## <u>ONEPATH</u> MASTERFUND ANNUAL REPORT

Reporting period 1 July 2016 to 30 June 2017

**Issued December 2017** 

OneAnswer Frontier Personal Super OneAnswer Frontier Pension OneAnswer Personal Super OneAnswer Pension OneAnswer Term Allocated Pension Corporate Super Integra Super Integra Allocated Pension OptiMix Superannuation OptiMix Allocated Pension OptiMix Term Allocated Pension Personal Retirement Plan Traditional Policies (Superannuation)



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This Annual Report covers the various products offered through the OnePath MasterFund and not all sections will be relevant to you. Please ensure you read the sections relevant to the superannuation or pension product of which you are a member.

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**OneAnswer Personal Super, OneAnswer** Pension, OneAnswer Term Allocated Pension, OneAnswer Frontier Personal Super, OneAnswer Frontier Pension, Corporate Super, Integra Super, OptiMix Superannuation, OptiMix Allocated Pension, OptiMix Term Allocated Pension, Integra Allocated Pension, Personal Retirement Plan and Traditional Policies (Superannuation) are products offered by the OnePath MasterFund (ABN 53 789 980 697. RSE R1001525, SFN 2929 169 44) (Fund). When you invest in one of these products, you become a member of the Fund. Traditional Policies (Superannuation), Integra Super, OneAnswer Personal Super, OneAnswer Pension, OneAnswer Term Allocated Pension, Corporate Super, OptiMix Superannuation, OptiMix Allocated Pension, OptiMix Term Allocated Pension, Integra Allocated Pension, and Personal Retirement Plan are all products which are now closed to new investors (together 'Closed Products').

OnePath Life Limited (ABN 33 009 657 176, AFSL 238341) (OnePath Life), issues the non-super products of Traditional Policies.

OnePath Custodians Pty Limited (ABN 12 008 508 496, AFSL 238346, RSE L0000673) (OnePath Custodians or Trustee) is the Trustee of the Fund and the issuer of this Annual Report for the products mentioned above.

The Trustee invests all contributions in a master life insurance policy issued by OnePath Life Limited (ABN 33 009 657 176, AFSL 238341) (OnePath Life) which then invests in selected investment fund(s). OnePath Life is also the administrator of the Fund.

The Trustee and OnePath Life are wholly owned subsidiaries of Australia and New Zealand Banking Group Limited (ABN 11 005 357 522) (ANZ). ANZ is an authorised deposit taking institution (Bank) under the *Banking Act 1959* (Cth). Although the Trustee and OnePath Life are owned by ANZ, neither of them are a Bank. Except as described in the relevant Product Disclosure Statement (PDS), an investment with the issuer is not a deposit or other liability of ANZ or its related group companies and none of them stands behind or guarantees the issuer or the capital or performance of your investment. This information is current as at 30 June 2017 but may be subject to change. Updated information will be available free of charge by contacting Customer Services on 133 665.

On 21 July 2016, the Trustee approved the transition of the majority of default members in Integra Super to ANZ Smart Choice Super for employers and their employees. This transition included the migration of insurance and investment balances, and occurred between August 2016 and November 2016. Formal notification was provided to impacted members prior to the transition.

On 31 July 2017, the Trustee also approved the transition of the Corporate Super Defined Benefit members to a Defined Benefit offering in ANZ Smart Choice Super for employers and their employees. Members and employers will be provided with formal notification of this transition prior to it occurring.

The information is of a general nature and does not take into account your personal needs, financial circumstances or objectives. Before acting on this information, you should consider the appropriateness of the information, having regard to your needs, financial circumstances and objectives. Any examples used in this Annual Report are hypothetical and are not meant to illustrate the circumstances of any particular individual. This information must not be reproduced without the issuer's prior written permission. For the Closed Products you should read the Product Disclosure Statement (PDS) available by calling Customer Services and any specific product updates for these products listed above and consider whether the product is right for you before making a decision to continue to hold the product. For all other products you should read the relevant PDS available at onepath.com.au and consider whether that particular product is right for you, before making a decision to acquire or to continue to hold the product.

The term 'OneAnswer Pensions' refers to, OneAnswer Allocated Pension, OneAnswer Frontier Pension and OneAnswer Term Allocated Pension.

The term 'OneAnswer' also includes the OneAnswer Frontier and OneAnswer //Select suite of products.

The term 'OptiMix Pensions' refers to OptiMix Allocated Pension and OptiMix Term Allocated Pension.

'OptiMix'/'OptiMix members' refers to members who have the now-closed OptiMix product and does not include OneAnswer, Corporate Super, Integra Super, or Integra Allocated Pension members who have some or all of their account invested in one of the OptiMix investment funds.

The term Traditional Policies (Superannuation) refers to OnePath Traditional Endowments and OnePath Whole of Life.

# INVESTING YOUR MONEY

When you invest your superannuation in a product within the Fund your money is invested in one or more different investment funds. The investment funds you have selected are outlined on your Annual Statement. This Annual Report details how the Fund and your investment in the Fund is managed and how all investment funds have performed in the last year by listing the investment returns.

When selecting investment funds, you need to consider how long you wish to invest your money and the level of risk you are prepared to accept. In general, investments with the potential to earn higher returns (e.g. shares) carry the highest risk. Not only will the rate of return go up and down, but the value of your investment (the capital value) can also rise and fall. For the investments that generally earn lower returns (e.g. cash), the capital value is less likely to fluctuate.

You may switch all or part of your existing account balance between investment funds within the Fund.

Please note that transaction cost factors and a fee may apply upon switching.

### TRUSTEE'S INVESTMENT OBJECTIVES AND STRATEGY

The Fund's investment objectives are to:

• invest all contributions through a master life insurance policy issued by OnePath Life

- offer you a range of individual investment strategies, depending on the product (see 'Individual investment fund objectives and strategies' on the next page), that invest in different types of assets, so that you may be able to achieve returns consistent with your risk tolerance
- invest in investment strategies as directed by members across a risk profile spectrum through life insurance policies and registered managed investment schemes managed by external fund managers.

The investment strategy of the Trustee is to implement its investment objectives by investing all contributions in a master life insurance policy issued by OnePath Life, which then invests in members' selected investment funds (which either you or the Trustee have nominated) or through registered managed investment schemes managed by external fund managers.

In order to meet the Fund's investment objectives, the Trustee offers a variety of categories of investments, including;

- defensive strategy
- conservative strategy
- moderate strategy
- growth strategy
- high growth strategy.

Members with a Defined Benefit component should note that investment choice is not available in respect of their Defined Benefit component and accordingly, members are unable to nominate their own personal investment strategy or switch in respect of their Defined Benefit component.

The Trustee takes into account its objectives and the requirements of superannuation law and relevant regulatory guidelines for any new investments proposed for the Fund. Some key considerations undertaken by the Trustee in assessing investments prior to making them available to investors include:

- Risk and return key risks addressed in assessing and monitoring investments include product complexity risk, investment asset and manager risk, market risk, derivatives and gearing risk, liquidity risk and credit risk.
- Diversification the Trustee considers the level and adequacy of diversification in each investment strategy as relevant to the needs of members. To minimise risks from lack of diversification, the Trustee makes available a broad range of managed fund investments across sectors (traditional and alternative), investment managers and styles.
- Liquidity the Trustee considers the liquidity of the underlying assets when assessing investments as part of its selection criteria and reviews liquidity stress testing of the options as performed by the managers. This recognises the Trustee's requirements to pay expenses, tax and benefits when they become due and accounting for circumstances beyond its control.
- Valuation the Trustee takes into consideration the reliability and frequency of valuation information to ensure members receive accurate and timely unit pricing and returns on their investments.
- **Product complexity** the Trustee considers the complexity of products and their suitability to members when assessing investments as part of its selection criteria.
- Use of derivatives the Trustee considers the potential risk exposures associated with derivatives when assessing investment options and reviews manager Derivative Risk Statements to ensure appropriate use of derivatives.

 Cost and taxes – the Trustee reviews the investment costs that may be charged by the investment manager on an absolute and relative to peers basis and alignment of the interests of investment managers with investors. Due consideration has also been given by the Trustee to the impact of costs and taxes on the performance of the investment options.

The Trustee takes into consideration existing and prospective investment liabilities when assessing investment options and its ability to discharge any liabilities and any potential large redemptions.

### INDIVIDUAL INVESTMENT FUND OBJECTIVES AND STRATEGIES

Over time, fund managers can make changes to the investment funds they manage. New investment funds can be offered and other investment funds can be closed to new investors.

#### OneAnswer

Details of the current investment objectives and strategies for all open funds can be found in the current PDS available at onepath.com.au or by calling Customer Services. Details of the current investment objectives and strategies for closed investment funds can be obtained through Customer Services.

#### OptiMix, Corporate Super, Integra Super and Integra Allocated Pension members

Details of the current investment objectives and strategies for OptiMix, Corporate Super, Integra Super and Integra Allocated Pension are available by calling Customer Services.

#### Personal Retirement Plan and Traditional Policies (Superannuation) members

Members of these products are all invested into the OnePath Capital Guaranteed fund. All contributions are invested in a master life insurance policy issued by OnePath Life, which is provided from the OnePath Life Limited Statutory Fund No. 3. The objective and strategy for the OnePath Capital Guaranteed fund are detailed below.

#### Investment objective

This investment fund's investment objective is to exceed the return on cash (after fees, charges and taxes) and the rate of change in inflation over periods of three years or more.

#### Investment strategy

This investment fund invests in a diversified portfolio of assets, including fixed interest, cash, shares and property.

### INVESTMENT VALUE - ALLOCATION OF NET EARNINGS

#### OneAnswer, Corporate Super and Integra Super members

All investment funds (except OnePath Capital Guaranteed) issue units, with each unit representing a share of the underlying assets. The value of a unit will vary depending on the value of the assets of the relevant investment fund. Your investment balance is the number of units you hold in the investment fund multiplied by the unit price. The net investment earnings (after deduction of management fees and taxes) are reflected by changes in the unit price. The value of your units may rise or fall. In relation to investments in OnePath Guaranteed Cash (OneAnswer members) the unit price is subject to a guarantee that the unit price will never fall. In relation to investments in OnePath Capital Stable, the unit price payable on withdrawal may be subject to a limited guarantee.

For OnePath Capital Guaranteed, an interest rate is declared each year. This rate is capitalised and added to the value of your investment. This declared rate is based on a weighted average of the earnings rate of the fund over the previous three years, less management fees and taxes. If a full withdrawal is made, an interim interest rate applies from the last declaration date. The declared rate cannot be negative.

# Integra Allocated Pension and OptiMix members

All investment funds issue units, with each unit representing a share of the underlying assets. The value of a unit will vary depending on the value of the assets of the relevant investment fund. Your investment balance is the number of units you hold in the investment fund multiplied by the unit price. The net investment earnings (after deduction of management fees and taxes) are reflected by changes in the unit price. The value of your units may rise or fall.

#### Personal Retirement Plan members

The Directors of OnePath Life declare an interest rate each year based on the advice of the Appointed Actuary. The interest rate is capitalised and added to the value of your investment balance. An interim interest rate applies from the last declaration date where a full withdrawal is made. The declared rate may be zero but cannot be negative.

#### Traditional Policies (Superannuation)

The Directors of OnePath Life declare a bonus rate each year based on the advice of the Appointed Actuary.

The bonus rate is applied to the sum insured and existing bonus and allocated to your policy. The declared bonus rate may be zero but cannot be negative.

### INVESTMENT PERFORMANCE

The investment returns tables on pages 8 to 55 show the historical yearly returns for the last five years or for the years since a fund's inception (where the investment fund has not existed for the full five-year period) and the five-year and ten-year returns (after management fees and taxes) for each investment fund.

Please note that past performance is not indicative of future performance.

To see how your investment is performing, you can register for Account Access by calling Customer Services or simply visit onepath.com.au at any time.

## DERIVATIVES

Some investment funds offered through the Fund may invest in derivatives, such as futures and options, in order to gain exposure to investment markets and to manage the risks associated with market price, interest rate and currency fluctuations. Except where specifically approved by the 'Investment Mandate' for that particular investment fund, derivatives will not be used to gear an investment fund's assets or for speculative purposes.

## RESERVES

Currently, the Fund maintains a reserve that includes permanent tax differences which have not been allocated to members.

Monies held by the Fund as a reserve are invested by the Trustee in an interest bearing bank account.

The reserve balance as at 30 June is as follows:

	2017 \$'000	2016 \$'000	2015 \$'000
Amount at the start of the year	10,917	13,290	12,884
Transfers to reserves and interest earned*	752	(2,373)	406
Amount at the end of the year	11,669	10,917	13,290

\* net of transfers-in, interest and transfers-out.

Under APRA Prudential Standard SPS 114: **Operational Risk Financial Requirement** an Operational Risk Financial Requirement (ORFR) target amount is required to be held.

The financial resources held to meet the ORFR target amount can be held either as:

- a. an operational risk reserve within the Fund;
- b. operational risk trustee capital held by the Trustee; or
- c. a combination of both.

There is no Operational Risk Financial Requirement held by the Fund itself as at 30 June 2017.

# INVESTMENT PERFORMANCE

## INVESTMENT RETURNS -ONEANSWER PERSONAL SUPER

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees. Please refer to page 20 for the footnotes applicable to the following returns.

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
Altrinsic	Entry Fee	13/04/10	12.35	-6.47	15.04	21.29	32.87	14.27	7.36
Global Equities^	Nil Entry Fee	13/04/10	11.64	-7.06	14.32	20.53	32.01	13.54	6.68
Equities	//Select	13/04/10	13.14	-5.81	15.85	22.15	33.80	15.07	8.12
	Frontier	15/11/10	13.21	-5.74	15.93	22.23	33.89	15.15	10.23
AMP Capital	Entry Fee	21/11/01	7.12	-1.69	5.39	15.18	23.95	9.64	3.25
Equity	Nil Entry Fee	21/11/01	6.44	-2.31	4.72	14.45	23.16	8.95	2.59
	//Select	11/12/06	7.87	-1.00	6.13	15.99	24.82	10.41	3.94
AMP Capital	Entry Fee	08/10/07	7.80	0.10	4.52	13.93	22.66	9.53	0.94
Responsible Investment	Nil Entry Fee	08/10/07	7.11	-0.54	3.86	13.21	21.88	8.83	0.29
Leaders	//Select	08/10/07	8.55	0.80	5.26	14.73	23.52	10.29	1.62
Australian Shares	Frontier	15/11/10	8.69	0.93	5.39	14.88	23.67	10.43	6.61
AMP Capital	Entry Fee	08/10/07	11.99	-6.68	19.86	18.12	26.48	13.35	3.09
Responsible Investment	Nil Entry Fee	08/10/07	11.29	-7.28	19.09	17.37	25.68	12.63	2.44
Leaders	//Select	08/10/07	12.78	-6.03	20.70	18.95	27.37	14.15	3.79
International Shares	Frontier	15/11/10	12.91	-5.93	20.83	19.09	27.50	14.27	10.06
ANZ Cash	Entry Fee	15/06/09	1.11	1.85	1.88	2.10	2.71	1.89	1.06
Advantage	Nil Entry Fee	15/06/09	1.11	1.85	1.88	2.10	2.71	1.89	1.06
	//Select	15/06/09	1.37	2.16	2.14	2.36	2.98	2.15	1.32
	Frontier	15/11/10	1.37	2.16	2.14	2.35	2.97	2.15	1.32
ANZ Term	Entry Fee	01/09/11	_	_	_	_	_	_	_
Deposit options**	Nil Entry Fee	01/09/11	_	_	_	_	_	-	_
ομιοπε	//Select	01/09/11	_	_	_	_	_	_	_
	Frontier	01/09/11	_	_	_	_	_	_	_

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
Arrowstreet	Entry Fee	02/10/02	17.76	-2.77	14.99	32.56	28.64	17.56	-0.08
Global Equity (Hedged)	Nil Entry Fee	02/10/02	17.01	-3.39	14.26	31.71	27.81	16.81	-0.72
(Heugeu)	//Select	11/12/06	18.59	-2.09	15.80	33.49	29.54	18.38	0.59
	Frontier	15/11/10	18.60	-2.07	15.82	33.54	29.60	18.41	10.62
Ausbil	Entry Fee	19/09/05	8.74	12.94	1.33	24.29	14.64	12.14	3.43
Australian Emerging	Nil Entry Fee	19/09/05	8.05	12.23	0.68	23.49	13.91	11.42	2.77
Leaders	//Select	11/12/06	9.51	13.74	2.04	25.16	15.45	12.93	4.12
	Frontier	15/11/10	9.46	13.70	1.99	25.11	15.40	12.88	7.58
Bennelong	Entry Fee	24/11/09	11.42	8.84	5.39	11.26	18.91	11.08	7.24
Australian Equities	Nil Entry Fee	24/11/09	10.71	8.15	4.72	10.54	18.17	10.37	6.56
Lyunes	//Select	24/11/09	12.21	9.60	6.13	12.04	19.75	11.86	8.00
	Frontier	15/11/10	12.47	9.83	6.33	12.25	20.02	12.09	8.77
Bentham	Entry Fee	19/09/05	10.63	-2.64	1.98	8.15	10.19	5.53	5.52
Global Income	Nil Entry Fee	19/09/05	9.93	-3.25	1.33	7.47	9.48	4.86	4.85
	//Select	11/12/06	11.41	-1.95	2.70	8.91	10.96	6.28	6.23
	Frontier	15/11/10	11.38	-1.97	2.67	8.87	10.92	6.24	6.65
BlackRock	Entry Fee	21/11/01	9.67	0.47	7.20	11.19	15.69	8.72	3.87
Balanced	Nil Entry Fee	21/11/01	8.97	-0.17	6.52	10.48	14.95	8.03	3.21
	//Select	11/12/06	10.44	1.18	7.95	11.97	16.50	9.49	4.57
	Frontier	15/11/10	10.44	1.19	7.96	11.97	16.51	9.49	7.53
BlackRock	Entry Fee	20/09/04	12.01	1.87	3.20	13.77	24.72	10.82	3.23
Scientific Australian	Nil Entry Fee	20/09/04	11.30	1.22	2.55	13.04	23.94	10.11	2.57
Equity	//Select	11/12/06	12.80	2.59	3.93	14.57	25.60	11.59	3.92
	Frontier	15/11/10	12.95	2.72	4.07	14.72	25.77	11.74	8.03
BlackRock	Entry Fee	10/09/03	9.12	1.49	6.46	12.91	17.95	9.44	3.12
Scientific Diversified	Nil Entry Fee	10/09/03	8.42	0.85	5.77	12.20	17.20	8.75	2.47
Growth	//Select	11/12/06	9.88	2.20	7.20	13.71	18.78	10.21	3.82
	Frontier	15/11/10	9.89	2.21	7.21	13.72	18.78	10.22	7.86
BlackRock	Entry Fee	19/09/05	13.32	-4.42	24.76	19.51	30.41	16.06	3.03
Scientific International	Nil Entry Fee	19/09/05	12.59	-5.03	23.97	18.76	29.57	15.32	2.37
Equity	//Select	11/12/06	14.11	-3.75	25.63	20.35	31.33	16.88	3.72
	Frontier	15/11/10	14.07	-3.79	25.59	20.30	31.28	16.83	12.12

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
BT Core	Entry Fee	02/03/09	14.01	-1.89	8.05	16.11	21.42	11.24	10.06
Australian	Nil Entry Fee	02/03/09	13.29	-2.52	7.36	15.36	20.65	10.54	9.36
Shares	//Select	02/03/09	14.81	-1.20	8.81	16.92	22.27	12.03	10.82
	Frontier	15/11/10	15.03	-1.01	9.01	17.14	22.52	12.24	8.18
BT Smaller	Entry Fee	20/09/04	4.95	13.46	5.48	15.20	16.51	11.01	4.70
Companies	Nil Entry Fee	20/09/04	4.27	12.73	4.81	14.47	15.77	10.30	4.03
	//Select	11/12/06	5.68	14.25	6.22	16.01	17.32	11.79	5.40
	Frontier	15/11/10	5.75	14.33	6.29	16.10	17.41	11.87	8.96
Capital Group	Entry Fee	21/11/01	17.51	-4.17	8.90	17.69	23.49	12.25	4.43
Global Equity	Nil Entry Fee	21/11/01	16.76	-4.78	8.21	16.93	22.72	11.54	3.77
(Hedged)±	//Select	11/12/06	18.33	-3.49	9.67	18.52	24.35	13.04	5.13
	Frontier	15/11/10	18.36	-3.47	9.69	18.54	24.39	13.07	9.75
Colonial First	Entry Fee	19/09/05	5.09	0.18	0.95	6.13	6.74	3.78	3.23
State Global Credit Income	Nil Entry Fee	19/09/05	4.42	-0.46	0.30	5.45	6.07	3.12	2.57
Cledit Income	//Select	11/12/06	5.83	0.88	1.65	6.88	7.49	4.51	3.92
	Frontier	15/11/10	6.11	1.14	1.92	7.15	7.77	4.78	4.65
Colonial First	Entry Fee	21/11/01	7.47	0.24	5.39	14.29	23.66	9.92	3.23
State Imputation	Nil Entry Fee	21/11/01	6.79	-0.40	4.72	13.56	22.88	9.22	2.57
Πηρατατιοπ	//Select	11/12/06	8.22	0.95	6.13	15.09	24.53	10.69	3.92
	Frontier	15/11/10	8.45	1.16	6.35	15.33	24.79	10.92	6.93
Fidelity	Entry Fee	02/03/09	8.99	3.37	6.20	18.47	22.81	11.73	11.20
Australian Equities	Nil Entry Fee	02/03/09	8.30	2.71	5.53	17.72	22.03	11.02	10.49
Equities	//Select	02/03/09	9.76	4.10	6.95	19.30	23.67	12.51	11.96
	Frontier	15/11/10	9.98	4.30	7.16	19.53	23.92	12.73	9.32
Goldman	Entry Fee	08/10/07	2.13	3.49	2.27	5.70	6.36	3.98	3.50
Sachs Income Plus	Nil Entry Fee	08/10/07	1.48	2.84	1.62	5.03	5.68	3.32	2.84
1105	//Select	08/10/07	2.85	4.22	2.99	6.44	7.11	4.71	4.20
	Frontier	15/11/10	3.14	4.52	3.28	6.73	7.41	5.00	4.82
Henderson	Entry Fee	15/06/09	8.04	5.43	1.78	20.57	15.80	10.11	6.73
Australian Equity≠	Nil Entry Fee	15/06/09	7.35	4.76	1.13	19.79	15.06	9.41	6.05
-quity	//Select	15/06/09	8.80	6.17	2.49	21.41	16.61	10.88	7.47
	Frontier	15/11/10	8.93	6.31	2.62	21.56	16.75	11.02	6.73

