | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ | $3.79 \%$ | $3.79 \%$ | $3.79 \%$ |
| BOQS OO 1 Year | $4.29 \%$ | $4.29 \%$ | $4.29 \%$ | $4.19 \%$ | $4.19 \%$ | $3.99 \%$ |
| BOQS OO 2 Year | $4.29 \%$ | $4.09 \%$ | $4.09 \%$ | $3.99 \%$ | $3.99 \%$ | $3.79 \%$ |
| BOQS OO 3 Year | $4.29 \%$ | $4.09 \%$ | $4.09 \%$ | $3.99 \%$ | $3.99 \%$ | $3.79 \%$ |
| BOQS OO 4 Year | $4.49 \%$ | $4.29 \%$ | $4.29 \%$ | $4.19 \%$ | $4.19 \%$ | $3.99 \%$ |
| BOQS OO 5 Year | $4.59 \%$ | $4.49 \%$ | $4.49 \%$ | $4.29 \%$ | $4.29 \%$ | $4.09 \%$ |
| BOQS Investor 1 Year | $4.39 \%$ | $4.39 \%$ | $4.39 \%$ | $4.19 \%$ | $4.19 \%$ | $3.99 \%$ |
| BOQS Investor 2 Year | $4.44 \%$ | $4.15 \%$ | $4.15 \%$ | $4.05 \%$ | $4.05 \%$ | $3.85 \%$ |
| BOQS Investor 3 Year | $4.39 \%$ | $4.15 \%$ | $4.15 \%$ | $4.05 \%$ | $4.05 \%$ | $3.85 \%$ |
| BOQS Investor 4 Year | $4.59 \%$ | $4.39 \%$ | $4.39 \%$ | $4.24 \%$ | $4.24 \%$ | $3.99 \%$ |
| BOQS Investor 5 Year | $4.69 \%$ | $4.49 \%$ | $4.49 \%$ | $4.39 \%$ | $4.39 \%$ | $4.19 \%$ |

(e) The interest rate(s) for term deposits

| Date | 31 May | 30 Jun | 31 Jul | 31 Aug | 30 Sep | 31 Oct |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BOQ TDs (Months) |  |  |  |  |  |  |
| <1 | 0.50\% | 0.50\% | 0.30\% | 0.30\% | 0.30\% | 0.30\% |
| 1 | 1.45\% | 1.20\% | 0.95\% | 0.95\% | 0.95\% | 0.70\% |
| 2 | 2.25\% | 2.10\% | 1.90\% | 1.70\% | 1.35\% | 1.15\% |
| 3 | 2.20\% | 1.95\% | 2.05\% | 1.90\% | 1.40\% | 1.50\% |
| 4 | 2.25\% | 1.75\% | 1.50\% | 1.50\% | 1.55\% | 1.15\% |
| 5 | 1.90\% | 2.15\% | 1.75\% | 1.65\% | 1.55\% | 1.35\% |
| 6 | 2.25\% | 1.95\% | 2.10\% | 1.90\% | 1.70\% | 1.55\% |
| 7 | 2.20\% | 2.05\% | 1.75\% | 1.65\% | 1.55\% | 1.35\% |
| 8 | 2.00\% | 1.85\% | 1.65\% | 1.65\% | 1.55\% | 1.35\% |
| 9 | 2.00\% | 1.85\% | 1.65\% | 1.65\% | 1.55\% | 1.35\% |
| 10 | 2.00\% | 1.85\% | 1.65\% | 1.65\% | 1.55\% | 1.35\% |
| 11 | 1.90\% | 1.75\% | 1.50\% | 1.50\% | 1.40\% | 1.15\% |
| 12 | 2.10\% | 1.95\% | 1.85\% | 1.75\% | 1.65\% | 1.55\% |
| 24 | 2.10\% | 1.95\% | 1.85\% | 1.65\% | 1.55\% | 1.45\% |
| 36 | 2.10\% | 2.00\% | 1.85\% | 1.65\% | 1.55\% | 1.45\% |
| 48 | 2.15\% | 2.05\% | 1.90\% | 1.80\% | 1.55\% | 1.45\% |
| BOQS TDs (months) |  |  |  |  |  |  |
| 1 | 1.55\% | 1.55\% | 1.55\% | 1.55\% | 1.55\% | 1.55\% |
| 2 | 1.70\% | 1.85\% | 1.70\% | 1.70\% | 1.70\% | 1.55\% |
| 3 | 2.25\% | 1.95\% | 1.80\% | 1.65\% | 1.65\% | 1.50\% |
| 4 | 2.30\% | 1.95\% | 1.75\% | 1.65\% | 1.65\% | 1.55\% |
| 6 | 2.35\% | 2.16\% | 1.95\% | 1.75\% | 1.70\% | 1.65\% |
| 9 | 2.10\% | 1.80\% | 1.70\% | 1.50\% | 1.50\% | 1.45\% |
| 12 | 2.00\% | 1.85\% | 1.65\% | 1.45\% | 1.40\% | 1.35\% |
| 24 | 2.00\% | 1.60\% | 1.45\% | 1.35\% | 1.20\% | 1.25\% |
| 36 | 2.00\% | 1.60\% | 1.45\% | 1.35\% | 1.20\% | 1.25\% |
| 48 | 2.05\% | 1.65\% | 1.55\% | 1.45\% | 1.30\% | 1.25\% |
| 60 | 2.10\% | 1.75\% | 1.65\% | 1.50\% | 1.35\% | 1.30\% |

