

IFM17QON	Chair	<p>CHAIR: We are talking about a remunerative benefit when the fund does well—above eight per cent. Then there is division in terms of how that allocation goes. IFM gets some, executives get some and fund managers get some, that's correct. You've said that already. What is the average that an individual would get out of the performance of that?</p> <p>Mr Himbury: That's not information that we're in a position to disclose, because I think it potentially puts at risk the retention of those executives, which are—</p> <p>CHAIR: I'm not asking for identified data. I'm just asking for what is the average? You can take it on notice.</p> <p>Mr Himbury: I'm not sure that I'd be able to do anything further on notice, but I'm happy to take it on notice.</p>
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Response:

- The information sought is commercially sensitive and could impact on IFM's ability to retain and attract staff in a highly competitive global marketplace, and ultimately, risk harm to our investors and their beneficiaries.
- IFM Investors meets its legal obligations with respect to remuneration disclosures.