Investment	F	Start	2017	2016	2015	2014	2012	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
fund	Fee option	date*	2017	2016	2015	2014	2013		
Henderson Global Fixed	Entry Fee	02/03/09	4.26	0.55	2.52	7.16	3.51	3.58	7.84
Interest Total	Nil Entry Fee	02/03/09	3.60	-0.08	1.86	6.48	2.85	2.92	7.15
Return#	//Select	02/03/09	4.99	1.26	3.24	7.91	4.24	4.30	8.58
	Frontier	15/11/10	5.06	1.34	3.32	7.99	4.31	4.38	4.94
Investors Mutual	Entry Fee	10/09/03	11.67	4.98	9.32	13.04	24.83	12.58	5.75
Australian	Nil Entry Fee	10/09/03	10.96	4.31	8.62	12.31	24.03	11.86	5.08
Shares	//Select	11/12/06	12.45	5.71	10.08	13.83	25.70	13.37	6.46
	Frontier	15/11/10	12.49	5.76	10.12	13.88	25.75	13.41	10.96
Kapstream Absolute	Entry Fee	19/09/05	1.68	1.36	1.96	3.35	14.89	4.52	1.30
Return	Nil Entry Fee	19/09/05	1.03	0.72	1.30	2.68	14.17	3.86	0.66
Income	//Select	11/12/06	2.39	2.07	2.67	4.07	15.69	5.26	1.98
	Frontier	15/11/10	2.45	2.12	2.72	4.12	15.75	5.31	4.45
Magellan	Entry Fee	21/11/01	12.91	-0.56	24.94	12.64	27.20	14.99	3.55
Global <sup>§</sup>	Nil Entry Fee	21/11/01	12.20	-1.19	24.16	11.90	26.40	14.25	2.89
	//Select	11/12/06	13.71	0.14	25.82	13.43	28.10	15.79	4.24
	Frontier	15/11/10	13.82	0.26	25.95	13.52	28.19	15.90	11.51
Merlon	Entry Fee	08/10/07	13.25	3.48	4.44	9.33	22.92	10.47	3.40
Australian Share Income	Nil Entry Fee	08/10/07	12.53	2.82	3.77	8.63	22.14	9.76	2.74
Share income	//Select	08/10/07	14.05	4.21	5.17	10.10	23.78	11.24	4.10
	Frontier	15/11/10	14.22	4.36	5.31	10.26	23.95	11.40	7.75
MFS Global	Entry Fee	19/09/05	14.89	1.05	22.62	16.39	34.36	17.36	6.41
Equity	Nil Entry Fee	19/09/05	14.16	0.41	21.84	15.66	33.50	16.61	5.73
	//Select	11/12/06	15.70	1.76	23.48	17.21	35.31	18.18	7.12
	Frontier	15/11/10	15.77	1.84	23.56	17.29	35.39	18.26	14.12
MLC Platinum	Entry Fee	10/09/03	17.38	-6.11	15.73	15.02	31.93	14.12	5.32
Global	Nil Entry Fee	10/09/03	16.73	-6.63	15.09	14.39	31.20	13.49	4.72
MoneyForLife	Entry Fee	26/10/09	8.30	0.61	4.72	11.13	12.02	7.27	5.73
Index	Nil Entry Fee	26/10/09	7.61	-0.03	4.06	10.41	11.31	6.59	5.05
Balanced	//Select	26/10/09	9.06	1.32	5.45	11.91	12.80	8.02	6.48
	Frontier	15/11/10	9.14	1.39	5.52	11.99	12.88	8.10	6.80

Investment	Fac antion	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
fund MoneyForLife	Fee option Entry Fee	26/10/09	4.58	1.53	3.71	7.11	7.45	4.85	4.40
Index	Nil Entry Fee	26/10/09	3.91	0.88	3.06	6.43	6.76	4.05	3.73
Conservative	//Select	26/10/09	5.32	2.24	4.44	7.86	8.20	5.59	5.14
	Frontier	15/11/10	5.39	2.24	4.51	7.92	8.28	5.66	5.30
MoneyForLife	Entry Fee	26/10/09	6.94	0.90	4.33	9.52	10.16	6.31	5.15
Index	Nil Entry Fee	26/10/09	6.26	0.25	3.67	8.82	9.46	5.64	4.48
Moderate	//Select	26/10/09	7.69	1.60	5.06	10.29	10.93	7.06	5.89
	Frontier	15/11/10	7.76	1.68	5.12	10.36	11.00	7.13	6.35
OnePath	Entry Fee	10/09/03	7.89	-0.44	8.99	12.78	20.13	9.66	1.47
Active Growth	Nil Entry Fee	10/09/03	7.20	-1.07	8.29	12.06	19.37	8.96	0.82
	//Select	11/12/06	8.65	0.25	9.75	13.57	20.98	10.43	2.15
	Frontier	15/11/10	8.67	0.23	9.78	13.58	21.01	10.46	7.51
OnePath	Entry Fee	11/12/06	-5.81	-1.89	5.02	5.03	-6.93	-1.05	3.02
Alternatives	Nil Entry Fee	11/12/06	-6.41	-2.52	4.36	4.36	-7.52	-1.68	2.37
Growth	//Select	11/12/06	-5.15	-1.20	5.76	5.76	-6.28	-0.36	3.71
	Frontier	15/11/10	-5.13	-1.17	5.78	5.78	-6.26	-0.33	-1.01
OnePath	Entry Fee	09/01/95	9.08	-3.64	3.14	14.57	22.52	8.76	2.09
Australian	Nil Entry Fee	09/01/95	8.62	-4.05	2.69	14.11	22.03	8.31	1.59
Shares	//Select	11/12/06	9.84	-2.97	3.87	15.37	23.38	9.52	2.78
	Frontier	15/11/10	10.19	-2.65	4.19	15.65	23.82	9.86	6.22
OnePath	Entry Fee	26/01/95	5.09	1.49	6.41	8.28	10.20	6.25	2.16
Balanced	Nil Entry Fee	26/01/95	4.65	1.06	5.95	7.83	9.77	5.81	1.66
	//Select	11/12/06	5.83	2.21	7.16	9.04	10.98	7.00	2.84
	Frontier	15/11/10	6.26	2.63	7.58	9.49	11.46	7.44	5.79
OnePath	Entry Fee	28/11/01	11.12	-6.59	2.04	15.12	26.10	8.99	1.90
Blue Chip	Nil Entry Fee	28/11/01	10.42	-7.19	1.39	14.39	25.29	8.29	1.26
Imputation	//Select	11/12/06	11.90	-5.94	2.76	15.93	26.98	9.75	2.59
	Frontier	15/11/10	11.97	-5.88	2.82	16.01	27.07	9.82	6.10
OnePath Capital Guaranteed	Entry Fee	06/1989	2.15	3.85	5.25	5.05	4.50	4.15	2.86

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
OnePath	Entry Fee	27/04/88	0.94	2.74	2.88	5.12	5.37	3.40	2.62
Capital Stable	Nil Entry Fee	28/02/89	-0.12	1.30	1.94	4.32	4.56	2.39	1.82
	//Select	11/12/06	1.64	3.46	3.60	5.86	6.11	4.12	3.31
OnePath	Entry Fee	19/09/05	0.65	1.01	1.31	1.36	2.09	1.28	2.29
Cash	Nil Entry Fee	19/09/05	0.65	1.01	1.31	1.36	2.09	1.28	2.29
	//Select	11/12/06	0.95	1.32	1.61	1.66	2.40	1.59	2.60
	Frontier	15/11/10	1.18	1.55	1.84	1.89	2.63	1.82	2.31
OnePath Conservative	Frontier	15/11/10	3.85	3.42	5.94	6.89	7.25	5.46	5.16
OnePath	Entry Fee	09/01/95	0.71	5.02	3.33	4.41	2.20	3.12	3.47
Diversified Fixed Interest	Nil Entry Fee	09/01/95	0.07	4.35	2.67	3.75	1.55	2.47	2.81
l ixeu il itelest	//Select	11/12/06	1.42	5.76	4.05	5.15	2.92	3.85	4.17
	Frontier	15/11/10	1.61	5.96	4.26	5.35	3.12	4.05	4.96
OnePath	Entry Fee	10/09/03	2.57	0.76	0.90	2.86	4.03	2.22	2.03
Diversified High Yield	Nil Entry Fee	10/09/03	1.91	0.12	0.26	2.20	3.38	1.57	1.38
riigii neiu	//Select	11/12/06	3.29	1.47	1.61	3.58	4.76	2.94	2.71
	Frontier	15/11/10	3.36	1.54	1.68	3.65	4.84	3.00	3.71
OnePath	Entry Fee	21/04/97	-0.82	17.02	6.09	17.06	16.85	10.99	3.72
Emerging Companies	Nil Entry Fee	21/04/97	-1.44	16.28	5.41	16.32	16.11	10.28	3.06
Companies	//Select	11/12/06	-0.12	17.85	6.83	17.88	17.67	11.77	4.42
	Frontier	15/11/10	-0.05	17.92	6.90	17.95	17.76	11.84	7.50
OnePath	Entry Fee	20/07/06	19.33	-5.00	2.49	27.27	36.80	15.13	-1.71
Geared Australian	Nil Entry Fee	20/07/06	18.58	-5.60	1.84	26.45	35.91	14.40	-2.33
Shares Index <sup>∆</sup>	//Select	11/12/06	20.17	-4.33	3.21	28.16	37.76	15.94	-1.05
	Frontier	15/11/10	20.05	-4.43	3.11	28.02	37.61	15.82	7.41
OnePath	Entry Fee	17/07/01	16.64	-5.68	8.98	3.07	10.10	6.35	-1.31
Global Emerging	Nil Entry Fee	17/07/01	17.06	-5.13	9.04	2.74	8.34	6.15	-1.63
Markets	//Select	11/12/06	17.46	-5.02	9.75	3.79	10.87	7.10	-0.65
Shares	Frontier	15/11/10	18.61	-3.86	10.48	4.10	9.76	7.56	1.73
OnePath	Entry Fee	11/12/06	-2.48	12.15	7.65	13.15	12.79	8.48	3.30
Global Property	Nil Entry Fee	11/12/06	-3.10	11.43	6.97	12.43	12.09	7.80	2.64
Securities	//Select	11/12/06	-1.80	12.93	8.41	13.95	13.58	9.25	3.99
securities	Frontier	15/11/10	-1.65	13.11	8.56	14.12	13.76	9.41	9.57

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
OnePath	Entry Fee	06/05/97	13.20	6.82	24.28	17.19	30.18	18.05	4.18
Global Shares	Nil Entry Fee	06/05/97	12.48	6.13	23.48	16.45	29.35	17.30	3.51
	//Select	11/12/06	13.99	7.57	25.15	18.01	31.10	18.88	4.87
	Frontier	15/11/10	14.07	7.63	25.23	18.08	31.18	18.95	13.09
OnePath	Entry Fee	02/09/91	0.68	1.01	1.31	1.35	2.09	1.29	2.43
Guaranteed Cash	Nil Entry Fee	09/01/95	0.38	0.71	1.01	1.05	1.79	0.99	2.12
Casil	//Select	11/12/06	0.98	1.32	1.62	1.66	2.40	1.59	2.74
OnePath	Entry Fee	25/07/01	11.45	-0.55	9.60	14.06	19.43	10.60	1.84
High Growth	Nil Entry Fee	25/07/01	10.74	-1.18	8.91	13.34	18.66	9.89	1.19
	//Select	11/12/06	12.23	0.15	10.37	14.86	20.27	11.38	2.52
	Frontier	15/11/10	12.30	0.22	10.45	14.93	20.35	11.45	7.64
OnePath	Entry Fee	26/03/88	7.51	0.71	7.78	10.50	13.40	7.90	2.13
Managed Growth	Nil Entry Fee	29/06/92	6.83	0.07	7.09	9.80	12.68	7.21	1.48
diowaii	//Select	11/12/06	8.27	1.42	8.53	11.28	14.20	8.65	2.82
	Frontier	15/11/10	8.43	1.57	8.70	11.45	14.37	8.82	6.48
OnePath	Entry Fee	30/04/88	-3.91	17.47	14.04	12.64	20.64	11.83	0.10
Property Securities	Nil Entry Fee	30/04/88	-4.52	16.72	13.32	11.92	19.87	11.12	-0.54
Securites	//Select	11/12/06	-3.24	18.29	14.84	13.43	21.49	12.62	0.77
	Frontier	15/11/10	-3.14	18.43	14.96	13.55	21.63	12.74	10.79
OnePath	Entry Fee	15/06/09	3.50	-2.53	-0.13	6.25	14.67	4.19	3.18
Protected AUS 50	Nil Entry Fee	15/06/09	2.85	-3.15	-0.77	5.59	13.94	3.53	2.52
A03 30	//Select	15/06/09	4.23	-1.84	0.58	7.00	15.48	4.92	3.89
	Frontier	15/11/10	4.30	-1.78	0.64	7.07	15.55	4.99	3.56
OnePath	Entry Fee	10/09/03	9.27	-5.95	3.11	15.20	23.55	8.57	3.89
Select Leaders	Nil Entry Fee	10/09/03	8.57	-6.55	2.46	14.47	22.77	7.88	3.23
	//Select	11/12/06	10.04	-5.29	3.84	16.01	24.42	9.33	4.59
	Frontier	15/11/10	10.16	-5.19	3.95	16.14	24.55	9.45	6.18
OnePath	Entry Fee	10/09/03	9.38	-5.89	5.27	17.87	26.61	10.09	3.95
Sustainable Investments	Nil Entry Fee	10/09/03	8.68	-6.49	4.60	17.12	25.81	9.39	3.28
Investments - Australian Shares	//Select	11/12/06	10.15	-5.23	6.01	18.70	27.50	10.86	4.64
	Frontier	15/11/10	10.17	-5.21	6.03	18.73	27.53	10.89	7.15

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
OnePath Tax	Entry Fee	10/09/03	2.72	3.21	5.37	9.17	18.10	7.57	1.97
Effective	Nil Entry Fee	10/09/03	2.06	2.55	4.69	8.48	17.35	6.89	1.33
Income	//Select	11/12/06	3.44	3.93	6.11	9.94	18.93	8.33	2.66
	Frontier	15/11/10	3.55	4.05	6.22	10.06	19.07	8.44	6.44
OptiMix	Entry Fee	10/09/03	-0.92	3.74	2.94	4.18	1.76	2.32	4.12
Australian Fixed Interest	Nil Entry Fee	10/09/03	-1.55	3.08	2.28	3.52	1.11	1.67	3.46
FIXED IIILEIESL	//Select	11/12/06	-0.22	4.47	3.67	4.91	2.47	3.04	4.82
	Frontier	15/11/10	0.03	4.74	3.92	5.18	2.72	3.30	4.55
OptiMix	Entry Fee	10/09/03	11.44	-0.34	2.91	14.29	20.51	9.50	2.10
Australian Shares	Nil Entry Fee	10/09/03	10.74	-0.98	2.25	13.56	19.75	8.80	1.45
JIIdles	//Select	11/12/06	12.22	0.36	3.63	15.09	21.36	10.27	2.78
	Frontier	15/11/10	12.51	0.62	3.90	15.39	21.69	10.56	6.55
OptiMix	Entry Fee	20/11/01	7.69	0.59	7.64	10.29	13.60	7.87	2.53
Balanced	Nil Entry Fee	20/11/01	7.00	-0.04	6.95	9.58	12.87	7.19	1.88
	//Select	11/12/06	8.45	1.30	8.39	11.06	14.39	8.63	3.22
	Frontier	15/11/10	8.68	1.53	8.63	11.31	14.64	8.87	6.45
OptiMix	Entry Fee	02/06/02	3.13	2.33	4.83	6.45	7.08	4.75	2.90
Conservative	Nil Entry Fee	02/09/02	2.48	1.68	4.16	5.77	6.39	4.08	2.25
	//Select	11/12/06	3.86	3.05	5.57	7.20	7.83	5.48	3.59
	Frontier	15/11/10	4.09	3.29	5.81	7.44	8.07	5.72	5.01
OptiMix	Entry Fee	10/09/03	0.24	0.56	0.60	0.91	1.92	0.84	1.92
Enhanced Cash	Nil Entry Fee	10/09/03	-0.40	-0.07	-0.04	0.26	1.28	0.21	1.28
Casir	//Select	11/12/06	0.94	1.26	1.30	1.61	2.63	1.55	2.60
OptiMix	Entry Fee	08/10/07	13.42	-6.44	10.83	8.68	14.57	7.93	-0.61
Global	Nil Entry Fee	08/10/07	12.68	-7.04	10.13	7.97	13.85	7.24	-1.24
Emerging Markets	//Select	08/10/07	14.21	-5.78	11.61	9.44	15.38	8.69	0.06
Shares	Frontier	15/11/10	14.29	-5.72	11.69	9.50	15.45	8.75	2.92
OptiMix	Entry Fee	10/09/03	13.95	-0.86	21.22	14.76	27.44	14.90	3.28
Global Shares	Nil Entry Fee	10/09/03	13.23	-1.50	20.46	14.04	26.61	14.17	2.62
	//Select	11/12/06	14.76	-0.17	22.07	15.56	28.33	15.71	3.97
	Frontier	15/11/10	15.06	0.10	22.40	15.89	28.66	16.02	11.53

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
OptiMix	Entry Fee	10/09/03	13.29	-4.53	22.27	20.65	36.69	16.87	4.07
Global Smaller Companies	Nil Entry Fee	10/09/03	12.57	-5.14	21.49	19.88	35.81	16.13	3.40
Shares	//Select	11/12/06	14.08	-3.86	23.13	21.50	37.65	17.70	4.76
	Frontier	15/11/10	14.15	-3.80	23.20	21.56	37.72	17.76	12.47
OptiMix	Entry Fee	20/11/01	9.52	0.02	8.52	12.03	16.54	9.19	2.53
Growth	Nil Entry Fee	20/11/01	8.82	-0.62	7.83	11.32	15.80	8.50	1.88
	//Select	11/12/06	10.28	0.72	9.28	12.82	17.36	9.96	3.22
	Frontier	15/11/10	10.58	1.00	9.58	13.12	17.68	10.25	7.11
OptiMix High	Entry Fee	27/11/01	11.55	-0.71	9.30	13.61	19.48	10.44	2.38
Growth	Nil Entry Fee	27/11/01	10.85	-1.35	8.61	12.89	18.72	9.74	1.73
	//Select	11/12/06	12.34	-0.01	10.07	14.40	20.32	11.22	3.07
	Frontier	15/11/10	12.63	0.25	10.36	14.70	20.62	11.51	7.66
OptiMix	Entry Fee	10/09/03	5.45	1.67	6.48	8.40	10.25	6.41	2.87
Moderate	Nil Entry Fee	10/09/03	4.78	1.03	5.80	7.72	9.54	5.73	2.21
	//Select	11/12/06	6.19	2.38	7.23	9.17	11.02	7.16	3.56
	Frontier	15/11/10	6.44	2.63	7.47	9.42	11.28	7.41	5.90
OptiMix	Entry Fee	10/09/03	-2.48	26.02	17.40	9.19	22.31	14.02	-0.27
Property Securities	Nil Entry Fee	10/09/03	-3.10	25.22	16.66	8.49	21.53	13.29	-0.90
Securities	//Select	11/12/06	-1.79	26.91	18.23	9.96	23.17	14.82	0.40
	Frontier	15/11/10	-1.45	27.34	18.65	10.33	23.60	15.22	13.08
Perennial	Entry Fee	20/09/04	13.31	-3.31	7.66	17.24	22.61	11.14	3.47
Value Shares	Nil Entry Fee	20/09/04	12.59	-3.93	6.99	16.49	21.82	10.43	2.81
	//Select	11/12/06	14.11	-2.63	8.42	18.06	23.47	11.92	4.17
	Frontier	15/11/10	14.34	-2.42	8.65	18.31	23.73	12.15	7.30
Perpetual	Entry Fee	20/11/01	9.38	0.26	2.23	16.69	24.81	10.30	4.61
Australian Shares	Nil Entry Fee	20/11/01	8.69	-0.38	1.58	15.94	24.01	9.60	3.94
2110162	//Select	11/12/06	10.15	0.96	2.95	17.51	25.68	11.08	5.31
	Frontier	15/11/10	10.27	1.07	3.06	17.64	25.82	11.20	8.54