(f) The interest rate(s) for any other interest-bearing deposit products

| Date | 31 May | 30 Jun | 31 Jul | 31 Aug | 30 Sep | 31 Oct |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Other BOQ Retail Products |  |  |  |  |  |  |
| Bonus Interest Savings Base | $0.80 \%$ | $0.60 \%$ | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ | $0.20 \%$ |
| Bonus Interest Savings Bonus | $1.40 \%$ | $1.40 \%$ | $1.40 \%$ | $1.40 \%$ | $1.40 \%$ | $1.30 \%$ |
| Bonus Interest Savings Total rate | $2.20 \%$ | $2.00 \%$ | $1.75 \%$ | $1.75 \%$ | $1.75 \%$ | $1.50 \%$ |
| Websavings Account - Base | $1.20 \%$ | $1.00 \%$ | $0.80 \%$ | $0.80 \%$ | $0.80 \%$ | $0.55 \%$ |
| Websavings Account - Retention | $2.25 \%$ | $1.95 \%$ | $1.70 \%$ | $1.70 \%$ | $1.70 \%$ | $1.45 \%$ |
| Websavings Account - Special | $2.80 \%$ | $2.60 \%$ | $2.30 \%$ | $2.30 \%$ | $2.30 \%$ | $2.05 \%$ |
| Websavings Account - Staff | $2.80 \%$ | $2.60 \%$ | $2.30 \%$ | $2.30 \%$ | $2.30 \%$ | $2.05 \%$ |
| Pension Plus >2k | $0.25 \%$ | $0.25 \%$ | $0.25 \%$ | $0.25 \%$ | $0.25 \%$ | $0.00 \%$ |
| Pension Plus 2-45k | $1.15 \%$ | $0.90 \%$ | $0.75 \%$ | $0.75 \%$ | $0.75 \%$ | $0.50 \%$ |
| Pension Plus 45k+ | $1.80 \%$ | $1.55 \%$ | $1.40 \%$ | $1.40 \%$ | $1.40 \%$ | $1.15 \%$ |
| Save to Win | $0.75 \%$ | $0.50 \%$ | $0.01 \%$ | $0.01 \%$ | $0.01 \%$ | $0.01 \%$ |


| Cash Management Account <br> <100k | $1.00 \%$ | $0.75 \%$ | $0.50 \%$ | $0.50 \%$ | $0.50 \%$ | $0.25 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Cash Management Account <br> $>100 \mathrm{k}$ | $1.25 \%$ | $1.00 \%$ | $0.75 \%$ | $0.75 \%$ | $0.75 \%$ | $0.50 \%$ |
| Fast Track Starter - Base | $0.50 \%$ | $0.50 \%$ | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ |
| Fast Track Starter - Bonus (<10k) | $4.00 \%$ | $3.75 \%$ | $3.50 \%$ | $3.50 \%$ | $3.50 \%$ | $3.15 \%$ |
| Fast Track Starter - Bonus (10- <br> 250k) | $2.80 \%$ | $2.55 \%$ | $2.50 \%$ | $2.50 \%$ | $2.50 \%$ | $2.15 \%$ |
| Fast Track Starter - Bonus <br> (>250k) | $0.50 \%$ | $0.50 \%$ | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ |
| Fast Track Saver - Base | $0.50 \%$ | $0.50 \%$ | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ |
| Fast Track Saver - Bonus (up to <br> 250k) | $3.00 \%$ | $2.75 \%$ | $2.50 \%$ | $2.50 \%$ | $2.50 \%$ | $2.15 \%$ |
| Other BOQS Retail Products |  |  |  |  |  |  |
| One Account | $1.25 \%$ | $1.00 \%$ | $0.75 \%$ | $0.75 \%$ | $0.75 \%$ | $0.50 \%$ |
| Private Access Account | $1.75 \%$ | $1.50 \%$ | $1.40 \%$ | $1.40 \%$ | $1.40 \%$ | $1.25 \%$ |
| 32 Day Notice Account | $2.31 \%$ | $2.06 \%$ | $1.95 \%$ | $1.95 \%$ | $1.95 \%$ | $1.75 \%$ |

