REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Spirit Super

SPIR02QW:

Question in writing No.	Member	Question
SPIR02QW	Wilson	Please provide as separated data, what the base salary and bonuses were, or are set to be, paid in the 2019/2020 and 2020/21 financial year for your: a. Chief Executive Officer or equivalent?
		b. Chief Investment Officer or equivalent?

Answer:

Executive remuneration is publicly available in the fund's annual report for 2019/20 at https://spiritsuper.com.au/about-us/governance

The fund's 2020/21 annual report will be released in coming months.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Spirit Super

SPIR03QW:

Question in writing No.	Member	Question
SPIR03QW	Wilson	Do you support superannuation funds delisting public companies?

Answer:

We do not have a specific policy on public-to-private transactions. We consider all investments based on their prospective reward for risk and members best long-term interests. The main focus of our Australian private equity strategy is smaller, growth capital opportunities rather than larger public-toprivate transactions.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Spirit Super

SPIR04QW:

Question in writing No.	Member	Question
SPIR04QW	Wilson	Property investments
		a. Do you have any current
		investments in the National
		Housing Finance and Investment
		Corporation? If so, what is the
		size of your investments?
		b. Please provide information on
		the rental income for any
		residential property investments
		held for each year for the last
		five financial years.

Answer:

- a. No
- b. Residential Property is not a material part of our strategy. Any prior investments in this sector have been development projects in which lots are sold on completion and therefore not held for post-completion rental income.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Spirit Super

SPIR05QW:

Question in writing No.	Member	Question
SPIROSQW	Wilson	Subscriptions to The New Daily a. Has your fund ever considered subscribing your members to The New Daily through an opt- out model? If so: i. Was this proposed initially internally, or externally? ii. Who proposed it? iii. Who approved it? iv. What was the approval process? v. What legal advice was sought? vi. On what date did it proceed, or is it proposed to proceed? b. Have the following groups ever enquired or requested your fund to subscribe your members to The New Daily: ii. The New Daily?

Answer:

- a. No
- b. No

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Spirit Super

SPIR06QW:

Question in writing No.	Member	Question
SPIR06QW	Wilson	What arrangements, including donations, commissions, marketing expenditure or partnerships, do you have that lead to payments to research organisations or 'think tanks'? Please provide: a. Names of the think tanks. b. Payments made over the last five years.

Answer:

We are unclear on the definition of research organisations and "think tanks" and are unable to respond as to how an arrangement with one party may lead to a payment from that party to another.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Spirit Super

SPIR07QW:

Question in writing No.	Member	Question
SPIR07QW	Wilson	According to the Australian
		Financial Review (IFM's Tandem
		leaves workers in the lurch, 7
		July 2021), IFM Investors have
		invested in a business that has
		left them wholly owning a
		subsidiary, Tandem Networks,
		that avoids them paying out the
		full entitlements of
		subcontractor. Therefore, if you
		are an owner of IFM Investors:
		a. Do you think it is acceptable
		that an investment made by
		your investment vehicle
		dishonours contractual
		arrangements with
		subcontractors?
		b. What inquiries have been
		made to ensure that
		subcontractors are being paid?
		c. What steps do you expect IFM
		Investors to go through should
		they not honour entitlements to
		subcontractors?
		d. Would you divest from IFM
		Investors should they not
		honour entitlements to
		subcontractors?

Answer:

Spirit Super was not an investor in the private equity fund that held Tandem Networks.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Spirit Super

SPIR08QW:

Question in writing No.	Member	Question
SPIR08QW	Wilson	At the House Economics
		superannuation hearing on 8
		July 2021 representatives of
		Australian Super and CBUS
		outlined they were not aware
		that IFM Investors (a company
		wholly owned by industry funds)
		had paid a bonus of \$12m, and
		were asked whether they had
		asked questions about the
		bonus and the bonus structures
		within IFM Investors.
		According to the Australian
		Financial Review (IFM Investors
		gives \$12.7m bonus to UK
		Director, 14 February 2020) a
		bonus of \$12.7 million bonus
		was paid.
		According to the Sydney
		Morning Herald (A lot of bling:
		Industry shocked at \$36 million
		bonus allegation, 22 March
		2019) bonus structures existed
		to allow for bonuses of up to
		\$36m to be paid.
		Therefore, if you are an owner
		of IFM Investors, please advise:
		a. What inquiries have been
		made, or will be made, about
		bonuses of that size with IFM
		Investors?
		b. What information you have
		sought, or will seek, from IFM
		investors about bonus structures
		within IFM Investors?

Answer:

Performance based remuneration structures are very common across the global asset management industry.

Remuneration of key investment professionals is considered as part of the due diligence process of all fund manager selection to ensure strong alignment and, generally speaking, large bonus style payments are only considered in circumstances where the fund manager delivers very high returns to members.