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
Perpetual	Entry Fee	10/09/03	7.43	1.03	5.85	12.17	17.87	8.72	3.86
Balanced Growth	Nil Entry Fee	10/09/03	6.75	0.39	5.18	11.46	17.12	8.03	3.20
Glowin	//Select	11/12/06	8.18	1.74	6.59	12.95	18.69	9.48	4.55
	Frontier	15/11/10	8.35	1.89	6.75	13.12	18.87	9.65	8.05
Perpetual	Entry Fee	10/09/03	3.39	1.90	3.59	6.97	9.84	5.10	3.89
Conservative Growth	Nil Entry Fee	10/09/03	2.74	1.25	2.94	6.28	9.16	4.44	3.23
diowin	//Select	11/12/06	4.12	2.62	4.32	7.72	10.62	5.84	4.59
	Frontier	15/11/10	4.23	2.73	4.44	7.83	10.74	5.96	5.83
Platinum Asia	Entry Fee	16/08/10	16.03	-9.67	26.21	14.36	24.64	13.52	7.42
	Nil Entry Fee	16/08/10	15.30	-10.25	25.40	13.63	23.85	12.80	6.74
	//Select	16/08/10	16.84	-9.04	27.09	15.16	24.64	14.32	8.18
	Frontier	15/11/10	16.84	-9.05	27.07	15.15	25.50	14.31	8.00
Platinum	Entry Fee	19/09/05	18.59	-5.86	17.36	15.52	31.65	14.78	6.13
International	Nil Entry Fee	19/09/05	17.82	-6.46	16.60	14.78	30.82	14.05	5.46
	//Select	11/12/06	19.42	-5.20	18.19	16.33	32.58	15.59	6.85
	Frontier	15/11/10	19.59	-5.07	18.34	16.49	32.77	15.75	9.89
RARE	Entry Fee	02/03/09	11.61	0.10	8.62	15.59	14.91	10.02	11.66
Infrastructure Value	Nil Entry Fee	02/03/09	10.89	-0.54	7.93	14.86	14.18	9.32	10.95
value	//Select	02/03/09	12.39	0.80	9.38	16.40	15.72	10.79	12.43
	Frontier	15/11/10	12.42	0.82	9.41	16.43	15.76	10.82	9.81
Schroder	Entry Fee	10/09/03	18.15	-5.66	2.83	14.14	23.23	10.02	4.21
Australian Equity	Nil Entry Fee	10/09/03	17.39	-6.26	2.17	13.41	22.45	9.32	3.54
Equity	//Select	11/12/06	18.98	-5.00	3.55	14.94	24.10	10.79	4.91
	Frontier	15/11/10	19.23	-4.80	3.76	15.19	24.36	11.03	7.86
Schroder	Entry Fee	10/09/03	10.10	-0.28	6.40	11.09	14.80	8.30	4.60
Balanced	Nil Entry Fee	10/09/03	9.40	-0.91	5.72	10.39	14.08	7.61	3.94
	//Select	11/12/06	10.88	0.42	7.14	11.87	15.60	9.06	5.30
	Frontier	15/11/10	10.89	0.44	7.15	11.87	15.60	9.07	7.33

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
Schroder	Entry Fee	16/08/10	-0.57	3.22	2.29	3.87	2.56	2.27	3.24
Fixed Income	Nil Entry Fee	16/08/10	-1.20	2.57	1.64	3.21	1.92	1.62	2.58
	//Select	16/08/10	0.13	3.95	3.01	4.60	3.28	2.98	3.97
	Frontier	15/11/10	0.18	4.00	3.06	4.65	3.34	3.03	4.16
Schroder Real	Entry Fee	21/11/01	5.01	0.34	4.32	11.13	16.75	7.36	2.36
Return	Nil Entry Fee	21/11/01	4.34	-0.30	3.66	10.43	16.01	6.68	1.72
	//Select	11/12/06	5.75	1.04	5.06	11.91	17.57	8.11	3.05
	Frontier	15/11/10	5.97	1.25	5.28	12.15	17.82	8.34	6.24
SG Hiscock	Entry Fee	10/09/03	-4.08	23.00	16.97	12.09	21.35	13.42	-0.06
Property	Nil Entry Fee	10/09/03	-4.69	22.21	16.23	11.38	20.59	12.70	-0.69
	//Select	11/12/06	-3.41	23.87	17.79	12.88	22.21	14.22	0.61
	Frontier	15/11/10	-3.38	23.90	17.83	12.91	22.24	14.26	12.72
T. Rowe Price	Entry Fee	02/03/09	15.69	-1.73	25.04	17.57	25.09	15.89	9.87
Global Equity	Nil Entry Fee	02/03/09	14.96	-2.36	24.25	16.82	24.29	15.16	9.17
	//Select	02/03/09	16.50	-1.04	25.92	18.40	25.97	16.71	10.62
	Frontier	15/11/10	16.68	-0.89	26.11	18.57	26.16	16.88	11.37
UBS Balanced	Entry Fee	02/10/02	8.67	-4.93	7.43	12.44	19.34	8.29	2.88
	Nil Entry Fee	02/10/02	7.98	-5.54	6.75	11.73	18.58	7.60	2.23
	//Select	11/12/06	9.44	-4.26	8.18	13.23	20.18	9.05	3.57
	Frontier	15/11/10	9.53	-4.18	8.28	13.33	20.29	9.15	6.69
UBS Defensive	Entry Fee	10/09/03	3.69	0.11	5.22	8.80	11.21	5.73	3.69
	Nil Entry Fee	10/09/03	3.02	-0.53	4.55	8.11	10.50	5.06	3.03
	//Select	11/12/06	4.41	0.81	5.96	9.56	11.99	6.48	4.39
	Frontier	15/11/10	4.50	0.90	6.05	9.66	12.09	6.57	6.04
UBS	Entry Fee	10/09/03	-0.66	5.05	1.94	5.65	1.65	2.70	4.21
Diversified Fixed Income	Nil Entry Fee	10/09/03	-1.28	4.38	1.30	4.98	1.00	2.05	3.55
i izeu income	//Select	11/12/06	0.04	5.79	2.65	6.39	2.37	3.42	4.91
	Frontier	15/11/10	0.06	5.80	2.67	6.41	2.38	3.44	4.41

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
Vanguard	Entry Fee	19/09/05	12.10	0.89	4.68	15.14	19.55	10.26	2.73
Australian Shares Index	Nil Entry Fee	19/09/05	11.37	0.25	4.02	14.40	18.79	9.56	2.08
Shares mack	//Select	11/12/06	12.42	1.42	5.42	15.94	20.39	10.90	3.36
	Frontier	15/11/10	12.92	1.65	5.46	15.99	20.44	11.08	7.28
Vanguard	Entry Fee	12/04/10	4.46	4.32	8.42	10.15	11.57	7.74	5.90
Balanced Index	Nil Entry Fee	12/04/10	3.80	3.66	7.72	9.45	10.86	7.06	5.22
INDEX	//Select	12/04/10	4.77	4.87	9.18	10.92	12.35	8.37	6.56
	Frontier	15/11/10	5.18	5.05	9.16	10.92	12.34	8.49	7.16
Vanguard	Entry Fee	12/04/10	2.31	4.72	6.54	7.58	7.66	5.74	4.59
Conservative Index	Nil Entry Fee	12/04/10	1.66	4.05	5.86	6.90	6.98	5.07	3.92
INDEX	//Select	12/04/10	2.61	5.27	7.29	8.33	8.42	6.36	5.24
	Frontier	15/11/10	3.04	5.48	7.30	8.36	8.43	6.50	5.89
Vanguard	Entry Fee	12/04/10	6.77	3.19	10.05	12.27	15.64	9.50	6.86
Growth Index	Nil Entry Fee	12/04/10	6.10	2.53	9.35	11.55	14.90	8.80	6.19
	//Select	12/04/10	7.08	3.73	10.82	13.06	16.45	10.14	7.53
	Frontier	15/11/10	7.54	3.94	10.85	13.08	16.49	10.29	8.23
Vanguard	Entry Fee	12/04/10	9.24	1.98	11.81	14.43	19.69	11.28	7.51
High Growth Index	Nil Entry Fee	12/04/10	8.54	1.33	11.10	13.70	18.94	10.57	6.82
INDEX	//Select	12/04/10	9.56	2.52	12.60	15.24	20.53	11.93	8.18
	Frontier	15/11/10	10.03	2.73	12.62	15.27	20.56	12.08	9.06
Vanguard	Entry Fee	02/03/09	-1.20	6.42	3.80	4.83	2.29	3.19	4.32
Index Diversified	Nil Entry Fee	02/03/09	-1.83	5.74	3.14	4.16	1.63	2.54	3.66
Bond	//Select	02/03/09	-0.91	6.98	4.53	5.56	3.01	3.80	4.97
	Frontier	15/11/10	-0.48	7.19	4.56	5.59	3.03	3.94	4.98
Vanguard	Entry Fee	02/10/02	12.05	0.13	21.29	17.75	28.44	15.53	3.93
International Shares Index	Nil Entry Fee	02/10/02	11.34	-0.50	20.52	17.00	27.62	14.79	3.27
Shares maex	//Select	11/12/06	12.37	0.66	22.14	18.57	29.34	16.20	4.57
	Frontier	15/11/10	12.82	0.83	22.13	18.56	29.33	16.33	12.04

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
Vanguard	Entry Fee	19/09/05	16.95	-2.28	8.90	20.40	21.50	12.73	4.44
International Shares Index	Nil Entry Fee	19/09/05	16.21	-2.90	8.21	19.64	20.73	12.02	3.78
(Hedged)	//Select	11/12/06	17.29	-1.76	9.67	21.25	22.35	13.39	5.08
	Frontier	15/11/10	17.76	-1.60	9.65	21.23	22.35	13.51	11.07
Vanguard	Entry Fee	19/09/05	-5.86	20.52	16.29	8.50	20.61	11.54	-0.83
Property Securities	Nil Entry Fee	19/09/05	-6.46	19.75	15.55	7.82	19.83	10.83	-1.45
Index	//Select	11/12/06	-5.59	21.16	17.11	9.26	21.45	12.19	-0.22
	Frontier	15/11/10	-5.19	21.37	17.11	9.28	21.46	12.33	11.20
Walter Scott	Entry Fee	16/08/10	13.15	1.16	9.64	15.42	17.27	11.18	10.14
Global Equity (Hedged)	Nil Entry Fee	16/08/10	12.43	0.52	8.95	14.68	16.52	10.47	9.44
(incugeu)	//Select	16/08/10	13.94	1.87	10.41	16.23	18.10	11.96	10.92
	Frontier	15/11/10	14.11	2.03	10.57	16.41	18.27	12.13	10.51
Zurich	Entry Fee	17/07/01	7.74	-2.12	20.90	13.83	23.58	12.39	3.74
Investments Global	Nil Entry Fee	17/07/01	7.06	-2.74	20.14	13.11	22.78	11.68	3.08
Thematic	//Select	11/12/06	8.49	-1.43	21.75	14.62	24.45	13.18	4.44
Shares	Frontier	15/11/10	8.45	-1.47	21.71	14.58	24.39	13.14	9.29

Yearly returns (except for the OnePath Capital Guaranteed fund and ANZ Cash Advantage) are calculated on an exit price to exit price basis. Five-year and ten-year returns (except for the OnePath Capital Guaranteed fund and ANZ Cash Advantage) are calculated in accordance with FSC Standard No. 6.

Yearly returns for the OnePath Capital Guaranteed fund are the declared rates. Five-year and ten-year returns for the OnePath Capital Guaranteed fund are the compound average returns of the yearly returns over the last five and ten years respectively.

Yearly returns and five-year and ten-year returns for ANZ Cash Advantage are the time weighted average of the rates declared since start date.

- \* The date the first unit price for this fund was recorded.
- + Five-year and ten-year returns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.
- ‡ This part-year return shows performance from start date to 30 June.
- § Formerly Perpetual International Shares.
- || Formerly Colonial First State Diversified.
- # Formerly Legg Mason Global Multi Sector Bond.
- ^ Formerly Legg Mason Global Value Equity.
- ± Formerly Capital International Global Equities (Hedged).
- ≠ Formerly Perennial Growth Shares.
- \*\* For the latest interest rates for ANZ Term Deposit Options available through OneAnswer, visit onepath.com.au > Performance & updates > Current rates
- △ Formerly OptiMix Geared Australian Shares.

## INVESTMENT RETURNS -ONEANSWER PENSION

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees. Please refer to page 32 for the footnotes applicable to the following returns.

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
Altrinsic	Entry Fee	13/04/10	13.46	-6.51	15.62	23.88	36.69	15.74	7.75
Global Equities^	Nil Entry Fee	13/04/10	12.62	-7.21	14.75	22.96	35.67	14.87	6.95
Equilies	//Select	13/04/10	14.20	-5.90	16.37	24.69	37.58	16.49	8.46
	Frontier	15/11/10	14.43	-5.70	16.60	24.94	37.86	16.73	11.08
AMP Capital	Entry Fee	21/11/01	8.19	-2.33	6.14	16.11	25.24	10.28	3.43
Equity	Nil Entry Fee	21/11/01	7.55	-2.91	5.52	15.42	24.51	9.63	2.81
	//Select	11/12/06	9.06	-1.54	7.00	17.04	26.25	11.17	4.26
AMP Capital	Entry Fee	08/10/07	8.28	0.58	5.12	15.58	25.40	10.66	1.66
Responsible	Nil Entry Fee	08/10/07	7.48	-0.19	4.34	14.71	24.48	9.83	0.90
Investment Leaders	//Select	08/10/07	8.99	1.23	5.81	16.33	26.22	11.38	2.33
Australian Shares	Frontier	15/11/10	9.28	1.51	6.10	16.63	26.57	11.68	7.47
AMP Capital	Entry Fee	08/10/07	13.09	-7.27	21.81	19.90	29.44	14.67	3.44
Responsible	Nil Entry Fee	08/10/07	12.25	-7.97	20.90	19.01	28.48	13.81	2.66
Investment Leaders	//Select	08/10/07	13.83	-6.66	22.60	20.68	30.28	15.42	4.11
International									
Shares	Frontier	15/11/10	14.12	-6.43	22.91	20.99	30.61	15.71	11.05
ANZ Cash	Entry Fee	15/06/09	1.36	1.85	2.23	2.47	3.20	2.23	1.25
Advantage	Nil Entry Fee	15/06/09	1.36	1.85	2.23	2.47	3.20	2.23	1.25
	//Select	15/06/09	1.66	2.16	2.54	2.78	3.51	2.53	1.55
	Frontier	15/11/10	1.66	2.16	2.54	2.78	3.51	2.53	1.55
ANZ Prime	Entry Fee	01/07/07	1.48	1.92	2.37	2.57	3.45	2.36	1.50
CMA	Nil Entry Fee	01/07/07	1.48	1.92	2.37	2.57	3.45	2.36	1.50
	//Select	01/07/07	1.78	2.22	2.67	2.87	3.75	2.66	1.80
	Frontier	15/11/10	1.78	2.22	2.67	2.87	3.75	2.66	1.80
ANZ Term	Entry Fee	01/09/11	_	-	_	_	_	-	-
Deposit	Nil Entry Fee	01/09/11	_	_	_	_	_	-	_
options**	//Select	01/09/11	_	_	_	_	_	-	_
	Frontier	01/09/11	-	-	_	-	-	-	_

Investment		Start	2017	2016	2015	2014	2012	Five year	Ten year
fund	Fee option	date*	2017	2016	2015	2014	2013	return <sup>+</sup>	return <sup>†</sup>
Arrowstreet Global Equity	Entry Fee	02/10/02	19.50	-3.50	13.89	28.98	31.30	17.34	-0.69
(Hedged)	Nil Entry Fee	02/10/02	18.78	-4.08	13.20	28.18	30.48	16.62	-1.29
	//Select	11/12/06	20.46	-2.73	14.81	30.02	32.35	18.28	0.11
	Frontier	15/11/10	20.61	-2.61	14.94	30.19	32.54	18.43	10.99
Ausbil Australian	Entry Fee	19/09/05	9.23	14.25	1.38	27.14	15.69	13.22	3.81
Emerging	Nil Entry Fee	19/09/05	8.42	13.39	0.62	26.19	14.82	12.38	3.03
Leaders	//Select	11/12/06	9.94	14.99	2.04	27.97	16.44	13.96	4.49
	Frontier	15/11/10	9.99	15.05	2.09	28.03	16.51	14.02	8.34
Bennelong	Entry Fee	24/11/09	12.70	10.12	6.19	12.85	21.05	12.48	8.15
Australian Equities	Nil Entry Fee	24/11/09	11.85	9.30	5.39	12.01	20.15	11.64	7.35
Equines	//Select	24/11/09	13.43	10.84	6.88	13.59	21.84	13.21	8.87
	Frontier	15/11/10	13.89	11.23	7.25	13.98	22.30	13.63	9.96
Bentham	Entry Fee	19/09/05	11.98	-2.70	2.47	9.39	11.68	6.41	6.48
Global Income	Nil Entry Fee	19/09/05	11.15	-3.42	1.70	8.57	10.84	5.61	5.69
	//Select	11/12/06	12.71	-2.06	3.13	10.11	12.40	7.10	7.18
	Frontier	15/11/10	12.77	-2.01	3.18	10.16	12.46	7.15	7.73
BlackRock	Entry Fee	26/11/01	10.24	0.59	8.00	12.40	17.53	9.61	4.22
Balanced	Nil Entry Fee	26/11/01	9.58	-0.02	7.35	11.73	16.83	8.95	3.60
	//Select	11/12/06	11.12	1.40	8.86	13.30	18.47	10.49	5.06
	Frontier	15/11/10	11.24	1.50	8.98	13.41	18.59	10.60	8.44
BlackRock	Entry Fee	20/09/04	13.72	2.53	4.06	16.22	26.12	12.20	3.84
Scientific	Nil Entry Fee	20/09/04	12.87	1.76	3.28	15.35	25.18	11.37	3.06
Australian Equity	//Select	11/12/06	14.46	3.20	4.74	16.98	26.94	12.94	4.51
Equity	Frontier	15/11/10	14.75	3.46	4.99	17.28	27.26	13.22	9.36
BlackRock	Entry Fee	10/09/03	10.03	1.56	7.45	14.24	18.88	10.27	3.51
Scientific	Nil Entry Fee	10/09/03	9.38	0.95	6.80	13.56	18.17	9.61	2.89
Diversified Growth	//Select	11/12/06	10.91	2.37	8.31	15.16	19.84	11.16	4.34
GIOWUI	Frontier	15/11/10	11.03	2.48	8.41	15.28	19.96	11.27	9.07
BlackRock	Entry Fee	10/09/03	14.47	-5.15	28.84	19.20	31.78	17.05	3.19
Scientific	Nil Entry Fee	10/09/03	13.62	-5.86	27.88	18.31	30.80	16.18	2.42
International	//Select	11/12/06	15.22	-4.53	29.68	19.98	32.64	17.82	3.87
Equity	Frontier	15/11/10	15.28	-4.48	29.75	20.03	32.71	17.88	12.35

Investment		Start						Five year	Ten year
fund	Fee option	date*	2017	2016	2015	2014	2013	return <sup>†</sup>	return <sup>†</sup>
BT Core Australian	Entry Fee	02/03/09	15.69	-2.15	8.78	17.63	23.75	12.38	11.41
Shares	Nil Entry Fee	02/03/09	14.82	-2.89	7.97	16.76	22.83	11.54	10.57
	//Select	02/03/09	16.45	-1.52	9.49	18.40	24.56	13.11	12.13
	Frontier	15/11/10	16.85	-1.16	9.87	18.82	24.99	13.51	9.10
BT Smaller	Entry Fee	20/09/04	5.33	15.04	5.95	16.47	18.19	12.06	5.14
Companies	Nil Entry Fee	20/09/04	4.54	14.18	5.16	15.60	17.31	11.22	4.36
	//Select	11/12/06	6.01	15.79	6.64	17.22	18.96	12.79	5.83
	Frontier	15/11/10	6.22	16.03	6.86	17.46	19.21	13.02	9.90
Capital Group	Entry Fee	26/11/01	19.37	-5.94	9.45	19.83	24.98	12.98	4.78
Global Equity	Nil Entry Fee	26/11/01	18.66	-6.50	8.79	19.12	24.24	12.30	4.15
(Hedged)±	//Select	11/12/06	20.33	-5.18	10.33	20.80	25.98	13.89	5.62
	Frontier	15/11/10	20.51	-5.03	10.49	20.98	26.18	14.06	10.80
Colonial First	Entry Fee	19/09/05	5.77	0.41	1.27	7.09	7.76	4.42	3.84
State Global	Nil Entry Fee	19/09/05	4.98	-0.34	0.52	6.29	6.95	3.63	3.06
Credit Income	//Select	11/12/06	6.46	1.07	1.93	7.78	8.46	5.10	4.51
	Frontier	15/11/10	6.89	1.48	2.34	8.22	8.89	5.52	5.39
Colonial	Entry Fee	26/11/01	8.30	0.58	6.31	16.40	25.17	11.03	3.63
First State	Nil Entry Fee	26/11/01	7.65	-0.02	5.68	15.70	24.42	10.36	3.01
Imputation	//Select	11/12/06	9.17	1.39	7.17	17.33	26.17	11.92	4.46
	Frontier	15/11/10	9.55	1.75	7.55	17.75	26.61	12.31	8.13
Fidelity	Entry Fee	02/03/09	9.57	3.73	6.66	20.05	25.47	12.80	12.64
Australian	Nil Entry Fee	02/03/09	8.75	2.96	5.86	19.16	24.53	11.95	11.79
Equities	//Select	02/03/09	10.28	4.41	7.36	20.84	26.29	13.53	13.37
	Frontier	15/11/10	10.67	4.78	7.73	21.26	26.73	13.93	10.29
Goldman Sachs	Entry Fee	08/10/07	2.55	4.07	2.62	6.48	7.22	4.57	4.12
Income Plus	Nil Entry Fee	08/10/07	1.79	3.29	1.84	5.69	6.42	3.79	3.34
	//Select	08/10/07	3.22	4.75	3.29	7.17	7.92	5.25	4.80
	Frontier	15/11/10	3.69	5.22	3.75	7.65	8.41	5.73	5.56
Henderson	Entry Fee	15/06/09	8.80	8.04	1.96	23.06	17.55	11.63	7.78
Australian	Nil Entry Fee	15/06/09	7.98	7.23	1.21	22.14	16.66	10.80	6.97
Equity≠	//Select	15/06/09	9.51	8.74	2.63	23.86	18.32	12.36	8.49
	Frontier	15/11/10	9.80	9.04	2.05	24.19	18.63	12.50	7.89
		13/11/10	2.00	2.0-1	2.21	27.19	10.05	12.00	7.07

