REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR121QW: In dollar terms, how much advertising space did your fund book (directly or

indirectly through a broker or agent) in the second half of 2020 that was

unused on:

a. Radio?

b. Television?

c. Print?

Answer: Nil.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR122QW: In minutes, how much advertising space did your fund book (directly or

indirectly through a broker or agent) in the second half of 2020 that was

unused on:

a. Radio?

b. Television?

c. Print?

Answer: Nil.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR123QW: Please complete the table for the last five financial years outlining your

financial contribution to Industry Super Australia.

Financial Year	2015/16	2016/17	2017/18	2018/19	2019/20
Contribution (\$)	Nil	Nil	\$371,521	\$361,902	\$353,743

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR124QW: What is your current policy on whether your funds are permitted to invest

in:

a. Residential property?b. Build-to-Rent housing

c. Social housing?

Answer: No policy.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR125QW: What data do you have on the home ownership rates of fund members?

Answer: None.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR126QW: Have you ever:

- a. completed *internal* research that includes retirement outcomes for fund members who own their home in retirement, compared to those who do not?
- b. Commissioned *external* research that includes retirement outcomes for fund members who own their home in retirement, compared to those who do not?

Answer: a. No

b. No

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR127QW: For the last five financial years, please complete the table for the average

return on all your investments.

Financial Year	2015/16	2016/17	2017/18	2018/19	2019/20
Average return %	2.5%	9.7%	8.7%	5.2%	-2.9%

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR128QW: For the last five financial years, please complete the table for investments

across all your funds in all forms of residential property:

a. In nominal value

b. As a share of your total portfolioc. The average return on investment

Answer: No investments in residential property.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR129QW: For the last five financial years, please complete the table for investments

across all your funds in Build-to-Rent property:

a. In nominal value

b. As a share of your total portfolioc. The average return on investment

Answer: No investments.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR130QW: For the last five financial years, please complete the table for investments

across all your funds in social housing property:

a. In nominal value

b. As a share of your total portfolioc. The average return on investment

Answer: No investment.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR131QW: Please outline your policy on:

- a. Fund members using their superannuation fund for a deposit to buy their first home.
- b. Retirees using their superannuation to:
 - i. Renovate their home
 - ii. Pay rent

Answer: No policy.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR132QW: Within your fund, what percentage of retirees in each of the last five

financial years used their superannuation to:

a. Renovate their home?

b. Clear their remaining mortgage

Answer: a. Unknown

b. Unknown

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR133QW: Insurance premiums

- a. Have you ever deducted insurance premiums from fund members for insurance policies that they are not covered by?
- b. Have you ever completed an audit to identify if insurance premiums have been deducted from fund members for insurance policies that they are not covered by?

- a. No
- b. No

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Maritime Super

MAR134QW:

Material distributed to members

- a. Have you ever distributed materials to members that state and/or suggest that:
 - i. members have coverage under insurance policies that they do not have?
 - ii. members are required to keep a minimum balance in their superannuation fund?
 - iii. their employer may be unwilling to contribute to another superannuation fund?
 - iv. members require a statement of any kind from their employer to move away from your fund?
- b. Have you ever completed an audit of materials distributed to members that state and/or suggest that members have coverage under insurance policies that they do not have?
- c. Have you ever completed an audit to establish whether you have distributed materials to members that state and/or suggest that:
 - i. they are required to keep a minimum balance in their superannuation fund?
 - ii. their employer may be unwilling to contribute to another superannuation fund?
 - iii. they require a statement of any kind from their employer to move away from your fund?

- a. No
- b. No
- c. No