

RESPONSES TO THE HOUSE OF REPRESENTATIVES STANDING COMMITTEE ON ECONOMICS

Review of the four major banks & other financial institutions superannuation

LEG25QW:

- a. What external parties manage your investments, if any?
- b. What are the fee structures per member from external management?

Answer:

- a. The following external parties manage the investments held by legalsuper:
 - Aberdeen Standard Investments
 - American Century Investments
 - Allan Gray
 - AMP Capital
 - Ancala
 - Barwon
 - Colchester Global Investors
 - Colonial First State
 - Cooper Investors
 - Dexus
 - Genesis
 - Goodman
 - GPT
 - GQG Partners
 - Hyperion Asset Management
 - ICG
 - Lazard Asset Management
 - Lendlease
 - Lighthouse Infrastructure
 - Oak Hill Advisors
 - Partners Group
 - PIMCO



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- QIC
- Resolution Capital
- River & Mercantile Asset Management
- Sanders Capital
- Schroders
- Siguler Guff
- Solaris Investment Management
- State Street Global Advisors
- Yarra Capital Management

In addition to the above, BNP Paribas Securities Services provides custody services and Willis Towers Watson provides independent expert investment advice.

b. Investment fees reflect the cost of external managers. Fees for each investment option are set out below:

Investment option	Investment fee	Indirect cost ratio
Cash	0.09%	0.00%
Enhanced cash	0.11%	0.00%
Conservative	0.39%	0.12%
Conservative balanced	0.49%	0.15%
Balanced MySuper	0.65%	0.19%
Balanced	0.65%	0.19%
Balanced index	0.14%	0.05%
Balanced socially responsible investment	0.78%	0.40%
Growth	0.60%	0.18%



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Investment option	Investment fee	Indirect cost ratio
High growth	0.60%	0.16%
Australian shares	0.58%	0.11%
Overseas shares	0.45%	0.12%

For the Direct investment option (DIO), a fee of 0.40% applies to cash held in the DIO. Brokerage also applies (\$19.50 for trades up to \$10,000, \$29.50 for trades \$10,000.01 < \$27,500 and 0.11% on total trade value for trades \$27,500.01 and higher). An early redemption fee may apply where a term deposit is redeemed earlier than the end of its term.