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
Henderson	Entry Fee	02/03/09	4.91	0.58	2.59	8.06	3.99	3.99	9.11
Global Fixed	Nil Entry Fee	02/03/09	4.12	-0.18	1.83	7.25	3.21	3.21	8.30
Interest Total Return#	//Select	02/03/09	5.59	1.23	3.25	8.76	4.67	4.67	9.83
Return	Frontier	15/11/10	5.81	1.45	3.47	8.99	4.89	4.89	5.61
Investors	Entry Fee	10/09/03	12.44	5.34	10.04	14.10	27.57	13.66	6.30
Mutual	Nil Entry Fee	10/09/03	11.76	4.71	9.38	13.42	26.81	12.98	5.66
Australian Shares	//Select	11/12/06	13.34	6.19	10.92	15.01	28.60	14.58	7.15
Silaies	Frontier	15/11/10	13.51	6.35	11.09	15.18	28.80	14.75	12.15
Kapstream	Entry Fee	19/09/05	2.03	1.70	2.40	3.93	15.70	5.02	1.47
Absolute	Nil Entry Fee	19/09/05	1.28	0.93	1.63	3.15	14.83	4.24	0.71
Return Income	//Select	11/12/06	2.70	2.36	3.06	4.61	16.45	5.71	2.13
income	Frontier	15/11/10	2.84	2.50	3.20	4.76	16.61	5.85	5.04
Magellan	Entry Fee	26/11/01	14.09	-1.06	27.54	13.90	29.08	16.18	3.67
Global <sup>§</sup>	Nil Entry Fee	26/11/01	13.40	-1.65	26.77	13.23	28.32	15.49	3.05
	//Select	11/12/06	15.00	-0.26	28.56	14.82	30.12	17.11	4.50
	Frontier	15/11/10	15.23	-0.06	28.80	15.04	30.39	17.34	12.72
Merlon	Entry Fee	08/10/07	15.00	4.13	5.25	10.82	25.36	11.85	4.07
Australian	Nil Entry Fee	08/10/07	14.15	3.35	4.46	9.99	24.41	11.02	3.29
Share Income	//Select	08/10/07	15.75	4.81	5.94	11.54	26.17	12.58	4.75
	Frontier	15/11/10	16.09	5.11	6.24	11.87	26.53	12.91	9.07
MFS Global	Entry Fee	31/07/01	16.00	0.56	23.90	17.33	38.51	18.62	6.63
Equity	Nil Entry Fee	31/07/01	15.14	-0.20	22.97	16.46	37.46	17.73	5.83
	//Select	11/12/06	16.75	1.22	24.70	18.10	39.41	19.40	7.32
	Frontier	15/11/10	16.93	1.37	24.90	18.27	39.62	19.57	15.12
MoneyForLife	Entry Fee	26/10/09	9.09	0.56	5.39	12.67	13.30	8.10	6.42
Index Balanced	Nil Entry Fee	26/10/09	8.27	-0.20	4.61	11.83	12.46	7.29	5.62
	//Select	26/10/09	9.80	1.21	6.08	13.41	14.04	8.80	7.12
	Frontier	15/11/10	10.02	1.42	6.30	13.64	14.26	9.02	7.65
MoneyForLife	Entry Fee	26/10/09	5.00	1.69	4.15	8.18	8.31	5.44	5.02
Index Conservative	Nil Entry Fee	26/10/09	4.22	0.92	3.37	7.37	7.50	4.65	4.23
CONSERVATIVE	//Select	26/10/09	5.69	2.35	4.83	8.88	9.02	6.12	5.71
	Frontier	15/11/10	5.91	2.55	5.04	9.10	9.25	6.34	5.96

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return⁺
MoneyForLife	Entry Fee	26/10/09	7.48	1.10	5.01	11.00	11.33	7.11	6.09
Index	Nil Entry Fee	26/10/09	6.67	0.35	4.23	10.16	10.49	6.31	5.30
Moderate	//Select	26/10/09	8.18	1.76	5.69	11.72	12.05	7.81	6.79
	Frontier	15/11/10	8.40	1.97	5.91	11.95	12.27	8.03	7.12
OnePath Active	e Entry Fee	10/09/03	8.65	-0.48	10.29	14.71	20.93	10.59	1.83
Growth	Nil Entry Fee	10/09/03	7.84	-1.23	9.47	13.85	20.03	9.77	1.07
	//Select	11/12/06	9.36	0.17	11.01	15.45	21.72	11.31	2.50
	Frontier	15/11/10	9.42	0.21	11.06	15.52	21.78	11.37	8.48
OnePath	Entry Fee	11/12/06	-6.56	-1.89	5.82	6.05	-8.42	-1.18	3.52
Alternatives	Nil entry Fee	11/12/06	-7.26	-2.62	5.04	5.25	-9.10	-1.92	2.74
Growth	//Select	11/12/06	-5.95	-1.25	6.51	6.74	-7.82	-0.54	4.19
	Frontier	15/11/10	-5.82	-1.10	6.67	6.90	-7.68	-0.39	-1.04
OnePath	Entry Fee	05/04/98	10.39	-3.54	3.96	16.93	24.82	10.07	2.74
Australian	Nil Entry Fee	05/04/98	9.57	-4.26	3.18	16.06	23.89	9.25	1.97
Shares	//Select	11/12/06	11.11	-2.91	4.63	17.69	25.64	10.79	3.41
	Frontier	15/11/10	11.28	-2.75	4.78	17.68	25.83	10.92	7.10
OnePath	Entry Fee	02/07/92	5.94	2.05	7.56	9.83	10.87	7.21	2.80
Balanced	Nil Entry Fee	30/03/94	5.14	1.28	6.76	9.01	10.04	6.40	2.03
	//Select	11/12/06	6.63	2.71	8.26	10.55	11.60	7.90	3.47
	Frontier	15/11/10	6.89	2.97	8.54	10.83	11.87	8.17	6.53
OnePath	Entry Fee	02/12/01	12.96	-6.96	2.66	17.88	27.99	10.24	2.55
Blue Chip	Nil Entry Fee	02/12/01	12.11	-7.66	1.90	17.00	27.03	9.41	1.79
Imputation	//Select	11/12/06	13.70	-6.35	3.33	18.65	28.82	10.96	3.22
	Frontier	15/11/10	13.81	-6.26	3.44	18.77	28.95	11.07	7.20
OnePath Capital Guaranteed	Entry Fee	09/92	2.90	4.95	6.65	6.15	5.50	5.22	3.66
OnePath	Entry Fee	09/01/95	0.29	0.68	1.04	1.10	1.95	1.01	2.20
Cash	Nil Entry Fee	09/01/95	-0.46	-0.07	0.29	0.34	1.19	0.26	1.43
	//Select	11/12/06	0.94	1.34	1.70	1.76	2.62	1.67	2.86
	Frontier	15/11/10	1.39	1.80	2.16	2.22	3.09	2.13	2.71
OnePath Conservative	Frontier	15/11/10	4.43	3.92	6.79	7.84	7.72	6.13	5.90

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
OnePath	Entry Fee	10/09/03	0.90	5.55	3.65	4.86	2.46	3.47	3.99
Diversified	Nil Entry Fee	10/09/03	0.29	4.92	3.03	4.23	1.85	2.85	3.37
Fixed Interest	//Select	11/12/06	1.71	6.40	4.48	5.70	3.29	4.30	4.82
	Frontier	15/11/10	1.97	6.67	4.74	5.96	3.55	4.56	5.62
OnePath	Entry Fee	10/09/03	2.98	0.66	1.08	3.23	3.75	2.33	2.29
Diversified	Nil Entry Fee	10/09/03	2.36	0.06	0.48	2.61	3.14	1.72	1.68
High Yield	//Select	11/12/06	3.80	1.47	1.90	4.06	4.59	3.16	3.11
	Frontier	15/11/10	3.91	1.57	2.00	4.16	4.69	3.26	4.27
OnePath	Entry Fee	17/07/01	-0.92	19.27	7.19	19.85	17.57	12.29	4.43
Emerging	Nil Entry Fee	17/07/01	-1.66	18.38	6.39	18.96	16.69	11.45	3.65
Companies	//Select	11/12/06	-0.27	20.05	7.89	20.63	18.34	13.02	5.11
	Frontier	15/11/10	-0.16	20.17	7.99	20.76	18.45	13.13	8.55
OnePath	Entry Fee	20/07/06	20.77	-5.23	2.27	31.17	38.97	16.37	-2.88
Geared	Nil entry Fee	20/07/06	19.86	-5.94	1.50	30.21	37.93	15.50	-3.60
Australian Shares Index <sup>∆</sup>	//Select	11/12/06	21.56	-4.62	2.94	32.02	39.88	17.12	-2.24
SUBLES INCEX	Frontier	15/11/10	21.62	-4.56	2.99	32.10	39.96	17.19	8.18
OnePath	Entry Fee	31/07/01	20.04	-6.82	9.73	3.55	10.09	6.95	-1.35
Global	Nil Entry Fee	31/07/01	19.15	-7.52	8.91	2.77	9.27	6.15	-2.09
Emerging Markets Shares	//Select	11/12/06	20.83	-6.21	10.44	4.22	10.81	7.65	-0.71
marilees shares	Frontier	15/11/10	20.83	-6.21	10.44	4.22	10.81	7.65	1.54
OnePath	Entry Fee	11/12/06	-3.40	12.45	7.66	14.31	13.54	8.70	3.38
Global	Nil entry Fee	11/12/06	-4.12	11.60	6.85	13.45	12.70	7.89	2.60
Property Securities	//Select	11/12/06	-2.77	13.18	8.36	15.06	14.28	9.41	4.05
becanties	Frontier	15/11/10	-2.48	13.52	8.68	15.40	14.63	9.74	10.27
OnePath	Entry Fee	23/04/98	14.21	7.31	26.56	18.63	33.16	19.63	4.37
Global Shares	Nil Entry Fee	23/04/98	13.35	6.50	25.62	17.73	32.15	18.73	3.57
	//Select	11/12/06	14.95	8.01	27.39	19.41	34.03	20.41	5.05
	Frontier	15/11/10	15.07	8.11	27.52	19.50	34.15	20.52	14.37
OnePath	Entry Fee	25/07/01	12.49	0.17	10.70	15.80	20.74	11.77	2.18
High Growth	Nil Entry Fee	25/07/01	11.65	-0.58	9.88	14.93	19.85	10.93	1.42
	//Select	11/12/06	13.22	0.82	11.42	16.55	21.53	12.50	2.85
	Frontier	15/11/10	13.34	0.92	11.54	16.67	21.66	12.61	8.68

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return⁺
OnePath	Entry Fee	17/02/93	8.36	1.01	8.86	11.92	14.10	8.76	2.59
Managed	Nil Entry Fee	30/03/94	7.54	0.25	8.04	11.09	13.24	7.94	1.83
Growth	//Select	11/12/06	9.06	1.67	9.57	12.65	14.84	9.46	3.26
	Frontier	15/11/10	9.28	1.87	9.79	12.88	15.07	9.68	7.29
OnePath	Entry Fee	22/04/98	-4.19	20.23	15.61	13.45	22.15	13.04	-0.07
Property	Nil Entry Fee	28/03/00	-4.91	19.33	14.74	12.61	21.24	12.19	-0.82
Securities	//Select	11/12/06	-3.57	21.01	16.36	14.19	22.95	13.77	0.58
	Frontier	15/11/10	-3.43	21.19	16.54	14.36	23.14	13.94	12.07
OnePath	Entry Fee	15/06/09	3.90	-2.71	0.31	7.36	16.37	4.84	3.80
Protected	Nil Entry Fee	15/06/09	3.12	-3.43	-0.44	6.56	15.50	4.06	3.02
AUS 50	//Select	15/06/09	4.57	-2.08	0.96	8.06	17.13	5.53	4.48
	Frontier	15/11/10	4.78	-1.87	1.16	8.28	17.37	5.74	4.21
OnePath	Entry Fee	10/09/03	10.35	-6.17	3.73	17.06	25.90	9.62	4.47
Select Leaders	Nil Entry Fee	10/09/03	9.53	-6.87	2.95	16.19	24.96	8.80	3.69
	//Select	11/12/06	11.07	-5.56	4.41	17.82	26.72	10.34	5.15
	Frontier	15/11/10	11.25	-5.41	4.57	18.00	26.91	10.50	6.98
OnePath	Entry Fee	09/12/92	0.87	2.55	3.26	5.66	6.47	3.74	3.42
Stable	Nil Entry Fee	30/03/94	0.27	1.93	2.64	5.02	5.83	3.12	2.80
	//Select	11/12/06	1.68	3.37	4.09	6.50	7.32	4.57	4.25
OnePath	Entry Fee	10/09/03	10.44	-6.03	5.82	20.42	28.68	11.22	4.34
Sustainable	Nil Entry Fee	10/09/03	9.61	-6.74	5.03	19.53	27.71	10.39	3.56
Investments Australian	//Select	11/12/06	11.16	-5.42	6.51	21.21	29.52	11.94	5.02
Shares	Frontier	15/11/10	11.33	-5.28	6.67	21.39	29.72	12.11	8.19
OnePath	Entry Fee	10/09/03	3.25	3.85	6.23	10.59	19.29	8.49	2.51
Tax Effective	Nil Entry Fee	10/09/03	2.48	3.07	5.43	9.76	18.40	7.67	1.74
Income	//Select	11/12/06	3.93	4.52	6.92	11.31	20.07	9.19	3.18
	Frontier	15/11/10	4.09	4.68	7.08	11.48	20.25	9.36	7.48
OptiMix	Entry Fee	10/09/03	-0.70	4.62	3.51	4.95	2.20	2.90	4.94
Australian	Nil Entry Fee	10/09/03	-1.44	3.84	2.74	4.16	1.44	2.13	4.15
Fixed Interest	//Select	11/12/06	-0.05	5.30	4.19	5.64	2.86	3.57	5.62
	Frontier	15/11/10	0.31	5.68	4.57	6.01	3.24	3.94	5.36

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
OptiMix	Entry Fee	10/09/03	13.12	0.02	3.53	16.90	21.27	10.68	2.66
Australian	Nil Entry Fee	10/09/03	12.28	-0.74	2.76	16.03	20.36	9.85	1.90
Shares	//Select	11/12/06	13.86	0.67	4.21	17.66	22.06	11.40	3.33
	Frontier	15/11/10	14.24	1.00	4.55	18.05	22.47	11.77	7.69
OptiMix	Entry Fee	20/11/01	8.63	0.74	8.69	11.78	14.27	8.72	2.99
Balanced	Nil Entry Fee	20/11/01	7.82	-0.01	7.87	10.94	13.41	7.91	2.22
	//Select	11/12/06	9.34	1.40	9.40	12.50	15.01	9.43	3.66
	Frontier	15/11/10	9.67	1.71	9.73	12.84	15.36	9.76	7.30
OptiMix	Entry Fee	02/06/02	3.63	2.75	5.63	7.44	7.50	5.37	3.47
Conservative	Nil Entry Fee	02/06/02	2.86	1.98	4.84	6.63	6.69	4.58	2.69
	//Select	11/12/06	4.30	3.42	6.32	8.14	8.20	6.06	4.14
	Frontier	15/11/10	4.63	3.74	6.64	8.48	8.53	6.39	5.72
OptiMix	Entry Fee	10/09/03	0.46	0.88	0.95	1.37	2.43	1.22	2.46
Enhanced	Nil Entry Fee	10/09/03	-0.29	0.12	0.20	0.61	1.66	0.46	1.69
Cash	//Select	11/12/06	1.12	1.54	1.61	2.03	3.10	1.88	3.13
OptiMix	Entry Fee	08/10/07	14.47	-7.35	11.89	9.44	15.48	8.44	-0.70
Global	Nil Entry Fee	08/10/07	13.62	-8.05	11.06	8.62	14.62	7.64	-1.44
Emerging Markets Shares	//Select	08/10/07	15.22	-6.74	12.62	10.15	16.23	9.15	-0.05
markets shares	Frontier	15/11/10	15.46	-6.55	12.84	10.37	16.47	9.37	2.95
OptiMix	Entry Fee	10/09/03	15.48	-1.11	24.04	17.16	29.44	16.52	3.63
Global Shares	Nil Entry Fee	10/09/03	14.62	-1.85	23.11	16.29	28.48	15.65	2.85
	//Select	11/12/06	16.23	-0.47	24.85	17.92	30.29	17.28	4.30
	Frontier	15/11/10	16.59	-0.16	25.24	18.30	30.70	17.65	12.95
OptiMix	Entry Fee	10/09/03	14.91	-4.53	24.41	23.76	40.02	18.79	4.61
Global Smaller	Nil Entry Fee	10/09/03	14.04	-5.24	23.48	22.84	38.97	17.90	3.83
Companies Shares	//Select	11/12/06	15.66	-3.90	25.22	24.57	40.93	19.56	5.29
Sildies	Frontier	15/11/10	15.71	-3.86	25.28	24.64	41.00	19.62	13.99
OptiMix	Entry Fee	28/11/01	10.48	0.09	9.66	13.76	17.43	10.13	2.92
Growth	Nil Entry Fee	28/11/01	9.66	-0.66	8.84	12.90	16.57	9.31	2.15
	//Select	11/12/06	11.20	0.74	10.37	14.50	18.20	10.85	3.59
	Frontier	15/11/10	11.58	1.10	10.75	14.88	18.61	11.23	8.00
OptiMix	Entry Fee	27/11/01	12.71	-0.80	10.49	15.41	20.67	11.46	2.77
High Growth	Nil Entry Fee	27/11/01	11.86	-1.54	9.67	14.55	19.76	10.63	2.00
	//Select	11/12/06	13.44	-0.15	11.22	16.16	21.45	12.19	3.44
	Frontier	15/11/10	13.80	0.17	11.57	16.53	21.85	12.55	8.59

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return <sup>†</sup>
OptiMix	Entry Fee	10/09/03	6.12	1.96	7.43	9.66	10.82	7.15	3.40
Moderate	Nil Entry Fee	10/09/03	5.32	1.19	6.63	8.84	9.99	6.35	2.63
	//Select	11/12/06	6.81	2.63	8.13	10.37	11.55	7.85	4.08
	Frontier	15/11/10	7.15	2.95	8.48	10.72	11.90	8.20	6.72
OptiMix	Entry Fee	10/09/03	-2.58	24.13	16.23	10.28	23.89	13.94	-0.53
Property	Nil Entry Fee	10/09/03	-3.31	23.20	15.36	9.45	22.97	13.09	-1.28
Securities	//Select	11/12/06	-1.94	24.94	16.99	10.99	24.70	14.68	0.11
	Frontier	15/11/10	-1.52	25.48	17.49	11.47	25.23	15.18	13.51
Perennial	Entry Fee	20/09/04	14.82	-3.34	8.43	19.46	24.76	12.39	4.05
Value Shares	Nil Entry Fee	20/09/04	13.96	-4.06	7.62	18.57	23.82	11.55	3.28
	//Select	11/12/06	15.57	-2.71	9.14	20.24	25.58	13.13	4.73
	Frontier	15/11/10	15.97	-2.37	9.52	20.65	26.01	13.52	8.31
Perpetual	Entry Fee	20/11/01	10.65	0.11	2.60	18.06	26.90	11.23	5.06
Australian	Nil Entry Fee	20/11/01	9.99	-0.50	1.99	17.35	26.14	10.56	4.43
Shares	//Select	11/12/06	11.54	0.91	3.42	19.01	27.92	12.12	5.91
	Frontier	15/11/10	11.76	1.12	3.63	19.24	28.18	12.35	9.52
Perpetual	Entry Fee	10/09/03	7.93	0.92	6.10	13.25	19.82	9.42	4.14
Balanced	Nil Entry Fee	10/09/03	7.28	0.32	5.47	12.57	19.10	8.76	3.51
Growth	//Select	11/12/06	8.80	1.73	6.95	14.16	20.78	10.29	4.97
	Frontier	15/11/10	9.07	1.99	7.22	14.45	21.08	10.57	8.92
Perpetual	Entry Fee	10/09/03	3.71	2.13	3.81	7.49	10.98	5.58	4.36
Conservative	Nil Entry Fee	10/09/03	3.10	1.51	3.19	6.85	10.32	4.94	3.73
Growth	//Select	11/12/06	4.55	2.95	4.64	8.36	11.87	6.42	5.19
	Frontier	15/11/10	4.76	3.16	4.86	8.57	12.10	6.64	6.55
Platinum Asia	Entry Fee	16/08/10	17.98	-10.98	28.23	15.07	27.24	14.54	7.78
	Nil Entry Fee	16/08/10	17.10	-11.65	27.27	14.21	26.30	13.69	6.97
	//Select	16/08/10	18.75	-10.40	29.07	15.82	28.07	15.29	8.49
	Frontier	15/11/10	18.83	-10.33	29.16	15.90	28.17	15.37	8.37
Platinum	Entry Fee	10/09/03	20.39	-6.78	18.10	16.70	34.85	15.84	6.67
International	Nil Entry Fee	10/09/03	19.50	-7.48	17.22	15.83	33.83	14.97	5.88
	//Select	11/12/06	21.18	-6.18	18.87	17.46	35.73	16.59	7.37
	Frontier	15/11/10	21.48	-5.94	19.17	17.76	36.06	16.89	10.65

Investment		Start						Five year	Ten year
fund	Fee option	date*	2017	2016	2015	2014	2013	return <sup>+</sup>	return <sup>+</sup>
RARE	Entry Fee	02/03/09	12.39	-0.10	9.13	17.12	16.43	10.81	13.05
Infrastructure Value	Nil Entry Fee	02/03/09	11.55	-0.85	8.32	16.25	15.55	9.98	12.21
value	//Select	02/03/09	13.12	0.55	9.84	17.89	17.18	11.53	13.79
	Frontier	15/11/10	13.29	0.70	10.01	18.06	17.37	11.70	10.71
Schroder	Entry Fee	10/09/03	19.99	-6.24	2.93	15.70	25.36	10.93	4.65
Australian	Nil Entry Fee	10/09/03	19.28	-6.80	2.31	15.01	24.61	10.26	4.03
Equity	//Select	11/12/06	20.96	-5.49	3.75	16.62	26.37	11.82	5.50
	Frontier	15/11/10	21.38	-5.15	4.12	17.04	26.80	12.21	8.88
Schroder	Entry Fee	10/09/03	11.14	-0.39	6.81	11.93	16.30	9.01	5.01
Balanced	Nil Entry Fee	10/09/03	10.47	-0.98	6.17	11.28	15.62	8.36	4.39
	//Select	11/12/06	12.03	0.41	7.66	12.83	17.23	9.88	5.85
	Frontier	15/11/10	12.14	0.52	7.77	12.95	17.35	9.99	8.12
Schroder	Entry Fee	16/08/10	-0.45	3.84	2.70	4.55	3.07	2.73	3.85
Fixed Income	Nil Entry Fee	16/08/10	-1.19	3.06	1.94	3.76	2.30	1.96	3.07
	//Select	16/08/10	0.20	4.51	3.37	5.23	3.74	3.40	4.53
	Frontier	15/11/10	0.35	4.67	3.53	5.39	3.90	3.56	4.87
Schroder Real	Entry Fee	26/11/01	5.47	0.32	4.96	12.48	17.71	8.02	2.59
Return <sup>  </sup>	Nil Entry Fee	26/11/01	4.84	-0.29	4.33	11.81	17.02	7.37	1.97
	//Select	11/12/06	6.32	1.12	5.80	13.38	18.66	8.88	3.41
	Frontier	15/11/10	6.69	1.48	6.17	13.78	19.08	9.27	7.13
SG Hiscock	Entry Fee	10/09/03	-4.99	19.34	15.25	12.68	22.65	12.55	-0.81
Property	Nil Entry Fee	10/09/03	-5.56	18.63	14.56	12.00	21.93	11.88	-1.41
	//Select	11/12/06	-4.22	20.30	16.18	13.59	23.64	13.46	-0.02
	Frontier	15/11/10	-4.07	20.50	16.37	13.76	23.84	13.64	12.71
T. Rowe Price	Entry Fee	02/03/09	17.52	-2.33	27.06	18.80	27.87	17.25	10.85
Global Equity	Nil Entry Fee	02/03/09	16.64	-3.06	26.12	17.91	26.92	16.37	10.02
	//Select	02/03/09	18.29	-1.69	27.89	19.57	28.70	18.01	11.57
	Frontier	15/11/10	18.64	-1.40	28.29	19.92	29.09	18.36	12.31
UBS Balanced	Entry Fee	02/10/02	9.33	-5.58	8.20	14.24	19.91	8.88	3.06
	Nil Entry Fee	02/10/02	8.68	-6.14	7.55	13.56	19.19	8.23	2.44
	//Select	11/12/06	10.21	-4.82	9.07	15.16	20.87	9.75	3.89
	Frontier	15/11/10	10.43	-4.63	9.29	15.39	21.12	9.97	7.55

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
UBS Defensive	Entry Fee	10/09/03	3.83	0.18	5.86	9.73	12.08	6.25	4.19
	Nil Entry Fee	10/09/03	3.21	-0.42	5.22	9.08	11.41	5.62	3.57
	//Select	11/12/06	4.66	0.99	6.71	10.61	12.98	7.11	5.03
	Frontier	15/11/10	4.87	1.20	6.91	10.84	13.20	7.32	6.90
UBS Diversified	Entry Fee	10/09/03	-0.62	5.65	2.26	6.37	2.28	3.16	4.91
Fixed Income	Nil Entry Fee	10/09/03	-1.22	5.02	1.65	5.73	1.66	2.54	4.29
	//Select	11/12/06	0.18	6.50	3.08	7.23	3.10	3.98	5.76
	Frontier	15/11/10	0.27	6.61	3.19	7.34	3.20	4.09	5.16
Vanguard	Entry Fee	19/09/05	13.25	1.20	5.33	16.83	21.39	11.35	3.40
Australian	Nil Entry Fee	19/09/05	12.39	0.44	4.55	15.95	20.49	10.52	2.62
Shares Index	//Select	11/12/06	13.56	1.70	6.02	17.59	22.18	11.96	4.01
	Frontier	15/11/10	14.14	2.01	6.16	17.76	22.35	12.24	8.18
Vanguard	Entry Fee	12/04/10	4.89	4.62	8.95	11.22	13.07	8.50	6.75
Balanced	Nil Entry Fee	12/04/10	4.10	3.84	8.13	10.39	12.23	7.69	5.95
Index	//Select	12/04/10	5.17	5.14	9.66	11.95	13.80	9.09	7.37
	Frontier	15/11/10	5.65	5.39	9.75	12.04	13.91	9.29	7.91
Vanguard	Entry Fee	12/04/10	2.55	5.15	6.96	8.41	8.64	6.32	5.49
Conservative	Nil Entry Fee	12/04/10	1.79	4.36	6.16	7.60	7.82	5.52	4.70
Index	//Select	12/04/10	2.83	5.66	7.66	9.12	9.34	6.89	6.10
	Frontier	15/11/10	3.37	5.99	7.80	9.27	9.50	7.16	6.57
Vanguard	Entry Fee	12/04/10	7.37	3.50	11.06	13.53	17.58	10.50	7.53
Growth Index	Nil Entry Fee	12/04/10	6.57	2.72	10.23	12.68	16.70	9.67	6.72
	//Select	12/04/10	7.66	4.01	11.78	14.27	18.34	11.10	8.15
	Frontier	15/11/10	8.20	4.31	11.91	14.40	18.49	11.35	9.14
Vanguard High	Entry Fee	12/04/10	10.15	2.30	12.90	15.81	22.08	12.46	8.11
Growth Index	Nil Entry Fee	12/04/10	9.32	1.53	12.06	14.94	21.17	11.61	7.30
	//Select	12/04/10	10.44	2.80	13.63	16.57	22.87	13.07	8.74
	Frontier	15/11/10	10.99	3.08	13.76	16.69	23.02	13.31	10.04
Vanguard	Entry Fee	02/03/09	-1.26	7.24	4.16	5.59	2.51	3.61	5.07
Index	Nil Entry Fee	02/03/09	-2.00	6.43	3.38	4.81	1.73	2.83	4.29
Diversified Bond	//Select	02/03/09	-0.99	7.77	4.84	6.28	3.17	4.17	5.69
	Frontier	15/11/10	-0.47	8.11	5.00	6.44	3.33	4.44	5.72

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
Vanguard	Entry Fee	02/10/02	13.27	-0.63	23.24	19.00	31.17	16.71	3.92
International Shares Index	Nil Entry Fee	02/10/02	12.43	-1.38	22.32	18.11	30.20	15.84	3.14
Shares index	//Select	11/12/06	13.57	-0.15	24.04	19.78	32.03	17.34	4.54
	Frontier	15/11/10	14.10	0.10	24.15	19.87	32.13	17.56	13.01
Vanguard	Entry Fee	19/09/05	18.91	-2.50	9.63	23.04	23.00	13.98	5.05
International	Nil Entry Fee	19/09/05	18.03	-3.23	8.81	22.12	22.08	13.13	4.26
Shares Index (Hedged)	//Select	11/12/06	19.23	-2.02	10.34	23.84	23.81	14.60	5.67
(incagea)	Frontier	15/11/10	19.78	-1.78	10.43	23.94	23.89	14.81	12.51
Vanguard	Entry Fee	19/09/05	-6.63	22.93	18.38	9.66	22.26	12.74	-0.88
Property	Nil Entry Fee	19/09/05	-7.33	22.00	17.49	8.86	21.34	11.90	-1.62
Securities Index	//Select	11/12/06	-6.38	23.53	19.15	10.38	23.06	13.36	-0.29
index	Frontier	15/11/10	-5.94	23.85	19.25	10.48	23.17	13.58	12.63
Walter Scott	Entry Fee	16/08/10	14.62	0.90	9.93	16.76	19.21	12.09	11.39
Global Equity	Nil Entry Fee	16/08/10	13.76	0.15	9.11	15.89	18.32	11.25	10.56
(Hedged)	//Select	16/08/10	15.36	1.56	10.65	17.52	19.21	12.82	12.12
	Frontier	15/11/10	15.71	1.87	10.98	17.87	20.35	13.16	11.53
Zurich	Entry Fee	31/07/01	8.19	-2.71	22.29	15.04	25.71	13.24	3.92
Investments	Nil Entry Fee	31/07/01	7.39	-3.44	21.37	14.19	24.77	12.39	3.14
Global Thematic	//Select	11/12/06	8.90	-2.07	23.09	15.79	26.53	13.97	4.60
Shares	Frontier	15/11/10	8.95	-2.02	23.15	15.84	26.61	14.03	9.97

Yearly returns (except for the OnePath Capital Guaranteed and ANZ Cash Advantage) are calculated on an exit price to exit price basis. Five-year and ten-year returns (except for the OnePath Capital Guaranteed and ANZ Cash Advantage) are calculated in accordance with FSC Standard No. 6.

Yearly returns for the OnePath Capital Guaranteed fund are the declared rates. Five-year and ten years returns for the OnePath Capital Guaranteed fund are the compound average returns of the yearly returns over the last five and ten years respectively. Yearly returns and five and ten-year returns for ANZ Cash Advantage are the time-weighted average of the rates declared since start date.

- \* The date the first unit price for this fund was recorded.
- + Five-year and ten-year returns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.
- ‡ This part-year return shows performance from start date to 30 June.
- § Formerly Perpetual International Shares.
- || Formerly Colonial First State Diversified.
- # Formerly Legg Mason Global Multi Sector Bond.
- Formerly Legg Mason Global Value Equity.
- ± Formerly Capital International Global Equities (Hedged).
- ≠ Formerly Perennial Growth Shares.
- \*\* For the latest interest rates for ANZ Term Deposit Options available through OneAnswer, visit onepath.com.au > Performance & updates > Current interest rates

## INVESTMENT RETURNS -ONEANSWER TERM ALLOCATED PENSION

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees.

Please refer to page 40 for the footnotes applicable to the following returns.

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
AMP Capital	Entry Fee	20/09/04	8.20	-2.33	6.14	16.10	25.25	10.28	3.43
Equity	Nil Entry Fee	20/09/04	7.55	-2.91	5.51	15.42	24.51	9.63	2.81
	//Select	11/12/06	9.06	-1.54	7.00	17.03	26.25	11.17	4.26
ANZ Cash	Entry Fee	30/05/11	1.48	1.85	2.23	2.47	3.20	2.36	1.50
Advantage	Nil Entry Fee	30/05/11	1.48	1.85	2.23	2.47	3.20	2.36	1.50
	//Select	30/05/11	1.78	2.16	2.54	2.78	3.51	2.66	1.80
ANZ Term	Entry Fee	01/09/11	_	_	_	_	_	_	_
Deposit	Nil Entry Fee	01/09/11	_	_	_	_	_	_	_
options	//Select	01/09/11	-	_	_	_	_	-	-
Arrowstreet	Entry Fee	20/09/04	19.50	-3.51	13.89	28.98	31.30	17.33	-0.69
Global Equity (Hedged)	Nil Entry Fee	20/09/04	18.78	-4.08	13.19	28.19	30.49	16.62	-1.29
(Heugeu)	//Select	11/12/06	20.46	-2.73	14.81	30.02	32.35	18.28	0.11
Ausbil	Entry Fee	19/09/05	9.23	14.25	1.38	27.14	15.69	13.22	3.81
Australian Emerging	Nil Entry Fee	19/09/05	8.42	13.39	0.62	26.19	14.82	12.38	3.03
Leaders	//Select	11/12/06	9.94	14.99	2.04	27.96	16.44	13.96	4.49
Bentham	Entry Fee	19/09/05	11.99	-2.70	2.46	9.39	11.68	6.41	6.48
Global Income	Nil Entry Fee	19/09/05	11.15	-3.43	1.70	8.58	10.84	5.61	5.69
Income	//Select	11/12/06	12.72	-2.06	3.13	10.10	12.41	7.10	7.18
BlackRock	Entry Fee	20/09/04	10.24	0.59	7.99	12.40	17.53	9.61	4.22
Balanced	Nil Entry Fee	20/09/04	9.58	-0.02	7.35	11.73	16.83	8.95	3.60
	//Select	11/12/06	11.12	1.40	8.86	13.31	18.48	10.49	5.06
BlackRock	Entry Fee	20/09/04	13.72	2.53	4.06	16.22	26.12	12.20	3.84
Scientific	Nil Entry Fee	20/09/04	12.87	1.76	3.28	15.35	25.18	11.37	3.06
Australian Equity	//Select	11/12/06	14.46	3.20	4.73	16.98	26.95	12.94	4.51

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
BlackRock	Entry Fee	20/09/04	10.03	1.56	7.45	14.24	18.89	10.27	3.51
Scientific	Nil Entry Fee	20/09/04	9.38	0.95	6.80	13.56	18.17	9.61	2.89
Diversified Growth	//Select	11/12/06	10.91	2.37	8.31	15.15	19.84	11.16	4.34
BlackRock	Entry Fee	20/09/04	14.47	-5.15	28.84	19.20	31.79	17.05	3.19
Scientific International	Nil Entry Fee	20/09/04	13.61	-5.86	27.88	18.31	30.80	16.18	2.42
Equity	//Select	11/12/06	15.22	-4.53	29.68	19.97	32.65	17.82	3.87
BT Core	Entry Fee	30/05/11	15.69	-2.15	8.78	17.63	23.75	12.38	8.44
Australian Shares	Nil Entry Fee	30/05/11	14.82	-2.89	7.97	16.76	22.83	11.54	7.63
Shales	//Select	30/05/11	16.45	-1.52	9.49	18.40	24.56	13.11	9.15
BT Smaller	Entry Fee	20/09/04	5.33	15.04	5.95	16.47	18.18	12.06	5.14
Companies	Nil Entry Fee	20/09/04	4.54	14.18	5.16	15.59	17.30	11.22	4.36
	//Select	11/12/06	6.01	15.79	6.64	17.23	18.96	12.79	5.83
Capital Group	Entry Fee	20/09/04	19.38	-5.94	9.45	19.83	24.98	12.98	4.78
Global Equity	Nil Entry Fee	20/09/04	18.65	-6.50	8.79	19.13	24.23	12.30	4.15
(Hedged)±	//Select	11/12/06	20.33	-5.18	10.33	20.79	25.98	13.89	5.62
Colonial First	Entry Fee	19/09/05	5.77	0.41	1.27	7.09	7.76	4.42	3.84
State Global Credit Income	Nil Entry Fee	19/09/05	4.97	-0.34	0.51	6.30	6.95	3.64	3.06
	//Select	11/12/06	6.46	1.07	1.93	7.79	8.46	5.10	4.51
Colonial First	Entry Fee	20/09/04	8.30	0.58	6.31	16.40	25.16	11.03	3.63
State Imputation	Nil Entry Fee	20/09/04	7.65	-0.02	5.68	15.70	24.42	10.36	3.01
Imputation	//Select	11/12/06	9.16	1.39	7.17	17.34	26.17	11.92	4.46
Fidelity	Entry Fee	30/05/11	9.57	3.73	6.66	20.05	25.47	12.80	9.62
Australian Equities	Nil Entry Fee	30/05/11	8.75	2.96	5.86	19.16	24.53	11.95	8.80
Lquities	//Select	30/05/11	10.28	4.41	7.36	20.84	26.29	13.53	10.34
Investors	Entry Fee	20/09/04	12.44	5.34	10.04	14.09	27.58	13.66	6.30
Mutual Australian	Nil Entry Fee	20/09/04	11.77	4.71	9.38	13.42	26.82	12.98	5.66
Shares	//Select	11/12/06	13.34	6.19	10.93	15.01	28.60	14.58	7.15
Kapstream	Entry Fee	19/09/05	2.03	1.70	2.40	3.93	15.69	5.02	1.47
Absolute	Nil Entry Fee	19/09/05	1.28	0.93	1.63	3.16	14.82	4.24	0.71
Return Income	//Select	11/12/06	2.70	2.36	3.06	4.61	16.44	5.70	2.13

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
Magellan	Entry Fee	20/09/04	14.10	-1.06	27.52	13.90	29.09	16.18	3.67
Global§	Nil Entry Fee	20/09/04	13.41	-1.65	26.76	13.22	28.31	15.49	3.05
-	//Select	11/12/06	15.01	-0.26	28.55	14.82	30.13	17.11	4.50
Merlon	Entry Fee	30/05/11	15.00	4.13	5.25	10.82	25.36	11.85	9.08
Australian	Nil Entry Fee	30/05/11	14.15	3.35	4.46	9.99	24.41	11.02	8.27
Share Income	//Select	30/05/11	15.75	4.81	5.94	11.54	26.17	12.58	9.80
MFS Global	Entry Fee	20/09/04	16.00	0.56	23.89	17.33	38.50	18.62	6.63
Equity	Nil Entry Fee	20/09/04	15.13	-0.19	22.97	16.46	37.47	17.73	5.83
-	//Select	11/12/06	16.75	1.22	24.70	18.10	39.41	19.39	7.32
OnePath	Entry Fee	20/09/04	8.65	-0.48	10.29	14.71	20.93	10.59	1.83
Active Growth	Nil Entry Fee	20/09/04	7.84	-1.23	9.47	13.86	20.03	9.77	1.07
-	//Select	11/12/06	9.36	0.17	11.01	15.45	21.72	11.31	2.50
OnePath	Entry Fee	30/05/11	-6.56	-1.89	5.82	6.05	-8.42	-1.18	-0.72
Alternatives Growth -	Nil Entry Fee	30/05/11	-7.26	-2.62	5.04	5.25	-9.10	-1.92	-1.47
Glowth	//Select	30/05/11	-5.95	-1.25	6.51	6.74	-7.82	-0.54	-0.07
OnePath	Entry Fee	20/09/04	10.39	-3.54	3.95	16.93	24.82	10.07	2.74
Australian Shares -	Nil Entry Fee	20/09/04	9.57	-4.26	3.18	16.04	23.89	9.24	1.97
Shales	//Select	11/12/06	11.11	-2.91	4.63	17.69	25.63	10.79	3.41
OnePath	Entry Fee	20/09/04	5.94	2.05	7.56	9.83	10.87	7.20	2.80
Balanced	Nil Entry Fee	20/09/04	5.15	1.28	6.76	9.01	10.04	6.40	2.03
	//Select	11/12/06	6.63	2.71	8.26	10.55	11.60	7.90	3.47
OnePath Blue	Entry Fee	20/09/04	12.96	-6.96	2.66	17.88	27.98	10.24	2.55
Chip Imputation -	Nil Entry Fee	20/09/04	12.12	-7.66	1.00	17.00	27.03	9.41	1.79
			12.12	-7.00	1.90	17.00	27.00		
	//Select	11/12/06	13.70	-6.35	3.33	18.65	28.82	10.95	3.22
OnePath Capital Guaranteed	//Select Entry Fee	11/12/06 20/09/04						10.95 5.63	
Capital Guaranteed			13.70	-6.35	3.33	18.65	28.82		3.22
Capital Guaranteed	Entry Fee	20/09/04	13.70 2.90	-6.35 4.95	3.33 6.65	18.65 6.15	28.82 5.50	5.63	3.22 4.32
Capital Guaranteed	Entry Fee Entry Fee	20/09/04	13.70 2.90 0.28	-6.35 4.95 0.68	3.33 6.65 1.04	18.65 6.15 1.10	28.82 5.50 1.96	5.63	3.22 4.32 2.19
Capital Guaranteed OnePath Cash OnePath	Entry Fee Entry Fee Nil Entry Fee	20/09/04 20/09/04 20/09/04	13.70 2.90 0.28 -0.46	-6.35 4.95 0.68 -0.07	3.33 6.65 1.04 0.29	18.65 6.15 1.10 0.34	28.82 5.50 1.96 1.19	5.63 1.01 0.26	3.22 4.32 2.19 1.43
Capital Guaranteed OnePath Cash	Entry Fee Entry Fee Nil Entry Fee //Select	20/09/04 20/09/04 20/09/04 11/12/06	13.70 2.90 0.28 -0.46 0.94	-6.35 4.95 0.68 -0.07 1.34	3.33 6.65 1.04 0.29 1.70	18.65 6.15 1.10 0.34 1.76	28.82 5.50 1.96 1.19 2.62	5.63 1.01 0.26 1.67	3.22 4.32 2.19 1.43 2.86

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
OnePath	Entry Fee	20/09/04	2.97	0.67	1.08	3.23	3.75	2.33	2.29
Diversified	Nil Entry Fee	20/09/04	2.36	0.06	0.48	2.62	3.13	1.72	1.68
High Yield	//Select	11/12/06	3.80	1.47	1.90	4.06	4.59	3.16	3.11
OnePath	Entry Fee	20/09/04	-0.91	19.27	7.19	19.85	17.56	12.29	4.43
Emerging	Nil Entry Fee	20/09/04	-1.66	18.38	6.39	18.95	16.69	11.45	3.65
Companies	//Select	11/12/06	-0.27	20.05	7.89	20.63	18.33	13.02	5.11
OnePath	Entry Fee	20/07/06	20.77	-5.23	2.27	31.17	38.97	16.37	-2.88
Geared Australian	Nil Entry Fee	20/07/06	19.86	-5.94	1.50	30.21	37.93	15.50	-3.60
Shares Index <sup>∆</sup>	//Select	11/12/06	21.56	-4.62	2.94	32.02	39.88	17.12	-2.24
OnePath	Entry Fee	20/09/04	20.04	-6.82	9.73	3.55	10.08	6.95	-1.35
Global	Nil Entry Fee	20/09/04	19.15	-7.52	8.91	2.78	9.27	6.15	-2.09
Emerging Markets Shares	//Select	11/12/06	20.83	-6.21	10.44	4.22	10.80	7.65	-0.71
OnePath	Entry Fee	30/05/11	-3.40	12.45	7.66	14.31	13.54	8.70	7.58
Global	Nil Entry Fee	30/05/11	-4.12	11.60	6.85	13.45	12.70	7.89	6.77
Property Securities	//Select	30/05/11	-2.77	13.18	8.36	15.06	14.28	9.41	8.29
OnePath	Entry Fee	20/09/04	14.21	7.31	26.56	18.60	33.15	19.62	4.36
Global Shares	Nil Entry Fee	20/09/04	13.36	6.50	25.62	17.71	32.15	18.73	3.57
	//Select	11/12/06	14.95	8.01	27.39	19.38	34.02	20.40	5.04
OnePath	Entry Fee	20/09/04	12.49 <sup>‡</sup>	0.17 <sup>‡</sup>	16.59	15.80	20.74	10.27	1.50
High Growth	Nil Entry Fee	20/09/04	11.65	-0.59	9.88	14.94	19.84	10.93	1.42
	//Select	11/12/06	13.22 <sup>‡</sup>	0.82 <sup>‡</sup>	17.35	16.55	21.53	10.99	2.16
OnePath	Entry Fee	20/09/04	8.35	1.01	8.86	11.92	14.09	8.75	2.59
Managed Growth	Nil Entry Fee	20/09/04	7.54	0.25	8.04	11.08	13.24	7.94	1.83
Giowtii	//Select	11/12/06	9.06	1.67	9.57	12.65	14.84	9.46	3.26
OnePath	Entry Fee	20/09/04	-4.19	20.22	15.61	13.45	22.16	13.04	-0.07
Property Securities	Nil Entry Fee	20/09/04	-4.91	19.33	14.74	12.61	21.24	12.19	-0.82
	//Select	11/12/06	-3.57	21.01	16.36	14.19	22.95	13.77	0.58
OnePath	Entry Fee	20/09/04	10.36	-6.17	3.73	17.06	25.89	9.62	4.47
Select Leaders	Nil Entry Fee	20/09/04	9.53	-6.87	2.95	16.18	24.96	8.80	3.69
	//Select	11/12/06	11.08	-5.56	4.41	17.82	26.71	10.34	5.15

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
OnePath	Entry Fee	20/09/04	0.87	2.55	3.26	5.65	6.47	3.74	3.42
Stable	Nil Entry Fee	20/09/04	0.27	1.93	2.64	5.02	5.83	3.12	2.80
	//Select	11/12/06	1.68	3.37	4.09	6.50	7.33	4.57	4.25
OnePath	Entry Fee	20/09/04	10.44 <sup>‡</sup>	-6.03 <sup>‡</sup>	15.66	20.42	28.68	12.38	4.89
Sustainable	Nil Entry Fee	20/09/04	9.61 <sup>‡</sup>	-6.74	14.98	19.53	27.72	11.91	4.27
Investments Australian Shares	//Select	11/12/06	11.16‡	-5.42 <sup>‡</sup>	16.42	21.21	29.52	13.11	5.57
OnePath Tax	Entry Fee	20/09/04	3.25	3.85	6.23	10.59	19.29	8.49	2.51
Effective Income	Nil Entry Fee	20/09/04	2.49	3.07	5.43	9.76	18.40	7.67	1.74
Income	//Select	11/12/06	3.93	4.52	6.92	11.31	20.07	9.19	3.18
OptiMix	Entry Fee	20/09/04	-0.70	4.63	3.51	4.95	2.20	2.90	4.94
Australian Fixed Interest	Nil Entry Fee	20/09/04	-1.44	3.84	2.74	4.17	1.43	2.13	4.15
lixed interest	//Select	11/12/06	-0.05	5.31	4.19	5.63	2.86	3.57	5.62
OptiMix	Entry Fee	20/09/04	13.12	0.02	3.53	16.90	21.27	10.68	2.66
Australian Shares	Nil Entry Fee	20/09/04	12.28	-0.74	2.76	16.03	20.36	9.85	1.90
	//Select	11/12/06	13.86	0.67	4.21	17.67	22.06	11.40	3.33
OptiMix	Entry Fee	20/09/04	8.63	0.74	8.69	11.78	14.27	8.72	2.99
Balanced	Nil Entry Fee	20/09/04	7.83	-0.02	7.88	10.94	13.42	7.91	2.22
	//Select	11/12/06	9.34	1.40	9.40	12.50	15.01	9.43	3.66
OptiMix	Entry Fee	20/09/04	3.63	2.76	5.62	7.44	7.50	5.37	3.47
Conservative	Nil Entry Fee	20/09/04	2.85	1.99	4.83	6.64	6.69	4.58	2.69
	//Select	11/12/06	4.30	3.43	6.31	8.14	8.20	6.06	4.14
OptiMix	Entry Fee	20/09/04	0.47	0.88	0.95	1.37	2.42	1.22	2.46
Enhanced Cash	Nil Entry Fee	20/09/04	-0.28	0.12	0.19	0.61	1.66	0.46	1.69
	//Select	11/12/06	1.12	1.54	1.61	2.03	3.09	1.88	3.13
OptiMix	Entry Fee	20/09/04	15.48	-1.11	24.04	17.16	29.44	16.52	3.63
Global Shares	Nil Entry Fee	20/09/04	14.62	-1.85	23.11	16.30	28.46	15.65	2.85
	//Select	11/12/06	16.23	-0.47	24.85	17.92	30.28	17.28	4.30
OptiMix	Entry Fee	20/09/04	14.91	-4.53	24.41	23.77	40.02	18.79	4.61
Global Smaller Companies	Nil Entry Fee	20/09/04	14.04	-5.24	23.48	22.84	38.97	17.90	3.83
Shares	//Select	11/12/06	15.65	-3.90	25.22	24.57	40.93	19.56	5.29

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return⁺
OptiMix	Entry Fee	20/09/04	10.48	0.09	9.66	13.75	17.43	10.13	2.92
Growth	Nil Entry Fee	20/09/04	9.65	-0.66	8.84	12.90	16.56	9.30	2.15
	//Select	11/12/06	11.20	0.74	10.37	14.49	18.20	10.85	3.59
OptiMix High	Entry Fee	20/09/04	12.71	-0.80	10.49	15.41	20.67	11.46	2.77
Growth	Nil Entry Fee	20/09/04	11.86	-1.53	9.66	14.55	19.76	10.63	2.00
	//Select	11/12/06	13.44	-0.15	11.22	16.16	21.45	12.19	3.44
OptiMix	Entry Fee	20/09/04	6.12	1.96	7.43	9.66	10.82	7.15	3.40
Moderate	Nil Entry Fee	20/09/04	5.33	1.19	6.63	8.84	10.00	6.35	2.63
	//Select	11/12/06	6.81	2.62	8.13	10.37	11.55	7.85	4.08
OptiMix	Entry Fee	20/09/04	-2.58	24.13	16.23	10.28	23.89	13.94	-0.53
Property Securities	Nil Entry Fee	20/09/04	-3.31	23.20	15.35	9.46	22.96	13.09	-1.28
Securities	//Select	11/12/06	-1.95	24.94	16.99	10.99	24.70	14.68	0.11
Perennial	Entry Fee	20/09/04	14.82	-3.34	8.43	19.46	24.76	12.39	4.05
Value Shares	Nil Entry Fee	20/09/04	13.96	-4.06	7.62	18.57	23.83	11.55	3.28
	//Select	11/12/06	15.57	-2.71	9.14	20.23	25.57	13.13	4.73
Perpetual	Entry Fee	20/09/04	10.65	0.11	2.60	18.05	26.90	11.23	5.06
Australian Shares	Nil Entry Fee	20/09/04	9.99	-0.49	1.99	17.35	26.14	10.56	4.43
SUBJES	//Select	11/12/06	11.54	0.91	3.42	19.00	27.92	12.12	5.91
Perpetual	Entry Fee	20/09/04	7.93	0.92	6.11	13.24	19.82	9.42	4.14
Balanced Growth	Nil Entry Fee	20/09/04	7.28	0.32	5.47	12.57	19.10	8.76	3.51
GIOWUI	//Select	11/12/06	8.79	1.73	6.96	14.15	20.78	10.29	4.97
Perpetual	Entry Fee	20/09/04	3.72	2.13	3.80	7.49	10.98	5.58	4.36
Conservative Growth	Nil Entry Fee	20/09/04	3.10	1.51	3.19	6.85	10.31	4.94	3.73
GIOWUI	//Select	11/12/06	4.55	2.95	4.64	8.35	11.87	6.43	5.19
Platinum	Entry Fee	20/09/04	20.39	-6.78	18.10	16.70	34.84	15.84	6.67
International	Nil Entry Fee	20/09/04	19.49	-7.48	17.22	15.83	33.83	14.97	5.88
	//Select	11/12/06	21.18	-6.18	18.87	17.46	35.72	16.59	7.37
RARE	Entry Fee	30/05/11	12.39	-0.10	9.13	17.12	16.43	10.81	9.54
Infrastructure Value	Nil Entry Fee	30/05/11	11.55	-0.85	8.32	16.25	15.55	9.98	8.72
	//Select	30/05/11	13.12	0.55	9.84	17.89	17.18	11.53	10.26

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
Schroder	Entry Fee	20/09/04	19.99	-6.24	2.93	15.70	25.36	10.93	4.66
Australian	Nil Entry Fee	20/09/04	19.28	-6.80	2.31	15.00	24.61	10.26	4.03
Equity	//Select	11/12/06	20.96	-5.49	3.76	16.63	26.36	11.82	5.50
Schroder	Entry Fee	20/09/04	11.14	-0.39	6.81	11.94	16.30	9.01	5.01
Balanced	Nil Entry Fee	20/09/04	10.48	-0.99	6.17	11.28	15.62	8.36	4.39
	//Select	11/12/06	12.03	0.41	7.66	12.84	17.23	9.88	5.85
Schroder	Entry Fee	30/05/11	-0.45	3.84	2.70	4.55	3.07	2.73	3.80
Fixed Income	Nil Entry Fee		-1.19	3.04	1.94	3.76	2.30	1.96	3.02
		30/05/11							
	//Select	30/05/11	0.20	4.51	3.37	5.23	3.74	3.40	4.49
Schroder Real Return <sup>  </sup>	Entry Fee	20/09/04	5.47	0.32	4.96	12.48	17.72	8.02	2.59
	Nil Entry Fee	20/09/04	4.84	-0.28	4.33	11.80	17.02	7.37	1.97
	//Select	11/12/06	6.32	1.12	5.80	13.38	18.67	8.88	3.41
SG Hiscock	Entry Fee	20/09/04	-4.99	19.35	15.25	12.68	22.65	12.55	-0.81
Property	Nil Entry Fee	20/09/04	-5.56	18.63	14.56	12.01	21.93	11.88	-1.41
	//Select	11/12/06	-4.22	20.31	16.18	13.59	23.64	13.46	-0.02
UBS Balanced	Entry Fee	20/09/04	9.33	-5.57	8.19	14.24	19.92	8.88	3.06
	Nil Entry Fee	20/09/04	8.68	-6.14	7.55	13.55	19.19	8.23	2.44
	//Select	11/12/06	10.21	-4.82	9.06	15.16	20.88	9.75	3.89
UBS Defensive	Entry Fee	20/09/04	3.83	0.18	5.86	9.73	12.08	6.25	4.19
	Nil Entry Fee	20/09/04	3.21	-0.42	5.22	9.08	11.41	5.62	3.57
	//Select	11/12/06	4.66	0.99	6.71	10.61	12.98	7.11	5.03
UBS	Entry Fee	20/09/04	-0.62	5.65	2.26	6.37	2.28	3.16	4.91
Diversified	Nil Entry Fee	20/09/04	-1.22	5.02	1.65	5.74	1.66	2.54	4.29
Fixed Income	//Select	11/12/06	0.18	6.50	3.08	7.23	3.10	3.99	5.76
Vanguard	Entry Fee	19/09/05	13.24	1.20	5.33	16.83	21.39	11.35	3.40
Australian	Nil Entry Fee	19/09/05	12.40	0.44	4.55	15.95	20.48	10.52	2.62
Shares Index	//Select	11/12/06	13.55	1.70	6.02	17.59	22.18	11.96	4.01
Vanguard	Entry Fee	20/09/04	13.27	-0.63	23.24	19.00	31.16	16.71	3.92
International Shares Index	Nil Entry Fee	20/09/04	12.42	-1.37	22.32	18.11	30.18	15.83	3.14
	//Select	11/12/06	13.57	-0.14	24.04	19.78	32.01	17.34	4.54
Vanguard	Entry Fee	19/09/05	18.91	-2.50	9.63	23.04	23.00	13.98	5.05
International Shares Index	Nil Entry Fee	19/09/05	18.02	-3.23	8.80	22.13	22.08	13.13	4.26
(Hedged)	//Select	11/12/06	19.24	-2.03	10.35	23.84	23.80	14.60	5.67

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
Vanguard	Entry Fee	19/09/05	-6.63	22.93	18.38	9.66	22.26	12.74	-0.88
Property	Nil Entry Fee	19/09/05	-7.33	22.01	17.49	8.86	21.34	11.90	-1.62
Securities Index	//Select	11/12/06	-6.38	23.53	19.15	10.38	23.06	13.36	-0.29
Walter Scott	Entry Fee	30/05/11	14.62	0.90	9.93	16.76	19.21	12.09	10.29
Global Equity	Nil Entry Fee	30/05/11	13.76	0.15	9.11	15.89	18.32	11.25	9.46
(Hedged)	//Select	30/05/11	15.36	1.56	10.65	17.52	19.99	12.82	11.02
Zurich	Entry Fee	20/09/04	8.19	-2.71	22.29	15.04	25.73	13.24	3.92
Investments	Nil Entry Fee	20/09/04	7.38	-3.44	21.38	14.17	24.77	12.39	3.14
Global Thematic Shares	//Select	11/12/06	8.90	-2.08	23.08	15.79	26.55	13.97	4.60

Yearly returns (except for the OnePath Capital Guaranteed and ANZ Cash Advantage) are calculated on an exit price to exit price basis. Five-year and ten-year returns (except for the OnePath Capital Guaranteed and ANZ Cash Advantage) are calculated in accordance with FSC Standard No. 6.

Yearly returns for the OnePath Capital Guaranteed fund are the declared rates. Five-year and ten years returns for the OnePath Capital Guaranteed fund are the compound average returns of the yearly returns over the last five and ten years respectively.

Yearly returns and five and ten-year returns for ANZ Cash Advantage are the time-weighted average of the rates declared since start date.

- \* The date the first unit price for this fund was recorded.
- + Five-year and ten-year returns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.
- § Formerly Perpetual International Shares.
- || Formerly Colonial First State Diversified.
- ± Formerly Capital International Global Equities (Hedged).
- \*\* For the latest interest rates for ANZ Term Deposit options available through OneAnswer, visit onepath.com.au > Performance & updates > Current rates
- + For this investment fund, the performance of the equivalent investment fund in OneAnswer Pension has been shown.
- △ Formerly OptiMix Geared Australian Shares.

# INVESTMENT RETURNS - CORPORATE SUPER

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees.

Please refer to page 44 for the footnotes applicable to the following returns.

BlackRock Scientific         Australian Equity       01/10/05       11.80       1.03       3.39       14.07       24.42       10.63         BlackRock Scientific       Diversified Growth       30/06/03       8.92       1.45       6.72       12.57       18.22       9.43         BlackRock Scientific       International Equity       01/10/05       14.11       -4.18       25.57       17.07       30.03       15.88         Capital International       Example 1       Example 2       10.03       15.88       10.03       10.03       15.88	-0.20 3.16 3.13 3.18
Australian Equity         01/10/05         11.80         1.03         3.39         14.07         24.42         10.63           BlackRock Scientific         Diversified Growth         30/06/03         8.92         1.45         6.72         12.57         18.22         9.43           BlackRock Scientific         International Equity         01/10/05         14.11         -4.18         25.57         17.07         30.03         15.88           Capital International         International         International         International         International         International	3.13
Diversified Growth         30/06/03         8.92         1.45         6.72         12.57         18.22         9.43           BlackRock Scientific International Equity         01/10/05         14.11         -4.18         25.57         17.07         30.03         15.88           Capital International	
International Equity         01/10/05         14.11         -4.18         25.57         17.07         30.03         15.88           Capital International	3.18
Global Equities (Hedged) 10/07/00 16.71 -4.40 8.99 17.84 23.40 12.07	4.37
Colonial First State           Diversified         02/07/02         6.33         2.62         7.23         11.68         16.59         8.79	3.07
Colonial First State           Imputation         30/06/03         7.43         0.00         5.50         14.57         23.57         9.92	3.24
Investors Mutual Australian Shares 30/06/03 11.12 4.20 9.21 12.81 24.78 12.23	5.61
Legg Mason Australian Core Equity 23/11/09 – 1.45 <sup>‡</sup> 6.62 17.77 28.43 –	
Legg Mason Balanced 23/11/09 10.92 2.38 10.06 15.10 23.94 12.26	8.52
Legg Mason Global Equity 23/11/09 – 22.41 <sup>‡</sup> 29.26 19.43 31.14 –	_
Legg Mason Growth 23/11/09 11.16 0.75 11.94 17.85 26.13 13.26	8.74
Maple-Brown Abbott           Diversified         23/11/09         10.01         -0.41         9.23         13.19         19.91         10.19	6.71
MFS Global Equity 01/10/05 14.57 0.72 22.03 16.08 34.45 17.06	6.28
OnePath Alternatives           Growth         03/11/08         -6.02         -1.60         4.88         4.72         -7.30         -1.20	-1.38
OnePath Australian           Shares         07/07/97         9.58         -2.69         3.86         15.54         23.25         9.54	2.74
OnePath Balanced         07/07/97         5.37         2.75         7.14         9.12         10.47         6.94	2.76

Investment fund	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
OnePath Blue Chip Imputation	30/06/03	11.72	-6.34	2.54	16.05	26.08	9.44	2.36
OnePath Capital Guaranteed	_	2.60	4.30	5.70	5.50	4.95	4.60	3.22
OnePath Capital Stable	01/07/97	1.21	3.02	3.15	5.49	5.81	3.72	3.03
OnePath Cash	07/07/97	0.53	0.86	1.16	1.20	1.94	1.13	2.27
OnePath Diversified Fixed Interest	07/07/97	0.99	5.33	3.60	4.69	2.55	3.42	3.76
OnePath Emerging Companies	03/07/00	-0.51	17.40	6.46	17.54	17.22	11.37	4.09
OnePath Geared Australian Shares Index <sup>∆</sup>	01/10/07	18.31	-4.36	2.63	28.92	37.15	15.48	-2.06
OnePath Global Emerging Markets Shares	17/07/01	17.33	-5.12	9.63	3.76	10.94	7.04	-0.64
OnePath Global Property Securities	01/10/07	-2.53	12.25	7.69	13.42	12.76	8.54	3.64
OnePath Global Shares	07/07/97	13.84	7.30	24.71	17.65	30.73	18.56	4.62
OnePath High Growth	30/06/03	11.18	-0.17	10.08	14.60	19.77	10.89	2.19
OnePath Managed Growth	01/07/97	7.64	2.07	8.29	11.01	13.59	8.45	2.60
OnePath Property Securities	30/06/03	-3.50	18.21	13.63	11.93	21.34	11.97	0.35
OnePath Select Leaders	01/10/05	9.74	-5.86	3.19	15.35	23.99	8.80	4.13
OnePath Sustainable Investments – Australian Shares	30/06/03	9.81	-5.69	5.55	18.31	27.57	10.47	4.15
OptiMix Australian Fixed Interest	30/06/03	-0.68	3.90	3.25	4.52	2.08	2.60	4.41
OptiMix Australian Shares	30/06/03	11.08	-0.13	3.26	14.87	20.73	9.70	2.41
OptiMix Balanced	25/07/01	8.02	0.97	8.05	10.76	13.62	8.20	2.85
OptiMix Conservative	25/07/01	3.42	2.76	5.23	6.86	7.16	5.07	3.24

Investment fund	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
OptiMix Global Emerging Markets Shares	03/11/08	12.41	6 17	11.24	8.72	14.87	7.94	4.48
OptiMix Global Shares	03/07/02	13.32	-6.17 -0.50	21.63	15.16	27.75	15.07	3.54
OptiMix Global Smaller	05/07/02	15.52	-0.50	21.05	15.10	21.15	15.07	5.54
Companies Shares	30/06/03	11.80	-4.42	21.47	21.10	37.07	16.59	4.13
OptiMix Growth	25/07/01	9.91	0.04	8.96	12.54	16.68	9.48	2.86
OptiMix High Growth	30/07/02	11.98	-0.46	9.65	14.00	19.76	10.79	2.72
OptiMix Moderate	30/06/03	5.75	1.99	6.88	8.85	10.40	6.74	3.20
OptiMix Property Securities	30/06/03	-1.65	19.95	15.49	10.06	24.03	13.21	-0.26
Perennial Value Shares	01/10/05	12.46	-4.13	7.41	17.24	22.62	10.73	3.28
Perpetual Australian Shares	04/07/01	9.37	0.43	2.28	16.55	24.80	10.32	4.62
Perpetual Balanced Growth	07/08/02	7.04	1.95	5.85	12.19	17.87	8.84	3.91
Perpetual Conservative Growth	30/06/03	3.38	1.47	3.56	6.93	9.72	4.97	3.83
Platinum International	01/10/05	18.40	-5.95	17.09	15.19	31.49	14.58	6.03
Schroder Australian Equity	30/06/03	18.00	-5.58	2.54	14.12	23.31	9.96	4.17
Schroder Balanced	30/06/03	9.61	-0.84	6.24	11.04	14.58	8.00	4.47
SG Hiscock Property	30/06/03	-1.71	15.18	13.31	11.05	23.70	12.00	-0.55
SSgA Passive Balanced	23/11/09	-	6.51 <sup>‡</sup>	10.14	11.61	18.11	_	-
UBS Balanced	30/06/03	8.81	-5.00	7.52	12.81	18.94	8.32	2.92
UBS Defensive Investment	30/06/03	3.74	0.23	5.20	8.85	10.99	5.73	3.72
Vanguard Australian Shares Index	06/09/01	11.07	-0.56	4.71	15.16	19.52	9.74	2.63
Vanguard International Shares Index	10/07/00	12.51	-0.81	21.61	17.28	28.75	15.43	3.70
Vanguard International Shares Index (Hedged)	03/11/08	16.24	-2.65	8.88	20.67	20.92	12.45	10.64
Vanguard Property Securities Index	30/06/03	-5.05	20.16	16.34	8.64	20.31	11.65	-0.84

Investment fund	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
Zurich Investments Global Thematic Shares	01/10/05	7.47	-2.17	20.44	13.79	22.93	12.11	3.65
Zurich Investments Managed Growth	30/06/00	8.95	0.94	8.31	12.52	16.48	9.32	3.84
Closed investment fun	nds							
Advance Imputation	25/07/01	-	-7.31 <sup>‡</sup>	5.98	14.57	26.11	_	
AMP Capital Equity	30/06/03	8.04	-1.75	5.22	14.22	24.15	9.63	3.31
MLC Platinum Global	30/06/03	18.18	-6.26	16.23	14.68	32.02	14.28	5.47
Perpetual International Shares	04/07/01	16.49	-5.16	23.20	12.54	27.10	14.25	3.20
UBS Diversified Fixed Income	30/06/03	-0.49	4.74	2.02	5.70	1.58	2.68	4.19

Yearly returns (except for the OnePath Capital Guaranteed fund) are calculated on an exit price to exit price basis. Five year and ten year returns (except for the OnePath Capital Guaranteed fund) are calculated in accordance with FSC Standard No. 6.

Yearly returns for the OnePath Capital Guaranteed fund are the declared rates. Five year and ten year returns for the OnePath Capital Guaranteed fund are the compound average return of the yearly returns over the last five and ten years respectively.

\* The date the first unit price for this fund was recorded.

† Five-year and ten-year returns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.

The performance of this option is from 1 July 2015 up until the last active member transitioned to ANZ Smart Choice Super for employers and their employees.

△ Formerly OptiMix Geared Australian Shares.

# INVESTMENT RETURNS - INTEGRA SUPER

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees.

Please refer to page 48 for the footnotes applicable to the following returns.

Investment fund	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
Arrowstreet Global Equity (Hedged)	01/07/03	17.62	-2.73	12.73	29.55	30.29	16.83	-0.34
BlackRock Scientific Australian Equity	17/12/05	11.99	2.04	3.44	13.96	24.19	10.84	3.17
BlackRock Scientific Diversified Growth	01/07/03	9.41	1.46	6.62	12.45	18.02	9.45	3.06
BlackRock Scientific International Equity	17/12/05	12.84	-4.57	25.39	16.95	29.80	15.43	2.90
Capital International Global Equities (Hedged)	26/09/99	17.47	-4.36	8.89	17.71	23.18	12.14	4.32
Colonial First State Diversified	02/07/02	5.75	2.74	7.17	11.56	16.38	8.61	2.91
Colonial First State Imputation	01/07/03	7.51	0.18	5.31	14.45	23.35	9.87	3.14
Investors Mutual Australian Shares	01/07/03	11.40	4.80	9.05	12.70	24.57	12.32	5.57
MFS Global Equity	17/12/05	14.45	0.62	21.91	15.95	34.22	16.92	6.13
OnePath Alternatives Growth	03/11/08	-6.11	-1.70	4.78	4.60	-7.47	-1.31	0.00
OnePath Australian Shares	08/11/98	9.48	-3.45	3.39	15.05	22.61	9.04	2.25
OnePath Balanced	31/10/95	5.16	1.64	6.69	8.66	9.93	6.38	2.24
OnePath Blue Chip Imputation	22/09/96	11.15	-6.82	2.02	15.43	25.31	8.85	1.78
OnePath Capital Guaranteed	01/10/95	2.15	3.85	5.25	5.05	4.50	4.14	2.84
OnePath Capital Stable	31/10/95	0.69	2.12	2.77	5.10	5.33	3.19	2.54
OnePath Cash	30/09/95	0.23	0.55	0.86	0.89	1.55	0.82	1.93
OnePath Diversified Fixed Interest	10/11/99	0.54	4.87	3.15	4.23	2.03	2.95	3.27

Investment fund	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
OnePath Emerging Companies	12/07/00	-0.96	16.88	5.98	17.00	16.61	10.85	3.59
OnePath Geared Australian Shares Index <sup>∆</sup>	20/07/06	19.35	-4.73	2.81	28.34	36.40	15.40	-1.74
OnePath Global Emerging Markets Shares	04/07/01	16.64	-5.68	8.98	3.07	10.10	6.35	-1.31
OnePath Global Property Securities	01/10/07	-2.99	11.73	7.20	12.89	12.16	8.03	0.00
OnePath Global Shares	30/11/98	13.49	6.98	24.34	17.28	30.23	18.18	4.26
OnePath High Growth	01/07/03	11.45	-0.57	9.71	14.18	19.24	10.60	1.83
OnePath Managed Growth	31/10/95	7.46	0.71	7.84	10.54	13.03	7.84	2.07
OnePath Property Securities	31/12/98	-3.83	17.79	13.23	11.53	20.82	11.56	-0.04
OnePath Select Leaders	30/06/04	9.30	-6.24	2.78	14.89	23.40	8.35	3.68
OnePath Sustainable Investments – Australian Shares	01/07/03	9.43	-6.02	5.19	17.89	26.64	10.06	3.75
OptiMix Australian Fixed Interest	01/07/03	-0.85	3.82	3.02	4.25	1.75	2.38	4.14
OptiMix Australian Shares	01/07/03	11.63	-0.27	3.01	14.58	20.33	9.59	2.20
OptiMix Balanced	25/07/00	7.73	0.65	7.81	10.51	13.29	7.92	2.57
OptiMix Conservative	24/07/00	3.17	2.44	4.96	6.60	6.80	4.78	2.94
OptiMix Global Emerging Markets								
Shares	03/11/08	13.34	-6.48	10.90	8.46	14.49	7.86	0.00
OptiMix Global Shares	03/07/02	13.69	-0.71	21.37	14.86	27.35	14.92	3.31
OptiMix Global Smaller Companies Shares	01/07/03	13.11	-4.35	21.46	20.78	36.63	16.74	4.04
OptiMix Growth	12/07/00	9.54	0.08	8.69	12.24	16.31	9.24	2.59
OptiMix High Growth	03/07/02	11.70	-0.71	9.38	13.71	19.38	10.49	2.42
OptiMix Moderate	01/07/03	5.49	1.75	6.60	8.58	10.05	6.46	2.90

Investment fund	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
OptiMix Property Securities	01/07/03	-2.32	20.78	15.29	9.79	23.63	13.05	-0.49
Perennial Value Shares	30/06/04	13.36	-3.33	7.38	17.11	22.41	11.03	3.34
Perpetual Australian Shares	07/10/99	9.26	0.33	2.17	16.43	24.58	10.19	4.48
Perpetual Balanced Growth	07/08/02	7.40	0.94	5.76	12.07	17.66	8.62	3.72
Perpetual Conservative Growth	01/07/03	3.33	1.88	3.48	6.82	9.53	4.97	3.75
Platinum International	17/12/05	18.29	-6.05	16.97	15.07	31.27	14.45	5.88
Schroders Australian Equity	01/07/03	17.88	-5.68	2.43	14.01	23.09	9.83	4.03
Schroders Balanced	01/07/03	9.92	-0.32	6.08	10.93	14.38	8.08	4.43
SG Hiscock Property	01/07/03	-4.33	17.26	13.17	10.94	23.48	11.70	-0.75
UBS Balanced	01/07/03	8.70	-5.09	7.41	12.69	18.74	8.20	2.78
UBS Defensive Investment	30/06/03	3.63	0.13	5.09	8.74	10.80	5.61	3.58
Vanguard Australian Shares Index	26/07/01	12.01	0.67	4.49	15.04	19.32	10.09	2.71
Vanguard International Shares Index	12/07/00	12.19	-0.56	21.53	17.16	28.54	15.35	3.58
Vanguard International Shares Index (Hedged)	03/11/08	16.41	-2.45	8.99	20.56	20.71	12.49	0.00
Vanguard Property Securities Index	01/07/03	-5.94	20.59	16.29	8.53	20.10	11.45	-1.01
Zurich Investments Global Thematic Shares	17/12/05	7.46	-2.31	20.31	13.67	22.72	11.99	3.51
Zurich Investments Managed Growth	08/10/95	8.86	-0.21	8.13	12.37	16.23	8.94	3.55

Investment fund	Start date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
Closed investment fun	ıds							
Advance Imputation	01/07/03	16.51	-6.96	5.78	14.46	25.88	5.68	4.16
AMP Capital Equity	01/07/03	7.03	-1.97	5.21	14.10	23.93	6.22	4.37
MLC Platinum Global	01/07/03	18.33	-6.14	16.38	16.09	31.77	8.90	4.65
Perpetual International Shares	26/09/99	16.97	-5.25	23.39	12.41	26.90	10.32	1.92
UBS Diversified Fixed Income	01/07/03	-0.70	5.00	1.91	5.60	1.39	4.19	4.40

Yearly returns (except for the OnePath Capital Guaranteed fund) are calculated on an exit price to exit price basis. Five year and ten year returns (except for the OnePath Capital Guaranteed fund) are calculated in accordance with FSC Standard No. 6.

Yearly returns for the OnePath Capital Guaranteed fund are the declared rates. Five year and ten year retruns for the OnePath Capital Guaranteed fund are the compound average returns of the yearly returns over the last five and ten years respectively.

\* The date the first unit price for this fund was recorded.

† Five year and ten year returns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.

△ Formerly OptiMix Geared Australian Shares.

# INVESTMENT RETURNS -INTEGRA ALLOCATED PENSION

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees.

Investment fund	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return⁺
Colonial First State Leaders	29/06/98	4.00	4.98	7.56	14.43	32.61	12.25	3.05
INVESCO Investment Growth	01/02/96	14.05	0.43	12.52	14.50	15.79	11.31	3.56
INVESCO Protected Growth	21/05/00	6.81	0.69	2.53	1.60	2.06	2.72	2.21
OnePath Annuity & Pension Balanced	31/03/96	5.94	2.05	7.56	9.83	10.87	7.21	2.80
OnePath Annuity & Pension Cash	29/02/96	0.29	0.68	1.04	1.10	1.95	1.01	2.20
OnePath Annuity & Pension Growth	31/01/96	8.36	1.01	8.86	11.92	14.10	8.76	2.59
OnePath Annuity & Pension Stable	28/02/96	0.87	2.55	3.26	5.66	6.47	3.74	3.42
OptiMix Balanced	30/09/00	8.63	0.74	8.69	11.78	14.27	8.72	2.99
OptiMix Conservative	30/09/00	3.63	2.75	5.63	7.44	7.50	5.37	3.47
OptiMix Growth	30/01/97	10.48	0.09	9.66	13.76	17.43	10.13	2.92
Rothschild Balanced <sup>‡</sup>	30/01/97	8.65	0.12	10.25	11.31	14.57	8.87	2.98
Rothschild Ethical Conservative <sup>‡</sup>	30/01/97	1.45	2.03	3.65	5.28	5.80	3.63	3.11

Yearly returns are calculated on an exit price to exit price basis. Five year and ten year returns are calculated in accordance with FSC Standard No. 6.

\* The date the first unit price for this fund was recorded.

+ Five year and ten year reurns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.

‡ Managed by BT Financial Group.

## INVESTMENT RETURNS -OPTIMIX SUPERANNUATION

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees.

Please refer to page 51 for the footnotes applicable to the following returns.

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
OnePath	Nil Entry Fee	20/07/06	18.58	-5.60	1.84	26.46	35.93	14.40	-2.33
Geared Australian									
Shares Index <sup>^</sup>	Entry Fee	20/07/06	19.35	-4.98	2.49	27.27	36.81	15.14	-1.70
OptiMix	Nil Entry Fee	10/09/03	-1.63	3.00	2.20	3.43	1.02	1.59	3.37
Australian									
Fixed Interest	Entry Fee	10/09/03	-1.00	3.66	2.85	4.09	1.67	2.24	4.04
OptiMix	Nil Entry Fee	15/03/01	10.64	-1.06	2.16	13.47	19.66	8.71	1.36
Australian Share	Entry Fee	15/03/01	11.34	-0.43	2.81	14.19	20.41	9.40	2.00
OptiMix	Nil Entry Fee	07/03/01	6.91	-0.13	6.86	9.49	12.78	7.10	1.79
Balanced									
	Entry Fee	07/03/01	7.60	0.51	7.55	10.19	13.50	7.79	2.45
OptiMix	Nil Entry Fee	15/03/01	2.40	1.60	4.08	5.69	6.31	4.00	2.17
Conservative	Entry Fee	14/03/01	3.04	2.24	4.74	6.36	6.98	4.66	2.81
OptiMix	Nil Entry Fee	28/02/01	-0.17	0.15	0.19	0.50	1.51	0.43	1.51
Enhanced Cash	Entry Fee	28/02/01	0.47	0.80	0.84	1.14	2.16	1.08	2.16
OptiMix	Nil Entry Fee	15/03/01	13.14	-1.59	20.35	13.94	26.50	14.07	2.54
Global Share	Entry Fee	15/03/01	13.86	-0.94	21.12	14.68	27.33	14.81	3.19
OptiMix	Nil Entry Fee	31/03/03	12.46	-5.23	21.39	19.78	35.69	16.03	3.31
Global Smaller									
Companies Share	Entry Fee	31/03/03	13.19	-4.61	22.17	20.55	36.56	16.77	3.98

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return <sup>†</sup>
OptiMix	Nil Entry Fee	28/02/01	8.73	-0.70	7.74	11.23	15.70	8.40	1.80
Growth	Entry Fee	28/02/01	9.42	-0.06	8.44	11.94	16.44	9.10	2.45
OptiMix High	Nil Entry Fee	28/02/01	10.75	-1.43	8.51	12.78	18.62	9.65	1.64
Growth	Entry Fee	28/02/01	11.46	-0.79	9.21	13.51	19.37	10.35	2.29
OptiMix	Nil Entry Fee	10/09/03	4.68	0.93	5.71	7.62	9.44	5.64	2.12
Moderate	Entry Fee	10/09/03	5.36	1.58	6.38	8.31	10.15	6.32	2.78
OptiMix	Nil Entry Fee	28/02/01	-3.18	25.12	16.57	8.40	21.43	13.20	-0.98
Property Securities	Entry Fee	28/02/01	-2.57	25.90	17.30	9.09	22.20	13.92	-0.36

Yearly returns are calculated on an exit price to exit price basis. Five year and ten year returns are calculated in accordance with FSC Standard No. 6.

\* The date the first unit price for this fund was recorded.

+ Five year and ten year reurns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.

^ Formerly OptiMix Geared Australian Shares.

# INVESTMENT RETURNS -OPTIMIX ALLOCATED PENSION

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees.

Investment fund	Fee option	Start date*	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
OnePath Geared Australian	Nil Entry Fee	20/07/06	19.86	-5.94	1.50	30.21	37.93	15.50	-3.60
Shares Index <sup>^</sup>	Entry Fee	20/07/06	20.77	-5.23	2.27	31.17	38.97	16.37	-2.88
OptiMix	Nil Entry Fee	10/09/03	-1.44	3.84	2.75	4.17	1.43	2.13	4.16
Australian Fixed Interest	Entry Fee	10/09/03	-0.70	4.62	3.52	4.95	2.20	2.90	4.94
OptiMix	Nil Entry Fee	22/02/01	12.28	-0.74	2.76	16.03	20.35	9.85	1.90
Australian Share	Entry Fee	22/02/01	13.13	0.01	3.54	16.90	21.26	10.68	2.66
OptiMix	Nil Entry Fee	22/02/01	7.82	-0.02	7.88	10.94	13.41	7.91	2.22
Balanced	Entry Fee	22/02/01	8.64	0.74	8.69	11.78	14.26	8.72	2.99
OptiMix	Nil Entry Fee	15/03/01	2.85	1.98	4.84	6.63	6.70	4.58	2.69
Conservative	Entry Fee	15/03/01	3.63	2.75	5.63	7.44	7.49	5.37	3.47
OptiMix	Nil Entry Fee	28/02/01	-0.08	0.32	0.40	0.81	1.86	0.66	1.90
Enhanced Cash	Entry Fee	28/02/01	0.67	1.08	1.16	1.58	2.63	1.42	2.67
OptiMix	Nil Entry Fee	22/02/01	14.62	-1.86	23.12	16.29	28.48	15.65	2.85
Global Share	Entry Fee	22/02/01	15.49	-1.12	24.05	17.16	29.44	16.52	3.63
OptiMix	Nil Entry Fee	31/03/03	14.05	-5.24	23.48	22.84	38.97	17.90	3.83
Global Smaller Companies									
Share	Entry Fee	31/03/03	14.91	-4.53	24.41	23.76	40.01	18.79	4.61
OptiMix	Nil Entry Fee	14/03/01	9.66	-0.66	8.84	12.90	16.56	9.31	2.15
Growth	Entry Fee	15/03/01	10.48	0.09	9.66	13.75	17.44	10.13	2.92
OptiMix High	Nil Entry Fee	22/02/01	11.86	-1.54	9.67	14.55	19.76	10.63	2.00
Growth	Entry Fee	22/02/01	12.70	-0.79	10.49	15.41	20.66	11.46	2.77
OptiMix Madarata	Nil Entry Fee	10/09/03	5.32	1.19	6.63	8.84	9.99	6.35	2.63
Moderate	Entry Fee	10/09/03	6.12	1.96	7.44	9.66	10.82	7.15	3.40
OptiMix Droportu	Nil Entry Fee	27/03/01	-3.31	23.20	15.36	9.45	22.97	13.09	-1.28
Property Securities	Entry Fee	27/03/01	-2.58	24.13	16.22	10.28	23.89	13.94	-0.53

Yearly returns are calculated on an exit price to exit price basis. Five year and ten year returns are calculated in accordance with FSC Standard No. 6.

\* The date the first unit price for this fund was recorded.

+ Five year and ten year returns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.

^ Formerly OptiMix Geared Australian Shares.

# INVESTMENT RETURNS -OPTIMIX TERM ALLOCATED PENSION

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees.

Investment fund Fee opti	Start on date*	2017	2016	2015	2014	2013	Five year return†	Ten year return†
OnePath Nil Entry Geared Australian	Fee 20/07/06	19.86	-5.94	1.50	30.21	37.93	15.50	-3.60
Shares Index <sup>^</sup> Entry Fee	20/07/06	20.77	-5.23	2.27	31.17	38.97	16.37	-2.88
OptiMix Nil Entry	Fee 20/09/04	-1.44	3.84	2.74	4.16	1.44	2.13	4.16
Australian Fixed Interest Entry Fee	20/09/04	-0.69	4.62	3.52	4.95	2.20	2.90	4.94
OptiMix Nil Entry	Fee 20/09/04	12.28	-0.74	2.76	16.03	20.36	9.85	1.90
Australian Share Entry Fee	e 20/09/04	13.12	0.02	3.53	16.90	21.27	10.67	2.66
OptiMix Nil Entry	Fee 20/09/04	7.82	-0.01	7.87	10.94	13.41	7.91	2.22
Balanced Entry Fee	e 20/09/04	8.64	0.74	8.69	11.77	14.27	8.72	2.99
OptiMix Nil Entry	Fee 20/09/04	2.85	1.98	4.84	6.64	6.70	4.58	2.69
Conservative Entry Fee	e 20/09/04	3.63	2.75	5.62	7.44	7.50	5.37	3.47
OptiMix Nil Entry	Fee 20/09/04	-0.08	0.32	0.40	0.81	1.86	0.66	1.90
Enhanced Cash Entry Fee	e 20/09/04	0.67	1.08	1.16	1.58	2.63	1.42	2.67
OptiMix Nil Entry	Fee 20/09/04	14.62	-1.85	23.11	16.29	28.48	15.65	2.85
Global Share Entry Fee	e 20/09/04	15.49	-1.11	24.03	17.17	29.44	16.53	3.63
OptiMix Nil Entry	Fee 20/09/04	1.67	-11.34	23.48	22.83	38.97	13.70	1.96
Global Smaller Companies								
Share Entry Fee	20/09/04	14.91	-4.53	24.41	23.76	40.02	18.79	4.61
OptiMix Nil Entry	Fee 20/09/04	9.66	-0.66	8.84	12.91	16.56	9.31	2.15
Growth Entry Fee	20/09/04	10.48	0.09	9.66	13.75	17.44	10.13	2.92
OptiMix High Nil Entry	Fee 20/09/04	11.87	-1.54	9.67	14.55	19.77	10.63	2.00
Growth Entry Fee	20/09/04	12.70	-0.79	10.49	15.41	20.67	11.46	2.77
OptiMix Nil Entry	Fee 20/09/04	5.33	1.19	6.63	8.84	9.99	6.35	2.63
Moderate Entry Fee	20/09/04	6.12	1.96	7.43	9.66	10.82	7.15	3.40
OptiMix Nil Entry	Fee 20/09/04	-3.31	23.20	15.36	9.46	22.96	13.09	-1.28
Property Securities Entry Fee	e 20/09/04	-2.58	24.13	16.22	10.28	23.89	13.94	-0.53

Yearly returns are calculated on an exit price to exit price basis. Five year and ten year returns are calculated in accordance with FSC Standard No. 6.

\* The date the first unit price for this fund was recorded.

+ Five year and ten year returns for each investment fund are calculated over the last five and ten years, or since start date where the investment fund has not been in existence for the full period.

\* Formerly OptiMix Geared Australian Shares.

## INVESTMENT RETURNS - PERSONAL RETIREMENT PLAN AND TRADITIONAL POLICIES (SUPERANNUATION)

Actual yearly returns as at 30 June (% p.a.) unless otherwise stated and net of management fees.

Investment fund	2017	2016	2015	2014	2013	Five year return <sup>†</sup>	Ten year return†
Personal Retirement Plan	4.00	5.75	8.05	7.95	6.20	6.38	4.55
Traditional <sup>†</sup>	5.00	5.50	5.50	5.50	5.00	5.30	4.75

Yearly returns for the Personal Retirement Plan and Traditional Policies are the declared rate. Five year and ten year returns for the Personal Retirement Plan and Traditional Policies are the compound average returns of the yearly returns over the last five and ten years respectively.

- \* Five year and ten year returns for each investment fund are calculated over the last five and ten years respectivelty.
- A terminal bonus of 7.5% of the surrender value of your policy is currently payable on exit from Personal Retirement Plan policies. This is not guaranteed and may be varied or discontinued at any time on advice of the Appointed Actuary.
- A terminal bonus of 25% of the surrender value of your policy is currently payable on exit from Participating Traditional policies. This is not guaranteed and may be varied or discontinued at any time on advice of the Appointed Actuary.

Investments can go up and down. Past performance is not indicative of future performance. While every care has been taken in the preparation of this information, no warranty is given as to the correctness of the information contained in the investment returns tables and no liability is accepted by OnePath Custodians, OnePath Life or any other company in the ANZ Group for any errors or omissions.

As all investments in the Fund are provided under a master life insurance policy, this Annual Report does not contain any asset allocation information and details of any investments that have a value in excess of 5% of the total assets of the Fund.

# INVESTMENT MANAGERS

- Advance Asset Management Limited
- Altrinsic Global Advisors, LLC
- AMP Capital Investors Limited
- AQR Capital Management, LLC
- Arrowstreet Capital, L.P.
- Ausbil Investment Management Limited
- Australia and New Zealand Banking Group Limited
- Bennelong Australian Equity Partners
- Bentham Asset Management Pty Limited
- BlackRock Investment Management (Australia) Limited
- BT Investment Management (Institutional) Limited
- Capital Group
- CBRE Clarion Securities LLC
- Colonial First State Global
   Asset Management
- Fidelity International
- GMO
- Invesco Australia Limited
- Investors Mutual Limited
- Janus Henderson Group
- Kapstream Capital Pty Limited
- Karara Capital
- Legg Mason Asset Management Australia Limited
- Macquarie Investment Management
   Australia Limited
- Magellan Asset Management Limited
- Man Investments Australia Ltd
- Maple-Brown Abbott Limited

- Merlon Capital Partners Pty Limited
- MFS Investment Management
- OnePath Funds Management Limited
- Perennial Value Management Limited
- Perpetual Investment Management
  Limited
- PIMCO Australia Pty Limited
- Platinum Asset Management
- RARE Infrastructure Limited
- Russell Investment Management Limited
- Schroder Investment Management Australia Limited
- SG Hiscock & Company Limited
- State Street Global Advisors Australia Limited
- T. Rowe Price International Limited
- UBS Asset Management (Australia) Limited
- Vanguard Investments Australia Limited
- Vontobel Asset Management Inc., US
- Walter Scott & Partners Limited
- Yarra Funds Management Limited
- Zurich Investment Management.

# IMPORTANT INFORMATION ABOUT THE TRUSTEE

# TRUSTEE

The trustee of the Fund is OnePath Custodians Pty Limited. The Trustee has indemnity insurance cover in respect of its trusteeship of the Fund.

# TRUST DEED

The Fund is governed by a Trust Deed, a copy of which is available from onepath.com.au > Trustee and Fund Information > Fund Trust Deed or upon request by contacting Customer Services.

# FEES AND CHARGES

Fees and charges are debited from your individual account or are deducted from the assets of the investment funds. Please refer to your disclosure documents or your Annual Statement for details of the fees and charges applicable to your membership and how they are charged. If you pay a superannuation contribution by direct debit, a fee may also be charged by your financial institution and debited from your bank/ financial institution account.

# FINANCIAL REPORTING

If you would like a copy of the audited financial reports and Auditor's Reports, please call Customer Services.

# DIRECTORS OF ONEPATH CUSTODIANS PTY LIMITED

The Directors of OnePath Custodians Pty Limited for the period 1 July 2016 to 30 June 2017 (the Trustee of the Fund) are:

Name	Date of appointment	Date of resignation
C M Tatley	26/10/2016	-
P G Mullin	01/03/2015	_
A H Chonowitz	01/03/2015	_
C G Clark	01/03/2013	-
S J Chapman	01/08/2011	-
V S M Weekes	01/08/2011	-

# POLICY COMMITTEE

## Corporate Super and Integra Super members

The Trustee is required to make reasonable attempts to establish a policy committee in one of the following circumstances:

- Where an employer pays contributions into the plan on behalf of more than 49 of its employees.
- Where an employer pays contributions into the plan on behalf of less than 49 of its employees, and five or more of those members write to the Trustee requesting that a policy committee be established.

Your employer plan's policy committee should:

- meet at least once a year to consider issues about your superannuation plan
- provide the Trustee with feedback and make recommendations about the operation of the plan.

The committee must include an equal number of employer and employee representative members.

Your Annual Statement will include details of your policy committee (if any) and the names of the policy committee representatives.

Recovery of policy committee costs from you will only be sought in certain circumstances, if applicable.

For more information on policy committees and how members are appointed, please visit onepath.com.au/public/pdfs/M0256A\_ gb\_membguidpolicomm.pdf or call Customer Services.

# UNIT PRICING POLICY

There are many factors used to calculate a unit price, including asset valuations, liabilities, debtors, the number of units on issue and transaction costs.

Whilst the Trustee has procedures in place to check the accuracy of unit prices, errors do sometimes occur. Errors occur for a number of reasons, including incorrect valuations, estimates or delays from third parties.

The threshold varies depending on the asset class and is currently set at between 0.05% for cash and 0.30% for equities. This threshold may be subject to change.

If a unit pricing error is greater than or equal to these variances, we will:

- compensate your account balance if you have transacted on the incorrect unit price or make other adjustments as we may consider appropriate
- where your account is closed, send you a payment if the amount of the adjustment is more than \$20, or
- if we are not able to contact you, the Trustee, acting in members' interests, will deal with unallocated amounts as permitted under the Fund's Trust Deed and any relevant superannuation law.

These tolerance levels are consistent with regulatory practice guidelines and industry standards.

# OTHER INFORMATION

# SUPERANNUATION SURCHARGE

The Federal Government abolished the superannuation surcharge payable on an individual's surchargeable contributions and relevant termination payments made from 1 July 2005.

The following reflects how the surcharge applies to contributions received prior to 1 July 2005.

# Superannuation and accumulation members

Where the Australian Taxation Office (ATO) has advised a superannuation surcharge is payable in respect of your benefit, the amount payable will be withdrawn from your account and paid to the ATO.

The ATO will send you a copy of the surcharge assessment so that you can check that the figures they have used in calculating the surcharge are correct.

### Pension and Term Allocated Pension members

Should a superannuation surcharge assessment be issued after the commencement of your account, the liability for payment of the superannuation surcharge rests with you and not the Fund, OnePath Life or the Trustee.

Please consult your financial adviser for further information.

## Defined Benefit members

Where the ATO advises a superannuation surcharge is payable in respect of your benefit, the amount payable will be withdrawn from the Defined Benefit Plan and paid to the ATO.

A Surcharge Account will be created on your behalf, that will be debited with any surcharge amounts advised by the ATO. This account will accrue with interest based on the fund's earning rate. When you withdraw from the Defined Benefit Plan, the amount in your Surcharge Account will be deducted from your final benefit payment.

The ATO will send you a copy of the surcharge assessment so that you can check that the figures they have used in calculating the surcharge are correct.

### Bringing your super together and SuperMatch

Having all your super accounts together in the one place makes sense. Not only could you save on fees and having to manage multiple sets of paperwork, you also reduce the chance of having 'lost' super. The ATO provides a facility, known as SuperMatch, that will allow us, using your Tax File Number (TFN), to search for other super accounts you may have. Unless you tell us otherwise we will use your TFN to conduct a SuperMatch search.

Conducting this search will allow us to present you with a list of your super accounts, both with us and with other super funds, and you can decide if you wish to consolidate them.

## Important

Before redirecting your super or moving money from your other super fund, you will need to consider whether you will incur any withdrawal fees or other costs of moving from your other fund. You will also need to consider whether moving your money from your current fund will affect any insurance cover or other benefits you have in your other funds. If you intend to lodge a notification that you intend to claim a tax deduction for the superannuation product from which you are withdrawing, you will need to do so before leaving that product.

If you do not want us to use your TFN to undertake a SuperMatch search, please let us know by contacting us by one of the following means:

- 1. Calling Customer Services.
- 2. Sending us an email.
- 3. Writing to us.

If you have any questions or wish to review ANZ's Privacy Policy, please refer to anz.com or call Customer Services.

## OTHER INFORMATION FOR DEFINED BENEFIT PLANS

## Employer contributions

The Trustee will contact you separately if your employer is not contributing to your plan at the rate recommended by the plan's actuary and the difference is material.

### Reserves

If your employer has a reserve account, it will be invested in accordance with the investment strategy nominated by the employer.

## Solvency

The Trustee adopts a rigorous process for the monitoring and oversight of all Defined Benefit plans. This includes the relevant solvency measures, actuarial certificates and notifiable events. Where a Defined Benefit plan is found to be in an unsatisfactory financial position, the actuary and Trustee agree to implement a funding program with the relevant employer(s) to return the plan to a satisfactory financial position within a determined period.

The Trustee will advise you should there be any material items arising from its review of the solvency of your plan.

# CONFIRMING TRANSACTIONS

You can request confirmation of your transactions or any other information about your investment by contacting your financial adviser, or in the following ways:

- Online through Account Access on the OnePath website please visit onepath.com.au to register.
- Contact Customer Services to have your query answered over the phone, or ask for written confirmation of your recent transactions to be sent to you.
- Email us.

Please refer to page 67 of this document for the relevant contact information for your product.

If you have made a request and do not receive confirmation within a reasonable timeframe, you should contact Customer Services to confirm we have received your request.

# ELIGIBLE ROLLOVER FUND (ERF)

This section is not applicable to pension product members and Traditional policy members.

Integra Super, OneAnswer Personal Super, Corporate Super, OptiMix Superannuation and Personal Retirement Plan members

An ERF is a low risk, low return investment fund which does not offer insurance cover. Your superannuation benefits may be transferred to an ERF if your account balance is less than \$1,000 (\$1,500 for Corporate Super) and:

- we have not received a contribution from you (or received on your behalf) for two consecutive years; and
- where one item of correspondence is returned to us as unclaimed mail from your last known address.

Before transferring your superannuation benefits to an ERF, the Trustee will attempt to communicate this to you and provide you with an option to nominate another fund.

# All superannuation members

If your benefits are transferred to the ERF, you may contact the ERF to claim your benefits or nominate another fund.

The ERF chosen for the Fund is:

Australian Eligible Rollover Fund (AERF) C/-Jacques Martin Administration & Consulting Pty Limited Locked Bag 5429 Parramatta NSW 2124

Phone 1800 677 424

The Trustee of the AERF is Perpetual Superannuation Limited (ABN 84 008 416 831).

For detailed information about the AERF, please contact the AERF directly.

If your benefits are transferred to the AERF, you will cease to be a member of the Fund and become a member of the AERF.

# CHANGE OF PERSONAL DETAILS

It is important that we always have your current details on record so that we can keep you informed about your superannuation investment and pay any benefits directly to you. Please refer to your Annual Statement and let us know if anything has changed or has not been reported accurately e.g. address details – both postal and residential, beneficiaries, salary (where reported), insurance benefits, Tax File Number, etc.

To update your details, please visit onepath.com.au or contact us.

# UNCLAIMED MONEY

## Superannuation members

The Trustee is required to transfer your benefits to the ATO as unclaimed money if all of these circumstances apply:

- you are aged 65 or over
- the Trustee has not received a contribution or rollover for you for two years
- after making reasonable efforts, the Trustee is unable to contact you again, after five years since last contacting you.

# REGULATORY CHANGE LEVY

This information is not applicable for the Personal Retirement Plan and Traditional Policies (Superannuation).

To cover some of the costs incurred to comply with the Government's superannuation regulatory changes and consistent with the approach taken by many superannuation funds across the industry, the Trustee has imposed an asset-based levy of 0.02% against the investments of the OnePath MasterFund in the 2016/17 financial year.

The Trustee has also given approval for the levy to be charged in the 2017/18 financial year. The levy will again be a percentage based charge on unitised investment options and applied as a one time adjustment to the daily unit price. We will confirm the actual charge deducted through our ongoing member communications.

## LOST MEMBER REPORTING AND PAYMENTS

It is important that you stay in touch with us and keep your account active, so you do not become 'lost'.

You may be classified as a 'lost member' if:

- we have made one or more attempts to send written communications to you at your last known address; and
- we believe on reasonable grounds that you can no longer be contacted at any address known to the Fund; and
- you have not contacted us (by written communication or otherwise) within the last 12 months of your membership of the Fund; and
- you have not accessed details about your account online within the last 12 months of your membership of the Fund; and
- we have not received a contribution or rollover from you, or on your behalf, in the last 12 months of your membership of the Fund.

We are required to report 'lost members' to the Australian Taxation Office (ATO).

Additionally, we are required to transfer a lost member's account to the ATO if:

- the account balance is less than \$6,000; and
- we have insufficient records to pay an amount to the member.

If your account does become 'lost' and paid to the ATO you will lose any insurance associated with the account, and will need to contact the ATO about payment options.

## TEMPORARY RESIDENTS (HOLDING A TEMPORARY VISA UNDER THE *MIGRATION ACT 1958* OTHER THAN A RETIREMENT VISA SUBCLASS 405 OR 410)

If you are a temporary resident, as defined above, you are only able to access preserved benefits on meeting one of the following conditions of release:

- eligibility for a Departing Australia Superannuation Payment (DASP)
- permanent incapacity<sup>‡</sup>
- terminal medical condition<sup>§</sup>
- death.

If you are a temporary resident and you permanently depart Australia and no longer hold a visa, we are obliged to transfer your unclaimed super to the ATO after six months of your departure or cessation of your visa (as notified by the ATO).

Irrespective of whether you later return to Australia or remain overseas, you can apply to the ATO for release of your super. Transferred super benefits can be claimed via the ATO's website at ato.gov.au

On transfer of your super benefit to the ATO, you will cease to be a member of the Fund. In this case, the Trustee relies on ASIC Relief to the effect that it is not obliged to give you an Exit Statement or any other exit disclosure. If you become an Australian or New Zealand citizen or permanent resident, the obligation to transfer your super benefit to the ATO does not apply and you can continue to be a member of the Fund.

- Permanent incapacity' means the Trustee must be reasonably satisfied that you are unlikely, because of ill health (whether physical or mental) to engage in gainful employment for which you are reasonably qualified by education, training or experience.
- § 'Terminal medical condition' means that the following circumstances exist:
- a. two registered medical practitioners have certified, jointly or separately, that the person suffers from an illness, or has incurred an injury, that is likely to result in the death of the person within a certification period that ends not more than 24 months after the date of the certification
- b. at least one of the registered medical practitioners is a specialist practicing in an area related to the illness or injury suffered by the person
- c. for each of the certificates, the certification period has not ended.

## CUSTOMER CONCERNS

We pride ourselves on our customer service and will endeavour to solve your concerns quickly and fairly. If you have an enquiry or complaint regarding your benefit, you should address your enquiry or complaint to:

#### **Complaints Resolution Manager**

OnePath Life GPO Box 5306 Sydney NSW 2001 Phone: 133 665 Fax: 02 9234 6668 Email: yourfeedback@onepath.com.au

#### **Further help options**

If you are not satisfied with the outcome of your complaint, you can contact the following service which is a free dispute resolution service external to OnePath.

Please note that before they can investigate your complaint, they generally require you to have first provided us with the opportunity to address the complaint.

# Superannuation Complaints Tribunal (SCT)

#### For superannuation related complaints

The SCT is a statutory body that deals with complaints about the decisions and conduct of super providers, including trustees of super funds, relating to members, but not in relation to decisions and conduct relating to the management of a fund as a whole.

Write to:

#### **Superannuation Complaints Tribunal**

Locked Mail Bag 3060 Melbourne VIC 3001 Phone: 1300 884 114 Fax: 03 8635 5588 Email: info@sct.gov.au Website: www.sct.gov.au

# FSC STANDARD NO. 20: SUPERANNUATION GOVERNANCE POLICY.

The Trustee is a member of the Financial Services Council (FSC) and adopts the FSC Standards. The FSC has developed Standard No. 20: Superannuation Governance Policy to promote strong governance arrangements by trustees of superannuation entities.

#### Key requirements under FSC Standard No. 20 and how the Trustee achieves compliance:

Requirement	How the Trustee achieves compliance
<ul> <li>The Trustee should ensure the necessary governance arrangements are in place to satisfy an independence criterion.</li> <li>This has the following main elements: <ol> <li>a requirement that the Chair of the entity's Board be independent;</li> <li>a requirement that a majority of directors of that Board be independent; and</li> <li>a requirement that a quorum for proceedings of the Board (when acting as the Board) is satisfied only if independent directors constitute a majority of directors present and entitled to vote at those proceedings.</li> </ol> </li> </ul>	The Board consists of a majority of independent, non-executive directors and the Chair of the Board is an independent, non-executive director. The quorum requirements in the Board's Charter align with the requirements of the Standard.
The directors of the Trustee should not accept or hold multiple and competing positions on Trustee Boards.	Directors of the Trustee do not hold multiple or competing positions on Trustee Boards.
The Trustee is required to develop and implement in relation to each Registrable Superannuation Entity (RSE) it operates, an Environmental, Social and Governance (ESG) Risk Management Policy. This requirement only applies to a MySuper product.	The Trustee has developed an ESG Risk Management Policy for its MySuper product – which is available at wealth.anz.com/content/dam/ anzwealth/pdfs/superannuation/ ESG-Policy-SSC.pdf
The Trustee should develop and implement in relation to each RSE it operates, a policy concerning diversity of Board membership and disclose to Fund members the policy or a summary of that policy requirement for the Board to establish measurable objectives for achieving gender diversity and for the Board to assess annually both the objectives and progress in achieving them and to disclose to Fund members that information.	The Trustee has developed a Board Diversity Policy – which is available at onepath.com.au/public/pdfs/ OPC_Board_Diversity_Policy.pdf
The Trustee should develop and publicly disclose to Fund members in relation to each RSE it operates, its voting policy and to publish its Australian Proxy Voting record in accordance with FSC Standard 13 Voting Policy, Voting Record and Disclosure.	The Trustee has developed a Proxy Voting Policy – which is available at onepath.com.au/public/pdfs/ Proxy-voting-policy_rps.pdf together with details of the Fund's voting records.

# ABRIDGED FINANCIAL INFORMATION

#### OnePath MasterFund<sup>®</sup> STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2017

	2017 \$ millions	Restated 2016 \$ millions
Assets		
Investments		
Life insurance policies	36,104	34,370
Total Investments	36,104	34,370
Receivables		
Contributions receivable	65	51
Other receivables	26	27
Total Receivables	91	78
Total Assets	36,195	34,448
Liabilities Payables		
Benefits payable	10	21
Administration fees and other expenses payable	11	20
Insurance premiums payable	5	5
Total Payables	26	46
Tax Liabilities		
Current tax liability	18	15
Total Liabilities (excluding member benefits)	44	61
Net assets available for member benefits	36,151	34,387
Member Liabilities		
Defined contribution member liabilities	35,958	34,190
Defined benefit member liabilities	160	176
Total Member Liabilities	36,118	34,366
Total Net Assets	33	21
Equity		
Unallocated benefits reserve	12	11
Defined benefits that are over/(under) funded	21	10
Total Equity	33	21

\* For all products offered in the OnePath MasterFund.

#### OnePath MasterFund<sup>\*</sup> INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2017

	2017 \$ millions	Restated 2016 \$ millions
Revenue		
Net change in fair value of investments	2,551	691
Fee rebates	46	61
Other	21	15
Total Revenue	2,618	767
Expenses		
Administration fees and other expenses	53	92
Adviser service fees	79	82
Total Expenses	132	174
<b>Profit from operating activities</b> Less: net benefits allocated to defined contribution members'	2,486	593
accounts	(2,473)	(593)
Less: net change in defined benefit member liabilities	(1)	(12)
<b>Profit/(loss) before income tax</b> Less: Income tax expense	12	(12)
Profit/(loss) after income tax	12	(12)

\* For all products offered in the OnePath MasterFund.

# CONTACT DETAILS

Customer Services			
Product	Phone Email	Postal address	Website
OneAnswer Personal Super and Pension Integra Allocated Pension Personal Retirement Plan Traditional Policies (Superannuation) OptiMix Superannuation and Pension	133 665 8.30am to 6.30pm weekdays (AEST) customer@onepath.com.au	OnePath Custodians Pty Limited GPO Box 5306 Sydney NSW 2001	onepath.com.au
Corporate Super	1800 627 625 8.30am to 8.00pm weekdays (AEST) corpsuper@onepath.com.au	Corporate Super GPO Box 5306 Sydney NSW 2001	onepath.com.au/member
Integra Super	133 665 8.30am to 6.30pm weekdays (AEST) customer@onepath.com.au	Integra Super GPO Box 5306 Sydney NSW 2001	onepath.com.au/member

Role	Organisation	Responsibility	Contact
Trustee	OnePath Custodians Pty Limited	• Ensures the OnePath MasterFund is operated in accordance with the Fund's Trust Deed, the Superannuation Industry (Supervision) Act 1993 and the Superannuation Industry (Supervision) Regulations and other relevant legislation.	242 Pitt Street Sydney NSW 2000 Phone 133 665
Insurer/ Administrator	OnePath Life Limited	<ul> <li>Issues a master life insurance policy to the Trustee in respect of the OnePath MasterFund.</li> <li>Administers the Fund on behalf of the Trustee.</li> </ul>	242 Pitt Street Sydney NSW 2000 Phone 133 665
Auditor	KPMG	<ul> <li>Conducts a yearly audit of the OnePath MasterFund, certifying that assets exist and that certain requirements of the superannuation laws are met.</li> </ul>	Tower Three International Towers Sydney 300 Barangaroo Ave Sydney NSW 2000



For all contact details please refer to page 67.